

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

TIN- AND CHROMIUM-COATED STEEL SHEET FROM JAPAN

This questionnaire must be received by the Commission by no later than **FEBRUARY 8, 2012**

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order concerning tin- and chromium-coated steel sheet (TCCSS) from Japan (Inv. No. 731-TA-860 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm _____

Address _____

World Wide Web address _____

Has your firm produced or exported TCCSS (as defined in the instruction booklet) at any time since January 1, 2006?

☐

NO

(Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐

YES

(Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Phone:

Signature

Fax

E-mail address

PART I.--GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **U.S. importers.**--Please provide the names, contacts, e-mail addresses, and telephone numbers of the **FIVE** largest U.S. importers of your firm's TCCSS in 2011.

No.	Importer's name	Contact person	E-mail address	Area code and telephone number	Share of your 2011 exports (%)
1					
2					
3					
4					
5					

PART I.--GENERAL INFORMATION--Continued

I-4. **U.S. production.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce TCCSS in the United States or other countries?

- ☐ No ☐ Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Karen Taylor (202-708-4101, Karen.Taylor@usitc.gov) for copies of that questionnaire).

I-5. **U.S. importation.**--Does your firm or any related firm import or have any plans to import TCCSS into the United States?

- ☐ No ☐ Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Karen Taylor (202-708-4101, Karen.Taylor@usitc.gov) for copies of that questionnaire).

I-6. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for TCCSS?

- ☐ No ☐ Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Karen Taylor (202-708-4101, Karen.Taylor@usitc.gov). Supply all data requested on a calendar-year basis.

- II-1. Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part II.

Name _____
Title _____
Email _____
Telephone _____
Fax _____

- II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of TCCSS since January 1, 2006.

(check as many as appropriate) (please describe)

- ☐ plant openings

- ☐ plant closings.....

- ☐ relocations

- ☐ expansions.....

- ☐ acquisitions.....

- ☐ consolidations.....

- ☐ prolonged shutdowns or
production curtailments.....

- ☐ revised labor agreements.....

- ☐ other (e.g., technology)

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of TCCSS in Japan in the future?

- ☐ No ☐ Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed. Provide relevant portions of business plans or other supporting documentation that addresses this issue.

II-4. Describe the production technology used in the production of TCCSS in Japan and identify major production inputs. Also discuss any significant changes in production technology since January 1, 2006.

II-5. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of TCCSS in the future?

- ☐ No ☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce TCCSS (in short tons) for 2012 and 2013.**

PART II.--TRADE AND RELATED INFORMATION--Continued

- II-6. **Anticipated changes in operations in the event the order is revoked.**--Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of TCCSS in the future if the antidumping duty order on TCCSS from Japan were to be revoked?

☐ No ☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce TCCSS (in short tons) for 2012 and 2013.**

- II-7. **Same equipment, machinery, and workers.**--Has your firm since January 1, 2006 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of TCCSS?

☐ No ☐ Yes--List the following information and report your firm's combined production capacity and production of these products and TCCSS in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity data</u>
<u>TCCSS</u>	<u> </u>	<u> </u>
<u>Excluded tin mill products</u>	<u> </u>	<u> </u>
<u>Other products</u>	<u> </u>	<u> </u>

(Quantity in short tons)						
Item	2006	2007	2008	2009	2010	2011
Overall production capacity						
Production of: TCCSS						
Excluded tin mill products						
Other products						

PART II.--TRADE AND RELATED INFORMATION--Continued

- II-8a. Report the following data for 2011 relating to the capacity and production at the various stages of the production process for tin-plate or tin-free steel.

Quantity in short tons		
	Capacity	Production
Melt/Raw Steel		
Slabs		
Hot Rolling		
Cold Rolling		
Annealing		
Tempering		
Tin Coating		
Chromium Coating		

- II-8b. Do any stages of the production process other than the tin-plate or tin-free lines constrain your firm's *practical* capacity to produce these products?

☐ No ☐ Yes—Please describe.

- II-9. **Constraints on production.**--Please describe the constraint(s) that set the limit(s) on your production capacity.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. **Production shifting.**--Is your firm able to switch production between TCCSS and other products in response to a relative change in the price of TCCSS vis-a-vis the price of other products, using the same equipment and/or labor?

- ☐ No ☐ Yes---Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from TCCSS.

II-11. **Share of sales.**--What percentage of your firm's total sales in its most recent fiscal year was represented by sales of TCCSS? _____ percent

II-12. **Inventories in the United States.**--Has your firm, since 2006, maintained any inventories of TCCSS in the United States (not including inventories held by firms identified in question I-3, I-4, or I-5)?

- ☐ No ☐ Yes--Report the quantity of such end-of-period inventories below.

(Quantity in short tons)						
Item	2006	2007	2008	2009	2010	2011
Inventory						

II-13. **Barriers.**--

- (a) Are your firm's exports of TCCSS subject to tariff or non-tariff barriers to trade (for example, antidumping or countervailing duty findings or remedies, tariffs, quotas, or regulatory barriers) in any countries other than the United States?

- ☐ No ☐ Yes--List the products(s), country(ies), the year each such barrier was imposed, and the type of barrier.

Product	Country	Year imposed	Barrier (if tariff, give rate)
<hr/>	<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>	<hr/>

PART II.--TRADE AND RELATED INFORMATION--Continued

- (b) Are your firm's exports of TCCSS subject to current proceedings in any countries other than the United States that might result in tariff or non-tariff barriers to trade?

☐ No ☐ Yes--List the products(s), country(ies), and type of proceeding.

Product	Country	Type of proceeding
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

- II-14. **Other export markets.**--Identify export markets (other than the United States) that you have developed or where you have increased your sales of TCCSS since 2006. Please identify and discuss below.

- II-15. **Significance of antidumping duty order.**--Describe the significance of the existing antidumping duty order covering imports of TCCSS from Japan in terms of its effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-16. **Anticipated changes if order revoked.**--Would your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of TCCSS in the future if the antidumping duty order on TCCSS from Japan were to be revoked?

☐ No

☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-17. **Trade data (Japan).**-- Report production capacity, production, shipments, and inventories of TCCSS produced by your firm in Japan during the specified periods. (See definitions in the instruction booklet.)

Quantity (in short tons) and Value (in 1,000 dollars)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Average production capacity ¹ (A)						
Beginning-of-period inventories (B)						
Production ² (C)						
Home market shipments:						
Internal consumption/transfers quantity (D)						
Commercial shipments quantity (E)						
value (F)						
Export shipments:						
to the United States: ³ quantity (G)						
value (H)						
to the European Union: ⁴ quantity (I)						
value (J)						
to Asia: ⁵ quantity (K)						
value (L)						
to all other markets: ⁶ quantity (M)						
value (N)						
Total exports (quantity) (O)						
Total shipments (quantity) (P)						
End-of-period inventories (Q)						

¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

² Please estimate the percentage of total production of TCCSS in Japan accounted for by your firm's production in 2011: _____ percent

³ Please estimate the percentage of total exports to the United States of TCCSS in Japan accounted for by your firm's exports in 2011: _____ percent

⁴ Identify your principal *European Union* export markets: _____.

⁵ Identify your principal *Asian* export markets: _____.

⁶ Identify your principal *other* export markets: _____.

PART II.--TRADE AND RELATED INFORMATION--Continued

- II-18. **Trade data (Japan).**-- Report production capacity, production, shipments, and inventories of **excluded tin mill products** produced by your firm in Japan during the specified periods. (See definitions in the instruction booklet.)

Quantity (in short tons) and Value (in 1,000 dollars)						
Item	Calendar year					
	2006	2007	2008	2009	2010	2011
Average production capacity ¹ (A)						
Beginning-of-period inventories (B)						
Production ² (C)						
Home market shipments:						
Internal consumption/transfers quantity (D)						
Commercial shipments quantity (E)						
value (F)						
Export shipments:						
to the United States: ³ quantity (G)						
value (H)						
to the European Union: ⁴ quantity (I)						
value (J)						
to Asia: ⁵ quantity (K)						
value (L)						
to all other markets: ⁶ quantity (M)						
value (N)						
Total exports (quantity) (O)						
Total shipments (quantity) (P)						
End-of-period inventories (Q)						

¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

² Please estimate the percentage of total production of TCCSS in Japan accounted for by your firm's production in 2011: _____ percent

³ Please estimate the percentage of total exports to the United States of TCCSS in Japan accounted for by your firm's exports in 2011: _____ percent

⁴ Identify your principal *European Union* export markets: _____.

⁵ Identify your principal *Asian* export markets: _____.

⁶ Identify your principal *other* export markets: _____.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-19. Reconciliation of trade data.—

- (a) The quantities reported in questions II-17 and II-18 should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation

$B + C - D - E - G - I - K - M = Q$ Do these data reconcile? ☐ Yes ☐ No--Please explain: _____

- (b) Further, the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line Q of year 2006 should equal line B of year 2007). Do these data reconcile for each adjacent calendar year?

☐ Yes. ☐ No--Please explain:

PART III.--MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Cindy Cohen (202-205-3230, cindy.cohen@usitc.gov).

- III-1. **Contact information.**-- Please identify the responsible individual and the manner by which Commission staff may contact that individual regarding the confidential information submitted in Part III.

Name _____
 Title _____
 Email _____
 Telephone _____
 Fax _____

- III-2. **Lead times.**--What is the average lead time for TCCSS to U.S. customers between a customer's order and the date of delivery for your firm's sales of TCCSS?

<u>Source</u>	<u>Share of</u> <u>2011 sales</u>	<u>Lead time (days)</u>
From inventory	_____ %	_____
Produced to order	_____ %	_____
Total	100 %	

- III-3. **Raw materials.**--To what extent have changes in the prices of raw materials affected your firm's selling prices for TCCSS since 2006? Also discuss any anticipated changes in your raw material costs.

PART III.--MARKET FACTORS--Continued

III-4. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of Japan-produced TCCSS in the U.S. market since 2006?

☐ No ☐ Yes-- Please describe.

III-5. **Availability of SUBJECT import supply.**--

(a) Do you anticipate any changes in terms of the availability of Japan-produced TCCSS in the U.S. market in the future?

☐ Increase ☐ No change ☐ Decrease

(b) If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices.

III-6. **Product shifting.**--Describe how easily your firm can shift its sales of TCCSS between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting TCCSS between the U.S. and alternative country markets within a 12-month period.

III-7. **Product range.**--Is the product range, product mix, or marketing of TCCSS in your home market different from that of TCCSS for export to the United States or to third-country markets?

☐ No ☐ Yes—Please explain.

PART III.--MARKET FACTORS--Continued

III-8. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing of TCCSS in your home market, for export to the United States, or for export to third-country markets since 2006? Do you anticipate any future changes?

Changes in product range, product mix, or marketing	No	Yes	Explain
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

III-9. **Substitutes.**— Can other products be substituted for TCCSS?

☐ No

☐ Yes--Please fill out the table.

Substitute		End use in which this substitute is used	Have changes in the prices of this substitute affected the price for TCCSS?		
			No	Yes	Explanation
1.			<input type="checkbox"/>	<input type="checkbox"/>	
2.			<input type="checkbox"/>	<input type="checkbox"/>	
3.			<input type="checkbox"/>	<input type="checkbox"/>	

III-10. **Changes in substitutes.**-- Have there been any changes in the number or types of products that can be substituted for TCCSS since 2006? Do you anticipate any future changes?

Changes in substitutes	No	Yes	Explain
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

PART III.--MARKET FACTORS--Continued

III-11. **Interchangeability.**--Is the TCCSS produced by your firm and sold in its home market interchangeable (*i.e.*, can be used in the same applications) with your firm's TCCSS sold to the United States and/or to third-country markets?

☐ Yes ☐ No--Identify the market(s) and any differences in the products.

III-12. **End uses.**--Describe the end uses of the TCCSS that you manufacture and sell to your home market. If these end uses differ from those of the TCCSS you sell to the U.S. market or to third-country markets, explain.

III-13. **Changes in end uses.**-- Have there been any changes in the end uses of TCCSS since 2006? Do you anticipate any future changes?

Changes in end uses	No	Yes	Explain
Changes since 2006	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated changes	<input type="checkbox"/>	<input type="checkbox"/>	

PART III.--MARKET FACTORS--Continued

III-14. **Demand trends.**--Indicate how demand in the following markets for TCCSS has changed since January 1, 2006, and how you anticipate demand will change in the future. Describe the principal factors that have affected, and that you anticipate will affect, these changes in demand.

Market	Increase	No change	Decrease	Fluctuate	Factors
Demand since 2006					
Your home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Anticipated future demand					
Your home market	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
United States	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Other markets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

III-15. **Price differences.**--Please compare market prices of TCCSS in your home market, the United States, and third-country markets.

III-16. **Description of home market.**--Describe briefly your home market for TCCSS, including the number of, and competition between, producers.

PART III.--MARKET FACTORS--Continued

III-17. **Import competition.**--Do you face competition from imports of TCCSS in your home market?

☐ No

☐ Yes--Please identify the country sources of any imports of TCCSS into your home market.

III-18. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss TCCSS supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Japan, and (3) the world as a whole. Of particular interest is such data from 2006 to the present and forecasts for the future.