

**IMPORTERS' QUESTIONNAIRE**  
**BALL BEARINGS FROM CHINA**

*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**  
Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than January 13, 2003**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning Ball Bearings from China (inv. No. 731-TA-989 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip code</b> _____
<b>E-Mail address</b> _____ <b>World Wide Web address</b> _____
Has your firm imported ball bearings (as defined in the instruction booklet) from <u>any</u> country at any time since January 1, 2000?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

*I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name and Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Authorized Official*

( ) \_\_\_\_\_  
*Phone*

( ) \_\_\_\_\_  
*Fax*

**PART I.-GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours                      \_\_\_\_\_ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

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I-3. Is your firm owned, in whole or in part, by any other firm?

No                       Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing ball bearings or parts thereof from China into the United States or which are engaged in exporting ball bearings or parts thereof from China to the United States?

No                       Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

**PART I. GENERAL QUESTIONS—Continued**

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of ball bearings or parts thereof?

No       Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Please indicate the nature of your firm's importing operations on ball bearings or parts thereof. More than one answer may be applicable.

Importer of record       Takes title to the imported product(s)  
 Consignee of the imported product(s)       Customs broker or freight forwarder

I-7. If your firm is an importer of record of ball bearings or parts thereof but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

\_\_\_\_\_

\_\_\_\_\_

I-8. Please indicate whether your firm enters ball bearings or parts thereof into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones     No       Yes  
Bonded warehouses     No       Yes

I-9. Please indicate whether your firm imports ball bearings or parts thereof under the TIB (temporary importation under bond) program.

No       Yes

I-10. To your knowledge, have the products subject to this investigation been the subject of any other import relief investigations in the United States or in any other countries?

No       Yes—Please specify. \_\_\_\_\_

\_\_\_\_\_



**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-5. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of COMPLETE ball bearings imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

China       All other sources combined<sup>1</sup>

(Quantity in 1,000 bearings, value in \$1,000)			
Item	Calendar years		
	2000	2001	2002
<b>BEGINNING-OF-PERIOD INVENTORIES</b> ( <i>quantity</i> )			
<b>IMPORTS:</b> <sup>2</sup>			
Quantity of imports			
Value of imports			
<b>U.S. SHIPMENTS:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers			
Value <sup>3</sup> of internal consumption/transfers			
<b>EXPORT SHIPMENTS:</b> <sup>4</sup>			
Quantity of export shipments			
Value of export shipments			
<b>END-OF-PERIOD INVENTORIES</b> <sup>5</sup> ( <i>quantity</i> )			
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> ( <i>quantity</i> )			
<b>U.S. SHIPMENTS TO END USERS</b> ( <i>quantity</i> )			
<sup>1</sup> Please identify these sources: _____ _____			
<sup>2</sup> Please identify the foreign producers, if known: _____ _____			
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below: _____ _____			
<sup>4</sup> Identify your principal export markets: _____ _____			
<sup>5</sup> <b>Reconciliation of data.</b> —Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No—Please explain: _____ _____			

**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-6. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of ball bearing BALLS, including **FINISHED** and **UNFINISHED** ball bearing balls that are **EITHER HEAT-TREATED OR DO NOT REQUIRE HEAT-TREATMENT**, imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

China       All other sources combined<sup>1</sup>

(Quantity in 1,000 balls, value in \$1,000)			
Item	Calendar years		
	2000	2001	2002
<b>BEGINNING-OF-PERIOD INVENTORIES</b> (quantity)			
<b>IMPORTS:</b> <sup>2</sup>			
Quantity of imports			
Value of imports			
<b>U.S. SHIPMENTS:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers			
Value <sup>3</sup> of internal consumption/transfers			
<b>EXPORT SHIPMENTS:</b> <sup>4</sup>			
Quantity of export shipments			
Value of export shipments			
<b>END-OF-PERIOD INVENTORIES</b> <sup>5</sup> (quantity)			
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> (quantity)			
<b>U.S. SHIPMENTS TO END USERS</b> (quantity)			
<sup>1</sup> Please identify these sources: _____			
<sup>2</sup> Please identify the foreign producers, if known: _____			
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below: _____			
<sup>4</sup> Identify your principal export markets: _____			
<sup>5</sup> <b>Reconciliation of data.</b> —Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No—Please explain: _____			

**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-7. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of UNFINISHED ball bearing BALLS THAT WILL BE SUBJECT TO HEAT TREATMENT AFTER IMPORTATION INTO THE UNITED STATES imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

China       All other sources combined<sup>1</sup>

(Quantity in 1,000 balls, value in \$1,000)			
Item	Calendar years		
	2000	2001	2002
<b>BEGINNING-OF-PERIOD INVENTORIES</b> (quantity)			
<b>IMPORTS:</b> <sup>2</sup>			
Quantity of imports			
Value of imports			
<b>U.S. SHIPMENTS:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers			
Value <sup>3</sup> of internal consumption/transfers			
<b>EXPORT SHIPMENTS:</b> <sup>4</sup>			
Quantity of export shipments			
Value of export shipments			
<b>END-OF-PERIOD INVENTORIES</b> <sup>5</sup> (quantity)			
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> (quantity)			
<b>U.S. SHIPMENTS TO END USERS</b> (quantity)			
<sup>1</sup> Please identify these sources: _____			
<sup>2</sup> Please identify the foreign producers, if known: _____			
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below: _____			
<sup>4</sup> Identify your principal export markets: _____			
<sup>5</sup> <b>Reconciliation of data.</b> —Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No—Please explain: _____			

**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-8. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of ball bearing PARTS other than BALLS, including FINISHED and UNFINISHED ball bearing parts that are EITHER HEAT-TREATED OR DO NOT REQUIRE HEAT-TREATMENT,<sup>1</sup> imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

China       All other sources combined<sup>2</sup>

(Quantity in 1,000 units, value in \$1,000)			
Item	Calendar years		
	2000	2001	2002
<b>BEGINNING-OF-PERIOD INVENTORIES</b> (quantity)			
<b>IMPORTS:</b> <sup>3</sup>			
Quantity of imports			
Value of imports			
<b>U.S. SHIPMENTS:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments			
Value of commercial shipments			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers			
Value <sup>4</sup> of internal consumption/transfers			
<b>EXPORT SHIPMENTS:</b> <sup>5</sup>			
Quantity of export shipments			
Value of export shipments			
<b>END-OF-PERIOD INVENTORIES</b> <sup>6</sup> (quantity)			
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> (quantity)			
<b>U.S. SHIPMENTS TO END USERS</b> (quantity)			
<sup>1</sup> Describe the ball bearing parts that you import: _____ _____			
<sup>2</sup> Please identify these sources: _____ _____			
<sup>3</sup> Please identify the foreign producers, if known: _____ _____			
<sup>4</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below: _____ _____			
<sup>5</sup> Identify your principal export markets: _____ _____			
<sup>6</sup> <b>Reconciliation of data.</b> —Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No—Please explain: _____			



**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-9. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of **UNFINISHED ball bearing PARTS other than BALLS THAT WILL BE SUBJECT TO HEAT TREATMENT AFTER IMPORTATION INTO THE UNITED STATES**<sup>1</sup> imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

China       All other sources combined<sup>2</sup>

(Quantity in 1,000 units, value in \$1,000)			
Item	Calendar years		
	2000	2001	2002
<b>BEGINNING-OF-PERIOD INVENTORIES</b> ( <i>quantity</i> )			
<b>IMPORTS:</b> <sup>3</sup>			
<i>Quantity</i> of imports			
<i>Value</i> of imports			
<b>U.S. SHIPMENTS:</b>			
<b>Commercial shipments:</b>			
<i>Quantity</i> of commercial shipments			
<i>Value</i> of commercial shipments			
<b>Internal consumption/company transfers:</b>			
<i>Quantity</i> of internal consumption/transfers			
<i>Value</i> <sup>4</sup> of internal consumption/transfers			
<b>EXPORT SHIPMENTS:</b> <sup>5</sup>			
<i>Quantity</i> of export shipments			
<i>Value</i> of export shipments			
<b>END-OF-PERIOD INVENTORIES</b> <sup>6</sup> ( <i>quantity</i> )			
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> ( <i>quantity</i> )			
<b>U.S. SHIPMENTS TO END USERS</b> ( <i>quantity</i> )			
<sup>1</sup> Describe the ball bearing parts that you import: _____ _____ _____			
<sup>2</sup> Please identify these sources: _____ _____ _____			
<sup>3</sup> Please identify the foreign producers, if known: _____ _____ _____			
<sup>4</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below: _____ _____ _____			
<sup>5</sup> Identify your principal export markets: _____ _____ _____			
<sup>6</sup> <b>Reconciliation of data.</b> —Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No—Please explain: _____ _____ _____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-10. Report your firm's U.S. commercial shipments of ball bearings, balls, and other ball bearing parts from China during 2000-2002, as described below.

<i>(Quantity in 1,000 units)</i>			
Item	2000	2001	2002
<b>U.S. commercial shipments of:</b>			
<b>Ball bearings--</b>			
OD 30 mm and under:			
Not ABEC rated (including unground)			
ABEC 1			
ABEC 3			
ABEC 5 and above			
Total			
OD over 30 mm through 52 mm:			
Not ABEC rated (including unground)			
ABEC 1			
ABEC 3			
ABEC 5 and above			
Total			
OD over 52 mm:			
Not ABEC rated (including unground)			
ABEC 1			
ABEC 3			
ABEC 5 and above			
Total			
<b>Balls</b>			
Ground			
Unground			
<b>Ball bearing parts</b>			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-11. Report your firm's internal consumption/company transfers of ball bearings, balls, and other ball bearing parts from China during 2000-2002, as described below.

<i>(Quantity in 1,000 units)</i>			
Item	2000	2001	2002
<b>Internal consumption/company transfers:</b>			
<b>Ball bearings--</b>			
OD 30 mm and under:			
Not ABEC rated (including unground)			
ABEC 1			
ABEC 3			
ABEC 5 and above			
Total			
OD over 30 mm through 52 mm:			
Not ABEC rated (including unground)			
ABEC 1			
ABEC 3			
ABEC 5 and above			
Total			
OD over 52 mm:			
Not ABEC rated (including unground)			
ABEC 1			
ABEC 3			
ABEC 5 and above			
Total			
<b>Balls</b>			
Ground			
Unground			
<b>Ball bearing parts</b>			

II-12. What percentage of your U.S. shipments of complete ball bearings from China in 2002 were of the following types?

- \_\_\_\_\_ Angular contact
- \_\_\_\_\_ Thrust
- \_\_\_\_\_ Linear
- \_\_\_\_\_ Radial
- \_\_\_\_\_ Integral shaft
- \_\_\_\_\_ Other

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-13. What percentage of your U.S. shipments of complete ball bearings from China in 2002 had an EMQ rating? \_\_\_\_\_%.

II-14. Provide the value of your U.S. shipments of complete ball bearings from China to end users in the following sectors in 2002:

<b>SIC Code</b>	<b>Description</b>	<b>Value of Shipments (1,000 dollars)</b>
3714	Motor Vehicle Parts and Accessories	
3751	Motorcycles, Bicycles, and Parts	
3531	Construction Machinery and Equipment	
3523	Farm Machinery and Equipment	
3524	Lawn and Garden Tractors and Equipment (includes lawn mowers and snow blowers)	
354, 355	Other Industrial Machinery (includes metalworking machinery, textile machinery, woodworking machinery, and printing trades machinery)	
372	Aircraft and Parts	
381, 382 3841, 3843	Measuring, Analyzing, and Controlling Instruments; Surgical, Medical, and Dental Instruments	
3572	Computer Storage Devices (includes disk drives)	
363	Household Appliances (includes refrigerators, laundry equipment, vacuum cleaners, and dishwashing machines)	
3944	Games, Toys, and Children's Vehicles (includes scooters, tricycles, and wagons)	
3949	Sporting and Athletic Goods, Not Elsewhere Classified (includes skates and skateboards)	
3842	Orthopedic, Prosthetic, and Surgical Appliances and Supplies (includes wheel chairs)	
	OTHER	

II-15. What percentage of your U.S. shipments of complete ball bearings imported from China were to the defense sector in 2002? \_\_\_\_\_%

**PART III.--PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Joshua Levy (202-205-3236).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_

Phone No. E-mail address

**Section III-A.--PRICE DATA**

This section requests quarterly price and quantity data concerning your firm's U.S. commercial shipments to unrelated U.S. end users and distributors of the following imported Chinese products during January 2000-December 2002:

**Product 1.**--608ZZ-Radial ball bearing, single row, deep groove. 8 mm bore, 22 mm OD, 7 mm width, with two shields. ABEC 1 tolerance.

**Product 2.**--608ZZ-Radial ball bearing, single row, deep groove. 8 mm bore, 22 mm OD, 7 mm width, with two shields. ABEC 3 tolerance.

**Product 3.**--6000 2RS. Ball bearing, single row, radial, 10mm bore, 28mm OD, 8mm width, with two contact seals. ABEC 1 tolerance.

**Product 4.**--6000 2RS. Ball bearing, single row, radial, 10mm bore, 28mm OD, 8mm width, with two contact seals. ABEC 3 tolerance.

**Product 5.**--608 2RS. Ball bearing, single row, radial, 8mm bore, 24mm OD, 9mm width with two contact seals. ABEC 1 tolerance.

**Product 6.**--608 2RS. Ball bearing, single row, radial, 8mm bore, 24mm OD, 9mm width with two contact seals. ABEC 3 tolerance.

**Product 7.**--6203ZZ-Radial ball bearing, single row, deep groove. 17 mm bore, 40 mm OD, 12 mm width, with two shields. ABEC 1 tolerance.

**Product 8.**--6203ZZ-Radial ball bearing, single row, deep groove. 17 mm bore, 40 mm OD, 12 mm width, with two shields. ABEC 3 tolerance.

**Product 9.**--6203 2RS. Ball bearing, single row, radial, 17mm bore, 40mm OD, 12mm width, with two contact seals. ABEC 1 tolerance.

**Product 10.**--6203 2RS. Ball bearing, single row, radial, 17mm bore, 40mm OD, 12mm width, with two contact seals. ABEC 3 tolerance.

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**Section III-A.--PRICE DATA--Continued**

**Product 11.**—204RR6. Ball bearing, 0.75 inch bore, 1.78 inch OD, 0.610 inch width, with two rubber seals, ABEC 1 tolerance.

**Product 12.**—RA100RR. Wide inner ring ball bearing (extended inner ring type). 1 inch bore, 2.0472 inch OD (cylindrical), 0.844 inch inner ring width, 0.591 inch outer ring width, with self-locking collar. ABEC 1 tolerance.

**Product 13.**—Ball made of chrome steel, 9/16 inch (14.288mm) in diameter, grade 25.

**Product 14.**—Ball made of chrome steel, 25/32 inch in diameter, grade 25.

**Product 15.**—Ball made of chrome steel, 5/16 inch in diameter, grade 5.

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**Section III-A.--PRICE DATA--Continued**

**COPY THIS PAGE AS NECESSARY.** Complete a separate page for each of the specified Chinese ball bearing products imported and sold by your firm to each of the specified channels of distribution.

Product 1  Product 2  Product 3  Product 4  Product 5  Product 6   
 Product 7  Product 8  Product 9  Product 10  Product 11  Product 12   
 End user  Distributor

<i>(Quantity in bearings, value in dollars)</i>		
Period of shipment	Quantity	fob Value <sup>1</sup>
<b>2000:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2001:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2002:</b>		
January-March		
April-June		
July-September		
October-December		
<sup>1</sup> Fob your U.S. point of shipment(s) (gross value less all discounts, rebates, allowances, prepaid freight, and the value of returned goods).		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**Section III-A.--PRICE DATA--Continued**

**COPY THIS PAGE AS NECESSARY.** Complete a separate page for each of the specified Chinese ball products imported and sold by your firm to each of the specified channels of distribution.

Product 13  Product 14  Product 15   
 End user  Distributor

(Quantity in 1,000 balls, value in dollars)		
Period of shipment	Quantity	fob Value <sup>1</sup>
<b>2000:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2001:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2002:</b>		
January-March		
April-June		
July-September		
October-December		
<sup>1</sup> Fob your U.S. point of shipment(s) (gross value less all discounts, rebates, allowances, prepaid freight, and the value of returned goods).		



**PART III.—PRICING AND RELATED INFORMATION—Continued**

**Section III-B.—PRICE-RELATED QUESTIONS**

III-B-1. Please describe how your firm determines the prices that it charges for sales of ball bearings (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

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III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

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III-B-3. What are your firm's typical sales terms for ball bearings imported from China (e.g., 2/10 net 30 days)? \_\_\_\_\_ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? \_\_\_\_\_

III-B-4. Approximately what percentage of your firm's sales of ball bearings imported from China are on a contract (\_\_\_ percent) vs. spot sales (\_\_\_ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) How frequently are contracts renegotiated? \_\_\_\_\_

(c) Does the contract fix quantity, price, or both? \_\_\_\_\_

(d) Does the contract have a meet or release provision? \_\_\_\_\_

(e) What are the standard quantity requirements, if any? \_\_\_\_\_

(f) What is the price premium for sub-minimum shipments? \_\_\_ percent

III-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of ball bearings? \_\_\_\_\_

III-B-6. What is the approximate percentage of the total delivered cost of ball bearings that is accounted for by transportation costs? \_\_\_ percent. Who generally arranges the transportation to your customers' locations? Your firm \_\_\_ or purchaser \_\_\_ (check one). What proportion of your sales occur within 100 miles of your storage facility or the port of entry? \_\_\_ percent. 101 to 1,000 miles? \_\_\_ percent. Over 1,000 miles? \_\_\_ percent.

**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-7. What is the geographic market area in the United States served by your firm's imports of ball bearings from China?

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III-B-8. What other products may be substitutes for ball bearings?

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III-B-9. Describe the end uses of the ball bearings that you import from China. For each end use product, what percentage of the total cost is accounted for by ball bearings?

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III-B-10. How has the demand within the United States (and outside the United States if known) for ball bearings changed since January 1, 2000? What were the principal factors affecting changes in demand?

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III-B-11. Have there been any significant changes in the product range or marketing of ball bearings in the past five years?

No       Yes—Please describe.

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III-B-12. Does your firm purchase or sell ball bearings over the internet?

No       Yes—Please describe, noting the estimated percentage of your firm's total purchases/sales of ball bearings in 2002 accounted for by internet transactions.

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**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-13. Are the U.S.-produced and imported ball bearings from China used interchangeably (i.e., can they physically be used in the same applications)?

Yes       No—Please explain.

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III-B-14. Are the U.S.-produced and NONSUBJECT imported ball bearings (i.e., product imported from countries/firms not subject to this investigation) generally used interchangeably?

Yes       No—Please explain, by country.

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III-B-15. Are NONSUBJECT imported ball bearings and imported ball bearings from China used interchangeably?

Yes       No—Please explain, by country.

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III-B-16. Are there any differences in product characteristics or sales conditions between U.S.-produced ball bearings and ball bearings imported from China that are a significant factor in your firm's sales of ball bearings?

No       Yes—Please describe any such advantages or disadvantages of the domestic product vis-a-vis the imported product (e.g., quality, availability, transportation network, product range, technical support, etc.).

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**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-17. Are there any differences in product characteristics or sales conditions between U.S.-produced ball bearings and NONSUBJECT imported ball bearings that are a significant factor in your firm's sales of ball bearings?

- No       Yes—Please describe any such advantages or disadvantages of the domestic product vis-a-vis the nonsubject imported product, by country of origin.

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III-B-18. Are there any differences in product characteristics or sales conditions between NONSUBJECT imported ball bearings and imported ball bearings from China that are a significant factor in your firm's sales of ball bearings?

- No       Yes—Please describe, by country, any such advantages or disadvantages of the nonsubject imported product vis-a-vis the imported product from China.

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**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-C. CUSTOMER IDENTIFICATION**

Please provide the names and addresses of your firm's 10 largest customers for ball bearings imported from China during 2000-2002. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of ball bearings from China that each of these customers accounted for in 2002.

<b>No.</b>	<b>Customer's name</b>	<b>Street address (<u>not</u> P.O. box), state, and zip code</b>	<b>Contact person</b>	<b>Area code and telephone number</b>	<b>Share of 2002 sales (%)</b>
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					