U.S. IMPORTERS' QUESTIONNAIRE

CERTAIN STILBENIC OPTICAL BRIGHTENING AGENTS (CSOBAs) FROM CHINA AND TAIWAN

This questionnaire must be received by the Commission by no later than January 17, 2012

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation(s) concerning certain stilbenic optical brightening agents (CSOBAs) from China and Taiwan (inv. No. 731-TA-1186-1187 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

			The Code	
			Zip Code	
World Wi	le Web address			
Has your fir January 1, 2		the instruction bo	poklet) from any country at any time since	
□NO	(Sign the certification below and pro	omptly return only t	this page of the questionnaire to the Commission	on)
☐ YES	(Read the instruction booklet careful questionnaire to the Commission so		rts of the questionnaire, and return the entire y the date indicated above)	
	CE	ERTIFICATIO	N	
	CE	KIIFICATIO		
			aire is complete and correct to the best of it and verification by the Commission.	f my knowledge
information provided i			, and its employees and contract person ng in any other import-injury proceeding	
Commission, its emplomaintaining the record proceedings relating to	yees, and contract personnel who s of this proceeding or related proc	are acting in the eedings for which	te and throughout this proceeding may e capacity of Commission employees, for h this information is submitted, or in interpursuant to 5 U.S.C. Appendix 3. I und	r developing or ernal audits and
Name of Authorized O	ficial Title of Authorize	ed Official	Date	
	Phone: ()			
Signature			E-mail address	
	Fax ()			

U.S. Importers' Questionnaire – CSOBAs (731-TA-1186-1187 (Final))

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

		ort below the actual number of othis questionnaire and compl		he cost to your
			hours	dollars
question		terested in any comments you he clarity of specific questions above address.		
question	nnaire (see page 3 of	Provide the name and address of the instruction booklet for rep fy the stock exchange and trad	orting guidelines). If	
Owners	shipIs your firm o	wned, in whole or in part, by a	ny other firm?	
☐ No	YesLis	st the following information		
<u>Firm n</u>	name	Address	-	Extent of ownership
		-		
		-		

PART I.--GENERAL INFORMATION--Continued

☐ No	YesList the followin	g information	
Firm name	Address		<u>Affiliation</u>
Related produ	cersDoes your firm have	any related firms, eithe	r domestic or foreign, tha
	production of CSOBAs?	any related mins, ethic	r domestic of foreign, the
Firm name	Address		<u>Affiliation</u>
	rationsPlease indicate the than one answer may be	•	importing operations on
	re than one answer may be	applicable.	importing operations on the imported product(s)
CSOBAs. Mor	re than one answer may be	applicable. Takes title to	
CSOBAs. Mor ☐ Importer of ☐ Consignee of ConsigneeIf	record	Takes title to Customs broker record of CSOBAs but	the imported product(s) ter or freight forwarder. is not the consignee, plea

PART I.--GENERAL INFORMATION--Continued

I-8.	<u>FTZ or bonded warehouses</u> Please indicate whether your firm enters CSOBAs into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.				
	Foreign trade zones				
	Bonded warehouses				
I-9.	<u>Temporary importation under bond</u> Please indicate whether your firm imports CSOBAs under the TIB (temporary importation under bond) program.				
	□ No □ Yes				
I-10.	<u>Third-country trade activities</u> To your knowledge, have the products subject to this proceeding been the subject of any other import relief proceedings in the United States or in any other countries?				
	☐ No ☐ Yes–Please specify.				

PART II.—TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Cynthia Trainor** (202-205-3354, cynthia.trainor@usitc.gov). Supply all data requested on a <u>calendar-year</u> basis.

II-1.	Please identify the individual to be contacted regarding the confidential information rec part II.	uested in
	Name and title:	
	Please indicate the manner by which Commission staff may contact the individual responsits II to IV with questions regarding the submitted confidential information.	onsible for
	E-mail: Telephone: ()	
	Fax: ()	
II-2.	Changes in operationsPlease indicate whether your firm has experienced any of the changes in relation to the importation of CSOBAs since January 1, 2009. (check as many as appropriate) (please describe)	following
	office/warehouse openings	
	office/warehouse closings	
	relocations	
	expansions	
	acquisitions	
	onsolidations	
	prolonged shutdowns or importation curtailments	
	revised labor agreements	
	other	

☐ No	Yes-Indicate when such orders are to be delivered, the quantities involved and whether dry or solution.
	or importingIf your firm also produces CSOBAs in the United States, please ur reasons for importing this product. If your reasons differ by source, please
elaborate.	
•	

ATTENTION QUESTIONNAIRE RESPONDENTS

Report table quantities in:

- (1) 1,000 pounds (total, on a 100 percent active ingredient basis);
- (2) 1,000 pounds (in solution, as produced/sold); and
- (3) 1,000 pounds (in powder, as produced/sold)

When reporting (2) and (3), report the corresponding weighted average percentage of active ingredients contained. Quantities should be net of returns.

These quantities should reconcile as follows:

Total quantity on a 100 percent active ingredient basis should equal the sum of the quantity in solution as produced/sold multiplied by the weighted average percentage of active ingredients contained in solution, plus the quantity in powder as produced/sold multiplied by the weighted average percentage of active ingredients contained in powder.

For example, 1,000 pounds of 93 percent active ingredient powder converts to 930 pounds on a 100 percent active ingredient basis, and 1,000 pounds of 22 percent active ingredient solution converts to 220 pounds on a 100 percent active ingredient basis. Therefore, if you report 1,000 pounds of 93 percent active powder and 1,000 pounds of 22 percent active solution, you would also report a total quantity of 1,150 pounds on a 100 percent active ingredient basis.

Follow the same methodology for the reporting of <u>all</u> CSOBAs and Fluorescent Brightener 71.

II-5a <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's stotal imports and your firm's shipments and inventories of **CSOBAs imported from CHINA** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

<u> </u>	.111 \/\		
Quantity in 1,000 pounds (total, 100 per	rcent active ingred	ient basis), value (in \$	(1,000)
		Calendar years	
Item	2009	2010	2011
Beginning-of-period inventories (quantity)			
Imports:1			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:	•	•	
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³	•	•	
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) in different basis for valuing these sales within your company, value data using that basis for each of the periods noted about	please specify that b	r market value. In the epasis (e.g., cost, cost plu	event that you use a us, etc.) and provide
³ Identify your principal export markets: 4 Reconciliation of dataPlease note that the quantities inventories, plus imports, less total shipments, equals end-o ☐ Yes ☐ NoPlease explain:	reported above sho f-period inventories.	uld reconcile as follows Do the data reported re	: beginning-of-period econcile?

II-5b. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of **CSOBAs imported from CHINA in solution form** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (in solution, as imp		d/inventoried), value (i	n \$1.000)
		Calendar years	
Item	2009	2010	2011
Beginning-of-period inventories			1
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:1		-	
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:		•	
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:5		-	
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³		•	
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:		<u> </u>	
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) mus different basis for valuing these sales within your company, plea value data using that basis for each of the periods noted above: ³ Identify your principal expert markets:	ase specify that	t basis (e.g., cost, cost p	olus, etc.) and provide
³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quantities repinventories, plus imports, less total shipments, equals end-of-pe ☐ Yes ☐ NoPlease explain:	orted above sheriod inventorie	nould reconcile as follow s. Do the data reported	s: beginning-of-period reconcile?

Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for tables 5b (solution) and II-5c (powder) should equal the total quantities reported in II-5a on a 100 percent active ingredient basis.

II-5c. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of **CSOBAs imported from CHINA in powder form** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (in powder, as im	Calendar years		
ltem	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports: ¹		<u> </u>	
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:5			
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³		1	
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:		1	
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known:		<u>. </u>	
² Sales to related firms (including internal consumption) must different basis for valuing these sales within your company, ple value data using that basis for each of the periods noted above	ase specify that b		
3 Identify your principal export markets: 4 Reconciliation of dataPlease note that the quantities reinventories, plus imports, less total shipments, equals end-of-p Yes □ NoPlease explain: Note: The sum of the quantities as imported/shipped/inventories.	ported above should above should inventories.	Do the data reported re	

active ingredients for tables 5b (solution) and II-5c (powder) should equal the total quantities reported in II-5a on a 100

percent active ingredient basis.

II-6a. Trade data.--Report your firm's shipments by category of CSOBAs and Fluorescent
 Brightener 71 from CHINA during the specified periods. (See definitions in the instruction booklet.)

CHINA

2222	Calendar years			
2009	2010	2011		
		te quantities and values reported by cate in question II-5a. Do the data reported		

II-6b. <u>Trade data</u>.--Report your firm's shipments by category of **CSOBAs and Fluorescent** Brightener 71 from CHINA in solution form during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (i	Calendar years			
ltom	2000	2010	2011	
Item	2009	2010	2011	
U.S. commercial shipments of CSOBAs: ¹				
Di-category:		1	T	
% active ingredients of commercial shipments				
Quantity of commercial shipments				
Value of commercial shipments				
Tetra-category:				
% active ingredients of commercial shipments				
Quantity of commercial shipments				
Value of commercial shipments				
Hexa-category:		<u>.</u>		
% active ingredients of commercial shipments				
Quantity of commercial shipments				
Value of commercial shipments				
All other categories of CSOBAs:		•		
% active ingredients of commercial shipments				
Quantity of commercial shipments				
Value of commercial shipments				
U.S. commercial shipments of Fluorescent Brightener 71:				
% active ingredients of commercial shipments				
Quantity of commercial shipments				
Value of commercial shipments				
¹ Reconciliation of dataPlease note that the total o total quantity and value of commercial shipments report				
Yes NoPlease explain:				
Note: The sum of the quantities of U.S. commercial corresponding weighted average % active ingredier quantities reported in question II-5b in solution form	nts should equal t	the total U.S. commerc	ial shipment	

Brightener 71 multiplied by the corresponding weighted average % active ingredients should equal the total U.S. commercial shipment quantity reported in question II-7b in solution form.

II-6c. <u>Trade data</u>.--Report your firm's shipments by category of **CSOBAs and Fluorescent** Brightener 71 from CHINA in powder form during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in <i>1,000 pounds</i> (Calendar years			
ltem	2009	2010	2011	
U.S. commercial shipments of CSOBAs: ¹	2009	2010	2011	
Di-category:				
% active ingredients of commercial shipments				
Quantity of commercial shipments				
Value of commercial shipments				
Tetra-category:				
% active ingredients of commercial shipments				
Quantity of commercial shipments				
Value of commercial shipments				
Hexa-category:				
% active ingredients of commercial shipments				
Quantity of commercial shipments				
Value of commercial shipments				
All other categories of CSOBAs:				
% active ingredients of commercial shipments				
Quantity of commercial shipments				
Value of commercial shipments				
U.S. commercial shipments of Fluorescent Brightener 71:		·		
% active ingredients of commercial shipments				
Quantity of commercial shipments				
Value of commercial shipments				
¹ Reconciliation of dataPlease note that the total countries total quantity and value of commercial shipments report				
Yes NoPlease explain:				
Note: The sum of the quantities of U.S. commercia multiplied by the corresponding weighted average shipment quantities reported in question II-5c in po	% active ingredie	nts should equal the to	tal U.S. commercial	

Fluorescent Brightener 71 multiplied by the corresponding weighted average % active ingredients should equal

the total U.S. commercial shipment quantity reported in question II-7c in powder form.

II-7a. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's **total** imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from CHINA** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity in 1,000 pounds (total, 100 p	percent active ingred	ient basis), value (in \$	31,000)
	Calendar years		
Item	2009	2010	2011
Beginning-of-period inventories (quantity)			
Imports: ¹	•		
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:	<u> </u>		
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³	<u> </u>		
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) different basis for valuing these sales within your company value data using that basis for each of the periods noted a definition of data.—Please note that the quantitie inventories, plus imports, less total shipments, equals end-	y, please specify that babove: es reported above sho	asis (e.g., cost, cost plu	us, etc.) and provide : beginning-of-period
☐ Yes ☐ NoPlease explain:			

II-7b. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from CHINA in solution form** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

	ion, as imported/shipped/inventoried), value (in \$1,000) Calendar years		
ltem	2009	2010	2011
Beginning-of-period inventories	2000	20.0	
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports: ¹			
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:5		1	
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) mus different basis for valuing these sales within your company, ple value data using that basis for each of the periods noted above	ase specify that be	market value. In the evasis (e.g., cost, cost plu	vent that you use a s, etc.) and provide
³ Identify your principal export markets: ⁴ <u>Reconciliation of data</u> Please note that the quantities relinventories, plus imports, less total shipments, equals end-of-principal yes ☐ NoPlease explain:			

active ingredients for questions 7b (solution) and II-7c (powder) should equal the total quantities on a 100 percent

active ingredient basis reported in question II-7a on a 100 percent active ingredient basis.

II-7c. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from CHINA in powder form** by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

CIII	11/1		4
Quantity in 1,000 pounds (in powder, as imp	orted/shipped	<u>``</u>	
		Calendar years	
ltem	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports: ¹		1	T
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:5			
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:		-	-
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known:		- 1	1
² Sales to related firms (including internal consumption) must different basis for valuing these sales within your company, plea value data using that basis for each of the periods noted above: ³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quantities rep	ase specify that	t basis (e.g., cost, cost p	lus, etc.) and provide s: beginning-of-period
inventories, plus imports, less total shipments, equals end-of-pe	riod inventorie	s. Do the data reported	reconcile?

Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for questions II-7b (solution) and II-7c (powder) should equal the total quantities reported in question II-7a on a 100 percent active ingredient basis.

II-8a. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's total imports and your firm's shipments and inventories of **CSOBAs imported from TAIWAN** by your firm during the specified periods. (See definitions in the instruction booklet

ltem	Calendar years		
	2009	2010	2011
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:	<u> </u>		
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³	<u> </u>		
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) different basis for valuing these sales within your company value data using that basis for each of the periods noted a	, y, please specify that b		
³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quantitic inventories, plus imports, less total shipments, equals end			

question II-8a on a 100 percent active ingredient basis.

II-8b. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of **CSOBAs imported from TAIWAN in solution form** by your firm during the specified periods. (See definitions in the instruction booklet.)

	Calendar years		
Item	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:1			
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known:		<u> </u>	
² Sales to related firms (including internal consumption) must different basis for valuing these sales within your company, plea value data using that basis for each of the periods noted above:	ise specify that		
 ³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quantities repinventories, plus imports, less total shipments, equals end-of-pe ☐ Yes ☐ NoPlease explain: 			

question II-8a on a 100 percent active ingredient basis.

II-8c. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of **CSOBAs imported from TAIWAN in powder form** by your firm during the specified periods. (See definitions in the instruction booklet.)

	Calendar years		
Item	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports: ¹		l l	
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:		l l	
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:5		l l	
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³		l l	
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) mudifferent basis for valuing these sales within your company, plevalue data using that basis for each of the periods noted above. ³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quantities respectively.	ease specify that	basis (e.g., cost, cost plu	ıs, etc.) and provide
inventories, plus imports, less total shipments, equals end-of-p Yes NoPlease explain:			

II-9a. Trade data.--Report your firm's U.S. commercial import shipments by category of CSOBAs and Fluorescent brightener 71 from TAIWAN during the specified periods. (See definitions in the instruction booklet.)

Quantity in 1,000 pounds (total,	100 percent active in	gredient basis), vali	ue (<i>in \$1,000</i>)
	Calendar years		
Item	2009	2010	2011
U.S. commercial shipments of CSOBAs: ¹			
Di-category:			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
Quantity of commercial shipments			
Value of commercial shipments			
 ¹ Reconciliation of dataPlease note that the total of equal the total quantity and value of commercial shipm 71 quantity and value should equal the total quantity at Do the data reported reconcile? ☐ Yes☐ NoPlease explain: 	ents reported in ques	tion II-8a and the Flu	orescent Brightener

II-9b. <u>Trade data</u>.--Report your firm's U.S. commercial shipments of imports by category of **CSOBAs** and Fluorescent Brightener 71 from TAIWAN in solution during the specified periods. (See definitions in the instruction booklet.)

	IAIVA	<u> </u>	
Quantity in 1,000 pounds (in solution, as sh	ipped), and value (in \$1	1,000)
		Calendar years	
Item	2009	2010	2011
U.S. commercial shipments of CSOBAs:1		<u> </u>	
Di-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Reconciliation of dataPlease note that the total of total quantity and value of commercial shipments repor Yes□ NoPlease explain:	of the quantities and ted in question II-5	d values reported by cate a. Do the data reported	egory should equal the I reconcile?
•			
Note: The sum of the quantities of U.S. commercia corresponding weighted average % active ingredied quantities reported in II-8b in solution form. The quantities reported by the corresponding weightener 71 multiplied by the corresponding weight. S. commercial shipment quantities reported in II-	nts should equal t lantity of U.S. con phted average % a	the total U.S. commerc nmercial shipments of active ingredients shou	ial shipment Fluorescent

<u>Trade data</u>.--Report your firm's shipments by category of **CSOBAs and Fluorescent** Brightener 71 from TAIWAN in powder form during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity in 1,000 pounds	iii powaci, as siii		1,000)
		Calendar years	T
Item	2009	2010	2011
U.S. commercial shipments of CSOBAs: ¹			
Di-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:		•	
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
¹ Reconciliation of dataPlease note that the total of total quantity and value of commercial shipments repor	of the quantities an ted in question II-5	d values reported by ca ia. Do the data reporte	tegory should equal the d reconcile?
Yes NoPlease explain:			
Note: The sum of the quantities of U.S. commercial corresponding weighted average % active ingredie quantities reported in II-8c in powder form. The quantities reported by the corresponding weightener 71 multiplied	nts should equal antity of U.S. com	the total U.S. commer imercial shipments of	cial shipment Fluorescent

U.S. commercial shipment quantities reported in II-10c in powder form.

II-10a. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's **total** imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from TAIWAN** by your firm during the specified periods. (See definitions in the instruction booklet.)

	Calendar years		
Item	2009	2010	2011
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:		_	
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) different basis for valuing these sales within your company, value data using that basis for each of the periods noted ab	please specify that b		
3 Identify your principal export markets: 4 Reconciliation of dataPlease note that the quantities inventories, plus imports, less total shipments, equals end-c ☐ Yes ☐ NoPlease explain:			

II-10b. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from TAIWAN in solution form** by your firm during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity in 1,000 pounds (in solution, as im	ported/shippe	d/inventoried), value (i Calendar years	
		S	
Item	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports: ¹			
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:5		-	•
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³		-	•
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) mus different basis for valuing these sales within your company, pleavalue data using that basis for each of the periods noted above	ase specify that :	t basis (e.g., cost, cost p	lus, etc.) and provide
³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quantities reprince inventories, plus imports, less total shipments, equals end-of-perince ☐ Yes ☐ NoPlease explain:	oorted above sheriod inventorie	nould reconcile as follow s. Do the data reported	s: beginning-of-period reconcile?

Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for tables II-10b (solution) and II-10c (powder) should equal the total quantities reported in II-10a on a 100 percent active ingredient basis.

II-10c. <u>IMPORTS FROM SUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from TAIWAN in powder form** by your firm during the specified periods. (See definitions in the instruction booklet.)

TAIWAN

Quantity in 1,000 pounds (in powder, as imp	* *	d/inventoried\ value (i	in \$1 000\
Quality iii 1,000 pourius (iii powaci, us iiii)	orteu/shippet	Calendar year	
Item	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:1		I	
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:5		l	I
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³		•	
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:		•	
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known:		•	-
 Sales to related firms (including internal consumption) mus different basis for valuing these sales within your company, plea value data using that basis for each of the periods noted above: Identify your principal export markets: Reconciliation of dataPlease note that the quantities rep 	ase specify that	t basis (e.g., cost, cost p	olus, etc.) and provide
inventories, plus imports, less total shipments, equals end-of-pe	eriod inventorie	s. Do the data reported	I reconcile?

Note: The sum of the quantities as imported/shipped/inventoried multiplied by the corresponding weighted average % active ingredients for tables II-10b (solution) and II-10c (powder) should equal the total quantities reported in II-10a on a 100 percent active ingredient basis.

II-11a. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's total imports and your firm's shipments and inventories of CSOBAs imported from ALL OTHER SOURCES COMBINED by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantity in 1,000 pounds (total, 100 per	cent active ingred	lient basis), value (in \$	1,000)
	Calendar years		
ltem	2009	2010	2011
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) m different basis for valuing these sales within your company, p value data using that basis for each of the periods noted about the periods noted about a light sale of the periods noted about the period noted about the periods noted	please specify that love:	basis (e.g., cost, cost plu	us, etc.) and provide : beginning-of-period

II-11b. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of CSOBAs imported in solution form from ALL OTHER SOURCES COMBINED by your firm during the specified periods. (See definitions in the instruction booklet.)

		Calendar years	
Item	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:1			
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:		1	
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:		· '	
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) mus different basis for valuing these sales within your company, pleavalue data using that basis for each of the periods noted above	ase specify that b		
³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quantities reprinted inventories, plus imports, less total shipments, equals end-of-perince inventories. □ Yes □ NoPlease explain: Note: The sum of the quantities as imported/shipped/inversions.	eriod inventories.	Do the data reported re	econcile?

II-11c. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of CSOBAs imported in powder form from ALL OTHER SOURCES COMBINED by your firm during the specified periods. (See definitions in the instruction booklet.)

		Calendar years	
Item	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:1		-	
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) mus different basis for valuing these sales within your company, pleavalue data using that basis for each of the periods noted above ³ Identify your principal export markets: ⁴ Reconciliation of dataPlease note that the quantities reprinventories, plus imports, less total shipments, equals end-of-perince yes ☐ NoPlease explain: Note: The sum of the quantities as imported/shipped/inver	ase specify that be a specific to the specific that be a specific t	oasis (e.g., cost, cost plu ould reconcile as follows: Do the data reported re	beginning-of-period

II-12a. <u>Trade data</u>.--Report your firm's **total** U.S. commercial shipments of imports by category of **CSOBAs and Fluorescent Brightener 71 from ALL OTHER SOURCES COMBINED** during the specified periods. (See definitions in the instruction booklet.)

Quantity in 1,000 pounds (total, 10	00 percent active ing	redient basis) and va	lue (<i>in \$1,000</i>)
	Calendar years		
Item	2009	2010	2011
U.S. commercial shipments of CSOBAs: ¹			
Di-category:			
Quantity of commercial U shipments			
Value of commercial shipments			
Tetra-category:			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
Quantity of commercial shipments			
Value of commercial shipments			
¹ Reconciliation of dataPlease note that the sur reported by category multiplied by the percent act shipments reported in question II-11a; the sums of 11a. The quantity of U.S. commercial shipments of by the percent active ingredient should equal the Brightener 71 reported in question II-13a; the value data reported reconcile?	ive ingredient shoul f the values should of If Fluorescent Bright total quantity of com	d equal the total qual equal the value repor ener 71 reported by mercial shipments o	ntity of commercial ted in question 11- category multiplied f Fluorescent
☐ Yes☐ NoPlease explain:			

II-12b. <u>Trade data</u>.--Report your firm's U.S. commercial shipments of imports by category of **CSOBAs** and **Fluorescent Brightener 71 from ALL OTHER SOURCES COMBINED in solution form** during the specified periods. (See definitions in the instruction booklet.)

Quantity in 1,000 pounds (in solution, as shipped), and value (in \$1,000)			
	Calendar years		
Item	2009	2010	2011
U.S. commercial shipments of CSOBAs: ¹			
Di-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Reconciliation of dataPlease note that the total total quantity and value of commercial shipments repo Yes□ NoPlease explain:	of the quantities and vorted in question II-5a.	values reported by ca Do the data reporte	ategory should equal the ed reconcile?
Test NoFlease explain.			
Note: The sum of the quantities of U.S commercia corresponding weighted average % active ingredie quantities of CSOBAs reported in question II-11b in Fluorescent Brightener 71 should equal the total U 71 reported in question II-13b in solution.	ents should equal the solution. The U.S.	e total U.S. comme commercial shipm	cial shipment ent quantity of

II-12c. <u>Trade data</u>.--Report your firm's U.S. commercial shipments of imports by category of **CSOBAs** and **Fluorescent Brightener 71 from ALL OTHER SOURCES COMBINED in powder** form during the specified periods. (See definitions in the instruction booklet.)

Quantity in 1,000 pounds (ii	n powder, as sh	• • • • • • • • • • • • • • • • • • • •	1,000)
		Calendar years	1
Item	2009	2010	2011
U.S. commercial shipments of CSOBAs: ¹			
Di-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Tetra-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Hexa-category:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
All other categories of CSOBAs:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
U.S. commercial shipments of Fluorescent Brightener 71:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
¹ Reconciliation of dataPlease note that the total of total quantity and value of commercial shipments reported	the quantities an ed in question II-5	d values reported by ca ia. Do the data reporte	tegory should equal the d reconcile?
Yes NoPlease explain:			
Note: The sum of the quantities of U.S. commercial corresponding weighted average % active ingredient quantities reported in question II-11c in powderform Brightener 71 should equal the total U.S. commercial in question II-13c in powder form.	ts should equal . The U.S. comn	the total U.S. commer nercial shipment quan	cial shipment tity of Fluorescent

II-13a. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's **total** imports and your firm's shipments and inventories of **Fluorescent Brightener 71 imported from ALL OTHER SOURCES COMBINED** by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantity in 1,000 pounds (total, 100 per	rcent active ingre	dient basis), value (in \$	\$1,000)
	Calendar years		
Item	2009	2010	2011
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to end users (quantity)			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) m different basis for valuing these sales within your company, p value data using that basis for each of the periods noted about the period noted about the periods noted about the periods noted about the periods noted about the period noted about the periods	olease specify that		
3 Identify your principal export markets: 4 Reconciliation of dataPlease note that the quantities inventories, plus imports, less total shipments, equals end-of Yes			

II-13b. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of Fluorescent Brightener 71 imported from ALL OTHER SOURCES COMBINED in solution form by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantity in 1,000 pounds (in solution, as in	nported/shipped	d/inventoried), value (in	\$1,000)
	Calendar years		
Item	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:1		-	
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:		l	
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers: ⁵			
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:		I	I.
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) mu			
different basis for valuing these sales within your company, ple value data using that basis for each of the periods noted above	ease specify that e:	basis (e.g., cost, cost pi	us, etc.) and provide
 Identify your principal export markets: Reconciliation of dataPlease note that the quantities re 			. Lautantan dan da
inventories, plus imports, less total shipments, equals end-of-p			
Yes NoPlease explain:		·	
Note: The sum of the quantities as imported/shipped/inve			
active ingredients for tables questions II-13b (solution) an in II-13a on a 100 percent active ingredient basis.	a 11-13C (powde	r) snould equal the tota	ai quantities reported

II-13c. <u>IMPORTS FROM NONSUBJECT SOURCES</u>.—Report your firm's imports and your firm's shipments and inventories of Fluorescent Brightener 71 imported from ALL OTHER SOURCES COMBINED in powder form by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantity in 1,000 pounds (in powder, as im	ported/shipped	l/inventoried), value (in	\$1,000)
	Calendar years		
Item	2009	2010	2011
Beginning-of-period inventories			
% active ingredients of beginning-of-period inventories			
Quantity of beginning-of period-inventories			
Imports:1		•	
% active ingredients of imports			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
% active ingredients of commercial shipments			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:5		•	
% active ingredients of internal consumption/transfers			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³		-	
% active ingredients of export shipments			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴			
% active ingredients of end-of-period inventories			
Quantity of end-of-period inventories			
Channels of distribution:			
% active ingredients of U.S. shipments to distributors			
Quantity of U.S. shipments to distributors			
% active ingredients of U.S. shipments to end users			
Quantity of U.S. shipments to end users			
¹ Please identify the foreign producers, if known:			
² Sales to related firms (including internal consumption) mu	st be valued at fa	air market value. In the	event that you use a
different basis for valuing these sales within your company, ple	ease specify that		
value data using that basis for each of the periods noted above	9:		
³ Identify your principal export markets:			
⁴ <u>Reconciliation of data</u> Please note that the quantities re			
inventories, plus imports, less total shipments, equals end-of-p Yes NoPlease explain:	eriod inventories	s. Do the data reported r	reconcile?
Note: The sum of the quantities as imported/shipped/inve	ntoried multipli	ed by the correspondir	ng weighted average %
active ingredients for tables questions II-13b (solution) an			
in II-13a on a 100 percent active ingredient basis.			

PART III.—PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Aimee Larsen (202-205-3179, aimee.larsen@usitc.gov)

III-1.	Please identify the individual to be contacted regarding the confidential information r part III.	equested in
	Name and title:	
	Please indicate the manner by which Commission staff may contact the individual respart III with questions regarding the submitted confidential information.	ponsible for
	E-mail: Telephone:	
	Fax:	
PRICI	ICE DATA	
into the	ck here if your firm imported CSOBAs in solution form (i.e., without any 'let-down' the United States and sold the product in solution to U.S. paper-producing companies; if use provide the requested price information in question III-2.	
the pov	ck here if your firm imported CSOBAs in powder form into the United States, then repowder to liquid form and sold the product in solution to U.S. paper-producing companies are provide the requested price information in question III-3.	
III-2.	2. This section requests quarterly selling quantity and value data during January 2009-D 2011 for your firm's U.S. commercial shipments of the following products that it impedirectly in solution from China and/or Taiwan and from its largest nonsubject count and shipped in solution to U.S. paper-producing companies unrelated to your firm ownership. Such imports should represent full production of CSOBAs in these count without any 'let-down' operation that reconstitutes the powder form into the liquid	orted Intry source by Intries and
	Product 1.—4,4'-bis[4-[bis (2-hydroxyethyl) amino]-6-(4-sulfoanilino)-1,3,5-triazin-2 2,2'-stilbenedisulfonic acid, C ₄₀ H ₄₄ N ₁₂ O ₁₆ S ₄ ("Fluorescent Brightener 220") ¹ For example: Clariant's Leucophor T-100 Liquid, T-105 Liquid, or T-4 Liquid; BASF's Tinopal ABP-A Liquid; TFM's Taflunol UMS T/P Powder or UMS 640L Liquid; and Hongda's 4PL-C, BBU-D, or Elcowhite TS. Report Fluorescent Brightener 220 in solution, in bulk packaging (e.g., tank trucks, rand/or rail cars);	

Note: The largest nonsubject supply country is based on your firm's total U.S. imports of CSOBAs in solution from all nonsubject countries during January 2009-December 2011.

Product 2.—Fluorescent Brightener 220 in solution, in non-bulk packaging (e.g., drums, totes,

¹ Representative forms of this compound include the free acid form (CAS No. 3066-05-5), identified in the product descriptions, as well as the tetrasodium salt form (CAS No. 16470-24-9).

and/or intermediate bulk containers).

PART III.—PRICING AND RELATED INFORMATION--Continued

III-2.--Continued

Please note that the total quarterly sales values, on a shipment basis, should be reported two ways:

(1) **Delivered** to U.S. customers (paper companies)--

Please report transactions on a delivered sales basis. The total quarterly quantities should correspond to sales values shown on a delivered shipment basis. Total dollar figures should reflect the FINAL NET amount paid to your firm (i.e., should be net of all deductions for discounts, allowances, rebates, and the value of returned goods).

And, to the extent possible,

(2) Estimated f.o.b. U.S. port(s)-of-entry, excluding all U.S.-inland freight, to U.S. customers (paper companies)--

Deduct from the delivered price (a) an estimate of U.S.-inland freight and shipping charges from your U.S. shipping point(s) to the U.S. customers and (b) an estimate of any U.S.-inland freight from your firm's U.S. port(s)-of-entry to its non-port U.S. shipping points, and report the resulting estimated f.o.b. U.S. port(s)-of-entry sales value. **Please report transactions only where your firm can report values on an (estimated) f.o.b. U.S. port(s)-of-entry sales basis**.

The total quarterly quantities should correspond to sales values shown on the estimated f.o.b. U.S. port(s)-of-entry basis. Total dollar figures should reflect the FINAL NET return to your firm (i.e., should be net of all deduction for discounts, allowances, rebates, absorbed freight, and the value of returned goods).

III-2a. **Pricing data.**—Please report below the quarterly price data for the specified pricing products imported by your firm directly **from China in solution** and sold by your firm **in solution** to U.S. **paper-producing companies** *unrelated* by ownership to your firm.

Please note that value is requested in ACTUAL DOLLARS not \$1,000s dollars.

CHINA

		Pi	roduct 1			
		(0	Quantity in pour	ds, value in dollar	s)	
Period of shipment	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
			Product 2		·	
		((Quantity <i>in pour</i>	ds, value in dollar	s)	
Period of shipment	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						

Pricing product definitions are provided on the first page of Part III.

The weighted average percentage of active ingredients contained for each quarterly quantity figure.

³ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers

your U.S. customers.

⁴ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

III-2b. **Pricing data.**—Please report below the quarterly price data for the specified pricing products imported by your firm directly **from Taiwan in solution** and sold by your firm **in solution** to U.S. **paper-producing companies** *unrelated* by ownership to your firm.

Please note that value is requested in ACTUAL DOLLARS not \$1,000s dollars.

TAIWAN

		Pr	oduct 1			
		(0	Quantity <i>in poun</i>	ds, value in dollar	s)	
Period of shipment	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
		-	Product 2			
		(0	Quantity <i>in poun</i>	ds, value in dollar	s)	
Period of shipment	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						

Pricing product definitions are provided on the first page of Part III.

The weighted average percentage of active ingredients contained for each quarterly quantity figure.

³ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to rour U.S. customers.

your U.S. customers.

⁴ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

III-2c. **Pricing data.**—Please report below the quarterly price data for the specified pricing products imported by your firm directly from its largest nonsubject country source in solution and sold by your firm in solution to U.S. paper-producing companies unrelated by ownership to your firm. Identify the largest nonsubject country source below.

IADCECTN	NONSUBJECT CO	TINTDV.	
LANCENT	MUNDUDALUT UU	UININI.	

		Pı	roduct 1			
		(0	Quantity in poun	ds, value in dollar	s)	
Period of shipment	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
			Product 2			
				ds, value <i>in dollar</i>		ı
Period of shipment	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
1 Delate a serie de da Carl	'4'		(D (III		•	

¹ Pricing product definitions are provided on the first page of Part III.

² The weighted average percentage of active ingredients contained for each quarterly quantity figure.

³ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers.

⁴ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

III-3. Report the requested pricing data in this section **only if your firm imported CSOBA products in powder form** directly from <u>China</u> and/or <u>Taiwan</u> into the United States and then reconstituted (by importer or third party) the powder to the liquid form before selling the products.

This section requests quarterly selling quantity and value data during January 2009-December 2011 for your firm's U.S. commercial shipments of products 1 and 2 (shown on the first page of Part III) that it imported in powder form into the United States directly from China and/or Taiwan, then reconstituted the powder to the liquid form and sold the products in solution to U.S. paper-producing companies unrelated to your firm by ownership. Do not include your firm's U.S. commercial shipments of products 1 and 2 that it imported in powder form and then sold as powder (i.e. without being reconstituted to solution prior to delivery) to U.S. customers in the pricing data.

Please note that the total quarterly sales values of the CSOBA products **in solution**, on a shipment basis, should be reported two ways:

(1) **Delivered** to U.S. customers (paper companies) for the products in solution--

Please report transactions on a delivered sales basis. The total quarterly quantities should correspond to sales values shown on a delivered shipment basis. Total dollar figures should reflect the FINAL NET amount paid to your firm (i.e., should be net of all deductions for discounts, allowances, rebates, and the value of returned goods).

And, to the extent possible,

(2) Estimated f.o.b. U.S. port(s)-of-entry, excluding all U.S.-inland freight, to U.S. customers (paper companies)--

Deduct from the delivered price (a) an estimate of U.S.-inland freight and shipping charges from your U.S. shipping point(s) to the U.S. customers and (b) an estimate of any U.S.-inland freight from your firm's U.S. port(s) of entry of the CSOBAs in powder form to its U.S. let-down facilities and any other U.S. shipping points, and report the resulting estimated f.o.b. U.S. port(s)-of-entry sales value (excluding all U.S.-inland freight). Please report transactions only where your firm can report values f.o.b. U.S. port(s)-of-entry, but excluding all U.S.-inland freight.

The total quarterly quantities should correspond to sales values shown on the estimated f.o.b. U.S. port(s)-of-entry, excluding U.S.-inland freight. Total dollar figures should reflect the FINAL NET return to your firm (i.e., should be net of all deduction for discounts, allowances, rebates, absorbed freight, and the value of returned goods).

III-3a. <u>Pricing data.</u>—Please report below the quarterly price data for the specified pricing products¹ imported by your firm directly **from China in powder form**, then reconstituted into liquid form and sold by your firm **in solution** to U.S. paper-producing companies *unrelated* by ownership to your firm. Please note that value is requested in ACTUAL DOLLARS not \$1,000s dollars.

CHINA

		Pi	oduct 1			
		(0	Quantity in poun	ds, value in dollar	s)	
Period of shipment	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
			Product 2			
		(0	Quantity <i>in poun</i>	ds, value in dollar	s)	
Period of shipment	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						

¹ Pricing product definitions are provided on the first page of Part III.

² The weighted average percentage of active ingredients contained for each quarterly quantity figure.

³ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers.

⁴ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

III-3b. <u>Pricing data.</u>— Please report below the quarterly price data for the specified pricing products imported by your firm directly **from Taiwan in powder form**, then reconstituted into liquid form and sold by your firm **in solution** to U.S. **paper-producing companies** *unrelated* by ownership to your firm. **Please note that value is requested in ACTUAL DOLLARS not** \$1,000s dollars.

TAIWAN

		Pı	roduct 1			
		(0	Quantity in pour	ds, value in dollars	s)	
Period of shipment	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
			Product 2			
		(0	Quantity <i>in pour</i>	ds, value in dollars	s)	
Period of shipment	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March						
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						

¹ Pricing product definitions are provided on the first page of Part III.

² The weighted average percentage of active ingredients contained for each quarterly quantity figure.

³ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers.

⁴ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

III-3c. <u>Pricing data.</u>— Please report below the quarterly price data for the specified pricing products¹ imported by your firm directly **from its largest nonsubject country source**, then reconstituted into liquid form and sold by your firm **in solution** to U.S. **paper-producing companies** *unrelated* by ownership to your firm.

I A DAFOT MANGH	BJECT COUNTRY:	
	D012C1 CX/UNIKI.	

		Pr	oduct 1			
		(0	Quantity in pound	ds, value in dollar	s)	
Period of shipment	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value ⁴
2009:						
January-March						
April-June						
July-September						
October-December						
2010:						
January-March					<u></u>	
April-June						
July-September						
October-December						
2011:						
January-March						
April-June						
July-September						
October-December						
		(0		ds, value <i>in dollar</i>		
Period of shipment	Quantity	% active ingredient ²	Delivered value ³	Quantity	% active ingredient	U.S. f.o.b. value⁴
2009:		-				
January-March						
April-June						
July-September						
October-December						
2010: January-March						
April-June						
July-September						
October-December						
2011: January-March						
April-June						
July-September						
October-December						
¹ Pricing product defini	itions are provide	nd on the first nea	o of Dort III			l

¹ Pricing product definitions are provided on the first page of Part III.

² The weighted average percentage of active ingredients contained for each quarterly quantity figure.

³ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, and the value of returned goods), **delivered** to your U.S. customers.

⁴ Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, absorbed freight, and the value of returned goods), **f.o.b.** your U.S. port(s)-of-entry, estimated to exclude U.S.-inland freight.

III-3d.	<u>Let-down value.</u> —Please report for products 1 and 2 that your firm imported from China and/or
	Taiwan in the powder form an estimate of the percentage share of your firm's <i>delivered</i> selling
	prices (on a per pound basis) of the products in solution, reported in sections III-3a and III-3b,
	accounted for by the cost of the let-down process used to reconstitute the powder form of the
	imported products to the liquid form. Please report as an annual average for each country,
	product, and year reported.

		Calendar years						
	2009	2010	2011					
		Percent						
China								
Product 1								
Product2								
Taiwan								
Product 1								
Product 2								

III-4. **Price setting.--** How does your firm determine the prices that it charges for sales of CSOBAs (*check all that apply*)? If your firm issues price lists, please submit sample pages of a recent list.

Transaction by transaction	Contracts	Set price lists	Other	If other, describe

III-5. <u>Discount policy.--</u> Please indicate and describe your firm's discount policies for sales of its imported CSOBAs from China and/or Taiwan .

Quantity discounts	Annual total volume discounts	No discount policy	Other	Describe

II-6.	Pricing terms for CSOBAs	
-------	---------------------------------	--

Net 30 days	s Net 60	days	2/10 net 30 days	Other (specif
]		
On what basis ane)?	are your prices	s of impo	orted CSOBAs from (China usually quoted (a
Delivered	F.o.b.	If f.o.	b., specify point	
What are your f			ms for CSOBAs impe	orted from Taiwan? Other (specif
-				
Net 30 day	s Net 60	days s of impo	2/10 net 30 days	
Net 30 day	s Net 60	days s of impo	2/10 net 30 days	Other (specif

III-7. basis, and (3) spot sales basis?

Type of sale	<u>Share</u> 2010 s	
Long-term contracts (multiple deliveries for more than 12 months)		%
Short-term contracts (multiple deliveries up to and including 12 months)		%
Spot sales (for a single delivery)		%
Total	100	%

III-8. Contract provisions.— I contracts for CSOBAs the countries that apply) (or short term contract basis)	at your firm importe check "not applicat	ed from China and/or	Γaiwan 🗌	(check all
Typical sales contract provisions	ltem	Short term contracts (multiple deliveries up to and including 12 months)	(multiple	term contracts e deliveries for more an 12 months)
Average contract duration	Number of days	-		
Price renegotiation (during the	Yes			
contract period)	No			
	Quantity			
Fixed quantity and/or price	Price			
	Both			
Meet or release provision	Yes			
ividet of felease provision	No			
Not applicable				
III-9. Lead timesWhat is you from inventory and produ order and the date of delive. China: Source	ced to order and wl	hat is the average lead tim	e betwee	
		<u>2011 :</u>	<u>sales</u>	<u>(uays)</u>
From your U.S. inventor	у		_ %	
From foreign manufactu	rers' inventory		_ %	
Produced to order			_ %	
Total		100	%	
Taiwan:			_	
Source		<u>Shar</u> 2011 :		<u>Lead time</u> (days)
From your U.S. inventor	у		_ %	
From foreign manufactu	rers' inventory		_ %	
Produced to order			_ %	
Total		100	%	

III-10	Shin	nino	inform	nation.—
111-10.		שוווע	11111/11/11	1auvii.—

	Over 1,000 miles		%	
	101 to 1,000 miles		%	
	Within 100 miles		%	
	Distance from your U.S. point of shipment	Share		
(d)	Indicate the approximate percentage of your sales of and/or Taiwan (check all countries that apply) the distances from your U.S. point of shipment.		•	
(c)	When you sell CSOBAs from China and/or Taiw <i>apply</i>), from where is it shipped? Point of importation Storage facility (check of	_ `	rheck all co	ountries that
(b)	Who generally arranges the transportation to your cully Your firm Purchaser (check one)	stomers	'locations'	?
(a)	What is the approximate percentage of the total deliver and/or Taiwan (check all countries that apply inland transportation costs? percent.			

III-11. Geographical shipments.-- Based on the quantity of your firm's U.S. shipments in 2011 as reported in response to questions II-6 and II-8 above, please indicate the percentage share for which each of the following geographic markets account. Please answer this question in reference to your sales to ultimate delivery destinations to customers in the United States.

	Share of U.S. shipments in 2011
Geographic area	(in percent)
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
SoutheastAL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central SouthwestAR, LA, OK, and TX.	
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific CoastCA, OR, and WA.	
Other .—All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	
NoteThese shares should be calculated from all reported U.S. shipments in 2011 from question	ons II-6 and II-8.

III-12	. <u>End uses</u> -Describe the top Taiwan (check all courtotal cost is accounted for	tries that apply).	For each end-use pro		
		Share of total		cost of end use ounted for by	
	End use product	CSOBA shipments (percent)	CSOBAs (percent)	Other inputs (percent)	Total
-		, ,	· · · · · · · · · · · · · · · · · · ·	 	+

End use product	CSOBA shipments (percent)	CSOBAs (percent)	Other inputs (percent)	Total
	%	%	%	100%
	%	%	%	100%
	%	%	%	100%

III-1	3. Substitutes Car	n other products be substituted	d for (CSOB	As?
	☐ No	YesPlease fill out	the ta	ıble.	
		End use in which this	Ha		anges in the prices of this substitute fected the price for CSOBAs?
	Substitute	substitute is used	No	Yes	Explanation
1.					
2.					
3					

III-14. **Demand trends.--** Indicate how demand within the United States and outside of the United States (if known) for CSOBAs has changed since January 1, 2009. Describe the principal factors that have affected these changes in demand.

	Market	Increase	No change	Decrease	Fluctuate	Factors
	Within the United States					
	Outside the United States					
	Product char CSOBAs sind	ce January			icant change	s in the product mix or marketing of
II-16.	Business cyc	<u>les</u>				
	(a) Is the CSO seasonal busi				cycles or con	aditions of competition (including
	☐ No (skip t	to question	IV-17.)	Yes	Please desc	ribe and then answer part (b).
	(b) If yes, have CSOBAs since	ce January			usiness cycl	es or conditions of competition for

	No Yes Please fill in the	he table.	1	
	Type of supply constraint	When this occurred	Which purchasers were affected by the constraint	Why did the supply constraint occur
1				
3				
	New materials.— Please describe any trends in the price whether your firm expects these trends.		ials used to produce C	SOBAs and
	Please describe any trends in the price		ials used to produce C	SOBAs and
(a)	Please describe any trends in the price	nds to continue.		SOBAs and
(a)	Please describe any trends in the price whether your firm expects these trends	nds to continue.		CSOBAs and
(a)	Please describe any trends in the price whether your firm expects these trends in the price whether your firm expects these trends in the price whether your firm expects these trends in the price whether your firm been affected by any in the price whether your firm been affecte	nds to continue.		SOBAs and
(a)	Please describe any trends in the price whether your firm expects these trends in the price whether your firm expects these trends in the price whether your firm expects these trends in the price whether your firm been affected by any in the price whether your firm been affecte	raw material sho	rtages?	

III-19. <u>Interchangeability.</u>--Are CSOBAs produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)?

Please indicate A, F, S, N, or 0 in the table below:

A = the products from a specified country-pair are *always* interchangeable

F = the products are *frequently* interchangeable

S = the products are *sometimes* interchangeable

N = the products are *never* interchangeable

0 = no familiarity with products from a specified country-pair

Country-pair	China	Taiwan	Other countries						
United States									
China									
Taiwan									
For any country-pair producing CSOBAs that is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use:									

III-20. <u>Factors other than price.</u>—Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between CSOBAs produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate A, F, S, N, or 0 in the table below:

A = such differences are *always* significant

F = such differences are *frequently* significant

S = such differences are *sometimes* significant

N =such differences are *never* significant

0 = no familiarity with products from a specified country-pair

Country-pair	China	Taiwan	Other countries	
United States				
China				
Taiwan				
factor in your fir		er than price always or frequent entify the country-pair and repo		
			_	

III-21. **Customer Identification**--Please identify the names and contact information for your firm's 10 largest U.S. customers for CSOBAs since January 1, 2009. Indicate the share of the quantity of your firm's total shipments of CSOBAs that each of these customers accounted for in 2011.

Cı	ustomer's name	Contact person	Email	Telephone	Street address (not P.O. box), city, state, and zip code	Share of 2011 sales (%)
1					Street Address	
					City State Zip Code	
2					Street Address	
					City State Zip Code	
3					Street Address	
					City State Zip Code	
4					Street Address	
					City State Zip Code	
5					Street Address	
					City State Zip Code	
6					Street Address	
					City State Zip Code	
7					Street Address	
					City State Zip Code	
8					Street Address	
					City State Zip Code	
9					Street Address	
					City State Zip Code	
10					Street Address	
					City State Zip Code	