

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE
OUTBOARD ENGINES FROM JAPAN

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than October 28, 2004

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning outboard engines from Japan (inv. No. 731-TA-1069 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm _____

Address _____

World Wide Web address _____

Has your firm produced or exported **outboard engines or powerheads therefor** (as defined in the instruction booklet) since January 1, 2001?

NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

E-mail address

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 15 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Please provide the names and addresses of the **FIVE** largest U.S. importers of your firm's outboard engines in 2003. In addition, if you export the subject products pursuant to a co-production/supply agreement(s) with a non-related firm in the United States, please submit a copy of the agreement(s).

I-4. Does your firm or any related firm produce, have the capability to produce, or have any plans to produce outboard engines in the United States or other countries?

No Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Olympia Hand for copies of that questionnaire).

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm or any related firm import or have any plans to import outboard engines or powerheads therefor into the United States?

- No
- Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Olympia Hand for copies of that questionnaire).

PART II.--TRADE AND RELATED INFORMATION

II-1. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of outboard engines in Japan?

- No
- Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed.

II-2. What percentage of your firm's total sales (by value) in its most recent fiscal year was represented by sales of outboard engines?

Complete outboard engines _____ Percent

Powerheads _____ Percent

II-3. Does your firm produce products other than outboard engines and powerheads on the same equipment and machinery?

- No
- Yes--List the following information.

Basis for allocation of capacity data (e.g., sales): _____

Products produced on same equipment and share of total production in 2003 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
<u>Outboard engines</u> _____	_____	_____	_____
_____	_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4. a) Has your firm maintained any inventories of outboard engines in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5 above¹) since 2001?

No Yes--Report the quantity (in units) of such **end-of-period** inventories below.

<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>September</u> <u>2003</u>	<u>September</u> <u>2004</u>
_____	_____	_____	_____	_____

b) Has your firm maintained any inventories of powerheads for separate sale in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5 above²) since 2001?

No Yes--Report the quantity (in units) of such **end-of-period** inventories below.

<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>September</u> <u>2003</u>	<u>September</u> <u>2004</u>
_____	_____	_____	_____	_____

II-5. Does your firm sell the subject products over the internet?

No Yes--Please describe, noting the estimated percentage of your firm's total sales of the subject products in 2003 accounted for by internet sales.

II-6. Are the subject products exported by your firm subject to any pending or completed trade actions (including antidumping and countervailing duty measures, safeguards, and other forms of trade restraints) in any country?

No Yes--List the products(s), countries affected, and the date of such findings/remedies or pending actions.

<i>Product</i>	<i>Country</i>	<i>Date</i>
_____	_____	_____
_____	_____	_____
_____	_____	_____

¹ Such firms will report inventories in the Commission's importer or producer questionnaire.

² Such firms will report inventories in the Commission's importer or producer questionnaire.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. (a) Please describe the methodology used to calculate production capability reported in sections II-10 and II-11, and explain any changes in reported capacity (use additional pages as necessary). In addition, please provide an explanation for any differences in capacity to produce outboard engines in Japan as reported in this questionnaire and capacity reported in public sources (e.g., press releases, plant brochures, etc.)

(b) Please describe the constraint(s) that set the limit(s) on your reported production capabilities.

II-9. **WARRANTY/REPLACEMENT EXPORTS TO THE UNITED STATES.**--Report your firm's exports to the United States of outboard engines produced in your establishment(s) in Japan during the specified periods for the categories listed below.

<i>(Quantity in units)</i>					
Item	Calendar years			January-September	
	2001	2002	2003	2003	2004
WARRANTY/REPLACEMENT EXPORTS:					
Powerheads					
Complete engines					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. **POWERHEADS.**--Please report production capacity, production, shipments, and inventories of **powerheads** produced by your firm in Japan during the specified periods. (Do not include powerheads that were sold as part of the outboard engines reported in II-11).

(Quantity in units)							
Item	Actual Experience					Projections ¹	
	2001	2002	2003	January-September		2004	2005
				2003	2004		
AVERAGE PRODUCTION CAPACITY ²							
BEGINNING-OF-PERIOD INVENTORIES ³							
PRODUCTION ⁴							
SHIPMENTS:							
Internal consumption/transfers							
Home market sales							
Exports to--							
United States: ⁵ Quantity							
Value (1,000 U.S. dollars)							
All other export markets ⁶							
Total exports							
Total shipments							
END-OF-PERIOD INVENTORIES							
¹ Report the basis for your firm's projections. _____ _____ _____							
² The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year.							
³ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____							
⁴ Please estimate the percentage of production of separately sold powerheads in Japan accounted for by your firm's production in 2003. _____ Percent							
⁵ Please estimate the percentage of total exports to the United States of separately sold powerheads from Japan accounted for by your firm's exports in 2003. _____ Percent							
⁶ Identify principal <i>other</i> export markets. _____							

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. **COMPLETE OUTBOARD ENGINES.**--Please report production capacity, production, shipments, and inventories of **complete outboard engines** produced by your firm in Japan during the specified periods.

(Quantity in units)							
Item	Actual Experience					Projections ¹	
	2001	2002	2003	January-September		2004	2005
				2003	2004		
AVERAGE PRODUCTION CAPACITY ²							
BEGINNING-OF-PERIOD INVENTORIES ³							
PRODUCTION ⁴							
SHIPMENTS:							
Internal consumption/transfers							
Home market sales							
Exports to--							
United States: ⁵ Quantity							
Value (1,000 U.S. dollars)							
All other export markets ⁶							
Total exports							
Total shipments							
END-OF-PERIOD INVENTORIES							

¹ Report the basis for your firm's projections. _____

² The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year.

³ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

⁴ Please estimate the percentage of production of complete outboard engines in Japan accounted for by your firm's production in 2003. _____ Percent

⁵ Please estimate the percentage of total exports to the United States of complete outboard engines from Japan accounted for by your firm's exports in 2003. _____ Percent

⁶ Identify principal *other* export markets. _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12. **EXPORTS TO THE UNITED STATES BY TYPES.**-- Report your firm's exports to the United States of **complete outboard engines** produced in your establishment(s) in Japan during the specified periods. Identify and report each horsepower separately, using additional pages as necessary.

(Quantity in units)					
Type/HP	Calendar years			January-September	
	2001	2002	2003	2003	2004
2-stroke, carbureted:					
HP:					
HP:					
HP:					
Subtotal, 2-stroke, carbureted					
2-stroke, EFI:					
HP:					
HP:					
HP:					
Subtotal, 2-stroke, EFI					
2-stroke, direct injection:					
HP:					
HP:					
HP:					
Subtotal, 2-stroke, DI					
4-stroke, carbureted:					
HP:					
HP:					
HP:					
Subtotal, 4-stroke, carbureted					
4-stroke, EFI:					
HP:					
HP:					
HP:					
Subtotal, 4-stroke, EFI					
TOTAL					
NOTE.--The exports to the United States reported above should reconcile with your reported exports in question II-11 of this questionnaire. If the data do not reconcile, please explain the discrepancy on a separate sheet.					