

**IMPORTERS' QUESTIONNAIRE**  
**CERTAIN WELDED STAINLESS STEEL PIPES FROM KOREA AND TAIWAN**

*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**  
Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than April 19, 2006**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews concerning the antidumping duty orders on certain welded stainless steel pipes from Korea and Taiwan (inv. Nos. 731-TA-540 and 541 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip code \_\_\_\_\_  
World Wide Web address \_\_\_\_\_

Has your firm imported welded stainless steel pipes and pressure tubes (as defined in the instruction booklet) from any country at any time since January 1, 2000?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)  
 **YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

*I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name and Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Authorized Official*

( ) \_\_\_\_\_  
*Phone*

( ) \_\_\_\_\_  
*Fax*

**PART I.--GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours \_\_\_\_\_ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. Is your firm owned, in whole or in part, by any other firm?

No  Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing welded A-312 pipes from Korea and/or Taiwan into the United States or which are engaged in exporting welded A-312 pipes from Korea and/or Taiwan to the United States?

No  Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

**PART I.--GENERAL QUESTIONS--Continued**

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing welded A-312 pipes from countries other than Korea and Taiwan into the United States or which are engaged in exporting welded A-312 pipes from countries other than Korea and Taiwan to the United States?

No  Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of welded A-312 pipes?

No  Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Please indicate the nature of your firm's importing operations on welded A-312 pipes. More than one answer may be applicable.

Importer of record
  Takes title to the imported product(s)

Consignee of the imported product(s)
  Customs broker or freight forwarder

I-8. If your firm is an importer of record of welded A-312 pipes but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

\_\_\_\_\_

\_\_\_\_\_

I-9. Please indicate whether your firm enters welded stainless steel pipes and pressure tubes into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones  No  Yes--list location(s):

Bonded warehouses  No  Yes--list location(s):

\_\_\_\_\_



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of welded A-312 pipes from Korea and/or Taiwan in the future?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. Please indicate whether your response differs by country.

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II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of welded stainless steel pipes and pressure tubes in the future if the antidumping duty orders on welded A-312 pipes from Korea and Taiwan were to be revoked? Please indicate whether your response differs by country.

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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II-5. Has your firm imported or arranged for the importation of welded stainless steel pipes and pressure tubes from Korea and/or Taiwan for delivery after March 31, 2006?

- No                       Yes--Indicate when such orders are to be delivered and the quantities involved.

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II-6. If your firm also produces welded A-312 pipes, other welded pipes, and/or welded pressure tubes in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7a. **WELDED A-312 PIPES, IMPORTS BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of welded A-312 pipes imported by your firm during 2000-05. (See definitions in the instruction booklet.) **Report separately for Korea and Taiwan, and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Korea          | <input type="checkbox"/> Taiwan (Chang Tieh/Chang Mien)          | <input type="checkbox"/> Taiwan (Ta Chen) |
| <input type="checkbox"/> Taiwan (other) | <input type="checkbox"/> All other sources combined <sup>1</sup> |   |

<i>(Quantity in short tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
<b>BEGINNING-OF-PERIOD INVENTORIES</b> <i>(quantity)</i>						
<b>IMPORTS:<sup>2</sup></b>						
<i>Quantity</i> of imports						
<i>Value</i> of imports						
<b>U.S. SHIPMENTS:</b>						
<b>Commercial shipments:</b>						
<i>Quantity</i> of commercial shipments						
<i>Value</i> of commercial shipments						
<b>Internal consumption/company transfers:</b>						
<i>Quantity</i> of internal consumption/transfers						
<i>Value</i> <sup>3</sup> of internal consumption/transfers						
<b>EXPORT SHIPMENTS:<sup>4</sup></b>						
<i>Quantity</i> of export shipments						
<i>Value</i> of export shipments						
<b>END-OF-PERIOD INVENTORIES<sup>5</sup></b> <i>(quantity)</i>						
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> <i>(quantity)</i>						
<b>U.S. SHIPMENTS TO END USERS</b> <i>(quantity)</i>						
<sup>1</sup> Please identify these sources: _____ _____						
<sup>2</sup> Please identify the foreign producers, if known: _____ _____						
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-05 below: _____ _____						
<sup>4</sup> Identify your principal export markets: _____ _____						
<sup>5</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____						

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7b. **WELDED A-312 PIPES, IMPORTS BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of welded A-312 pipes imported by your firm during the specified January-March periods. (See definitions in the instruction booklet.) **Report separately for Korea and Taiwan, and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Korea          | <input type="checkbox"/> Taiwan (Chang Tieh/Chang Mien)          | <input type="checkbox"/> Taiwan (Ta Chen) |
| <input type="checkbox"/> Taiwan (other) | <input type="checkbox"/> All other sources combined <sup>1</sup> |   |

<i>(Quantity in short tons, value in \$1,000)</i>		
Item	January-March 2005	January-March 2006
<b>BEGINNING-OF-PERIOD INVENTORIES</b> ( <i>quantity</i> )		
<b>IMPORTS:<sup>2</sup></b>		
<i>Quantity</i> of imports		
<i>Value</i> of imports		
<b>U.S. SHIPMENTS:</b>		
<b>Commercial shipments:</b>		
<i>Quantity</i> of commercial shipments		
<i>Value</i> of commercial shipments		
<b>Internal consumption/company transfers:</b>		
<i>Quantity</i> of internal consumption/transfers		
<i>Value</i> <sup>3</sup> of internal consumption/transfers		
<b>EXPORT SHIPMENTS:<sup>4</sup></b>		
<i>Quantity</i> of export shipments		
<i>Value</i> of export shipments		
<b>END-OF-PERIOD INVENTORIES<sup>5</sup></b> ( <i>quantity</i> )		
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> ( <i>quantity</i> )		
<b>U.S. SHIPMENTS TO END USERS</b> ( <i>quantity</i> )		
<sup>1</sup> Please identify these sources: _____		
<sup>2</sup> Please identify the foreign producers, if known: _____		
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-March 2005 and January-March 2006 below: _____		
<sup>4</sup> Identify your principal export markets: _____		
<sup>5</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____		

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-8a. **OTHER WELDED PIPES AND PRESSURE TUBES, IMPORTS BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of other welded pipes and pressure tubes imported by your firm during 2000-05. (See definitions in the instruction booklet.) **Report separately for Korea and Taiwan, and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Korea          | <input type="checkbox"/> Taiwan (Chang Tieh/Chang Mien)          | <input type="checkbox"/> Taiwan (Ta Chen) |
| <input type="checkbox"/> Taiwan (other) | <input type="checkbox"/> All other sources combined <sup>1</sup> |   |

<i>(Quantity in short tons, value in \$1,000)</i>						
Item	2000	2001	2002	2003	2004	2005
<b>BEGINNING-OF-PERIOD INVENTORIES</b> ( <i>quantity</i> )						
<b>IMPORTS:<sup>2</sup></b>						
<i>Quantity</i> of imports						
<i>Value</i> of imports						
<b>U.S. SHIPMENTS:</b>						
<b>Commercial shipments:</b>						
<i>Quantity</i> of commercial shipments						
<i>Value</i> of commercial shipments						
<b>Internal consumption/company transfers:</b>						
<i>Quantity</i> of internal consumption/transfers						
<i>Value</i> <sup>3</sup> of internal consumption/transfers						
<b>EXPORT SHIPMENTS:<sup>4</sup></b>						
<i>Quantity</i> of export shipments						
<i>Value</i> of export shipments						
<b>END-OF-PERIOD INVENTORIES<sup>5</sup></b> ( <i>quantity</i> )						
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> ( <i>quantity</i> )						
<b>U.S. SHIPMENTS TO END USERS</b> ( <i>quantity</i> )						
<sup>1</sup> Please identify these sources: _____ _____						
<sup>2</sup> Please identify the foreign producers, if known: _____ _____						
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-05 below: _____ _____						
<sup>4</sup> Identify your principal export markets: _____ _____						
<sup>5</sup> <u>Reconciliation of data.</u> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____						

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-8b. **OTHER WELDED PIPES AND PRESSURE TUBES, IMPORTS BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of other welded pipes and pressure tubes imported by your firm during the specified **January-March** periods. (See definitions in the instruction booklet.) **Report separately for Korea and Taiwan, and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Korea          | <input type="checkbox"/> Taiwan (Chang Tieh/Chang Mien)          | <input type="checkbox"/> Taiwan (Ta Chen) |
| <input type="checkbox"/> Taiwan (other) | <input type="checkbox"/> All other sources combined <sup>1</sup> |   |

<i>(Quantity in short tons, value in \$1,000)</i>		
Item	January-March 2005	January-March 2006
<b>BEGINNING-OF-PERIOD INVENTORIES</b> ( <i>quantity</i> )		
<b>IMPORTS:<sup>2</sup></b>		
<i>Quantity</i> of imports		
<i>Value</i> of imports		
<b>U.S. SHIPMENTS:</b>		
<b>Commercial shipments:</b>		
<i>Quantity</i> of commercial shipments		
<i>Value</i> of commercial shipments		
<b>Internal consumption/company transfers:</b>		
<i>Quantity</i> of internal consumption/transfers		
<i>Value</i> <sup>3</sup> of internal consumption/transfers		
<b>EXPORT SHIPMENTS:<sup>4</sup></b>		
<i>Quantity</i> of export shipments		
<i>Value</i> of export shipments		
<b>END-OF-PERIOD INVENTORIES<sup>5</sup></b> ( <i>quantity</i> )		
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> ( <i>quantity</i> )		
<b>U.S. SHIPMENTS TO END USERS</b> ( <i>quantity</i> )		
<sup>1</sup> Please identify these sources: _____		
<sup>2</sup> Please identify the foreign producers, if known: _____		
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-March 2005 and January-March 2006 below: _____		
<sup>4</sup> Identify your principal export markets: _____		
<sup>5</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____		

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-9. Describe the significance of the existing antidumping duty orders covering imports of welded A-312 pipes from Korea and/or Taiwan in terms of their effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.

**Significance of the existing antidumping duty order covering imports of welded A-312 pipes from Korea:**

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**Significance of the existing antidumping duty order covering imports of welded A-312 pipes from Taiwan:**

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-10. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of welded A-312 pipes in the future if the antidumping duty orders on welded A-312 pipes from Korea and/or Taiwan were to be revoked?

No

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

**Anticipated changes if the antidumping duty order on welded A-312 pipes from Korea were to be revoked:**

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**Anticipated changes if the antidumping duty order on welded A-312 pipes from Taiwan were to be revoked:**

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-A.--PRICE DATA--Continued**

Product 1    Product 2    Product 3    Product 4      Country: \_\_\_\_\_

<i>(Quantity in short tons, value in dollars)</i>		
Period of shipment	Quantity	Value <sup>1</sup>
<b>2000:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2001:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2002:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2003:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2004:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2005:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2006:</b>		
January-March		
<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.		
Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:		
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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS**

*Note.--For questions concerning “welded stainless steel pipes and pressure tubes,” if your answer differs for (1) welded A-312 pipes, (2) other welded pipes, or (3) welded pressure tubes, please answer separately for each product. If you do not so specify, your answer will be presumed to apply to all welded stainless steel pipes and pressure tubes that you produce.*

III-B-1. Please describe how your firm determines the prices that it charges for sales of welded stainless steel pipes and pressure tubes (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

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III-B-2. Please describe your firm’s discount policy (quantity discounts, annual total volume discounts, etc.).

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III-B-3. What are your firm’s typical sales terms for welded stainless steel pipes and pressure tubes imported from Korea and Taiwan (e.g., 2/10 net 30 days)? \_\_\_\_\_  
 On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? \_\_\_\_\_

III-B-4. Approximately what share of your firm’s sales of its welded stainless steel pipes and pressure tubes imported from Korea and Taiwan in 2005 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS**

*Note.--For questions concerning “welded stainless steel pipes and pressure tubes,” if your answer differs for (1) welded A-312 pipes, (2) other welded pipes, or (3) welded pressure tubes, please answer separately for each product. If you do not so specify, your answer will be presumed to apply to all welded stainless steel pipes and pressure tubes that you produce.*

III-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period? \_\_\_\_\_
- (c) Does the contract fix quantity, price, or both? \_\_\_\_\_
- (d) Does the contract have a meet or release provision? \_\_\_\_\_

III-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period? \_\_\_\_\_
- (c) Does the contract fix quantity, price, or both? \_\_\_\_\_
- (d) Does the contract have a meet or release provision? \_\_\_\_\_

III-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of welded stainless steel pipes and pressure tubes?

Source	Share of 2005 sales			Lead time		
	Welded A-312 pipes	Other welded pipes	Welded pressure tubes	Welded A-312 pipes	Other welded pipes	Welded pressure tubes
From inventory						
Produced to order						
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>			

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS**

*Note.--For questions concerning "welded stainless steel pipes and pressure tubes," if your answer differs for (1) welded A-312 pipes, (2) other welded pipes, or (3) welded pressure tubes, please answer separately for each product. If you do not so specify, your answer will be presumed to apply to all welded stainless steel pipes and pressure tubes that you produce.*

III-B-8. (a) What is the approximate percentage of the total delivered cost of welded stainless steel pipes and pressure tubes that are accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm \_\_\_\_\_ or purchaser \_\_\_\_\_ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? \_\_\_\_\_ percent. 101 to 1,000 miles? \_\_\_\_\_ percent. Over 1,000 miles? \_\_\_\_\_ percent.

III-B-9. What is the geographic market area in the United States served by your firm's welded stainless steel pipes and pressure tubes?

- Northeast     Mid-Atlantic     Midwest     Southeast
- Southwest     Rocky Mountains     West Coast     Northwest
- National     Other (describe) \_\_\_\_\_

III-B-10. Describe the end uses of the welded A-312 pipes, other welded pipes, and welded pressure tubes that you import. For each end-use product, what percentage of the total cost is accounted for by welded stainless steel pipes and pressure tubes?

<u>Product</u> _____	<u>End Use</u> _____	<u>Share of total accounted for by welded stainless steel pipes and pressure tubes (in percent)</u> _____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

*Note.--For questions concerning "welded stainless steel pipes and pressure tubes," if your answer differs for (1) welded A-312 pipes, (2) other welded pipes, or (3) welded pressure tubes, please answer separately for each product. If you do not so specify, your answer will be presumed to apply to all welded stainless steel pipes and pressure tubes that you produce.*

III-B-11. Have there been any changes in the end uses of welded stainless steel pipes and pressure tubes since January 1, 2000?

No                       Yes--Please describe.

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III-B-12. Do you anticipate any changes in terms of the end uses of welded stainless steel pipes and pressure tubes in the future?

No                       Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-13. (a) Please list in order of importance any products that may be substituted for welded A-312 pipes, other welded pipes, and/or welded pressure tubes.

Welded A-312 pipes:  
(1) \_\_\_\_\_ (2) \_\_\_\_\_ (3) \_\_\_\_\_

Other welded pipes:  
(1) \_\_\_\_\_ (2) \_\_\_\_\_ (3) \_\_\_\_\_

Welded pressure tubes:  
(1) \_\_\_\_\_ (2) \_\_\_\_\_ (3) \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

*Note.--For questions concerning "welded stainless steel pipes and pressure tubes," if your answer differs for (1) welded A-312 pipes, (2) other welded pipes, or (3) welded pressure tubes, please answer separately for each product. If you do not so specify, your answer will be presumed to apply to all welded stainless steel pipes and pressure tubes that you produce.*

III-B-13. (b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

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(c) Have changes in the prices of these products affected the price for welded stainless steel pipes and pressure tubes?

No       Yes--To what degree do changes in their prices affect the price for welded stainless steel pipes and pressure tubes? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of welded stainless steel pipes and pressure tubes or final end use?

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III-B-14. Have there been any changes in the number or types of products that can be substituted for welded stainless steel pipes and pressure tubes since January 1, 2000?

No       Yes--Please explain.

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**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

*Note.--For questions concerning "welded stainless steel pipes and pressure tubes," if your answer differs for (1) welded A-312 pipes, (2) other welded pipes, or (3) welded pressure tubes, please answer separately for each product. If you do not so specify, your answer will be presumed to apply to all welded stainless steel pipes and pressure tubes that you produce.*

III-B-15. Do you anticipate any changes in terms of the substitutability of other products for welded stainless steel pipes and pressure tubes in the future?

No

Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-16. To what extent have changes in the prices of raw materials affected your firm's selling prices for welded stainless steel pipes and pressure tubes since January 1, 2000? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-17. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced welded stainless steel pipes and pressure tubes in the U.S. market since January 1, 2000?

No

Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

*Note.--For questions concerning "welded stainless steel pipes and pressure tubes," if your answer differs for (1) welded A-312 pipes, (2) other welded pipes, or (3) welded pressure tubes, please answer separately for each product. If you do not so specify, your answer will be presumed to apply to all welded stainless steel pipes and pressure tubes that you produce.*

III-B-18. (a) Do you anticipate any changes in terms of the availability of welded A-312 pipes imported from Korea and/or Taiwan in the U.S. market in the future?

Anticipated changes in terms of the availability of welded A-312 pipes imported from Korea:

Increase                       No Change                       Decrease

Anticipated changes in terms of the availability of welded A-312 pipes imported from Taiwan:

Increase                       No Change                       Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-19. Has the availability of NONSUBJECT (i.e., from sources other than Korea and Taiwan) imported welded stainless steel pipes and pressure tubes changed since January 1, 2000?

No                       Yes--Please explain.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--MARKET FACTORS--Continued**

*Note.--For questions concerning “welded stainless steel pipes and pressure tubes,” if your answer differs for (1) welded A-312 pipes, (2) other welded pipes, or (3) welded pressure tubes, please answer separately for each product. If you do not so specify, your answer will be presumed to apply to all welded stainless steel pipes and pressure tubes that you produce.*

III-B-20. Describe how easily your firm can shift its sales of welded stainless steel pipes and pressure tubes between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting welded stainless steel pipes and pressure tubes between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-21. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of welded stainless steel pipes and pressure tubes since January 1, 2000?

No       Yes--Please describe and quantify if possible.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--MARKET FACTORS--Continued**

*Note.--For questions concerning "welded stainless steel pipes and pressure tubes," if your answer differs for (1) welded A-312 pipes, (2) other welded pipes, or (3) welded pressure tubes, please answer separately for each product. If you do not so specify, your answer will be presumed to apply to all welded stainless steel pipes and pressure tubes that you produce.*

III-B-22. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of welded stainless steel pipes and pressure tubes in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

No             Yes--Please identify, including the time period.

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III-B-23. (a) How has demand within the United States for welded stainless steel pipes and pressure tubes changed since January 1, 2000?

Increased     Unchanged     Decreased

Other (describe) \_\_\_\_\_

(b) How has demand outside the United States for welded stainless steel pipes and pressure tubes changed since January 1, 2000?

Increased                       Unchanged                       Decreased

Other (describe) \_\_\_\_\_

(c) What were the principal factors affecting changes in demand?

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--MARKET FACTORS--Continued**

*Note.--For questions concerning “welded stainless steel pipes and pressure tubes,” if your answer differs for (1) welded A-312 pipes, (2) other welded pipes, or (3) welded pressure tubes, please answer separately for each product. If you do not so specify, your answer will be presumed to apply to all welded stainless steel pipes and pressure tubes that you produce.*

III-B-24. Do you anticipate any future changes in demand for welded stainless steel pipes and pressure tubes in the United States and, if known, the rest of the world?

No

Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-25. Please compare market prices of welded stainless steel pipes and pressure tubes in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

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III-B-26. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss welded stainless steel pipes and pressure tubes supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Korea and Taiwan, and (3) the world as a whole. Of particular interest is such data from January 1, 2000 to the present and forecasts for the future.

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--MARKET FACTORS--Continued**

*Note.--For questions concerning “welded stainless steel pipes and pressure tubes,” if your answer differs for (1) welded A-312 pipes, (2) other welded pipes, or (3) welded pressure tubes, please answer separately for each product. If you do not so specify, your answer will be presumed to apply to all welded stainless steel pipes and pressure tubes that you produce.*

III-B-27. Are your exports of welded stainless steel pipes and pressure tubes subject to any tariff or non-tariff barriers to trade in other countries?

- No       Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since January 1, 2000, or that are expected to occur in the future.

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III-B-28. Does your firm sell welded stainless steel pipes and pressure tubes over the internet?

- No       Yes--Please describe, noting the estimated percentage of your firm's total sales of welded stainless steel pipes and pressure tubes in 2005 accounted for by internet sales.

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