

IMPORTERS' QUESTIONNAIRE
CANNED PINEAPPLE FRUIT FROM THAILAND

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than October 30, 2006

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping review investigation concerning canned pineapple fruit from Thailand (Inv. No. 731-TA-706 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip code _____
World Wide Web address _____

Has your firm imported canned pineapple fruit (as defined in the instruction booklet) from any country since January 1, 2000?

NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

The undersigned certifies that the information herein supplied in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission.

Your signature on the certification below will also serve as consent for the Commission, and its employees and contract personnel, to use the information you provide in this questionnaire and throughout this review in any other investigations or reviews of the same or comparable products which are conducted by the Commission under title VII of the Tariff Act of 1930. If you do not consent to such use, please note the certification accordingly.

The undersigned acknowledges that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

Email address

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing canned pineapple fruit from Thailand into the United States or which are engaged in exporting canned pineapple fruit from Thailand to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing canned pineapple fruit from countries other than Thailand into the United States or which are engaged in exporting canned pineapple fruit from countries other than Thailand to the United States?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of canned pineapple fruit?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Please indicate the nature of your firm's importing operations on canned pineapple fruit. More than one answer may be applicable.

Importer of record Takes title to the imported product(s)

Consignee of the imported product(s) Customs broker or freight forwarder

I-8. If your firm is an importer of record of canned pineapple fruit but is **not** the consignee, please list the consignee(s) below (company name, address, telephone, and contact person).

I-9. Please indicate whether your firm enters canned pineapple fruit into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes--list location(s):

Bonded warehouses No Yes--list location(s):

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of canned pineapple fruit in the future?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of canned pineapple fruit in the future if the antidumping duty order on canned pineapple fruit from Thailand were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-5. Has your firm imported or arranged for the importation of canned pineapple fruit from subject or nonsubject sources in Thailand for delivery after September 30, 2006?

- No Yes--Indicate whether such orders are from subject and/or nonsubject sources and when such orders are to be delivered and the quantities involved.

II-6. If your firm also produces canned pineapple fruit in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7a **IMPORTS BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of canned pineapple fruit imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for Thailand (subject), Thailand (nonsubject), and for all other sources combined.** Thailand (subject) imports are those from Thai producers subject to the antidumping duty order. Thailand (nonsubject) imports are those from Siam Food Products Public Co. Ltd. (SFP) (from December 13, 2002 forward) and Dole, Kuiburi Fruit Canning Co., Ltd. (KFC), and The Thai Pineapple Public Co., Ltd. (TIPCO or, as it is currently known, The Tipco Foods (Thailand) PCL) (from August 13, 2004 forward). Photocopy as many pages as you need and identify the source for which you are reporting in the space provided.

Thailand (subject) Thailand (nonsubject) All other sources combined¹

<i>(Quantity in 1,000 case equivalents, Value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
BEGINNING-OF-PERIOD INVENTORIES (<i>qty</i>)						
IMPORTS: ²						
<i>Quantity</i> of imports						
<i>Value</i> of imports						
U.S. SHIPMENTS:						
Commercial shipments:						
<i>Quantity</i> of commercial shipments						
<i>Value</i> of commercial shipments						
Internal consumption/company transfers:						
<i>Quantity</i> of internal consumption/transfers						
<i>Value</i> ³ of internal consumption/transfers						
EXPORT SHIPMENTS: ⁴						
<i>Quantity</i> of export shipments						
<i>Value</i> of export shipments						
END-OF-PERIOD INVENTORIES ⁵ (<i>qty</i>)						
U.S. SHIPMENTS TO DISTRIBUTORS (<i>qty</i>)						
U.S. SHIPMENTS TO END USERS (<i>qty</i>)						
¹ Please identify these sources: _____ ² Please identify the foreign producers, if known: _____ ³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-2005 below: _____ ⁴ Identify your principal export markets: _____ ⁵ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7b. **IMPORTS BY SOURCE**.--Report your firm's imports and your firm's shipments and inventories of canned pineapple fruit imported by your firm during the specified periods. (See definitions in the instruction booklet.) Report separately for Thailand (subject), Thailand (nonsubject), and for all other sources combined. Thailand (subject) imports are those from Thai producers that are subject to the antidumping duty order. Thailand (nonsubject) imports are those from Siam Food Products Public Co. Ltd. (SFP), Dole, Kuiburi Fruit Canning Co., Ltd. (KFC), and The Thai Pineapple Public Co., Ltd. (TIPCO, or as it is currently known, The Tipco Foods (Thailand) PCL). Photocopy as many pages as you need and identify the source for which you are reporting in the space provided.

Thailand (subject) Thailand (nonsubject) All other sources combined¹

(Quantity in 1,000 case equivalents, Value in \$1,000)		
Item	January-September 2005	January-September 2006
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)		
IMPORTS: ²		
<i>Quantity</i> of imports		
<i>Value</i> of imports		
U.S. SHIPMENTS:		
Commercial shipments:		
<i>Quantity</i> of commercial shipments		
<i>Value</i> of commercial shipments		
Internal consumption/company transfers:		
<i>Quantity</i> of internal consumption/transfers		
<i>Value</i> ³ of internal consumption/transfers		
EXPORT SHIPMENTS: ⁴		
<i>Quantity</i> of export shipments		
<i>Value</i> of export shipments		
END-OF-PERIOD INVENTORIES ⁵ (<i>quantity</i>)		
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)		
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)		
¹ Please identify these sources: _____		
² Please identify the foreign producers, if known: _____		
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for interim 2005 and interim 2006 below:		
⁴ Identify your principal export markets: _____		
⁵ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. Channels of Distribution.-Report the estimated quantity of your firm's U.S. shipments (domestic shipments and domestic company transfers) of canned pineapple fruit that were **IMPORTED FROM SUBJECT SOURCES IN THAILAND** (i.e. excluding imports from Siam Food Products Public Co. Ltd., Dole, Kuiburi Fruit Canning Co., Ltd., and The Thai Pineapple Public Co., Ltd., or as it is currently known, The Tipco Foods (Thailand) PCL) by your firm during **2004** and **2005** to retail, food service, and industrial sectors (as defined in the instruction booklet). Totals should equal those reported earlier in II-7a.

Quantity in 1,000 case equivalents, Value in \$1,000				
Item	2004		2005	
	Quantity	Value	Quantity	Value
Retail:				
National brands				
First private labels				
Second private labels				
Regional labels				
Food service:				
National brands				
First private labels				
Second private labels				
Regional labels				
Industrial:				
National brands				
First private labels				
Second private labels				
Regional labels				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9a. Please report the quantity and value of your U.S. shipments of canned pineapple fruit **IMPORTED FROM SOURCES IN THAILAND**. Report **separately for Thailand (subject), and Thailand (nonsubject)**, by grade, package size, and region in **2004** and **2005**. Thailand (subject) imports are those from Thai producers that are subject to the antidumping duty order. Thailand (nonsubject) imports are those from Siam Food Products Public Co. Ltd. (SFP), Dole, Kuiburi Fruit Canning Co., Ltd. (KFC), and The Thai Pineapple Public Co., Ltd. (TIPCO, or as it is currently known, The Tipco Foods (Thailand) PCL).

Subject Nonsubject

		(Quantity in 1,000 case equivalents, Value in \$1,000)			
		2004		2005	
		Quantity	Value	Quantity	Value
Grade	Fancy				
	Choice				
	Standard				
Package Size	≤15 oz. cans				
	16 ≤100 oz. cans				
	> 100 oz. cans				
Region	Northeast Region ¹				
	Southern Region ¹				
	Midwest Region ¹				
	Western Region ¹				

¹ The **Northeast region** includes the states/territories of Connecticut, Delaware, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont; the **Southern region** includes the states/territories of Alabama, Arkansas, D.C., Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, Puerto Rico, South Carolina, Tennessee, Texas, U.S. Virgin Islands, Virginia, and West Virginia; the **Midwest region** includes the states/territories of Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin; and the **Western region** includes the states/territories of Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, and Wyoming.

II-9b. Has your firm experienced any changes in the quantity and value of your U.S. shipments of canned pineapple fruit imported from subject sources in Thailand by cut of pineapple from 2004-05 (i.e. in slices, chunks, cubes, tidbits, pieces, or crushed). If yes, please explain below.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. Describe the significance of the existing antidumping duty order covering imports of canned pineapple fruit from Thailand in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

II-11. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of canned pineapple fruit in the future if the antidumping duty order on canned pineapple fruit from Thailand were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Craig Thomsen, Economist, (202-205-3226).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____

Name and title	Phone No.
_____	_____
E-mail address	Fax No.
_____	_____

Section III-A.--PRICE DATA

This section requests quarterly price and quantity data concerning your firm's shipments of the following products imported from subject sources in Thailand (i.e. excluding nonsubject imports, defined as imports from Siam Food Products Public Co. Ltd. from December 13, 2002 forward and from Dole, Kuiburi Fruit Canning Co., Ltd., and The Thai Pineapple Public Co., Ltd. from August 13, 2004 forward) and sold in the U.S. market during January 1, 2000-September 30, 2006.

Product 1.—Canned pineapple; 20 oz. size; in chunks, sliced, crushed, or tidbits; in juice, light syrup, heavy syrup, or extra heavy syrup.

Product 2.—Canned pineapple; #10 size; for food service market; in chunks, sliced, crushed, or tidbits; in juice, light syrup, heavy syrup, or extra heavy syrup.

Please report separately by type of brand (national brand, first private label, second private label, or regional brand). Values reported should be f.o.b. U.S. point of shipment (in U.S. dollars) and should **NOT** include U.S. inland transportation costs to deliver the product to your customers' establishment. All values should be reported **net of ALL discounts, allowances, and returns**, and all sales values reported should represent **arms-length transactions to unrelated U.S. customers**. If your firm had any sales that involved post-shipment credits or rebates, please report the **final** amount paid by your customer.

If prices vary by type (sliced, chunks, crushed, packed in juice, packed in syrup), please report **each type on a separate page** and indicate the type for which you are reporting.

PART III.--PRICING AND MARKET FACTORS--Continued
Section III-A.--PRICE DATA

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified products imported and sold by your firm, in each brand type. Indicate in the space provided the product for which pricing is reported. Please indicate the type of brand for which data are reported. Report separately for each subject supplier from Thailand from whom you imported canned pineapple fruit.

PRODUCT IDENTIFICATION NUMBER:¹ _____ **SUPPLIER:** _____

National brand First private label Second private label Regional brand (check one)

(Quantity in 1,000 case equivalents, Value in dollars)			
	Period of shipment	Quantity	Net f.o.b. value
2000	January-March		
	April-June		
	July-September		
	October-December		
2001	January-March		
	April-June		
	July-September		
	October-December		
2002	January-March		
	April-June		
	July-September		
	October-December		
2003	January-March		
	April-June		
	July-September		
	October-December		
2004	January-March		
	April-June		
	July-September		
	October-December		
2005	January-March		
	April-June		
	July-September		
	October-December		
2006	January-March		
	April-June		
	July-September		

¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: _____

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS

For purposes of the following questions, “nonsubject canned pineapple fruit” can be either 1) canned pineapple fruit from nonsubject Thai producers, or 2) canned pineapple fruit from all other sources. Please refer to page 4 of the instruction booklet for a detailed definition.

III-B-1. Please describe how your firm determines the prices that it charges for sales of canned pineapple fruit (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission.

III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-B-3. What are your firm's typical sales terms for canned pineapple fruit imported from Thailand (e.g., 2/10 net 30 days) _____? On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered) _____?

III-B-4. Approximately what percentage of your firm's sales of canned pineapple fruit imported from Thailand are on a contract (___ percent) vs. spot sales (___ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

(a) What is the average duration of a contract? _____

(b) How frequently are contracts renegotiated? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

(e) What are the standard quantity requirements, if any? _____

(f) What is the price premium for sub-minimum shipments? _____ percent

III-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of canned pineapple fruit? _____

III-B-6. What is the approximate percentage of the total delivered cost of canned pineapple fruit that is accounted for by U.S. inland transportation costs? ___ percent. Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one). What proportion of your sales occur within 100 miles of your storage facility or the port of entry? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? ___ percent.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-7. What is the geographic market area in the United States served by your firm's imports of canned pineapple fruit from Thailand? Note any changes in market area since January 1, 2000 and any anticipated changes in the future.

III-B-8. Have individual U.S. producers, importers, purchasers, or foreign producers/exporters of canned pineapple fruit influenced the U.S. wholesale market price of canned pineapple fruit since January 1, 2000?

No Yes--Please identify any such firm(s) and note the time period when the firm(s) influenced price, whether the effect was to increase or decrease the price, and why your firm believes that the actions of the firm(s) were responsible for the price change.

III-B-9. Please identify any supply factor(s) (e.g., changes in availability or prices of raw materials, energy, or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of canned pineapple fruit imported from Thailand in the U.S. market since January 1, 2000. Please note the time period(s) of any such changes, the factor(s) involved, and the impact such changes had on your shipment volumes and prices.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-10. Please discuss any anticipated changes in terms of the availability of canned pineapple fruit imported from Thailand in the U.S. market in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-11. Describe how easily your firm can shift its sales of canned pineapple fruit between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting canned pineapple fruit between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-12. Have there been any significant changes in the product range or marketing of canned pineapple fruit since January 1, 2000?

No Yes--Please describe.

III-B-13. Please discuss any anticipated changes in terms of the product range or marketing of canned pineapple fruit in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-14. a) Is fresh pineapple or fresh cut pineapple substitutable for canned pineapple fruit?

- No Yes--Please explain what other products may be substitutes for canned pineapple fruit, and how frequently does such substitution occur?

b) Is crushed pineapple packed in aseptic bags, cut pineapple in plastic cups, plastic or glass containers, or frozen pineapple, a substitute for canned pineapple fruit?

- No Yes--Please explain.

III-B-15. Have there been any changes in the number or types of products that can be substituted for canned pineapple fruit since January 1, 2000?

- No Yes--Please explain and list substitute products.

III-B-16. Describe the approximate price sensitivity of the substitutions listed above (i.e., by what percent would the current price of canned pineapple fruit have to increase, all other prices remaining constant, before your customers would start to substitute the listed products for canned pineapple fruit).

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-17. Please discuss any anticipated changes in terms of the substitutability of other products for canned pineapple fruit in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-18. Describe the end uses of canned pineapple fruit that you import from Thailand.

III-B-19. Discuss any changes in the end uses of canned pineapple fruit since January 1, 2000.

III-B-20. Please discuss any anticipated changes in terms of the end uses of canned pineapple fruit in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-21. a) How has the demand within the United States (and outside the United States if known) for canned pineapple fruit changed since January 1, 2000? What were the principal factors affecting changes in demand?

b) Please estimate the change in U.S. consumption since January 1, 2000: ____percent

c) Please describe any changes in demand for fresh or fresh cut pineapple, and describe how this has affected the demand for canned pineapple fruit since January 1, 2000.

III-B-22. Please discuss any anticipated changes in canned pineapple fruit demand in the United States and, if known, the rest of the world, in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-23. Please compare market prices of canned pineapple fruit in U.S. and non-U.S. markets, if known. Please submit any documentation or list any sources which may be helpful.

III-B-24. Are the U.S.-produced and imported canned pineapple fruit of the same grade from Thailand generally used interchangeably (i.e., can they physically be used in the same applications)? Please comment separately for the U.S. market and other markets, if known.

Yes No--Please explain, by country.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-25. Are the U.S.-produced and imported canned pineapple fruit from nonsubject sources (i.e., product imported from countries/firms not subject to this review) of the same grade generally used interchangeably?

Yes No--Please explain, by country.

III-B-26. Are NONSUBJECT imported canned pineapple fruit and imported canned pineapple fruit of the same grade from Thailand generally used interchangeably?

Yes No--Please explain, by country.

III-B-27. Are there any differences in product characteristics or sales conditions between U.S.-produced canned pineapple fruit and canned pineapple fruit imported from Thailand that are a significant factor in your firm's sales of canned pineapple fruit?

No Yes--Please describe any such advantages or disadvantages of the domestic product vis-a-vis the imported product (e.g., quality, availability, transportation network, product range, etc.).

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-28. Are there any differences in product characteristics or sales conditions between U.S.-produced canned pineapple fruit and NONSUBJECT imported canned pineapple fruit that are a significant factor in terms of competition among these products in the United States?

- No Yes--Please describe any such advantages or disadvantages of the domestic product vis-a-vis the nonsubject imported product, by country of origin.

III-B-29. Are there any differences in product characteristics or sales conditions between NONSUBJECT imported canned pineapple fruit and subject imported canned pineapple fruit from Thailand that are a significant factor in your firm's sales of canned pineapple fruit?

- No Yes--Please describe, by country, any such advantages or disadvantages of the nonsubject imported product vis-a-vis the imported product from Thailand.

III-B-30. Are price differences between U.S.-produced canned pineapple fruit and canned pineapple fruit of the same grade imported from Thailand a significant factor in your firm's sales of canned pineapple fruit?

- No Yes--Please explain and identify the countries of origin for which you are responding.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-31. Are price differences between U.S.-produced and imported canned pineapple fruit of the same grade from nonsubject sources a significant factor in terms of competition among these products in the United States?

- No Yes--Please explain and identify the countries of origin for which you are responding.

III-B-32. Are price differences between imported canned pineapple fruit from nonsubject sources and imported canned pineapple fruit of the same grade from subject sources in Thailand a significant factor in your firm's sales of canned pineapple fruit imported from Thailand?

- No Yes--Please explain and identify the countries of origin for which you are responding.

III-B-33. Has the availability of NONSUBJECT imported canned pineapple fruit changed since January 1, 2000?

- No Yes--Please explain.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-34. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss canned pineapple fruit supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Thailand, and (3) the world as a whole. Of particular interest is such data from January 1, 2000 to the present and forecasts for the future.

III-B-35. Does your firm purchase or sell canned pineapple fruit over the internet?

No

Yes--Please describe, noting the estimated percentage of your firm's total purchases/sales of canned pineapple fruit in 2005 accounted for by internet transactions.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-C.--CUSTOMER IDENTIFICATION: Please identify below the names and addresses of your firm's 10 largest customers for canned pineapple fruit during January 1, 2000-September 30, 2006. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of canned pineapple fruit that each of these customers accounted for in 2005.

No.	Customer's name	Street address, state, and zip code	Contact person	Area code and telephone number	Share of 2005 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					