

U.S. IMPORTERS' QUESTIONNAIRE

TIN- AND CHROMIUM-COATED STEEL SHEET FROM JAPAN

This questionnaire must be received by the Commission by no later than **FEBRUARY 8, 2012**

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order concerning tin- and chromium-coated steel sheet (TCCSS) from Japan (Inv. No. 731-TA-860 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____

Address _____

City _____ State _____ Zip Code _____

World Wide Web address _____

Has your firm imported TCCSS (as defined in the instruction booklet) *from any country* at any time since January 1, 2006?

☐ **NO**

(Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐ **YES**

(Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Phone:

Signature

Fax

E-mail address

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

- I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

- I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

- I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

- I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

☐ No ☐ Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

- I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing TCCSS from Japan into the United States or that are engaged in exporting TCCSS from Japan to the United States?

☐ No ☐ Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

- I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, that are engaged in importing TCCSS from countries other than Japan into the United States or that are engaged in exporting TCCSS from countries other than Japan to the United States?

☐ No ☐ Yes--List the following information.

<u>Firm name and country</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

- I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, that are engaged in the production of TCCSS?

☐ No ☐ Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

- I-7. **Nature of import operations.**--Please indicate the nature of your firm's importing operations on TCCSS. More than one answer may be applicable.

<input type="checkbox"/> Importer of record	<input type="checkbox"/> Takes title to the imported product(s)
<input type="checkbox"/> Consignee of the imported products(s)	<input type="checkbox"/> Customs broker or freight forwarder

PART I.--GENERAL INFORMATION--Continued

- I-8. **Consignees.**--If your firm is an importer of record of TCCSS but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

<u>Firm name</u>	<u>Address</u>	<u>Contact person and phone number</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

- I-9. **FTZs or bonded warehouse.**--Please indicate whether your firm enters TCCSS into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones	<input type="checkbox"/> No	<input type="checkbox"/> Yes
Bonded warehouses	<input type="checkbox"/> No	<input type="checkbox"/> Yes

- I-10. **TIB.**--Please indicate whether your firm imports TCCSS under the TIB (temporary importation under bond) program.

☐ No ☐ Yes

- I-11. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for TCCSS?

☐ No ☐ Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

- I-12. **Other investigations.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief investigations in the United States or in any other countries?

☐ No ☐ Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Karen Taylor (202-708-4101, Karen.Taylor@usitc.gov) . Supply all data requested on a calendar-year basis.

- II-1. Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.

Name _____
Title _____
Email _____
Telephone _____
Fax _____

- II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of TCCSS since January 1, 2006.

(check as many as appropriate) (please describe)

- ☐ office/warehouse openings _____

☐ office/warehouse closings _____

☐ relocations _____

☐ expansions _____

☐ acquisitions..... _____

☐ consolidations..... _____

☐ prolonged shutdowns or
importation curtailments _____

☐ revised labor agreements _____

☐ other..... _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of TCCSS in the future?

☐ No

☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

II-4. **Anticipated changes in operations in the event the order is revoked.**--Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of TCCSS in the future if the antidumping duty order on TCCSS from Japan were to be revoked?

☐ No

☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

II-5. **Arranged imports.**--Has your firm imported or arranged for the importation of TCCSS from Japan for delivery after **December 31, 2011**?

☐ No

☐ Yes--Indicate when such orders are to be delivered and the quantities involved.

II-6. **Reasons for importing if producer.**--If your firm also produces TCCSS in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--ContinuedII-7a. **Imports from Japan**--Does your firm import TCCSS from Japan?☐ No.☐ Yes-- Report your firm's imports and your firm's shipments and inventories of TCCSS imported from Japan by your firm during the specified periods. (See definitions in the instruction booklet.)**Japan**

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity) (A)						
Imports: ¹ Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/ company transfers: Quantity (F)						
Value ² (G)						
Export shipments: ³ Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						

¹ Please identify the producer(s) in Japan, if known: _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____

³ Identify your principal export markets: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7b. **Imports from ALL OTHER SOURCES**--Does your firm import TCCSS from countries other than Japan?

☐ No.

☐ Yes-- Report your firm's imports and your firm's shipments and inventories of TCCSS imported from countries other than Japan by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED¹

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity) (A)						
Imports: ²						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/ company transfers:						
Quantity (F)						
Value ³ (G)						
Export shipments: ⁴						
Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						

¹ Please identify these sources:

² Please identify the foreign producer, if known:

³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:

⁴ Identify your principal export markets: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7c. Reconciliation of import data.--

- (a) Please note that the quantities reported in questions II-7a and II-7b should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation

$$A + B - D - F - H = J$$

Do these data reconcile? ☐ Yes ☐ No--(Please explain: _____)

$$D + F = K + L$$

Do these data reconcile? ☐ Yes ☐ No--(Please explain: _____)

- (b) Please note that the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line J of year 2006 should equal line A of year 2007). Do these data reconcile for each adjacent calendar year?

☐ Yes. ☐ No--Please explain.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8a. **Imports of excluded tin mill products from Japan.**--Does your firm import **excluded tin mill products** from Japan?

☐ No.

☐ Yes-- Report your firm's imports and your firm's shipments and inventories of **excluded tin mill products** imported from Japan by your firm during the 2006-2011 (See definitions in the instruction booklet.)

Japan

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity) (A)						
Imports: ¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/ company transfers:						
Quantity (F)						
Value ² (G)						
Export shipments: ³						
Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						

¹ Please identify the producer (s) in Japan, if known.

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:

³ Identify your principal export markets: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8b. **Imports of excluded tin mill products from all other sources.**--Does your firm import **excluded tin mill products** from countries other than Japan?

☐ No.

☐ Yes-- Report your firm's imports and your firm's shipments and inventories of **excluded tin mill products** imported from countries other than Japan by your firm during the 2006-2011 (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED¹

Quantity (in short tons), value (in \$1,000)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Beginning-of-period inventories (quantity) (A)						
Imports:²						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/ company transfers:						
Quantity (F)						
Value ³ (G)						
Export shipments:⁴						
Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						

¹ Please identify these sources: _____

² Please identify the foreign producer (s), if known. _____

³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: _____

⁴ Identify your principal export markets: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8c. Reconciliation of excluded tin mill product import data.--

- (a) Please note that the quantities reported in questions II-8a and II-8b should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation

$$A + B - D - F - H = J$$

Do these data reconcile? ☐ Yes ☐ No--(Please explain: _____)

$$D + F = K + L$$

Do these data reconcile? ☐ Yes ☐ No--(Please explain: _____)

- (b) Please note that the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line J of year 2006 should equal line A of year 2007). Do these data reconcile for each adjacent calendar year?

☐ Yes. ☐ No--Please explain.

- II-9. **Effect of order.--**Describe the significance of the existing antidumping duty order covering imports of TCCSS from Japan in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

PART II.--TRADE AND RELATED INFORMATION--*Continued*

II-10. **Likely effect of revocation of order.**--Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of TCCSS in the future if the antidumping duty order on TCCSS from Japan were to be revoked?

☐ No

☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Cindy Cohen (202-205-3230, cindy.cohen@usitc.gov).

Contact information.-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name _____
Title _____
Email _____
Telephone _____
Fax _____

PRICE DATA

III-1. This question requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers since 2006 of the following products you imported from Japan:

Product 1.-- Single reduced, electrolytic tin plate with base box weights of 75 lbs.-95 lbs. inclusive, in coils.

Product 2.-- Double reduced, electrolytic tin plate with base box weights of 50 lbs.-60 lbs. inclusive, in coils.

Product 3.-- Single reduced, electrolytic chromium-coated steel with base box weights of 65 lbs.-80 lbs. inclusive, in coils.

Product 4.-- Double reduced, electrolytic chromium-coated steel with base box weights of 55 lbs.-65 lbs. inclusive, in coils.

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III.--PRICING AND MARKET FACTORS--Continued

III-1. **Price data (Japan).**--Report below the quarterly price data¹ for pricing products² imported from Japan and sold by your firm.

Japan

(Quantity in short tons , value in dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
2006:								
January-March								
April-June								
July-September								
October-December								
2007:								
January-March								
April-June								
July-September								
October-December								
2008:								
January-March								
April-June								
July-September								
October-December								
2009:								
January-March								
April-June								
July-September								
October-December								
2010:								
January-March								
April-June								
July-September								
October-December								
2011:								
January-March								
April-June								
July-September								
October-December								

¹ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product. Also, please explain any anomalies in your reported pricing data.

Product 1: _____

Product 2: _____

Product 3: _____

Product 4: _____

PART III.--PRICING AND MARKET FACTORS--Continued

NOTE: In your response to all questions, please remember that TCCSS refers only to tin- and chromium-coated steel sheet products included in this review. Please see the instructions for a detailed definition of the subject merchandise and a listing of excluded tin mill products.

- III-2. **Price setting.--** How does your firm determine the prices that it charges for sales of TCCSS (check all that apply)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-3. **Discount policy.--** Please indicate and describe your firm's discount policies (check all that apply).

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe (including, if applicable, the range of discounts from your price list for 2011)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- III-4. **Pricing terms for TCCSS.--**

- (a) What are your firm's typical sales terms for its imported TCCSS?

Net 30 days	Net 60 days	2/10 net 30 days	Other (specify)
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

- (b) On what basis are your prices of imported TCCSS usually quoted? (check one)

Delivered	F.o.b.	If f.o.b., specify point
<input type="checkbox"/>	<input type="checkbox"/>	

- III-5. **Contract versus spot.--** Approximately what share of your firm's sales of its imported TCCSS in 2011 was on a (1) long-term contract basis, (2) short-term contract basis, and (3) spot sales basis?

<u>Type of sale</u>	<u>Share of 2011 sales</u>
Long-term contracts (multiple deliveries for more than 12 months)	_____ %
Short-term contracts (multiple deliveries up to and including 12 months)	_____ %
Spot sales (for a single delivery)	_____ %
Total	100 %

PART III.--PRICING AND MARKET FACTORS--Continued

III-6. **Contract provisions.**— Please fill out the table with respect to provisions of your typical sales contracts for TCCSS (or check “not applicable” if your firm does not sell on a long term and/or short term contract basis). Indicate the percentage of your 2011 volume of TCCSS shipments covered by short-term contracts and by long-term contracts that allow price renegotiation, fix quantity and/or price, contain meet or release provisions, and contain favored nations provisions.

Typical sales contract provisions	Item	Short term contracts (multiple deliveries up to and including 12 months)	Long term contracts (multiple deliveries for more than 12 months)
Average contract duration	Number of months		
Price renegotiation (during the contract period)	Percent of contract volume	%	%
Fixed quantity and/or price	Quantity (% of contract volume)	%	%
	Price (% of contract volume)	%	%
	Both (% of contract volume)	%	%
Meet or release provision	Percent of contract volume	%	%
Favored nations provision	Percent of contract volume	%	%
Not applicable		<input type="checkbox"/>	<input type="checkbox"/>

(a) If any of your contracts contain meet or release or favored nations provisions, please explain how these provisions apply.

(b) Provide any additional details regarding your sales contracts for TCCSS.

PART III.--PRICING AND MARKET FACTORS--Continued

III-7. **Contracts.**— Please answer the following general questions concerning your TCCSS contracts.

Question	Item	Response
a) When are contracts negotiated?	<i>When?</i>	
b) Do contract negotiations with prospective customers reference domestic and/or foreign producer prices?	<i>Domestic producer prices</i>	<input type="checkbox"/>
	<i>Foreign producer prices</i>	<input type="checkbox"/>
	<i>Explain</i>	
c) Have there been any changes in your contracts (such as average contract length or typical contract provisions) in the past 5 years?	<i>Yes</i>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>
	<i>Explain</i>	
d) Are prices negotiated separately for each product specification or for multiple specifications?	<i>Separately for each specification</i>	<input type="checkbox"/>
	<i>Multiple specifications</i>	<input type="checkbox"/>
	<i>Explain</i>	
e) Are purchasers permitted to alter the contract during the contract period?	<i>Yes</i>	<input type="checkbox"/>
	<i>No</i>	<input type="checkbox"/>
	<i>If yes, explain the process for making any changes and the nature of the changes.</i>	

Additional explanation: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-8. Lead times.—

- (a) What is the average lead time between a customer's order and the date of delivery for your firm's sales of TCCSS?

<u>Source</u>	<u>Share of 2011 sales</u>	<u>Lead time (days)</u>
From your U.S. inventory	_____ %	_____
From foreign manufacturers' inventory	_____ %	_____
Produced to order	_____ %	_____
Total	100	

- (b) How has the average lead time changed since 2006? If the changes varied since 2006 (i.e. increased in some periods and decreased in others), identify all periods in which lead times changed and indicate whether lead times increased, decreased, or remained the same.

☐ Increased
 ☐ No change
 ☐ Decreased

☐ Other (describe) _____

- (c) Do you expect the average lead time to increase, decrease, or remain the same in 2012 and 2013?

☐ Increase
 ☐ No change
 ☐ Decrease

☐ Other (describe) _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-9. Shipping information.--

- (a) What is the approximate percentage of the total delivered cost of imported TCCSS that is accounted for by U.S. inland transportation costs? _____ %
- (b) Who generally arranges the transportation to your customers' locations? (check one)
☐ your firm ☐ purchaser (check one)
- (c) When you sell TCCSS, from where is it shipped?
point of importation ☐ storage facility ☐ (check one)
- (d) Indicate the approximate percentage of your sales of TCCSS that are delivered the following distances from your U.S. point of shipment.

Distance from your U.S. point of shipment	Share
Within 100 miles	%
101 to 500 miles	%
501 to 1,000 miles	%
Over 1,000 miles	%
Total	100 %

- (e) What percentage of your total shipments are to customers that require freight equalization? _____ %

PART III.--PRICING AND MARKET FACTORS--Continued

III-10. **Geographical shipments--** Report the percentage (based on quantity) of your imported TCCSS U.S. commercial shipments delivered to customers in the specified U.S. regions in 2011.

Geographic area	Share of imports from Japan	Share of imports from other countries
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	%	%
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	%	%
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	%	%
Central Southwest. —AR, LA, OK, and TX.	%	%
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	%	%
Pacific Coast. —CA, OR, and WA.	%	%
Other. —All other markets in the United States not previously listed, including AK, HI, PR, and VI, among others.	%	%
Total	100 %	100 %

III-11. **End uses.**--List the end uses of the TCCSS that you import. For each end-use product, what percentage of the total cost is accounted for by TCCSS and other inputs?

End use product	Share of total cost of end use product accounted for by		Total
	TCCSS (percent)	Other inputs (percent)	
	%	%	100%
	%	%	100%
	%	%	100%

III-12. **Changes in end uses.**-- Have there been any changes in the end uses of TCCSS since 2006? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

PART III.--PRICING AND MARKET FACTORS--Continued

III-13. **Substitutes.**-- Can other products be substituted for TCCSS?

☐ No ☐ Yes--Please fill out the table.

Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for TCCSS?		
		No	Yes	Explanation
1.		<input type="checkbox"/>	<input type="checkbox"/>	
2.		<input type="checkbox"/>	<input type="checkbox"/>	
3.		<input type="checkbox"/>	<input type="checkbox"/>	

III-14. **Changes in substitutes.**-- Have there been any changes in the number or types of products that can be substituted for TCCSS since 2006? Do you anticipate any future changes?

Changes in substitutes	No	Yes	Explain
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced TCCSS in the U.S. market since 2006?

☐ No ☐ Yes--Please provide details.

PART III.--PRICING AND MARKET FACTORS--Continued

III-16. Availability of "subject" import supply.--

- (a) Do you anticipate any changes in terms of the availability of TCCSS imported from Japan in the U.S. market?

☐ Increase ☐ No change ☐ Decrease

- (b) If you anticipate changes in supply, please identify the changes, and why you anticipate these changes in supply.

III-17. Availability of "nonsubject" import supply.--Has the availability of NONSUBJECT TCCSS (i.e., TCCSS imported from countries other than Japan) changed since 2006?

☐ No ☐ Yes--Please explain.

III-18. Export constraints.--Describe how easily your firm can shift its sales of TCCSS between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting TCCSS between the U.S. and alternative country markets within a 12-month period.

III-19. Product changes.-- Have there been any significant changes in the product range, product mix, or marketing of TCCSS since 2006? Do you anticipate any future changes?

Changes in product range, product mix, or marketing	No	Yes	Explain
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

PART III.--PRICING AND MARKET FACTORS--Continued

III-20. **Demand trends.**-- Indicate how demand within the United States and outside of the United States (if known) for TCCSS has changed since January 1, 2006, and how you anticipate demand will change in the future. Describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Increase	No change	Decrease	Fluctuate	Factors
Demand since 2006					
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated future demand					
Within the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Outside the United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-21. **Conditions of competition.**--

(a) Is the TCCSS market subject to business cycles or conditions of competition other than the changes in the overall economy?

☐ No ☐ Yes--Please explain and estimate the duration of any such cycle.

(b) Have the business cycles or conditions of competition for TCCSS changed since 2006?

☐ No ☐ Yes--Please explain any such changes.

PART III.--PRICING AND MARKET FACTORS--Continued

III-22. **Price comparisons.**--Please compare market prices of TCCSS in U.S. and non-U.S. markets. Provide information as to time periods and regions for any price comparisons.

III-23. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss TCCSS supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Japan, and (3) the world as a whole. Of particular interest is such data from 2006 to the present and forecasts for the future.

III-24. **Interchangeability by country-pair.**--Is TCCSS produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = *no familiarity* with products from a specified country-pair

Country-pair	Japan	Other countries
United States		
Japan		
For any country-pair producing TCCSS that is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use: <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>		

PART III.--PRICING AND MARKET FACTORS--Continued

III-25. **Differences other than price by country-pair.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between TCCSS produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N = such differences are *never* significant

0 = *no familiarity* with products from a specified country-pair

Country-pair	Japan	Other countries
United States		
Japan		
<p>For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of TCCSS, identify the country-pair and report the advantages or disadvantages imparted by such factors:</p> <hr/> <hr/> <hr/> <hr/> <hr/>		