

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE
CERTAIN PASTA FROM ITALY AND TURKEY

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than May 1, 2007

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping and countervailing duty order reviews concerning certain dry pasta from Italy and Turkey (inv. Nos. 701-TA-365-366 and 731-TA-734-735 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm produced or exported certain dry pasta (as defined in the instruction booklet) at any time since January 1, 2001?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Signature of Authorized Official

Date

E-mail address

Phone *Ext.:* _____
Fax

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm's certain dry pasta in 2006.

No.	Importer's Name	Contact Person	Email	Area code and telephone number	Share of your 2006 exports (%)
1					
2					
3					
4					
5					

PART I.--GENERAL INFORMATION--Continued

I-4. In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for certain dry pasta?

- No Yes-- Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-5. Does your firm or any related firm produce, have the capability to produce, or have any plans to produce certain dry pasta in the United States or other countries?

- No Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Michael Szustakowski at mgs@usitc.gov for copies of that questionnaire).

I-6. Does your firm or any related firm import or have any plans to import certain dry pasta into the United States?

- No Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Michael Szustakowski at mgs@usitc.gov for copies of that questionnaire).

PART II.--TRADE AND RELATED INFORMATION

II-1. Has your firm experienced any change in the character of its operations or organization relating to the production of certain dry pasta since January 1, 2001?

- | | |
|---|---------------------------------------|
| <input type="checkbox"/> Plant openings | <input type="checkbox"/> Relocations |
| <input type="checkbox"/> Expansions | <input type="checkbox"/> Acquisitions |
| <input type="checkbox"/> Consolidations | <input type="checkbox"/> Closures |
| <input type="checkbox"/> Prolonged Shutdowns ¹ | <input type="checkbox"/> Other |

¹ Reasons include strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization.

Please supply details as to the time, nature, and significance of any such changes, and provide underlying assumptions, together with relevant portions of business plans, public corporate filings or other internal documentation, that address this issue in the space below.

II-2. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of certain dry pasta in the future?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. **Include in your response a specific projection of your firm's capacity to produce certain dry pasta (in 1,000 pounds) for 2007 and 2008.**

PART II—TRADE AND RELATED INFORMATION--Continued

II-3. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of certain dry pasta in the future if the antidumping and countervailing duty orders on certain dry pasta from Italy and/or Turkey were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-4. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of certain dry pasta in Italy and/or Turkey in the future?

- No Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed. Provide relevant portions of business plans or other supporting documentation that addresses this issue.

II-5. Describe the production technology used in the production of certain dry pasta in Italy and/or Turkey and identify major production inputs. Also discuss any significant changes in production technology since January 1, 2001.

PART II—TRADE AND RELATED INFORMATION--Continued

II-6. Has your firm since January 1, 2001 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of dry pasta?

- No Yes-- List the following information and report your firm's combined production capacity and production of these products and dry pasta in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity data</u>
<u>Certain dry pasta</u>	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

<i>(Quantity in 1,000 pounds)</i>						
Item	2001	2002	2003	2004	2005	2006
Average production capacity						
Production						

II-7. Please describe the constraint(s) that set the limit(s) on your production capacity.

II-8. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of certain dry pasta?

_____ Percent

PART II—TRADE AND RELATED INFORMATION--Continued

II-9. Is your firm able to switch production between certain dry pasta and other products in response to a relative price change of certain dry pasta vis-a-vis the price of other products, using the same equipment and labor?

- No Yes---Please identify the other products, the approximate time and cost involved in switching, the minimum relative price change required for your firm to switch production to or from certain dry pasta.

II-10. Has your firm maintained any inventories of certain dry pasta in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5 above¹) since 2000?

- No Yes-- Report the quantity of such **end-of-period** inventories below.

<i>(Quantity in 1,000 pounds)</i>							
Calendar year						January-March	
2001	2002	2003	2004	2005	2006	2006	2007

¹ Such firms will report inventories in the Commission's importer or producer questionnaire.

PART II—TRADE AND RELATED INFORMATION--Continued

II-11. (a) Are your firm's exports of certain dry pasta subject to tariff or non-tariff barriers to trade (for example, antidumping or countervailing duty findings or remedies, tariffs, quotas, or regulatory barriers) in any countries other than the United States?

- No
- Yes--List the products(s), country(ies), the year each such barrier was imposed, and the type of barrier.

Product	Country	Year imposed	Barrier (if tariff, give rate)
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

(b) Are your firm's exports of certain dry pasta subject to current investigations in any countries other than the United States that might result in tariff or non-tariff barriers to trade?

- No
- Yes--List the product(s), country(ies), and type of investigation.

Product	Country	Type of investigation
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

II-12. Identify export markets (other than the United States) that you have developed or where you have increased your sales of certain dry pasta as a result of the antidumping and countervailing duty orders on certain dry pasta from Italy or Turkey. Please identify and discuss below.

PART II—TRADE AND RELATED INFORMATION--Continued

II-13. Describe the significance of the existing antidumping and countervailing duty orders covering imports of certain dry pasta from Italy and Turkey in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.

II-14. Would your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of certain dry pasta in the future if the antidumping and countervailing duty orders on certain dry pasta from Italy and Turkey were to be revoked?

No Yes-Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART II—TRADE AND RELATED INFORMATION--Continued

II-15a. Please report production capacity, production, shipments, and inventories of certain dry pasta produced by your firm in Italy and Turkey during 2001-06.

<i>(Quantity in 1,000 pounds, value in 1,000 U.S. dollars)</i>						
Item	2001	2002	2003	2004	2005	2006
Average production capacity¹ (quantity)						
Beginning-of-period inventories² (quantity)						
Production³ (quantity)						
Shipments:						
Home market:						
Internal consumption/transfers (quantity)						
Commercial shipments:						
Quantity						
Value						
Exports to--						
United States⁴						
Quantity						
Value						
All other export markets						
European Union:⁵						
Quantity						
Value						
Asia:⁶						
Quantity						
Value						
Other:⁷						
Quantity						
Value						
Subtotal, all other export markets:						
Quantity						
Value						
Total exports (quantity)						
Total shipments (quantity)						
END-OF-PERIOD INVENTORIES (quantity)						

¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

² Reconciliation of data.--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____.

³ Please estimate the percentage of total production of certain dry pasta in Italy and Turkey accounted for by your firm's production in 2006: _____ Percent"

⁴ Please estimate, by quantity, the percentage of total exports to the United States of certain dry pasta from Italy and Turkey accounted for by your firm's exports in 2006: _____ Percent"

⁵ Identify principal *European Union* export markets. _____.

⁶ Identify principal Asian export markets. _____.

⁷ Identify, by quantity, your principal *other* export markets for 2006: Country: _____, _____% of exports; Country: _____, _____% of exports; Country: _____, _____% of exports; All other countries: _____, _____% of exports.

PART II—TRADE AND RELATED INFORMATION--Continued

II-15b. Please report production capacity, production, shipments, and inventories of certain dry pasta produced by your firm in Italy and Turkey during the January-March periods of 2006 and 2007, and projections for all of 2007 and 2008.

(Quantity in 1,000 pounds, value in 1,000 U.S. dollars)				
Item	Actual experience		Projections	
	January-March 2006	January-March 2007	2007	2008
Average production capacity¹ (quantity)				
Beginning-of-period inventories² (quantity)				
Production³ (quantity)				
Shipments:				
Home market:				
Internal consumption/transfers (quantity)				
Commercial shipments:				
Quantity				
Value				
Exports to--				
United States⁴				
Quantity				
Value				
All other export markets				
European Union:⁵				
Quantity				
Value				
Asia:⁶				
Quantity				
Value				
Other:⁷				
Quantity				
Value				
Subtotal, all other export markets:				
Quantity				
Value				
Total exports (quantity)				
Total shipments (quantity)				
END-OF-PERIOD INVENTORIES (quantity)				

¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

² Reconciliation of data.--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?
 Yes No--Please explain: _____.

³ Please estimate the percentage of total production of certain dry pasta in Italy and Turkey accounted for by your firm's production in 2006: _____ Percent"

⁴ Please estimate, by quantity, the percentage of total exports to the United States of certain dry pasta from Italy

⁵ Identify principal *European Union* export markets. _____.

⁶ Identify principal Asian export markets. _____.

and Turkey accounted for by your firm's exports in 2006: _____ Percent"

⁷ Identify, by quantity, your principal *other* export markets for 2006: Country: _____, _____ % of exports; Country: _____, _____ % of exports; Country: _____, _____ % of exports; All other countries: _____, _____ % of exports.

PART II—TRADE AND RELATED INFORMATION--Continued

II-16. Please report the quantity and value of export shipments to the five largest export markets included in the "all other export markets" (i.e., not the United States) for question II-15a and II-15b for certain dry pasta produced by your firm during 2001-06 and the January-March periods for 2006 and 2007.

Quantity in 1,000 pounds, value in \$1,000								
Item	Calendar years						Jan.-Mar.	
	2001	2002	2003	2004	2005	2006	2006	2007
Country 1: _____								
<i>Quantity</i>								
<i>Value</i>								
Country 2: _____								
<i>Quantity</i>								
<i>Value</i>								
Country 3: _____								
<i>Quantity</i>								
<i>Value</i>								
Country 4: _____								
<i>Quantity</i>								
<i>Value</i>								
Country 5: _____								
<i>Quantity</i>								
<i>Value</i>								

PART III.—MARKET FACTORS

III-1. Approximately what share of your firm's sales of its U.S.-produced dry pasta in 2006 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long term contracts	_____
Short term contracts	_____
Spot sales	_____

III-2. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-3. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-4. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced dry pasta?

Source	Share of 2006 sales	Lead time
From inventory	_____	_____
Produced to order	_____	_____
Total	100 %	_____

PART III.—MARKET FACTORS--Continued

III-5. To what extent have changes in the prices of raw materials affected your firm's selling prices for certain dry pasta during January 2001-March 2007? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-6. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of Italy and or Turkey-produced certain dry pasta in the U.S. market since January 1, 2001?

No Yes—Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

III-7. (a) Do you anticipate any changes in terms of the availability of Italy or Turkey-produced certain dry pasta in the U.S. market in the future?

Increase No Change Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-8. Describe how easily your firm can shift its sales of certain dry pasta between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting certain dry pasta between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.—MARKET FACTORS--Continued

III-9. Is the product range, product mix, or marketing of certain dry pasta in your home market significantly different from the product range, product mix, or marketing of certain dry pasta for export to the United States or to third-country markets? Have there been any significant changes in the product range, product mix, or marketing of certain dry pasta in your home market, for export to the United States, or for export to third-country markets since January 1, 2001?

- No Yes—please describe and quantify if possible.

III-10. Please discuss any anticipated changes in terms of the product range, product mix, or marketing of certain dry pasta in your home market, for export to the United States, or for export to third-country markets in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-11. (a) Please list in order of importance any products that may be substituted for certain dry pasta.

(i) _____

(ii) _____

(iii) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

PART III.—MARKET FACTORS--Continued

(c) Have changes in the prices of these products affected the price for certain dry pasta?

- No Yes-- To what degree do changes in their prices affect the price for dry pasta? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of dry pasta or final end use?

III-12. Have there been any changes in the number or types of products that can be substituted for certain dry pasta since January 1, 2001?

- No Yes— -Please explain.

III-13. Do you anticipate any changes in terms of the substitutability of other products for certain dry pasta in the future?

- No Yes—Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-14. Is the certain dry pasta produced by your firm and sold in its home market interchangeable (i.e., can be used in the same applications) with your firm's certain dry pasta sold to the United States and/or to third-country markets?

- No Yes—Identify the market(s) and any differences in the products.

PART III.—MARKET FACTORS--Continued

III-15. Describe the end uses of the certain dry pasta that you manufacture and sell to your home market. If these end uses differ from those of the certain dry pasta you sell to the U.S. market or to third-country markets, explain.

III-16. Have there been any changes in the end uses of certain dry pasta since January 1, 2001?

No Yes--Please describe.

III-17. Do you anticipate any changes in terms of the end uses of certain dry pasta in the future?

No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-18. How has demand within your home market and the United States (and outside the United States, if known) for certain dry pasta changed since January 1, 2001?

Increased Unchanged Decreased

Other (describe) _____

What were the principal factors affecting changes in demand?

PART III.—MARKET FACTORS--Continued

III-19. Do you anticipate any future changes in certain dry pasta demand in your home market and the United States and, if known, the rest of the world?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-20. Please compare market prices of certain dry pasta in your home market, the United States, and third-country markets, if known. Provide specific information as to time periods and regions for any price comparisons.

III-21. Describe briefly your home market for certain dry pasta, including the number of, and competition between, producers.

III-22. Do you face competition from imports of certain dry pasta in your home market?

- No Yes--Please identify the country sources of any imports of certain dry pasta into your home market.

III-23. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss dry pasta supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Italy and Turkey, and (3) the world as a whole. Of particular interest is such data from January 1, 2001 to the present and forecasts for the future.

III-24. Does your firm sell dry pasta over the internet?

- No Yes--Please describe, noting the estimated percentage of your firm's total sales of dry pasta in 2006 accounted for by internet sales.
