

FOREIGN PRODUCERS' QUESTIONNAIRE

SODIUM HEXAMETAPHOSPHATE (SHMP) FROM CHINA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than November 28, 2007

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning sodium hexametaphosphate (SHMP) from China (inv. No. 731-TA-1110 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm produced or exported SHMP (as defined in the instruction booklet) at any time since January 1, 2004?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission.)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above.)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 4-5 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Please indicated the nature of your firm's operations on SHMP. More than one answer may be applicable.

Manufacturer Agent/Exporter—Please provide below the names, street addresses, contacts, and e-mail addresses of the manufacturers of the SHMP that your firm exports.

PART I.--GENERAL INFORMATION--Continued

I-4. Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm's SHMP in 2006.

I-5. Does your firm or any related firm produce, have the capability to produce, or have any plans to produce SHMP in the United States or other countries?

- No Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Debra Baker at debra.baker@usitc.gov for copies of that questionnaire).

I-6. Does your firm or any related firm import or have any plans to import SHMP into the United States?

- No Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Debra Baker at debra.baker@usitc.gov for copies of that questionnaire).

I-7. Please discuss the production method used by your firm to manufacture SHMP. If your firm uses more than one method, please also identify the share (in percent) of your production accounted for by each method. In answering, please specify whether or not your firm's production operations are fully (or partially) integrated or whether you start the production process with phosphoric acid.

I-8. Please discuss the differences, if any, in the manufacturing processes for producing differing chain lengths (i.e., regular compared to long chain) of SHMP. Please also provide a discussion on the time and cost involved in switching your firm's production from regular to long chain.

PART II.--TRADE AND RELATED INFORMATION

II-1. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of SHMP in China?

- No
- Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed.

II-2. What share of your firm's total sales in its most recent fiscal year was represented by sales of SHMP? _____ Percent

II-3. Does your firm produce products other than SHMP on the same equipment and machinery used in the production of SHMP?

- No
- Yes--List the following information.

Basis for allocation of capacity data (e.g., sales): _____

Products produced on same equipment and share of total production in 2006 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
<u>SHMP</u>	_____	_____	_____
_____	_____	_____	_____

II-4. Has your firm maintained any inventories of SHMP in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5 above¹) since 2004?

- No
- Yes--Report the quantity (in metric tons) of such end-of-period inventories below.

2004	2005	2006	September 2006	September 2007
_____	_____	_____	_____	_____

¹ Such firms will report inventories in the Commission's importer or producer questionnaire.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. Does your firm sell SHMP over the internet?

- No Yes--Please describe, noting the estimated percentage of your firm's total sales of SHMP in 2006 accounted for by internet sales.

II-6. Is the SHMP exported by your firm subject to antidumping findings or remedies in any WTO-member countries?

- No Yes--List the products(s), countries affected, and the date of such findings/remedies.

Product	Country	Date
_____	_____	_____
_____	_____	_____
_____	_____	_____

II-7. a) Do your firm's U.S. customers require that the SHMP that you sell to them be certified or pre-qualified with respect to the quality, chemistry, or other performance characteristics?

- No Yes—_____ percent of sales in 2006 Yes—all sales

(b) Please provide a general description of the certification or qualification process; include in your response the grade of SHMP that must be certified or qualified.

(c) How long does certification or qualification take? _____

II-8. Please explain the basis for your projections in question II-9.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. Please report production capacity, production, shipments, and inventories of SHMP produced by your firm in China during the specified periods.

Quantity (in metric tons)							
Item	Actual experience					Projections	
	2004	2005	2006	January-September		2007	2008
				2006	2007		
Average production capacity ¹							
Beginning-of-period inventories ²							
Production ³							
Shipments:							
Internal consumption/transfers							
Home market sales							
Exports to--							
United States ⁴							
All other export markets ⁵							
Total exports							
Total shipments							
End-of-period inventories							
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.</p> <hr/> <hr/> <p>² Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p> <p>³ Please estimate the percentage of total production of SHMP in China accounted for by your firm's production in 2006.</p> <p align="center">_____ Percent</p> <p>⁴ Please estimate the percentage of total exports to the United States of SHMP from China accounted for by your firm's exports in 2006.</p> <p align="center">_____ Percent</p> <p>⁵ Identify principal <i>other</i> export markets. _____</p>							

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. Report your firm's production and its exports to the United States of SHMP produced by your firm in China during the specified periods, by type of product. Note that food grade SHMP is defined as that meeting *Food Chemical Codex* specifications. (See definitions in the instruction booklet.) **It is acceptable for your firm to report the data below based upon your estimates of the relative percentages that fall within each category.**

(Quantity in metric tons, value in \$1,000)					
Item	Calendar years			January-September	
	2004	2005	2006	2006	2007
PRODUCTION					
Food grade, average chain length of 9 to 16 (for the reported products, list the P₂O₅ range: ____% to ____%)					
<i>Quantity</i>					
Food grade, average chain length of 17 to 26 (for the reported products, list the P₂O₅ range: ____% to ____%)					
<i>Quantity</i>					
Technical grade, average chain length of 9 to 16 (for the reported products, list the P₂O₅ range: ____% to ____%)					
<i>Quantity</i>					
Technical grade, average chain length of 17 to 26 (for the reported products, list the P₂O₅ range: ____% to ____%)					
<i>Quantity</i>					
All other grades:¹					
<i>Quantity</i>					
TOTAL of above:²					
<i>Quantity</i>					
EXPORTS TO THE UNITED STATES:					
Food grade, average chain length of 9 to 16 (for the reported products, list the P₂O₅ range: ____% to ____%)					
<i>Quantity</i>					
Food grade, average chain length of 17 to 26 (for the reported products, list the P₂O₅ range: ____% to ____%)					
<i>Quantity</i>					
Technical grade, average chain length of 9 to 16 (for the reported products, list the P₂O₅ range: ____% to ____%)					
<i>Quantity</i>					
Technical grade, average chain length of 17 to 26 (for the reported products, list the P₂O₅ range: ____% to ____%)					
<i>Quantity</i>					
All other grades:¹					
<i>Quantity</i>					
TOTAL of above:²					
<i>Quantity</i>					
¹ Please identify the grade and/or end-use: _____ ² <u>Reconciliation of data.</u> —Please note that the totaled production figures and exports to the United States should equal production and exports to the United States reported on the previous page in question II-9. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					