

IMPORTERS' QUESTIONNAIRE
CERTAIN COLOR TELEVISION RECEIVERS FROM CHINA AND MALAYSIA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than February 18, 2004

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning certain color television receivers from China and Malaysia (invs. Nos. 731-TA-1034 and 1035 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip code _____
World Wide Web address _____

Has your firm imported certain color television receivers regardless of size or technology from any country at any time since January 1, 2001?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
 YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I. GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing CTVs from China and/or Malaysia into the United States or which are engaged in exporting CTVs from China and/or Malaysia to the United States?

No Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I. GENERAL QUESTIONS—Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of CTVs?

No Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Please indicate the nature of your firm's importing operations on CTVs. More than one answer may be applicable.

Importer of record Takes title to the imported product(s)
 Consignee of the imported product(s) Customs broker or freight forwarder

I-7. If your firm is an importer of record of CTVs but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

I-8. Please indicate whether your firm enters CTVs into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes

Bonded warehouses No Yes

I-9. Please indicate whether your firm imports CTVs under the TIB (temporary importation under bond) program.

No Yes

I-10. To your knowledge, have the products subject to these investigations been the subject of any other import relief investigations in the United States or in any other countries?

No Yes—Please specify. _____

PART II.—TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Debra Baker** (202-205-3180).
Supply all data requested on a calendar-year basis.

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

_____ ext. _____
Phone No. E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of CTVs since January 1, 2001?

No Yes—Supply details as to the time, nature, and significance of such changes.

II-3. Has your firm imported or arranged for the importation of CTVs from China and/or Malaysia for delivery after September 30, 2003?

No Yes—Indicate when such orders are to be delivered and the quantities involved.

II-4. If your firm also produces CTVs in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.—TRADE AND RELATED INFORMATION—Continued

II-5a. **IMPORTS, BY SOURCE, OF COMPLETE CTVs.**—Report your firm's imports and your firm's shipments and inventories of **complete CTVs** imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for each country listed below and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

China Malaysia Mexico All other sources combined¹

<i>(Quantity in 1,000 units, value in \$1,000)</i>			
Item	Calendar years		
	2001	2002	2003
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>			
IMPORTS: ²			
<i>Quantity</i> of imports			
<i>Value</i> of imports			
U.S. SHIPMENTS:			
Commercial shipments: <i>Quantity</i> of commercial shipments			
<i>Value</i> of commercial shipments			
Internal consumption/company transfers: <i>Quantity</i> of internal consumption/transfers			
<i>Value</i> ³ of internal consumption/transfers			
TOTAL U.S. shipments: <i>Quantity</i>			
<i>Value</i>			
EXPORT SHIPMENTS: ⁴			
<i>Quantity</i> of export shipments			
<i>Value</i> of export shipments			
END-OF-PERIOD INVENTORIES ⁵ <i>(quantity)</i>			
U.S. SHIPMENTS TO DISTRIBUTORS <i>(quantity)</i>			
U.S. SHIPMENTS TO END USERS <i>(quantity)</i>			

¹ Please identify these sources: _____

² Identify the foreign producers, if known, and indicate the relationship, if any, of these producers to your firm: _____

³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001, 2002, and 2003 below: _____

⁴ Identify your principal export markets: _____

⁵ **Reconciliation of data.**—Note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No—Please explain: _____

PART II.—TRADE AND RELATED INFORMATION—Continued

II-5b. **IMPORTS, BY SOURCE, OF INCOMPLETE CTVs.**—Report your firm's imports and your firm's shipments and inventories of **incomplete** CTVs (i.e., color television receiver kits) imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

China Malaysia Mexico All other sources combined¹

(Quantity in 1,000 units, value in \$1,000)			
Item	Calendar years		
	2001	2002	2003
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)			
IMPORTS:²			
Quantity of imports			
Value of imports			
U.S. SHIPMENTS:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ³ of internal consumption/transfers			
TOTAL U.S. shipments:			
Quantity			
Value			
EXPORT SHIPMENTS:⁴			
Quantity of export shipments			
Value of export shipments			
END-OF-PERIOD INVENTORIES⁵ (<i>quantity</i>)			
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)			
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)			

¹ Please identify these sources: _____

² Identify the foreign producers, if known, and indicate the relationship, if any, of these producers to your firm: _____

³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001, 2002, and 2003 below: _____

⁴ Identify your principal export markets: _____

⁵ **Reconciliation of data.**—Note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No—Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6a. **U.S. SHIPMENTS OF IMPORTS, BY TYPE, OF COMPLETE CTVs (with a 4 x 3 aspect ratio).**--Report, as indicated below, your firm's **U.S. shipments of complete** CTVs that were imported by your firm by types and screen sizes (based on the video display diagonal). (See definitions in the instruction booklet.) **Report separately for each country as listed below. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

- CHINA MALAYSIA MEXICO ALL OTHER COUNTRIES COMBINED

(Quantity in units, value in \$1,000)						
Item	Calendar years					
	2001		2002		2003	
	Quantity	Value	Quantity	Value	Quantity	Value
Complete CTVs with a 4 x 3 aspect ratio:						
DIRECT-VIEW CTVs:						
Analog (non-digital ready, non-combination):						
21 inches						
22-23 inches						
24 inches						
25 inches						
26 inches						
27-30 inches						
31 inches						
32 inches						
33-34 inches						
35 inches						
36 inches and over						
Digital or digital ready (non-combination):						
21 inches						
22-23 inches						
24 inches						
25 inches						
26 inches						
27-30 inches						
31 inches						
32 inches						
33-34 inches						
35 inches						
36 inches and over						
Combination						
Continued on next page.						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6a. *Continuation.*

Report **separately** for each country as listed below. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

CHINA MALAYSIA MEXICO ALL OTHER COUNTRIES COMBINED

<i>(Quantity in units, value in \$1,000)</i>						
Item	Calendar years					
	2001		2002		2003	
	Quantity	Value	Quantity	Value	Quantity	Value
Complete CTVs with a 4 x 3 aspect ratio:						
PROJECTION CRT-based CTVs						
Analog (non-digital ready, non-combination):						
21-40 inches						
41-50 inches						
51-54 inches						
55 inches						
56-59 inches						
60 inches and over						
Digital or digital ready (non-combination):						
21-40 inches						
41-50 inches						
51-54 inches						
55 inches						
56-59 inches						
60 inches and over						
Combination						
OTHER (specify: _____)						
TOTAL of complete DIRECT-VIEW, PROJECTION CRT-based and OTHER CTVs¹						
¹ Transfer this total to question II-6e.						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6b. **U.S. SHIPMENTS OF IMPORTS, BY TYPE, OF COMPLETE CTVs (with a 16 x 9 aspect ratio).**--Report, as indicated below, your firm's **U.S. shipments of complete CTVs** that were imported by your firm by types and screen sizes (based on the video display diagonal). (See definitions in the instruction booklet.) **Report separately for each country as listed below. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

CHINA MALAYSIA MEXICO ALL OTHER COUNTRIES COMBINED

<i>(Quantity in units, value in \$1,000)</i>						
Item	Calendar years					
	2001		2002		2003	
	Quantity	Value	Quantity	Value	Quantity	Value
Complete CTVs with a 16 x 9 aspect ratio:						
DIRECT-VIEW CTVs:						
Analog (non-digital ready, non-combination):						
21-26 inches						
27-30 inches						
31-32 inches						
33-34 inches						
35 inches and over						
Digital or digital ready (non-combination):						
21-26 inches						
27-30 inches						
31-32 inches						
33-34 inches						
35 inches and over						
Combination						
PROJECTION CRT-based CTVs						
Analog (non-digital ready, non-combination):						
21-40 inches						
41-50 inches						
51-54 inches						
55-59 inches						
60 inches and over						
Digital or digital ready (non-combination):						
21-40 inches						
41-50 inches						
51-54 inches						
55-59 inches						
60 inches and over						
Combination						
OTHER (specify: _____)						
TOTAL of above¹						

¹ Transfer this total to question II-6e.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6c. U.S. SHIPMENTS OF IMPORTS, BY TYPE, OF INCOMPLETE CTVs (with a 4 x 3 aspect ratio).--

Report, as indicated below, your firm's U.S. shipments of incomplete CTVs (i.e., color television receiver kits) that were imported by your firm by types and screen sizes (based on the video display diagonal). (See definitions in the instruction booklet.) **Report separately** for each country as listed below. **Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

CHINA MALAYSIA MEXICO ALL OTHER COUNTRIES COMBINED

(Quantity in units, value in \$1,000)						
Item	Calendar years					
	2001		2002		2003	
	Quantity	Value	Quantity	Value	Quantity	Value
Incomplete CTVs with a 4 x 3 aspect ratio:						
DIRECT-VIEW CTVs:						
Analog (non-digital ready, non-combination):						
21 inches						
22-23 inches						
24 inches						
25 inches						
26 inches						
27-30 inches						
31 inches						
32 inches						
33-34 inches						
35 inches						
36 inches and over						
Digital or digital ready (non-combination):						
21 inches						
22-23 inches						
24 inches						
25 inches						
26 inches						
27-30 inches						
31 inches						
32 inches						
33-34 inches						
35 inches						
36 inches and over						
Combination						
Continued on next page.						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6c. *Continued.*

Report separately for each country as listed below. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

CHINA MALAYSIA MEXICO ALL OTHER COUNTRIES COMBINED

<i>(Quantity in units, value in \$1,000)</i>						
Item	Calendar years					
	2001		2002		2003	
	Quantity	Value	Quantity	Value	Quantity	Value
Incomplete CTVs with a 4 x 3 aspect ratio:						
PROJECTION CRT-based CTVs						
Analog (non-digital ready, non-combination):						
21-40 inches						
41-50 inches						
51-54 inches						
55 inches						
56-59 inches						
60 inches and over						
Digital or digital ready (non-combination):						
21-40 inches						
41-50 inches						
51-54 inches						
55 inches						
56-59 inches						
60 inches and over						
Combination						
OTHER (specify: _____)						
TOTAL of complete DIRECT-VIEW, PROJECTION CRT-based and OTHER CTVs¹						
¹ Transfer this total to question II-6e.						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6d. **U.S. SHIPMENTS OF IMPORTS, BY TYPE, OF INCOMPLETE CTVs (with a 16 x 9 aspect ratio).**-- Report, as indicated below, your firm's **U.S. shipments** of **incomplete** CTVs (i.e., color television receiver kits) that were imported by your firm by types and screen sizes (based on the video display diagonal). (See definitions in the instruction booklet.) **Report separately for each country as listed below. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

CHINA MALAYSIA MEXICO ALL OTHER COUNTRIES COMBINED

(Quantity in units, value in \$1,000)						
Item	Calendar years					
	2001		2002		2003	
	Quantity	Value	Quantity	Value	Quantity	Value
Incomplete CTVs with a 16 x 9 aspect ratio:						
DIRECT-VIEW CTVs:						
Analog (non-digital ready, non-combination):						
21-26 inches						
27-30 inches						
31-32 inches						
33-34 inches						
35 inches and over						
Digital or digital ready (non-combination):						
21-26 inches						
27-30 inches						
31-32 inches						
33-34 inches						
35 inches and over						
Combination						
PROJECTION CRT-based CTVs						
Analog (non-digital ready, non-combination):						
21-40 inches						
41-50 inches						
51-54 inches						
55-59 inches						
60 inches and over						
Digital or digital ready (non-combination):						
21-40 inches						
41-50 inches						
51-54 inches						
55-59 inches						
60 inches and over						
Combination						
OTHER (specify: _____)						
TOTAL of above¹						

¹ Transfer this total to question II-6e.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6e. **SUMMARY OF U.S. SHIPMENTS OF IMPORTED CTVs, BY TYPE.**—List below, your firm's U.S. shipments of CTVs that were imported by your firm as reported previously in questions II-6a to II-6d.

(Quantity in units, value in \$1,000)						
Item	Calendar years					
	2001		2002		2003	
	Quantity	Value	Quantity	Value	Quantity	Value
CHINA:						
Complete CTVs: With a 4 x 3 aspect ratio						
With a 16 x 9 aspect ratio						
With all other aspect ratios						
Incomplete CTVs: With a 4 x 3 aspect ratio						
With a 16 x 9 aspect ratio						
With all other aspect ratios						
Total (for China) ¹						
MALAYSIA:						
Complete CTVs: With a 4 x 3 aspect ratio						
With a 16 x 9 aspect ratio						
With all other aspect ratios						
Incomplete CTVs: With a 4 x 3 aspect ratio						
With a 16 x 9 aspect ratio						
With all other aspect ratios						
Total (for Malaysia) ²						
MEXICO:						
Complete CTVs: With a 4 x 3 aspect ratio						
With a 16 x 9 aspect ratio						
With all other aspect ratios						
Incomplete CTVs: With a 4 x 3 aspect ratio						
With a 16 x 9 aspect ratio						
With all other aspect ratios						
Total (for Mexico) ³						
<i>Continued on next page.</i>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6e. **SUMMARY OF IMPORTS, BY TYPE** (*Continued*).--List below, your firm's **U.S. shipments** of CTVs that were imported by your firm as reported previously in questions II-6a to II-6d.

<i>(Quantity in units, value in \$1,000)</i>						
Item	Calendar years					
	2001		2002		2003	
	Quantity	Value	Quantity	Value	Quantity	Value
ALL OTHER COUNTRIES COMBINED:						
Complete CTVs:						
With a 4 x 3 aspect ratio						
With a 16 x 9 aspect ratio						
With all other aspect ratios						
Incomplete CTVs:						
With a 4 x 3 aspect ratio						
With a 16 x 9 aspect ratio						
With all other aspect ratios						
Total (for all other countries) ⁴						
<p>¹ Reconciliation of data (China).--Please note that the TOTAL quantity (when rounded to 1,000s) and value reported for question II-6e should equal TOTAL U.S. shipments (i.e., U.S. commercial shipments plus U.S. internal consumption/transfers) reported in question II-5a plus II-5b. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>						
<p>² Reconciliation of data (Malaysia).--Please note that the TOTAL quantity (when rounded to 1,000s) and value reported for question II-6e should equal TOTAL U.S. shipments (i.e., U.S. commercial shipments plus U.S. internal consumption/transfers) reported in question II-5a plus II-5b. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>						
<p>³ Reconciliation of data (Mexico).--Please note that the TOTAL quantity (when rounded to 1,000s) and value reported for question II-6e should equal TOTAL U.S. shipments (i.e., U.S. commercial shipments plus U.S. internal consumption/transfers) reported in question II-5a plus II-5b. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>						
<p>⁴ Reconciliation of data (all other countries COMBINED).--Please note that the TOTAL quantity (when rounded to 1,000s) and value reported for question II-6e should equal TOTAL U.S. shipments (i.e., U.S. commercial shipments plus U.S. internal consumption/transfers) reported in question II-5a plus II-5b. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. **IMPORTS OF CTVs FROM CHINA, BY MONTH.**—Report your firm's imports of **complete** and **incomplete** (i.e., color television receiver kits) CTVs that were imported by your firm from **China** during the specified periods.

(Quantity in units, value in dollars)			
Item	Item		
	Complete	Incomplete	Total
November 2002: Quantity of imports			
Value of imports			
December 2002: Quantity of imports			
Value of imports			
January 2003: Quantity of imports			
Value of imports			
February 2003: Quantity of imports			
Value of imports			
March 2003: Quantity of imports			
Value of imports			
April 2003: Quantity of imports			
Value of imports			
May 2003: Quantity of imports			
Value of imports			
June 2003: Quantity of imports			
Value of imports			
July 2003: Quantity of imports			
Value of imports			
August 2003: Quantity of imports			
Value of imports			
September 2003: Quantity of imports			
Value of imports			
October 2003: Quantity of imports			
Value of imports			
TOTAL (of above): Quantity of imports			
Value of imports			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. **U.S. SHIPMENTS OF IMPORTED NON-SUBJECT COLOR TELEVISIONS.**--Report, as indicated below, your firm's **U.S. shipments** of the following types of non-subject color televisions that were imported by your firm by types and screen sizes. (See definitions in the instruction booklet.) Do **NOT** include any data for the CTVs that are subject to this investigation; COMBINE data for **complete** and for **incomplete** color televisions. Report **separately** for each country as listed below. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

- CHINA MALAYSIA MEXICO ALL OTHER COUNTRIES COMBINED

<i>(Quantity in units, value in \$1,000)</i>						
Item	Calendar years					
	2001		2002		2003	
	Quantity	Value	Quantity	Value	Quantity	Value
Color televisions with a 4 x 3 aspect ratio:						
PLASMA/LCD DIRECT VIEW color televisions:						
Under 22 inches						
22-40 inches						
Over 40 inches						
Total						
REAR PROJECTION DLP, LCOS, LCD color televisions:						
Under 50 inches						
50 inches and over						
Total						
Color televisions with a 16 x 9 aspect ratio:						
PLASMA/LCD DIRECT VIEW color televisions:						
Under 22 inches						
22-40 inches						
Over 40 inches						
Total						
REAR PROJECTION DLP, LCOS, LCD color televisions:						
Under 50 inches						
50 inches and over						
Total						

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-A. PRICE DATA—Continued

SALES PRICE DATA

to be completed by importers who sell *indirectly* to consumers (i.e., through other firms)

Report your firm's U.S. commercial shipments of CTVs imported from China, Malaysia, and Mexico and sold to unrelated U.S. customers. Values should be net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. (landed, duty-paid) your U.S. point of shipment for arms-length sales to unrelated U.S. customers. Please report separately sales to retailers and original equipment manufacturers (OEMs), as well as Chinese, Malaysian, and Mexican CTVs.

COPY THIS PAGE AS NECESSARY. Complete a separate page for each product, channel of distribution, and country of origin for CTVs imported and sold by your firm. Please mark the product number from column "A," the channel of distribution from Column "B," and the country of origin from Column "C" for each page.

	<u>Column A</u>		<u>Column B</u>		<u>Column C</u>
Product 1	_____				
Product 2	_____				China _____
Product 3	_____	Sales to OEMs	_____		
Product 4	_____				Malaysia _____
Product 5	_____	Sales to Retailers	_____		
Product 6	_____				Mexico _____

MANUFACTURER, BRAND, & MODEL NUMBER(S): _____

Note: Please submit a specification sheet for each model number included in this data.

<i>(Quantity in units, value in dollars)</i>		
Period of shipment	Quantity	Value ²
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
¹ If your product does not exactly meet the product specifications but is similar to the specified product, provide a description of your product: <hr/>		
² Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), <u>f.o.b.</u> (landed, duty-paid) your U.S. point of shipment.		

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-A. PRICE DATA—Continued

PURCHASE PRICE DATA

direct imports only; to be completed by importers who sell *directly* to consumers (e.g., retailers)

Report your firm's direct import purchases of CTVs imported from China, Malaysia, and Mexico. Values should be net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. (landed, duty-paid). Please report separately for purchases of Chinese, Malaysian, and Mexican CTVs.

COPY THIS PAGE AS NECESSARY. Complete a separate page for each product and country of origin for CTVs purchased by your firm. Please mark the product number from column "A" and the country of origin from Column "B" for each page.

<u>Column A</u>		<u>Column B</u>	
Product 1	_____	China	_____
Product 2	_____	Malaysia	_____
Product 3	_____	Mexico	_____
Product 4	_____		
Product 5	_____		
Product 6	_____		

MANUFACTURER, BRAND, & MODEL NUMBER(S): _____

Note: Please submit a specification sheet for each model number included in this data.

<i>(Quantity in units, value in dollars)</i>		
Period of shipment	Quantity	Value ²
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		

¹ If your product does not exactly meet the product specifications but is similar to the specified product, provide a description of your product:

² Net values (i.e., gross purchase values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. (landed, duty-paid).

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-B. PRICE-RELATED QUESTIONS

III-B-1. Please describe how your firm determines the prices that it charges for sales of CTVs (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). Does the price that your firm charges for CTVs ever depend on purchases of other products by your customer(s)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-B-3. What are your firm's typical sales terms for CTVs imported from China and Malaysia (e.g., 2/10 net 30 days)? _____ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? _____

III-B-4. Approximately what percentage of your firm's sales of its CTVs imported from China and Malaysia are on:

	China	Malaysia
(1) a long-term contract basis (multiple deliveries for more than 12 months)?	____%	____%
(2) a short-term contract basis (multiple deliveries up to 12 months)?	____%	____%
(3) a spot sales basis (for single delivery)?	____%	____%

If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

- (a) What is the average duration of a contract? _____
- (b) How frequently are contracts renegotiated? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet-or-release provision? _____
- (e) How frequently are meet-or-release provisions invoked? _____
- (f) What are the standard quantity requirements, if any? _____
- (g) What is the price premium for sub-minimum shipments? ____ percent

III-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of CTVs? From inventory: _____ Produced to order: _____

III-B-6. What is the approximate percentage of the total delivered cost of your imported CTVs that is accounted for by transportation costs? ____ percent. Who generally arranges the transportation to your customers' locations? Your firm ____ or purchaser ____ (check one). What proportion of your sales occur within 100 miles of your storage facility or the port of entry? ____ percent. 101 to 1,000 miles? ____ percent. Over 1,000 miles? ____ percent.

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-B. PRICE-RELATED QUESTIONS—Continued

III-B-7. What is the geographic market area in the United States served by your firm's imports of CTVs from China and Malaysia?

III-B-8. What other products (including color television receivers not covered by the definition of the CTVs in these investigations such as plasma, DLP, etc.) may be substitutes for CTVs?

III-B-9. How has the demand within the United States (and outside the United States if known) for CTVs changed since January 1, 2001? What were the principal factors affecting changes in demand?

III-B-10. Have there been any significant changes in the product range or marketing of CTVs in the past five years?

No Yes—Please describe.

III-B-11. Does your firm sell CTVs over the internet? Yes ____ No ____

If YES, please describe such sales, noting the estimated percentage of your firm's total sales of CTVs in 2003 accounted for by internet sales. **If your firm has participated in internet auctions for sales of CTVs, please provide information on each such auction, including the customer name, the quantity involved, the specific bids made by your firm (and the dates) and indicate whether or not your firm won all, or part, of the business. Attach additional sheets, if necessary.**

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-B. PRICE-RELATED QUESTIONS—Continued

III-B-12. What type of warranty is standard on the CTVs that you sell? _____

III-B-13. What is the average lifespan (*in viewing hours*) of the CTVs that you sell? _____

III-B-14. Are there perceived quality differences in the market based on brand names of CTVs?
 Yes ____ No _____. If so, please explain how these differences affect the CTV industry. Please
 attach any additional studies or information relating to this issue.

III-B-15. What percentage of the volume of your imports is of complete CTVs, as opposed to CTV kits that
 need to be assembled? Complete CTVs _____ CTV kits _____

III-B-16. Are CTVs produced in the United States and in other countries used interchangeably (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	China	Malaysia	Other countries
United States			
China			
Malaysia			

¹ For any country-pair producing CTVs which is *sometimes or never* used interchangeably, please explain the factors that limit or preclude interchangeable use:

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-B. PRICE-RELATED QUESTIONS—Continued

III-B-17. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, brand name (customer perception), warranty terms, a variety of models/brands available, availability of non-TV products sold bundled with CTVs, etc.) between CTVs produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	China	Malaysia	Other countries
United States			
China			
Malaysia			

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of CTVs, identify the country-pair and report the advantages or disadvantages imparted by such factors:

III-B-18. Please list chronologically any new video device introductions since January 2001. Also, please list any new video device products that your firm plans on introducing in the next 18 months (or longer if available), including any new features and technologies that will be incorporated into the new models. Attach additional pages if necessary.

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-B. PRICE-RELATED QUESTIONS—Continued

III-B-19. How has the introduction of plasma, liquid crystal display (LCD), liquid crystal on silicon (LCoS), and digital light processing (DLP) television receivers affected the CTV market? Please quantify effects, whenever possible, and submit business plans for dealing with any changes.

III-B-20. In the near future, does your firm plan on increasing the sales of non-subject video devices (such as flat-panel televisions or rear-projection televisions using DLP, LCD, LCoS, or other non-CRT displays) relative to the sales of subject CTVs?

No

Yes—Please quantify how much, as a proportion of your firm's total sales of video display devices, each type of video display device is expected to change over the next 3 years.

III-B-21. Please detail how prices for flat screen tube CTVs have behaved in relation to near-flat curved tube CTVs since January 2001. Has the gap stayed the same, increased, or decreased, and by how much?

III-B-22. On average, how much do prices for CTVs decline each year (in percent) holding features and technology constant? Has this decline been increasing, decreasing, or remaining the same since January 1, 2001?

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-B. PRICE-RELATED QUESTIONS—Continued

III-B-23. If your firm sells a 42" plasma television, please list the quantity and average price for your sales of these televisions for 2001, 2002, and 2003.

2001: Quantity: _____ Average Price: _____

2002: Quantity: _____ Average Price: _____

2003: Quantity: _____ Average Price: _____

III-B-24. Have you refused to sell to any purchasers despite their willingness to stock your CTVs?

No Yes—Please explain why.

III-B-25. What percentage of the CTVs you imported during 2001-2003 were returned for repair? Please include any information that you are aware of regarding the repair history of products in the CTV industry on additional pages.

Percent returned within in the warranty period _____

Percent returned outside of the warranty period _____

Total percent returned for repair _____

III-B-26. Please report the following with respect to each of your firm's three largest current contracts to sell the CTVs that you import.

Name of supplier	Length of contract	Quantity (units)	When is the contract up for renewal?	Is there a meet or release clause? (yes or no)	Has the meet or release clause been invoked?

III-B-27. Does the existence of lower-priced CTVs with less recognized brand names in the market expand the market or take sales away from more recognizable brands (e.g. Sony, Toshiba, Mitsubishi, Philips, etc.)? Please use a scale of 0-100, where 0 indicates that these CTVs only expand the market and 100 indicates that they only take sales away. _____

PART III.-PRICING AND RELATED INFORMATION-Continued

Section III-B.-PRICE-RELATED QUESTIONS-Continued

III-B-28. Does your firm sell CTVs into the opening price point (OPP) portion of the market?

No

Yes-What percent of your firm's sales are OPP sales? _____

III-B-29. Over time, prices for CTVs have trended downward. How much (in percentage terms) of the decline in CTV prices is due to:

(a) CTVs at the high end of the market pushing prices lower? _____

(b) low-priced CTVs entering the market and pulling prices lower? _____

(c) the introduction of new technologies such as plasma, LCD, LCoS, and DLP television receivers? _____

(d) lower raw material (component) costs? _____

(e) increasing size of purchasers such as Wal-Mart, Best Buy, etc.? _____

(f) other reasons (list below): _____

TOTAL: _____ 100%

How much of (b) above is due to CTVs from: United States: _____

Malaysia: _____

China: _____

Other countries: _____
(Specify: _____)

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-C. CUSTOMER IDENTIFICATION

Please provide the names and addresses of your firm's 10 largest customers for CTVs imported from China and Malaysia during 2001-2003. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of CTVs from China and Malaysia that each of these customers accounted for in 2003.

No.	Customer's name	Street address (<u>not</u> P.O. box), state, and zip code	Contact person	Area code and telephone number	Share of 2003 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					