

**FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE**  
**CERTAIN STEEL NAILS FROM THE UNITED ARAB EMIRATES**

**This questionnaire must be received by the Commission by no later than January 27, 2012**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning certain steel nails from the United Arab Emirates (Inv. No. 731-TA-1185 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

World Wide Web address \_\_\_\_\_

Has your firm produced or exported certain steel nails (as defined in the instruction booklet) at any time since January 1, 2009?

**NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

**YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury proceedings conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and proceedings relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
Name of Authorized Official

\_\_\_\_\_  
Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Phone: ( )

\_\_\_\_\_  
Fax ( )

\_\_\_\_\_  
E-mail address

**PART I.—GENERAL INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_hours \_\_\_\_\_dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

---



---



---

I-3. **U.S. importers.**--Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm's certain steel nails in 2011.

No.	Importer's name	Contact person	E-mail address	Area code and telephone number	Share of your 2011 exports (%)
1					
2					
3					
4					
5					

**PART I.--GENERAL INFORMATION--Continued**

I-4. **Related U.S. producers.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce certain steel nails in the United States or other countries?

- No                       Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Fred Ruggles (202-205-3187, [fred.ruggles@usitc.gov](mailto:fred.ruggles@usitc.gov)) for copies of that questionnaire).

---

---

---

I-5. **Related U.S. importers.**--Does your firm or any related firm import or have any plans to import certain steel nails into the United States?

- No                       Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Fred Ruggles (202-205-3187, [fred.ruggles@usitc.gov](mailto:fred.ruggles@usitc.gov)) for copies of that questionnaire).

---

---

---

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Fred Ruggles (202-205-3187, [fred.ruggles@usitc.gov](mailto:fred.ruggles@usitc.gov)). **Supply all data requested on a calendar-year basis.**

II-1. Please identify the individual to be contacted regarding the confidential information requested in Part II. Please indicate the manner by which Commission staff may contact the individual responsible for Part II with questions regarding the submitted confidential information.

Name	
Title	
Email	
Telephone	
Fax	

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of certain steel nails since January 1, 2009.

*(check as many as appropriate)*                      *(please describe)*

plant openings ..... \_\_\_\_\_  
\_\_\_\_\_

plant closings..... \_\_\_\_\_  
\_\_\_\_\_

relocations ..... \_\_\_\_\_  
\_\_\_\_\_

expansions ..... \_\_\_\_\_  
\_\_\_\_\_

acquisitions..... \_\_\_\_\_  
\_\_\_\_\_

consolidations..... \_\_\_\_\_  
\_\_\_\_\_

prolonged shutdowns or  
importation curtailments ..... \_\_\_\_\_  
\_\_\_\_\_

revised labor agreements..... \_\_\_\_\_  
\_\_\_\_\_

other (*e.g.*, technology) ..... \_\_\_\_\_  
\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of certain steel nails in the future?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce certain steel nails (in short tons) for 2012 and 2013.**

---



---

II-4. **Same equipment, machinery, and workers.**--Has your firm since 2009 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of certain steel nails?

- No                       Yes--List the following information and report your firm's combined production capacity and production of these products and certain steel nails in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity data</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

<i>(Quantity in short tons)</i>			
Item	2009	2010	2011
<b>Overall production capacity</b>			
<b>Production of:</b> Subject merchandise			
_____			
_____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5. **Constraints on production.**--Please describe the constraint(s) that set the limit(s) on your production capacity.

---



---



---



---

II-6. **Production shifting.**--Is your firm able to switch production between certain steel nails and other products in response to a relative change in the price of certain steel nails vis-a-vis the price of other products, using the same equipment and labor?

No                       Yes---Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from certain steel nails.

---



---

II-7. **Share of sales.**--What percentage of your firm's total sales in its most recent fiscal year was represented by sales of certain steel nails?

\_\_\_\_\_ Percent

II-8. During 2009- 11, did your firm have the in-house capability to perform the following production processes for manufacturing certain steel nails, did your firm actually perform these production processes in-house, and/or has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of certain steel nails?

<b>Process</b>	<b>Do you have the capability? Yes/No</b>	<b>Do you actually perform? Yes/No</b>	<b>Have you been involved in a toll agreement? Yes/No</b>
a. Complete nail making process			
b. Hot dip galvanizing process			
c. Electro-plating process			
d. Heat treatment process			
e. Sinker coating process			
f. Packing process for small packaged nails ( 1-lb/ 5-lb boxes)			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-9. **Inventories in the United States.**--Has your firm, since 2009, maintained any inventories of certain steel nails in the United States (not including inventories held by firms identified in question I-3)?

- No             Yes--Report the quantity of such end-of-period inventories below.

<i>(Quantity in short tons)</i>			
Item	2009	2010	2011
<b>Inventory</b>			

II-10. **Third country trade actions.**--Are the certain steel nails exported by your firm subject to antidumping/countervailing duty/safeguard findings, remedies, or proceedings?

- No             Yes--List the products(s), countries affected, and the date of such findings/remedies/proceedings.

Product	Country	Date
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-11. Report your firm's production capacity, production, shipments, and inventories related to the production of certain steel nails in your establishment(s) in the United Arab Emirates during the specified periods. (See definitions in the instruction booklet.)

## The United Arab Emirates

Quantity (in short tons)					
Item	Actual experience			Projections <sup>1</sup>	
	2009	2010	2011	2012	2013
Average production capacity <sup>2</sup>					
Beginning-of-period inventories <sup>3</sup>					
Production <sup>4</sup>					
<b>Shipments:</b>					
Internal consumption/transfers					
Home market sales					
<b>Exports to--</b>					
United States <sup>5</sup>					
All other export markets <sup>6</sup>					
<b>Total exports</b>					
<b>Total shipments</b>					
End-of-period inventories					
<p><sup>1</sup> Please explain the basis for your projections.</p>					
<p><sup>2</sup> The production capacity (see definitions in instruction booklet) reported is based on operating ___ hours per week, ___ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.</p>					
<p><sup>3</sup> <u>Reconciliation of data</u>.--Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes      <input type="checkbox"/> No--Please explain: _____</p>					
<p><sup>4</sup> Please estimate the percentage of total production of certain steel nails in the United Arab Emirates accounted for by your firm's production in 2011.</p> <p align="center">_____ Percent</p>					
<p><sup>5</sup> Please estimate the percentage of total exports to the United States of certain steel nails from the United Arab Emirates accounted for by your firm's exports in 2011.</p> <p align="center">_____ Percent</p>					
<p><sup>6</sup> Identify principal other export markets. _____</p>					



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-11a. **Types of shipments.**-- Please report the share of 2011 exports to the United States reported in Question II-11 that were sold in small packs (for purposes of this question, in packages of five pounds or less): \_\_\_\_\_ percent.

Please report the share of 2011 exports to the United States reported in Question II-11 that consisted of the following types of nails (Duplex, Cut masonry, Brite Common, Gutter spikes, Pole bam, EG Tile, Vinyl Coated Barbed Drywall, Blued Plasterboard, Stub, Cut flooring, Neo Wash Roof, Blued Lath, Furring, Panelboard, Green Vinyl Sinkers, A/T Drywall, Flooring, Tension Pins, EG Joist Hangar, EG Finish, Masonry, Lead Head, Phosphate Coated Drywall, EGCommon, Nursery, EG Box, 28 degree stick framing nails plastic collated, 28 degree stick framing nails wire collated): \_\_\_\_\_ percent.

II-12. Please provide the quantity of your firm's exports to the United States of certain steel nails during 2011:

<b>Type of Nail/Finish</b>	<b>Quantity (<i>short tons</i>)</b>
<b>Collated:</b>	
Bright (no finish)	
Galvanized	
Other	
Total	
<b>Uncollated/Bulk:</b>	
Bright (no finish)	
Galvanized	
Other	
Total	