

U.S. PURCHASERS' QUESTIONNAIRE

**POLYETHYLENE TEREPHTHALATE FILM, SHEET, AND STRIP
FROM BRAZIL, CHINA, THAILAND, AND THE UNITED ARAB EMIRATES**

This questionnaire must be received by the Commission by no later than AUGUST 5, 2008

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning polyethylene terephthalate film, sheet, and strip (PET film) from Brazil, China, Thailand, and the United Arab Emirates (UAE) (Inv. Nos. 731-TA-1131-1134 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. **This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).** Further information on this questionnaire can be obtained from Ioana Mic (202-205-3196).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm purchased PET film (as defined in the instruction booklet) from <u>any</u> source at any time since January 1, 2005?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ Name of Authorized Official	_____ Title of Authorized Official	_____ Date
_____ Signature	_____ Phone: ()	_____ E-mail address
	_____ Fax ()	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing PET film from Brazil, China, Thailand, and the UAE into the United States or which are engaged in exporting PET film from Brazil, China, Thailand, and the UAE to the United States?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of PET film?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART II.--PURCHASES

II-1. Who should be contacted regarding the requested purchase information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

II-2. Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of PET film. Report based on delivery date, not order date.

(Quantity in 1,000 pounds, value in \$1,000)				
Item	2005	2006	2007	Jan.-June 2008
Purchases of product produced in the UNITED STATES:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of product produced in BRAZIL:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of product produced in CHINA:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of product produced in THAILAND:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of product produced in the UAE:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of product produced in all other countries:¹				
<i>Quantity</i>				
<i>Value</i>				
¹ Please identify these countries: _____				

PART II.--PURCHASES--Continued

II-3. If the relative shares of your firm's total purchases of PET film from different sources (both domestic and foreign) have changed in the last three years, please list the country, state whether the relative share from that country has increased or decreased, and state the reason.

Country	Increase/decrease	Reason

II-4. If your firm has purchased PET film from only one country, please explain the reasons for doing so.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. Who should be contacted regarding the requested information on market characteristics and purchasing practices?

Company contact: _____
Name and title

() _____
Phone number E-mail address

III-2. Which of the following best describes your firm as a purchaser of PET film (check all that apply, noting the specific end uses if known)?

- END USER** (_____)
- PROCESSOR** (_____)
- DISTRIBUTOR** (_____)
- Other (_____)

III-3. (a) If your firm is a distributor or reseller of PET film, what are the major types of consumers to which you sell PET film?

(b) Do you compete for sales to your customers with the manufacturers or importers from which you purchase PET film?

III-4. If your firm is an end user of PET film, list in order of quantity of PET film consumed, the top 3 products for which your firm purchases PET film as a component part or input. Please indicate what percentage of the total cost is accounted for by PET film.

Product you produce	Percent of cost accounted for by PET film

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-5. (a) If your firm is an end user of PET film, has the demand for your firm's final products incorporating PET film changed since January 1, 2005?

- Increased No change Decreased

(b) Has this had any effect on your firm's demand for PET film?

III-6. (a) Can other products be substituted for PET film?

- No Yes--Please list these substitute products in order of importance.

(i) _____

(ii) _____

(iii) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for PET film?

- No Yes--To what degree do changes in their prices affect the price for PET film? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of PET film or final end use?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-7. Are you aware whether the PET film you are purchasing is U.S.-produced or imported?

- Always Usually Sometimes Never

III-8. Do you know the manufacturer of the PET film that you purchase?

- Always Usually Sometimes Never

III-9. To your knowledge, are your buyers aware of and/or interested in the country of origin of the goods you supply them?

- Always Usually Sometimes Never

III-10. Have you made significant changes in your purchasing patterns (e.g., frequency) in the last three years?

- No Yes-- Please describe.

III-11. How many suppliers do you generally contact before making a purchase?

III-12. Have you changed suppliers since January 1, 2005?

- No Yes--Please list the suppliers, indicate whether each firm was added or dropped as a supplier, and give the reasons for the change.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-13. Are you aware of any new suppliers, either foreign or domestic, that have entered the market in the last 3 years?

- No Yes--Please identify the firms.

III-14. Do you require your suppliers to become certified or prequalified with respect to the quality, chemistry, strength, or other performance characteristic of the PET film they sell to your firm?

- No Yes--_____ percent of purchases in 2007 Yes--All purchases

Please provide a general description of the certification or qualification process and the time required.

III-15. Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.) and estimate the time it takes to certify or qualify a new supplier.

III-16. Since January 1, 2005, have any domestic or foreign producers failed in their attempts to certify or qualify their PET film with your firm or have any producers lost their approved status?

- No Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification process.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-17. (a) For the factors listed below, please rate each in terms of its importance in your purchase decision for PET film.

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Availability	-	-	-
Delivery terms.....	-	-	-
Delivery time	-	-	-
Discounts offered.....	-	-	-
Extension of credit.....	-	-	-
Price	-	-	-
Minimum qty requirements.....	-	-	-
Packaging.....	-	-	-
Product consistency	-	-	-
Quality meets industry standards	-	-	-
Quality exceeds industry standards.	-	-	-
Product range	-	-	-
Reliability of supply.....	-	-	-
Technical support/service	-	-	-
U.S. transportation costs	-	-	-
Other (specify):			
_____	-	-	-
_____	-	-	-
_____	-	-	-

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-17. (b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase PET film for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).

(i) _____

(ii) _____

(iii) _____

Other factors or comments: _____

III-18. What characteristics does your firm consider when determining the quality of PET film?

III-19. How often does your firm purchase the PET film that is offered at the lowest price?

Always Usually Sometimes Never

III-20. Please list the names of any firms you considered price leaders in the PET film market during January 2005-March 2008. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--*Continued*

III-21. Please describe how the above firm(s) exhibited price leadership.

III-22. Does your firm purchase PET film over the internet?

- No Yes-- Please describe, noting the estimated percentage of your firm's total purchases of PET film in 2007 accounted for by internet purchases.

PART IV.--PRODUCT COMPARISONS

IV-1. Who should be contacted regarding the requested information on product comparisons?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

IV-2. Please indicate the countries of origin for PET film for which your firm has actual marketing/pricing knowledge.

- United States
- Brazil
- China
- Thailand
- UAE
- Other countries (Please specify: _____)

IV-3. Is PET film produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "O" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	Brazil	China	Thailand	UAE	Other countries
United States					
Brazil					
China					
Thailand					
UAE					

¹ For any country-pair producing PET film which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART IV.--PRODUCT COMPARISONS--Continued

IV-4. Do you or your customers ever specifically order PET film from one country in particular over other possible sources of supply?

- No Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why PET film from these countries is preferred over product from other countries (please note the specific product in your response).

IV-5. Are certain grades/types/sizes of PET film available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No Yes--Please identify the source and the grade/type/size.

IV-6. If you purchased PET film from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

PART IV.--PRODUCT COMPARISONS--Continued

IV-8. (a) How often does domestically produced PET film meet minimum quality specifications for your uses or your customers' uses?

Always Usually Sometimes Never

(b) How often does imported subject PET film meet minimum quality specifications for your uses or your customers' uses?

Brazil

Always Usually Sometimes Never

China

Always Usually Sometimes Never

Thailand

Always Usually Sometimes Never

UAE

Always Usually Sometimes Never

(c) How often does imported nonsubject PET film meet minimum quality specifications for your uses or your customers' uses?

From: _____

Always Usually Sometimes Never

From: _____

Always Usually Sometimes Never

From: _____

Always Usually Sometimes Never

From: _____

Always Usually Sometimes Never

PART V.—SUPPLIER IDENTIFICATION

V-1. Please provide the names and addresses of your firm's five largest suppliers of PET film purchased during 2005-07. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total purchases of PET film that each of these suppliers accounted for in 2007.

No.	Supplier's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2007 purchases (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					