

PURCHASERS' QUESTIONNAIRE
MAGNESIUM FROM CHINA AND RUSSIA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than January 6, 2005

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning alloy magnesium from China and pure and alloy magnesium from Russia (invs. Nos. 731-TA-1071-1072 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from John Benedetto (202-205-3270).

Name of firm _____
Address _____
City _____ State _____ Zip code _____
World Wide Web address _____

Has your firm purchased magnesium (as defined in the instruction booklet) from any source (domestic or foreign) at any time since January 1, 2001?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
- YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing alloy magnesium from China and/or pure and alloy magnesium from Russia into the United States or which are engaged in exporting alloy magnesium from China and/or pure and alloy magnesium from Russia to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of magnesium?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART II.--PURCHASES

II-1. ***Purchases of alloy magnesium produced in the United States.***--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of magnesium. Report based on delivery date, not order date.

<i>(Quantity in metric tons, value in dollars)</i>				
Item	2001	2002	2003	Jan.-Sep. 2004
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN THE UNITED STATES AND USED IN ALUMINUM ALLOYING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN THE UNITED STATES AND USED IN DIECASTING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN THE UNITED STATES AND USED IN DESULFURIZATION:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN THE UNITED STATES AND USED IN ALL OTHER USES:				
<i>Quantity</i>				
<i>Value</i>				

PART II.--PURCHASES

II-2. ***Purchases of pure magnesium produced in the United States.***--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of magnesium. Report based on delivery date, not order date.

<i>(Quantity in metric tons, value in dollars)</i>				
Item	2001	2002	2003	Jan.-Sep. 2004
PURCHASES OF PURE MAGNESIUM PRODUCED IN THE UNITED STATES AND USED IN ALUMINUM ALLOYING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF PURE MAGNESIUM PRODUCED IN THE UNITED STATES AND USED IN DIECASTING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF PURE MAGNESIUM PRODUCED IN THE UNITED STATES AND USED IN DESULFURIZATION:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF PURE MAGNESIUM PRODUCED IN THE UNITED STATES AND USED IN ALL OTHER USES:				
<i>Quantity</i>				
<i>Value</i>				

PART II.--PURCHASES--Continued

II-3. ***Purchases of alloy magnesium from China.***--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of alloy magnesium produced in China. Report based on delivery date, not order date.

<i>(Quantity in metric tons, value in dollars)</i>				
Item	2001	2002	2003	Jan.-Sep. 2004
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN CHINA AND USED IN ALUMINUM ALLOYING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN CHINA AND USED IN DIECASTING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN CHINA AND USED IN DESULFURIZATION:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN CHINA AND USED IN ALL OTHER USES:				
<i>Quantity</i>				
<i>Value</i>				

PART II.--PURCHASES--Continued

II-4. ***Purchases of alloy magnesium from Russia.***--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of magnesium produced in Russia. Report based on delivery date, not order date.

<i>(Quantity in metric tons, value in dollars)</i>				
Item	2001	2002	2003	Jan.-Sep. 2004
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN RUSSIA AND USED IN ALUMINUM ALLOYING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN RUSSIA AND USED IN DIECASTING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN RUSSIA AND USED IN DESULFURIZATION:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN RUSSIA AND USED IN ALL OTHER USES:				
<i>Quantity</i>				
<i>Value</i>				

PART II.--PURCHASES--Continued

II-5. ***Purchases of pure magnesium from Russia.***--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of magnesium produced in Russia. Report based on delivery date, not order date.

(Quantity in metric tons, value in dollars)				
Item	2001	2002	2003	Jan.-Sep, 2004
PURCHASES OF PURE MAGNESIUM PRODUCED IN RUSSIA AND USED IN ALUMINUM ALLOYING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF PURE MAGNESIUM PRODUCED IN RUSSIA AND USED IN DIECASTING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF PURE MAGNESIUM PRODUCED IN RUSSIA AND USED IN DESULFURIZATION:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF PURE MAGNESIUM PRODUCED IN RUSSIA AND USED IN ALL OTHER USES:				
<i>Quantity</i>				
<i>Value</i>				

PART II.--PURCHASES--Continued

II-6. ***Purchases of alloy magnesium from nonsubject countries.***--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of magnesium produced in nonsubject countries (i.e. neither China nor Russia). Report based on delivery date, not order date.

<i>(Quantity in metric tons, value in dollars)</i>				
Item	2001	2002	2003	Jan.-Sep. 2004
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN NONSUBJECT COUNTRIES AND USED IN ALUMINUM ALLOYING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN NONSUBJECT COUNTRIES AND USED IN DIECASTING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN NONSUBJECT COUNTRIES AND USED IN DESULFURIZATION:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF ALLOY MAGNESIUM PRODUCED IN NONSUBJECT COUNTRIES AND USED IN ALL OTHER USES:				
<i>Quantity</i>				
<i>Value</i>				

PART II.--PURCHASES--Continued

II-7. ***Purchases of pure magnesium from nonsubject countries.***--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of magnesium produced in nonsubject countries (i.e. neither China nor Russia). Report based on delivery date, not order date.

<i>(Quantity in metric tons, value in dollars)</i>				
Item	2001	2002	2003	Jan.-Sep, 2004
PURCHASES OF PURE MAGNESIUM PRODUCED IN NONSUBJECT COUNTRIES AND USED IN ALUMINUM ALLOYING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF PURE MAGNESIUM PRODUCED IN NONSUBJECT COUNTRIES AND USED IN DIECASTING:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF PURE MAGNESIUM PRODUCED IN NONSUBJECT COUNTRIES AND USED IN DESULFURIZATION:				
<i>Quantity</i>				
<i>Value</i>				
PURCHASES OF PURE MAGNESIUM PRODUCED IN NONSUBJECT COUNTRIES AND USED IN ALL OTHER USES:				
<i>Quantity</i>				
<i>Value</i>				

PART II.--PURCHASES--Continued

II-8. If the relative shares of your firm's total purchases of magnesium from different sources (both domestic and foreign) have changed in the last three years, please list the country, state whether the relative share from that country has increased or decreased, and state the reasons.

Country	Increase/decrease	Reason

II-9. If your firm has purchased magnesium from only one country, please explain the reasons for doing so.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

IF YOUR ANSWERS TO ANY QUESTIONS IN PART III WOULD BE DIFFERENT FOR PURE VS. ALLOY MAGNESIUM, OR FOR PRIMARY VS. SECONDARY MAGNESIUM, PLEASE EXPLAIN.

III-1. Which of the following best describes your firm as a purchaser of magnesium (check all that apply, noting the specific end uses if known)?

- Aluminum alloyer (_____)
- Diecaster (_____)
- Iron and steel de-sulfurizer (_____)
- Distributor (_____)
- Other (_____)

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-2. (a) If your firm is a distributor or reseller of magnesium, what are the major types of consumers to which you sell magnesium?

(b) Do you compete for sales to your customers with the manufacturers or importers from which you purchase magnesium?

III-3. Describe the end uses of the **pure** magnesium that you purchase. For each end-use product, what percentage of the total cost is accounted for by pure magnesium?

<u>End use</u>	<u>Share of total cost accounted for by magnesium (percent)</u>
<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>

Describe the end uses of the **alloy** magnesium that you purchase. For each end-use product, what percentage of the total cost is accounted for by alloy magnesium?

<u>End use</u>	<u>Share of total cost accounted for by magnesium (percent)</u>
<hr/>	<hr/>
<hr/>	<hr/>
<hr/>	<hr/>

III-4. (a) If your firm is an end user of magnesium, has the demand for your firm's final products incorporating magnesium changed since January 1, 2001?

Increased Unchanged Decreased

(b) Has this had any effect on your firm's demand for magnesium?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-5. (a) Please list in order of importance any products that may be substituted for magnesium.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for magnesium?

No Yes--Please explain.

III-6. Are you aware whether the magnesium you are purchasing is U.S.-produced or imported?

Always Usually Sometimes Never

III-7. Do you know the manufacturer of the magnesium that you purchase?

Always Usually Sometimes Never

III-8. To your knowledge, are your buyers aware of and/or interested in the country of origin of the goods you supply them?

Always Usually Sometimes Never

III-9. Have you made significant changes in your purchasing patterns (e.g., frequency) in the last three years?

No Yes--Please explain.

III-10. How many suppliers do you generally contact before making a purchase?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-11. Have you changed suppliers since January 1, 2001?

- No Yes--Please list the suppliers, indicate whether each firm was added or dropped as a supplier, and give the reasons for the change.

III-12. Are you aware of any new suppliers, either foreign or domestic, that have entered the market in the last 3 years?

- No Yes--Please identify the firms.

III-13. Do you require your suppliers to become certified or prequalified with respect to the quality, chemistry, strength, or other performance characteristic of the magnesium they sell to your firm?
 No Yes-- ___ percent of purchases in 2003 Yes--all purchases

Please provide a general description of the certification or qualification process and the time required.

III-14. Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.) and estimate the time it takes to certify or qualify a new supplier.

III-15. Since January 1, 2001, have any domestic or foreign producers failed in their attempts to certify or qualify their magnesium with your firm or have any producers lost their approved status?

- No Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification process.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-16. (a) For the factors listed below, please rate each in terms of its importance in your purchase decision for magnesium.

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Multiple sourcing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-16. (b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase magnesium for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).

1. _____

2. _____

3. _____

Other factors or comments: _____

III-17. What characteristics does your firm consider when determining the quality of magnesium?

III-18. How often does your firm purchase the magnesium that is offered at the lowest price?

Always

Usually

Sometimes

Never

III-19. Please list the names of any firms you considered price leaders in the magnesium market during January 2001-September 2004. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.

III-20. Please describe how the above firm(s) exhibited price leadership.

III-21. Does the magnesium you purchase meet ASTM specifications?

Always

Usually

Sometimes

Never

Please describe the end uses of any magnesium you purchase that does not meet ASTM specifications.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-22. If you are an end user of magnesium, how difficult would it be to use pure and alloy magnesium interchangeably in your firm's applications? Please explain your answer.

III-23. If you are an end user of magnesium, how difficult would it be to use primary and secondary magnesium interchangeably in your firm's applications? Please explain your answer.

III-24. Are you an aluminum manufacturer who has purchased both secondary alloy and primary pure magnesium? If so, how long have you been purchasing both? Do you use these products for the same applications?

III-25. Have you had any problems being able to secure your firm's supplies of magnesium from your current or past suppliers? Please explain.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT

IV-1. Please indicate the countries of origin for magnesium for which your firm has actual marketing/pricing knowledge.

- United States
- China (alloy magnesium only)
- Russia (pure and alloy magnesium)
- Other countries (Please specify _____)

IV-2. Is <u>pure</u> magnesium produced in the United States and in other countries used interchangeably (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are <i>always</i> interchangeable, "F" to indicate that the products are <i>frequently</i> interchangeable, "S" to indicate that the products are <i>sometimes</i> interchangeable, "N" to indicate that the products are <i>never</i> interchangeable, and "0" to indicate <i>no familiarity</i> with products from a specified country-pair. ¹			
Country-pair	United States	Russia	Other countries
United States			
Russia			
¹ For any country-pair producing magnesium which is <i>sometimes</i> or <i>never</i> used interchangeably, please explain the factors that limit or preclude interchangeable use:			

IV-3. Is alloy magnesium produced in the United States and in other countries used interchangeably (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Russia	Other countries
United States				
China				
Russia				

¹ For any country-pair producing magnesium which is *sometimes or never* used interchangeably, please explain the factors that limit or preclude interchangeable use:

**PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED
PRODUCT--Continued**

IV-4. Do you or your customers ever specifically order magnesium from one country in particular over other possible sources of supply?

- No Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why magnesium from these countries is preferred over product from other countries (please note the specific product in your response).

IV-5. Are certain grades/types/sizes/forms (e.g., ingots, t-bars, granular, etc.) of magnesium available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No Yes--Please identify the source and the grade/type/size.

IV-6. If you purchased magnesium from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, supplier relationship, etc.

**PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED
PRODUCT--Continued**

IV-7. For the factors listed below, please rate how pure magnesium produced in each country you identified in your response to the first question in Part IV compares with magnesium produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Copy this page as necessary to cover all possible country combinations and please attach any comments you care to make concerning your responses, especially in comparisons where you rate product from one country superior or inferior to product from another.

_____	compared to			_____
(specify country)				(specify country)
	SUPERIOR	COMPARABLE		INFERIOR
Availability	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Lower price	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Minimum qty requirements	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Lower U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
Other (specify):				
_____	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-8. For the factors listed below, please rate how alloy magnesium produced in each country you identified in your response to the first question in Part IV compares with magnesium produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Copy this page as necessary to cover all possible country combinations and please attach any comments you care to make concerning your responses, especially in comparisons where you rate product from one country superior or inferior to product from another.

_____ compared to _____ (specify country) (specify country)	SUPERIOR	COMPARABLE	INFERIOR
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED
PRODUCT--Continued**

IV-9. (a) How often does domestically produced pure magnesium meet minimum quality specifications for your uses or your customers' uses?

- Always Usually Sometimes Rarely or never

(b) How often does imported subject pure magnesium meet minimum quality specifications for your uses or your customers' uses?

- Always Usually Sometimes Rarely or never

(c) How often does imported nonsubject pure magnesium meet minimum quality specifications for your uses or your customers' uses?

Country _____ Always Usually Sometimes Rarely or never

Country _____ Always Usually Sometimes Rarely or never

Country _____ Always Usually Sometimes Rarely or never

IV-10. (a) How often does domestically produced alloy magnesium meet minimum quality specifications for your uses or your customers' uses?

- Always Usually Sometimes Rarely or never

(b) How often does imported subject alloy magnesium meet minimum quality specifications for your uses or your customers' uses?

- Always Usually Sometimes Rarely or never

(c) How often does imported nonsubject alloy magnesium meet minimum quality specifications for your uses or your customers' uses?

Country _____ Always Usually Sometimes Rarely or never

Country _____ Always Usually Sometimes Rarely or never

Country _____ Always Usually Sometimes Rarely or never

PART VI.--SUPPLIER IDENTIFICATION

Please provide the names and addresses of your firm's five largest suppliers of pure magnesium purchased during 2001-2003. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total purchases of magnesium that each of these suppliers accounted for in 2003.

	Supplier's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2003 purchases (%)
1					
2					
3					
4					
5					

Please provide the names and addresses of your firm's five largest suppliers of alloy magnesium purchased during 2001-2003. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total purchases of magnesium that each of these suppliers accounted for in 2003.

	Supplier's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2003 purchases (%)
1					
2					
3					
4					
5					