

U.S. IMPORTERS' QUESTIONNAIRE

**WELDED STAINLESS STEEL PRESSURE PIPE FROM
MALAYSIA, THAILAND, AND VIETNAM**

This questionnaire must be received by the Commission by no later than April 2, 2014

See the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning welded stainless steel pressure pipe from Malaysia, Thailand, and Vietnam (Inv. Nos. 731-TA-1210-1212 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm imported welded stainless steel pressure pipe (as defined in the instruction booklet) from any country at any time since January 1, 2011?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)
Return questionnaire via the U.S. International Trade Commission Drop Box by clicking on the following link: https://dropbox.usitc.gov/oinv/. (use the following PIN: WSSPP)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	<i>Phone:</i> _____	_____ <i>Email address</i>
	<i>Fax:</i> _____	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

Hours	Dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your firm's response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

Firm name	Address	Extent of ownership (percent)

PART I.--GENERAL INFORMATION--Continued

I-4. **Related importers/exporters.**-- Does your firm have any related firms, either domestic or foreign, that are engaged in importing welded stainless steel pressure pipe from Malaysia, Thailand, or Vietnam into the United States or that are engaged in exporting welded stainless steel pressure pipe from Malaysia, Thailand, or Vietnam to the United States?

No Yes--List the following information.

Firm name	Address	Affiliation

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of welded stainless steel pressure pipe?

No Yes--List the following information.

Firm name	Address	Affiliation

I-6. **Importing operations.**--Please indicate the nature of your firm's importing operations on welded stainless steel pressure pipe. More than one answer may be applicable.

Importer of record	Takes title to the imported product(s)	Consignee of the imported products(s)	Customs broker or freight forwarder
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

I-7. **Consignee.**--If your firm is an importer of record of welded stainless steel pressure pipe but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

Firm name	Address	Contact person and phone number

PART I.--GENERAL INFORMATION--Continued

I-8. **FTZ or bonded warehouses.**--Please indicate whether your firm enters welded stainless steel pressure pipe into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

	No	Yes
Foreign trade zones	<input type="checkbox"/>	<input type="checkbox"/>
Bonded warehouses	<input type="checkbox"/>	<input type="checkbox"/>

I-9. **Temporary importation under bond.**--Please indicate whether your firm imports welded stainless steel pressure pipe under the TIB (temporary importation under bond) program.

No Yes

I-10. **Third-country trade activities.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?

No Yes--Please specify. _____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Fred Ruggles (202-205-3187, fred.ruggles@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part II.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of welded stainless steel pressure pipe since January 1, 2011.

- (check as many as appropriate)* *(please describe)*
- office/warehouse openings..... _____

 - office/warehouse closings _____

 - relocations _____

 - expansions _____

 - acquisitions..... _____

 - consolidations..... _____

 - prolonged shutdowns or
production curtailments..... _____

 - revised labor agreements..... _____

 - other (*e.g.*, technology) _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of welded stainless steel pressure pipe from Malaysia, Thailand, or Vietnam for delivery after **December 31, 2013**?

No Yes--Fill out the table below.

Item	Quantity (<i>in short tons</i>)						
	2014						
	January	February	March	April	May	June	July-December
Arranged imports from:							
Malaysia							
Thailand							
Vietnam							

II-4. **Reasons for importing.**--If your firm also produces welded stainless steel pressure pipe in the United States, please indicate the reasons for importing this product. If your firm's reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5a. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe (not exceeding 14 inches in diameter) imported from Malaysia by your firm during the specified periods. (See definitions in the instruction booklet.)

MALAYSIA

Quantity (<i>in short tons</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2011	2012	2013
Beginning-of-period inventories (<i>quantity</i>)			
Imports: ¹			
<i>Quantity</i> of imports			
<i>Value</i> of imports			
U.S. shipments:			
Commercial shipments:			
<i>Quantity</i> of commercial shipments			
<i>Value</i> of commercial shipments			
Internal consumption/company transfers:			
<i>Quantity</i> of internal consumption/transfers			
<i>Value</i> ² of internal consumption/transfers			
Export shipments: ³			
<i>Quantity</i> of export shipments			
<i>Value</i> of export shipments			
End-of-period inventories ⁴ (<i>quantity</i>)			
Channels of distribution:			
U.S. shipments to distributors (<i>quantity</i>)			
U.S. shipments to end users (<i>quantity</i>)			
¹ Please identify the foreign producers, if known: _____ _____ _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____			
³ Identify your principal export markets: _____			
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5b. **Imports by HTS numbers.**—Did your firm import welded stainless steel pressure pipe (not exceeding 14 inches in diameter) from Malaysia under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; 7306.40.5090? Such imports should be included in II-5a.

No Yes—Please report the quantity and value below.

Quantity (<i>in short tons</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2011	2012	2013
Imports:			
Quantity of imports			
Value of imports			

II-6. **Imports of welded stainless steel tubular products exceeding 14 inches in diameter by HTS numbers.**—As defined in the instruction booklet, the scope of these investigations includes welded stainless steel pressure pipe not exceeding 14 inches in diameter. Imports of all diameters of welded stainless steel tubular products typically enter under the following HTS statistical reporting numbers: 7306.40.5005, 7306.40.5040, 7306.40.5062, 7306.40.5064, and 7306.40.5085.

Did your firm import welded stainless steel tubular products exceeding 14 inches in diameter from Malaysia under any of the above referenced HTS statistical reporting numbers? Such imports should be reported in the table below but should not be included in II-5a.

No Yes—Please report the quantity and value below.

Quantity (<i>in short tons</i>), value (<i>in \$1,000</i>)			
Item	Calendar years		
	2011	2012	2013
Imports:			
Quantity of imports			
Value of imports			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. **Sales by size.**—Please report the quantity (in feet) and value of your firm's U.S. shipments of welded stainless steel pressure pipe (not exceeding 14" in diameter) from Malaysia for each of the ranges nominal pipe size listed below.

Quantity (in 1,000 feet) and value (in \$1,000)			
NPS	Calendar years		
	2011	2012	2013
1 and less			
Quantity			
Value			
>1 to 2			
Quantity			
Value			
>2 to 4			
Quantity			
Value			
>4 to 6			
Quantity			
Value			
>6 to 14			
Quantity			
Value			
Other¹			
Quantity			
Value			
Total²			
Quantity			
Value			

¹ Please describe and explain why the product does not fall within the size ranges specified above _____.

² Total U.S. shipments should equal U.S. shipments (commercial, internal consumption, transfers) reported in question II-5(a) (Total field (in grey) calculations will only appear if you have entered data in the MS Word form fields).

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8a. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe (not exceeding 14" in diameter) imported from Thailand by your firm during the specified periods. (See definitions in the instruction booklet.)

THAILAND

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2011	2012	2013
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known: _____ _____ _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____			
³ Identify your principal export markets: _____ _____			
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8b. **Imports by HTS numbers.**—Did your firm import welded stainless steel pressure pipe (not exceeding 14” in diameter) from Thailand under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; 7306.40.5090? Such imports should be included in II-8a.

No Yes—Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2011	2012	2013
Imports:			
Quantity of imports			
Value of imports			

II-9. **Imports of welded stainless steel tubular products exceeding 14 inches in diameter by HTS numbers.**—As defined in the instruction booklet, the scope of these investigations includes welded stainless steel pressure pipe not exceeding 14 inches in diameter. Imports of all diameters of welded stainless steel tubular products typically enter under the following HTS statistical reporting numbers: 7306.40.5005, 7306.40.5040, 7306.40.5062, 7306.40.5064, and 7306.40.5085.

Did your firm import welded stainless steel tubular products exceeding 14 inches in diameter from Thailand under any of the above referenced HTS statistical reporting numbers? Such imports should be reported in the table below but should not be included in II-8a.

No Yes—Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2011	2012	2013
Imports:			
Quantity of imports			
Value of imports			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. **Sales by size.**—Please report the quantity (in feet) and value of your firm's U.S. shipments of welded stainless steel pressure pipe (not exceeding 14" in diameter) from Thailand for each of the ranges of nominal pipe size listed below.

Quantity (in 1,000 feet) and value (in \$1,000)			
NPS	Calendar years		
	2011	2012	2013
1 and less			
Quantity			
Value			
>1 to 2			
Quantity			
Value			
>2 to 4			
Quantity			
Value			
>4 to 6			
Quantity			
Value			
>6 to 14			
Quantity			
Value			
Other¹			
Quantity			
Value			
Total²			
Quantity			
Value			

¹ Please describe and explain why the product does not fall within the size ranges specified above _____.

² Total U.S. shipments should equal U.S. shipments (commercial, internal consumption, transfers) reported in question II-8(a) (Total field (in grey) calculations will only appear if you have entered data in the MS Word form fields).

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11a. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of welded stainless steel pressure pipe (not exceeding 14” in diameter) imported from Vietnam by your firm during the specified periods. (See definitions in the instruction booklet.)

VIETNAM

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2011	2012	2013
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known: _____ _____ _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____			
³ Identify your principal export markets: _____ _____			
⁴ <u>Reconciliation of data.</u> --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11b. **Imports by HTS numbers.**—Did your firm import welded stainless steel pressure pipe (not exceeding 14” in diameter) from Vietnam under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; 7306.40.5090? Such imports should be included in II-11a.

No Yes—Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2011	2012	2013
Imports:			
Quantity of imports			
Value of imports			

II-12. **Imports of welded stainless steel tubular products exceeding 14 inches in diameter by HTS numbers.**—As defined in the instruction booklet, the scope of these investigations includes welded stainless steel pressure pipe not exceeding 14 inches in diameter. Imports of all diameters of welded stainless steel tubular products typically enter under the following HTS statistical reporting numbers: 7306.40.5005, 7306.40.5040, 7306.40.5062, 7306.40.5064, and 7306.40.5085.

Did your firm import welded stainless steel tubular products exceeding 14 inches in diameter from Vietnam under any of the above referenced HTS statistical reporting numbers? Such imports should be reported in the table below but should not be included in II-11a.

No Yes—Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2011	2012	2013
Imports:			
Quantity of imports			
Value of imports			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13. **Sales by size.**—Please report the quantity (in feet) and value of your firm's U.S. shipments of welded stainless steel pressure pipe (not exceeding 14" in diameter) from Vietnam for each of the ranges of nominal pipe size listed below.

Quantity (in 1,000 feet) and value (in \$1,000)			
NPS	Calendar years		
	2011	2012	2013
1 and less			
Quantity			
Value			
>1 to 2			
Quantity			
Value			
>2 to 4			
Quantity			
Value			
>4 to 6			
Quantity			
Value			
>6 to 14			
Quantity			
Value			
Other¹			
Quantity			
Value			
Total²			
Quantity			
Value			

¹ Please describe and explain why the product does not fall within the size ranges specified above _____.

² Total U.S. shipments should equal U.S. shipments (commercial, internal consumption, transfers) reported in question II-11(a) (Total field (in grey) calculations will only appear if you have entered data in the MS Word form fields).

PART II.--TRADE AND RELATED INFORMATION--Continued

II-14a. **IMPORTS FROM NONSUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of welded stainless steel pressure pipe (not exceeding 14" in diameter) imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2011	2012	2013
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known: _____ _____ _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____ _____			
³ Identify your principal export markets: _____ _____			
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-14b. **Imports by HTS numbers.**—Did your firm import welded stainless steel pressure pipe (not exceeding 14” in diameter) from all other sources combined under any of the following HTS statistical reporting numbers: 7306.40.1010; 7306.40.1015; 7306.40.5042; 7306.40.5044; 7306.40.5080; 7306.40.5090? Such imports should be included in II-14a.

No Yes—Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2011	2012	2013
Imports:			
Quantity of imports			
Value of imports			

II-15. **Imports of welded stainless steel tubular products exceeding 14 inches in diameter by HTS numbers.**—As defined in the instruction booklet, the scope of these investigations includes welded stainless steel pressure pipe not exceeding 14 inches in diameter. Imports of all diameters of welded stainless steel tubular products typically enter under the following HTS statistical reporting numbers: 7306.40.5005, 7306.40.5040, 7306.40.5062, 7306.40.5064, and 7306.40.5085.

Did your firm import welded stainless steel tubular products exceeding 14 inches in diameter from all other sources combined under any of the above referenced HTS statistical reporting numbers? Such imports should be reported in the table below but should not be included in II-14a.

No Yes—Please report the quantity and value below.

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2011	2012	2013
Imports:			
Quantity of imports			
Value of imports			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-16. **Sales by size.**—Please report the quantity (in feet) and value, of your firm’s U.S. shipments of welded stainless steel pressure pipe (not exceeding 14” in diameter) from all other sources combined for each of the ranges of nominal pipe size listed below.

Quantity (in 1,000 feet) and value (in \$1,000)			
NPS	Calendar years		
	2011	2012	2013
1 and less			
Quantity			
Value			
>1 to 2			
Quantity			
Value			
>2 to 4			
Quantity			
Value			
>4 to 6			
Quantity			
Value			
>6 to 14			
Quantity			
Value			
Other¹			
Quantity			
Value			
Total²			
Quantity			
Value			

¹ Please describe and explain why the product does not fall within the size ranges specified above ____.

² Total U.S. shipments should equal U.S. shipments (commercial, internal consumption, transfers) reported in question II-14(a) (Total field (in grey) calculations will only appear if you have entered data in the MS Word form fields).

PART II.--TRADE AND RELATED INFORMATION--Continued

II-17. IMPORTS FROM ALL SOURCES

Critical Circumstances: Monthly U.S. imports and end-of-period inventories of welded stainless steel pressure pipe.—Report your firm's monthly U.S. imports and your firm's end-of-period inventories of welded stainless steel pressure pipe imported from the specified Malaysian producers, all other Malaysian producers, and all other producers (including subject Thailand and Vietnam producers and all nonsubject producers) combined during the specified periods.

Month / Year	U.S. imports from Malaysian producers							
	Superinox Pipe Industry / Superinox International		Kanzen Tetsu		Pantech Stainless & Alloy Industries		All other Malaysian producers	
	Quantity (<i>short tons</i>)							
	U.S. imports	End-of-period inventories	U.S. imports	End-of-period inventories	U.S. imports	End-of-period inventories	U.S. imports	End-of-period inventories
December 2012								
January 2013								
February 2013								
March 2013								
April 2013								
May 2013								
June 2013								
July 2013								
August 2013								
September 2013								
October 2013								
November 2013								
December 2013								

Month / Year	U.S. imports from all other sources (including those in Thailand, Vietnam, and all nonsubject countries)	
	Quantity (<i>short tons</i>)	
	U.S. imports	End-of-period inventories
December 2012		
January 2013		
February 2013		
March 2013		
April 2013		
May 2013		
June 2013		
July 2013		
August 2013		
September 2013		
October 2013		
November 2013		
December 2013		

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Amelia Preece (202-205-3250, amelia.preece@usitc.gov).

III-1. **Contact information**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in part III.

Name	
Title	
Email	
Telephone	
Fax	

PRICE DATA

III-2. These questions requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers since January 1, 2011 of the following products you imported from Malaysia, Thailand, Vietnam, Korea, and Taiwan:

Product 1.—ASTM A-312, welded, grade AISI 304/304L pipe, 1-inch schedule 40

Product 2.-- ASTM A-312, welded, grade AISI 304/304L pipe, 2-inch schedule 40

Product 3.-- ASTM A-312, welded, grade AISI 304/304L pipe, 0.5-inch schedule 10

Product 4.-- ASTM A-312, welded, grade AISI 304/304L pipe, 6-inch schedule 10

Product 5.-- ASTM A-312, welded, grade AISI 316/316L pipe, 2-inch schedule 40

Product 6.-- ASTM A-312, welded, grade AISI 304/304L pipe, 2-inch schedule 10

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Malaysia and sold by your firm. Report quantity in **1,000 feet** and value in **actual dollars**.

Report data in 1,000 feet and actual dollars (not 1,000s).

Malaysia

<i>(Quantity in 1,000 feet, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.
² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1: _____

Product 2: _____

Product 3: _____

Product 4: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. (continued)

Report data in 1,000 feet and actual dollars (not 1,000s).

Malaysia

<i>(Quantity in 1,000 feet, value in dollars)</i>				
Period of shipment	Product 5		Product 6	
	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
¹ Net values (<i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III.				
Note.-- If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.				
Product 5: _____				
Product 6: _____				

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Thailand and sold by your firm.

Report data in 1,000 feet and actual dollars (not 1,000s).

Thailand

<i>(Quantity in 1,000 feet, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.
² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1: _____
 Product 2: _____
 Product 3: _____
 Product 4: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. (continued)

Report data in 1,000 feet and actual dollars (not 1,000s).

Thailand

<i>(Quantity in 1,000 feet, value in dollars)</i>				
Period of shipment	Product 5		Product 6	
	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
¹ Net values (<i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III.				
Note.-- If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.				
Product 5: _____				
Product 6: _____				

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2c. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Vietnam and sold by your firm.

Report data in 1,000 feet and actual dollars (not 1,000s).

Vietnam

<i>(Quantity in 1,000 feet, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1: _____

Product 2: _____

Product 3: _____

Product 4: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2c. (continued)

Report data in 1,000 feet and actual dollars (not 1,000s).

Vietnam

<i>(Quantity in 1,000 feet, value in dollars)</i>				
Period of shipment	Product 5		Product 6	
	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
¹ Net values (<i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III.				
Note.-- If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.				
Product 5: _____				
Product 6: _____				

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2d. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Korea and sold by your firm.

Report data in 1,000 feet and actual dollars (not 1,000s).

Korea

<i>(Quantity in 1,000 feet, value in dollars)</i>								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.
² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1: _____
 Product 2: _____
 Product 3: _____
 Product 4: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2d. (continued) .

Report data in 1,000 feet and actual dollars (not 1,000s).

Korea

(Quantity in 1,000 feet, value in dollars)				
Period of shipment	Product 5		Product 6	
	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
¹ Net values (<i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III.				
Note.-- If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.				
Product 5: _____				
Product 6: _____				

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2e. **Price data.**--Report below the quarterly price data¹ for pricing products² imported from Taiwan and sold by your firm.

Report data in 1,000 feet and actual dollars (not 1,000s).

Taiwan

(Quantity in 1,000 feet, value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2011:								
January-March								
April-June								
July-September								
October-December								
2012:								
January-March								
April-June								
July-September								
October-December								
2013:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.

Product 1: _____

Product 2: _____

Product 3: _____

Product 4: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2e. (continued)

Report data in 1,000 feet and actual dollars (not 1,000s).

Taiwan

<i>(Quantity in 1,000 feet, value in dollars)</i>				
Period of shipment	Product 5		Product 6	
	Quantity	Value	Quantity	Value
2011:				
January-March				
April-June				
July-September				
October-December				
2012:				
January-March				
April-June				
July-September				
October-December				
2013:				
January-March				
April-June				
July-September				
October-December				
¹ Net values (<i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III.				
Note.-- If your firm's product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your firm's product. Also, please explain any anomalies in your firm's reported pricing data.				
Product 5: _____				
Product 6: _____				

PART III.--PRICING AND RELATED INFORMATION--Continued

III-3. **Price setting**-- How does your firm determine the prices that it charges for sales of welded stainless steel pressure pipe (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-4. **Discount policy**-- Please indicate and describe your firm's discount policies (*check all that apply*).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-5. **Pricing terms for welded stainless steel pressure pipe**--

(a) What are your firm's typical sales terms for welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam?

Net 30 days	Net 60 days	2/10 net 30 days	Other	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

(b) On what basis are your prices of imported welded stainless steel pressure pipe from Malaysia, Thailand, and Vietnam usually quoted (*check one*)?

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

III-6. **Contract versus spot**--Approximately what share of your firm's sales of welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam in 2013 were on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

<u>Type of sale</u>	<u>Share of 2013 sales</u>
Long-term contracts (multiple deliveries for more than 12 months)	_____ %
Short-term contracts (multiple deliveries up to and including 12 months)	_____ %
Spot sales (for a single delivery)	_____ %
Total	100 %

PART III.--PRICING AND RELATED INFORMATION--Continued

III-7. **Contract provisions.**— Please fill out the table with respect to provisions of your typical sales contracts for welded stainless steel pressure pipe from Malaysia, Thailand, and Vietnam (or check “not applicable” if your firm does not sell on a long-term and/or short-term contract basis).

Typical sales contract provisions	Item	Short-term contracts (multiple deliveries up to and including 12 months)	Long-term contracts (multiple deliveries for more than 12 months)
Average contract duration	<i>Number of days</i>		
Price renegotiation (during the contract period)	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>
Fixed quantity and/or price	<i>Quantity</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Price</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>Both</i>	<input type="checkbox"/>	<input type="checkbox"/>
Meet or release provision	<i>Yes</i>	<input type="checkbox"/>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>	<input type="checkbox"/>
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>

III-8. **Lead times.**--What is your share of sales of welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam both from inventory and produced to order and what is the average lead time between a customer's order and the date of delivery for your firm's sales of welded stainless steel pressure pipe?

<u>Source</u>	<u>Share of 2013 sales</u>	<u>Lead time (days)</u>
From your U.S. inventory	_____ %	_____
From foreign manufacturers' inventory	_____ %	_____
Produced to order	_____ %	_____
Total	100 %	

PART III.--PRICING AND RELATED INFORMATION--Continued

III-9. Shipping information.—

- (a) What is the approximate percentage of the total delivered cost of welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your customers' locations?
 Your firm Purchaser (*check one*)
- (c) When you sell welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam, from where is it shipped?
 Point of importation Storage facility (*check one*)
- (d) Indicate the approximate percentage of your sales of welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam that are delivered the following distances from your U.S. point of shipment.

Distance from your U.S. point of shipment	Share
Within 100 miles	%
101 to 1,000 miles	%
Over 1,000 miles	%
Total	100 %

- III-10. **Geographical shipments.**--In which U.S. geographic market area(s) has your firm sold welded stainless steel pressure pipe imported from Malaysia, Thailand, and Vietnam since January 1, 2011 (check all that apply)?

Geographic area	Malaysia	Thailand	Vietnam
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Central Southwest. —AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pacific Coast. —CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other. —All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.--PRICING AND RELATED INFORMATION--Continued

III-11. **End uses**--Describe the end uses of the welded stainless steel pressure pipe that you import from Malaysia, Thailand, and Vietnam. For each end-use product, what percentage of the total cost is accounted for by welded stainless steel pressure pipe and other inputs?

End use product	Share of total cost of end use product accounted for by				Total
	Welded stainless steel pressure pipe (percent)		Other inputs (percent)		
Plants in which welded stainless steel pressure pipe is used—please report most common industry	%	+	%	=	100%
Plants in which welded stainless steel pressure pipe is used—please report second most common industry	%	+	%	=	100%
	%	+	%	=	100%
	%	+	%	=	100%
	%	+	%	=	100%

III-12. **Substitutes**-- Can other products be substituted for welded stainless steel pressure pipe?

No Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the price of this substitute affected the price for welded stainless steel pressure pipe?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

PART III.--PRICING AND RELATED INFORMATION--Continued

III-13. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for welded stainless steel pressure pipe has changed since January 1, 2011. Describe the principal factors that have affected these changes in demand.

Market	Overall increase	No change	Overall decrease	Fluctuate with no clear trend	Explanation and factors
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Product changes.**--Have there been any significant changes in the product mix or marketing of welded stainless steel pressure pipe since January 1, 2011?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Business cycles.**--

(a) Is the welded stainless steel pressure pipe market subject to business cycles (other than general economy-wide conditions) and/or other conditions of competition distinctive to welded stainless steel pressure pipe?

- No (skip to question III-16).
- Yes-Business cycles (e.g. seasonal business).
- Yes-Other distinctive conditions of competition.

If yes, describe below.

Business cycles	
Other conditions of competition	

(b) Have there been any changes in the business cycles or conditions of competition for welded stainless steel pressure pipe since January 1, 2011?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

PART III.--PRICING AND RELATED INFORMATION--Continued

III-16. **Supply constraints.**--Has your firm refused, declined, or been unable to supply welded stainless steel pressure pipe since January 1, 2011 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No	Yes	If yes, please describe.
<input type="checkbox"/>	<input type="checkbox"/>	

III-17. **Raw materials.**—

(a) Please describe any trends in the prices of raw materials used to produce welded stainless steel pressure pipe and whether your firm expects these trends to continue.

(b) Please describe how the prices of raw materials used to produce welded stainless steel pressure pipe have affected your price of welded stainless steel pressure pipe. (Include information regarding when and for which sales you used raw material surcharges.)

PART III.--PRICING AND RELATED INFORMATION--Continued

III-18. **Interchangeability.**--Is welded stainless steel pressure pipe produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

- A = the products from a specified country-pair are *always* interchangeable
- F = the products are *frequently* interchangeable
- S = the products are *sometimes* interchangeable
- N = the products are *never* interchangeable
- 0 = *no familiarity* with products from a specified country-pair

Country-pair	Malaysia	Thailand	Vietnam	Korea	Taiwan	Other countries
United States						
Malaysia	X					
Thailand	X	X				
Vietnam	X	X	X			
Korea	X	X	X	X		
Taiwan	X	X	X	X	X	

For any country-pair producing welded stainless steel pressure pipe that is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART III.--PRICING AND RELATED INFORMATION--Continued

III-19. **Factors other than price.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between welded stainless steel pressure pipe produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	Malaysia	Thailand	Vietnam	Korea	Taiwan	Other countries
United States						
Malaysia	X					
Thailand	X	X				
Vietnam	X	X	X			
Korea	X	X	X	X		
Taiwan	X	X	X	X	X	

For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of welded stainless steel pressure pipe, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART III.--PRICING AND RELATED INFORMATION--Continued

III-20. **Customer Identification**--Please identify the names and contact information for your firm's 10 largest U.S. customers for welded stainless steel pressure pipe since January 1, 2011. Indicate the share of the quantity of your firm's total shipments of welded stainless steel pressure pipe that each of these customers accounted for in 2013.

Customer's name	Contact person	Email	Telephone	Street address (not P.O. box), city, state, and zip code	Share of 2013 sales (%)
1				Street Address City ' State Zip Code	
2				Street Address City ' State Zip Code	
3				Street Address City ' State Zip Code	
4				Street Address City ' State Zip Code	
5				Street Address City ' State Zip Code	
6				Street Address City ' State Zip Code	
7				Street Address City ' State Zip Code	
8				Street Address City ' State Zip Code	
9				Street Address City ' State Zip Code	
10				Street Address City ' State Zip Code	