

U.S. PURCHASERS' QUESTIONNAIRE
MULTILAYERED WOOD FLOORING FROM CHINA

This questionnaire must be received by the Commission by no later than August 10, 2011

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping duty investigations concerning multilayered wood flooring from China (Inv. No. 701-TA-476 and 731-TA-1179 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from James Fetzer (202-708-5403, james.fetzer@usitc.gov).

Name of firm _____

Address _____

City _____ **State** _____ **Zip Code** _____

World Wide Web address _____

Has your firm purchased multilayered wood flooring (as defined in the instruction booklet) from any source (domestic or foreign) at any time since January 1, 2008?

☐ **NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐ **YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone:

Fax

E-mail address

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

☐ No ☐ Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing multilayered wood flooring from China into the United States or which are engaged in exporting multilayered wood flooring from China to the United States?

☐ No ☐ Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

- I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing multilayered wood flooring from countries other than China into the United States or which are engaged in exporting multilayered wood flooring from countries other than China to the United States?

☐ No ☐ Yes--List the following information.

<u>Firm name and country</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

- I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, which are engaged in the production of multilayered wood flooring?

☐ No ☐ Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART II.--PURCHASES

Contact information (Purchases).-- Please identify the individual to be contacted regarding the confidential information requested in parts II to IV?

Name and title: _____

Please indicate the manner by which Commission staff may contact the individual responsible for parts II to IV with questions regarding the submitted confidential information.

E-mail: _____ Telephone: (____) _____

Fax: (____) _____

II-1. **Purchases.**--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of multilayered wood flooring. Report based on delivery date, not order date.

Quantity (in 1,000 square feet) and value (in dollars)				
Item	2008	2009	2010	Jan.-Jun. 2011
Purchases of multilayered wood flooring produced in-- The United States:				
<i>Quantity</i>				
<i>Value</i>				
China (EXCEPT for product produced by Zhejiang Layo Wood Industry, Zhejiang Yuhua Timber, and the Samling Group¹):				
<i>Quantity</i>				
<i>Value</i>				
China (ONLY for product produced by Zhejiang Layo Wood Industry):				
<i>Quantity</i>				
<i>Value</i>				
China (ONLY for product produced by Zhejiang Yuhua Timber):				
<i>Quantity</i>				
<i>Value</i>				
China (ONLY for product produced by the Samling Group):				
<i>Quantity</i>				
<i>Value</i>				
All other countries:¹				
<i>Quantity</i>				
<i>Value</i>				
¹ The Samling Group consists of the following companies: Baroque Timber Industries (Zhongshan) Co., Ltd., Riverside Plywood Corporation, Samling Elegant Living Trading (Labuan) Limited, Samling Riverside Co., Ltd., and Suzhou Times Flooring Co., Ltd. : ¹ Please identify these countries: _____				

PART II.--PURCHASES--Continued

- II-2. **Changes in purchasing patterns.**—Please indicate how the relative levels of your firm's purchases of multilayered wood flooring from different sources (both domestic and foreign) have changed in the last three years.

Source of purchases	Trend	Explanation for trend
The United States	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/> <hr/>
China	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/> <hr/>
All other countries	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/> <hr/>

- II-3. **Purchases from one country only.**--If your firm has purchased multilayered wood flooring from only one country, please explain the reasons for doing so.

PART II.--PURCHASES--Continued

II-4. **Supplier identification.**--Please identify below the names and addresses of your firm's **FIVE** largest suppliers for multilayered wood flooring since 2008. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of multilayered wood flooring that each of these suppliers accounted for in 2010.

No.	Supplier's name	City and state	Contact person	Telephone number or e-mail address	Share of 2010 purchases (%)
1					%
2					%
3					%
4					%
5					%

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. **Firm type.**--Which of the following best describes your firm as a purchaser of multilayered wood flooring (check all that apply)?

- ☐ Distributor
☐ Builder
☐ Big box/home center
☐ Other retailer
☐ Other (Describe: _____)

III-2. **Competition for sales.**--If you are a distributor or reseller of multilayered wood flooring, do you compete for sales to your customers with the manufacturers or importers from which you purchase multilayered wood flooring?

- ☐ No

 ☐ Yes--Please describe

III-3. **Types of customers.**--If your firm is a distributor or reseller of multilayered wood flooring, what are the major types of consumers to which you sell multilayered wood flooring?

III-4. **End uses.**--If your firm is an end user of multilayered wood flooring, list in order of quantity of multilayered wood flooring consumed, the top 3 products for which your firm purchases multilayered wood flooring as a component part or input. Please indicate what percentage of the total cost is accounted for by multilayered wood flooring and other inputs.

Product(s) you produce	Share of total cost in each of the product(s) you produce accounted for by		Total
	Multilayered wood flooring (percent)	Other inputs (percent)	
1. New home construction	%	%	100%
2. Installation for remodeling	%	%	100%
3.	%	%	100%
4.	%	%	100%
5.	%	%	100%

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--*Continued*

III-5. Demand for end use products.--

- (a) If your firm is an end user of multilayered wood flooring, has the demand for your firm's final products incorporating multilayered wood flooring changed since January 1, 2008?

☐ Increased ☐ Decreased ☐ Fluctuated ☐ No change

- (b) Has this had any effect on your firm's demand for multilayered wood flooring?

☐ No ☐ Yes--Please describe.

III-6. Substitutes.--Can other products be substituted for multilayered wood flooring?

☐ No ☐ Yes--Please fill out the table below.

Substitute	End use in which this substitute is used	Have changes in the prices of this substitute affected the price for multilayered wood flooring?
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes-- Yes—please explain. <hr/> <hr/>
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes---please explain. <hr/> <hr/>
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes---please explain. <hr/> <hr/>

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-7. Demand trends.--

- (a) How has the demand within the United States for multilayered wood flooring changed since January 1, 2008? What principal factors affect changes in demand?

☐ Increased ☐ Decreased ☐ Fluctuated ☐ No change

- (b) How has the demand outside the United States for multilayered wood flooring changed since January 1, 2008? What principal factors affect changes in demand?

☐ Increased ☐ Decreased ☐ Fluctuated ☐ No change

- III-8. Importance of purchasing domestic product.--Is buying a product that is produced in the United States an important factor in your firm's purchases of multilayered wood flooring (check ALL that apply)?**

- ☐ No
- ☐ Yes--Purchases of domestic product are required by law or regulation (for example, government purchases under "Buy American" provisions). This involves ____ percent of all purchases of multilayered wood flooring.
- ☐ Yes--Purchases of domestic product are not required by law or regulation, but are by your customers. This involves ____ percent of all purchases of multilayered wood flooring.
- ☐ Yes--Purchases of domestic product are required for other reasons (please specify these reasons below). This involves ____ percent of all purchases of multilayered wood flooring.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-9 Conditions of competition.--

- (a) Is the multilayered wood flooring market subject to business cycles or conditions of competition other than the changes in the overall economy?

☐ No ☐ Yes--Please explain and estimate the duration of any such cycle.

- (b) Have the business cycles or conditions of competition for multilayered wood flooring changed since January 1, 2008?

☐ No ☐ Yes--Please explain any such changes.

- III-10. Decisions based on producer.--**Does your firm, and to the extent that you know, do your customers make purchasing decisions involving multilayered wood flooring based on the producer of the multilayered wood flooring you purchase?

Your firm: ☐ Always ☐ Usually ☐ Sometimes ☐ Never

Your customers: ☐ Always ☐ Usually ☐ Sometimes ☐ Never

If at least sometimes, please discuss how your firm or your customers determine the producer and why this information is important.

Your firm: _____

Your customers: _____

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-11. **Decisions based on country-of-origin.**--Does your firm, and to the extent that you know, do your customers make purchasing decisions involving multilayered wood flooring based on the country of origin of the multilayered wood flooring you purchase?

Your firm: ☐ Always ☐ Usually ☐ Sometimes ☐ Never

Your customers: ☐ Always ☐ Usually ☐ Sometimes ☐ Never

If at least sometimes, please discuss how your firm or your customers determine the source and why this information is important.

Your firm: _____

Your customers: _____

III-12. **Purchasing frequency.**--

(a) How frequently do you make purchases?

☐ Daily ☐ Weekly ☐ Monthly ☐ Quarterly ☐ Annually

☐ Other (specify) _____

(b) Have you made significant changes in your purchasing patterns (e.g., frequency) since 2008?

☐ No ☐ Yes—Please describe.

III-13. **Number of suppliers contacted.**--How many suppliers do you generally contact before making a purchase? _____ firms

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-14. Supplier negotiations--

- (a) Do purchases of multilayered wood flooring usually involve negotiations between supplier and purchaser?
- ☐ No ☐ Yes--Please describe these negotiations. In your response, please comment on whether purchasers generally quote competing prices as part of the negotiation process.

- (b) Does your firm tend to vary its purchases from a given supplier within a specified time period based on the price offered for that period?
- ☐ No ☐ Yes--Specify the time period.

III-15. Change in suppliers--Have you changed suppliers since January 1, 2008?

- ☐ No ☐ Yes--Please list the supplier or suppliers and indicate whether the firm was added or dropped as a supplier. Also give the reasons for the change and how frequently you change suppliers.

III-16. New suppliers--Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2008?

- ☐ No ☐ Yes --Please identify the firms and indicate how you became aware of them.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-17. Supplier qualification

(a) Do you require your suppliers to be or to become certified or qualified to sell multilayered wood flooring to your firm?

☐ No ☐ Yes-- _____ percent of purchases in 2010 ☐ Yes--all purchases

(b) Please provide a general description of the certification or qualification process. Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.)

(c) How long does it take to qualify a new supplier? _____ days.

(d) Do you require your suppliers to have Forest Stewardship Council (FSC certification)?

☐ No ☐ Yes-- _____ percent of purchases in 2010 ☐ Yes--all purchases

III-18. Failure to certify--Since January 1, 2008, have any domestic or foreign producers failed in their attempts to certify or qualify their multilayered wood flooring with your firm or have any producers lost their approved status?

☐ No ☐ Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification process.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-19. **Purchasing factors.**--For the factors listed below, please rate each in terms of its importance in your purchase decision for multilayered wood flooring.

	Very important	Somewhat important	Not important
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ease of installation.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Species	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product style (ex. handscraped)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-20. **Major purchasing factors.**--Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase multilayered wood flooring for any one order (examples include availability, extension of credit, contracts, price, product style, quality, range of supplier's product line, traditional supplier, wood species ,etc.).

1. _____

2. _____

3. _____

Other factors or comments: _____

III-21. **Quality characteristics.**--What characteristics does your firm consider when determining the quality of multilayered wood flooring?

III-22. **Frequency of decisions based on price.**--How often does your firm purchase the multilayered wood flooring that is offered at the lowest price?

☐ Always

☐ Usually

☐ Sometimes

☐ Never

III-23. **Price leaders.**— A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier.

Please list the names of any firms you considered price leaders in the multilayered wood flooring market since January 1, 2008. Please describe how the firm(s) exhibited price leadership.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-24. **Product changes.**--Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of multilayered wood flooring since January 1, 2008?

☐ No ☐ Yes--Please describe and quantify if possible.

III-25. **Face thickness interchangeability.**--Does your firm view multilayered wood flooring with essentially the same species and dimensions specifications except for minor differences in face thickness (ex. 1.6 to 2 mm) to be interchangeable (*i.e.*, can they physically be used in the same applications) ?

☐ No—Please explain. ☐ Yes.

III-26. **Ply interchangeability.**--Does your firm view multilayered wood flooring with essentially the same species and dimensions specifications except for differences in the number of plies (ex. 5 to 7 plies) to be interchangeable (*i.e.*, can they physically be used in the same applications) ?

☐ No—Please explain. ☐ Yes.

PART IV.—PRODUCT COMPARISONS

IV-1. **Country knowledge.**--Please indicate the countries of origin for multilayered wood flooring for which your firm has actual marketing/pricing knowledge.

☐ United States

☐ China

☐ Other countries (Please specify _____)

IV-2. **Interchangeability by country-pair.**--Is multilayered wood flooring produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using “A” to indicate that the products from a specified country-pair are *always* interchangeable, “F” to indicate that the products are *frequently* interchangeable, “S” to indicate that the products are *sometimes* interchangeable, “N” to indicate that the products are *never* interchangeable, and “0” to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	China	Brazil	Canada	Indonesia	Other countries
United States					
China					
Brazil					
Canada					
Indonesia					

¹ For any country-pair producing multilayered wood flooring which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART IV.—PRODUCT COMPARISONS--Continued

IV-4. **Country preferences.**--Do you or your customers ever specifically order multilayered wood flooring from one country in particular over other possible sources of supply?

- ☐ No ☐ Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why multilayered wood flooring from these countries is preferred over product from other countries (please note the specific product in your response).

IV-5. **Availability of merchandise.**--Are certain grades/types/sizes of multilayered wood flooring available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- ☐ No ☐ Yes--Please identify the source and the grade/type/size.

IV-6. **Choice of product not based on price.**--If you purchased multilayered wood flooring from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

PART IV.—PRODUCT COMPARISONS--Continued

IV-7. **Factor country comparisons.**--For the factors listed below, please rate how multilayered wood flooring produced in each country you identified in your response to the first question in Part IV compares with multilayered wood flooring produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries).

Quality	product from <u>United States</u> compared to product from <u>China</u>			product from <u>United States</u> compared to product from <u>Brazil</u>			product from <u>United States</u> compared to product from <u>Canada</u>		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ease of installation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Species	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product style (ex. handscraped)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):									
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART IV.—PRODUCT COMPARISONS--Continued

IV-7. Continued.[illegible]

[illegible]

[illegible]

[illegible]

PART IV.—PRODUCT COMPARISONS--Continued

IV-8. Minimum quality--

- (a) How often does domestically produced multilayered wood flooring meet minimum quality specifications for your uses or your customers' uses?

☐ Always ☐ Usually ☐ Sometimes ☐ Rarely or never

- (b) How often does imported subject multilayered wood flooring meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- (c) How often does imported nonsubject multilayered wood flooring (*i.e.*, multilayered wood flooring from countries other than China) meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never
Brazil	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Indonesia	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>