#### **IMPORTERS' QUESTIONNAIRE**

# POLYETHYLENE TEREPHTHALATE FILM, SHEET, AND STRIP FROM INDIA AND TAIWAN

Return completed questionnaire to:

#### UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615 500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than DECEMBER 21, 2007

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping and countervailing duty review investigations concerning polyethylene terephthalate film, sheet, and strip ("PET film") from India and Taiwan (inv. Nos. 701-TA-415 and 731-TA-933 and 934 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm

Email address

City		State	Zip cod	de	
World W	ide Web address				
Has your fi January 1,	rm imported PET film (as defined in the instruction 2002?	n booklet) from any co	untry at any ti	ime since	
□NO	(Sign the certification below and promptly return	only this page of the c	uestionnaire t	to the Commission)	
YES	(Read the instruction booklet carefully, complete return the entire questionnaire to the Commission		nnaire, sign th	ne certification, and	l
	CERTIFIC	tionnaire is complete o			vled
and understand this cered in this quission on the owledge that so f these represents and sof these represents and the sof the se represents and the seree represents a series and the seree represents a series and the series are series are series and the series are series and the series are series are series are series and the series are series and the series are series are series are series and the series are s	formation herein supplied in response to this quest and that the information submitted is subject to a stification I also grant consent for the Commission westionnaire and throughout these reviews in any we same or similar merchandise. (If you do not continuous tinformation submitted in this questionnaire respond contract personnel who are acting in the capacity is a contract of the Commission pursuant to 5 U.S.	tionnaire is complete of udit and verification by, and its employees and y other import-injury on sent to such use, pleases and throughout the ity of Commission empation is submitted, or it	y the Commis l contract pers investigations use note the co ese reviews ma ployees, for do n internal aud	ssion.  sonnel, to use the in or reviews conduct ertification accordi ay be used by the Co eveloping or maint lits and investigation	iforicted ingly omm taini
and understand understand this quission on the owledge that old ones, and sof these reprograms and solosure againstand.	formation herein supplied in response to this quest and that the information submitted is subject to a stification I also grant consent for the Commission westionnaire and throughout these reviews in any we same or similar merchandise. (If you do not continuous tinformation submitted in this questionnaire respond contract personnel who are acting in the capacity is a contract of the Commission pursuant to 5 U.S.	tionnaire is complete of udit and verification by, and its employees and y other import-injury on sent to such use, pleases and throughout the ity of Commission empation is submitted, or it	y the Commis l contract pers investigations use note the co ese reviews ma ployees, for do n internal aud	ssion.  sonnel, to use the in or reviews conduct ertification accordi ay be used by the Co eveloping or maint lits and investigation	iforicted ingly omm taini

#### PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

	the actual number of hours required an onnaire and completing the form.		
	<del>-</del>	hourso	lollars
	n any comments you may have for imposic questions. Please attach such comme		
the instruction book	nd address of establishment(s) covered klet for reporting guidelines). If your fi and trading symbol.		
Is your firm owned.	, in whole or in part, by any other firm?	?	
∐ No	YesList the following information.	T	
Firm name	Address	Extent of ownership	
	<u></u> -	<del></del>	
importing PET film	re any related firms, either domestic or a from India or Taiwan into the United Stafform India or Taiwan to the United Stafform India or Taiwan India or	States or which are engaged in	ı
□ No □	YesList the following information.		
Firm name	Address	Affiliation	

# PART I.--GENERAL QUESTIONS--Continued

	T film from co		Taiwan into the United States or whe than India and Taiwan to the United
$\square_{ m No}$	YesL	ist the following information	1.
Country/firm	name	Address	Affiliation
Does your fin		lated firms, either domestic	or foreign, which are engaged in the
No	YesL	ist the following information	1.
Firm name		<u>Address</u>	<u>Affiliation</u>
		f your firm's importing oper	rations on PET film. More than one
	be applicable.		rations on PET film. More than one kes title to the imported product(s)
answer may	of record	□Ta	
answer may I Importer Consigned If your firm i	of record  ee of the imports an importer of	☐ Ta  ted product(s) ☐ Cu	kes title to the imported product(s) istoms broker or freight forwarder inot the consignee, please list the
answer may I Importer Consigned If your firm i	of record  ee of the imports an importer of	ted product(s) $\Box$ Ta	kes title to the imported product(s) istoms broker or freight forwarder inot the consignee, please list the
answer may land Importer Consigned If your firm it consignees be Please indicate	be applicable. of record be of the importer of the san importer of the low (company) te whether you	ted product(s)  Ta  Cu  of record of PET film but is a y name, address, telephone,	kes title to the imported product(s) astoms broker or freight forwarder mot the consignee, please list the and individual to contact).
answer may land Importer Consigned If your firm it consignees be Please indicate	be applicable.  of record  ee of the importer	ted product(s)  Of record of PET film but is y name, address, telephone, ar firm enters PET film into,	kes title to the imported product(s) astoms broker or freight forwarder not the consignee, please list the and individual to contact).

# PART I.--GENERAL QUESTIONS--Continued

I-10.	Please indicate whether your firm imports PET film under the TIB (temporary importation under bond) program.
	□ No □ Yes
I-11.	In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for PET film?
	No YesPlease provide the requested documents. If you are not providing the requested documents, please explain why not.
I-12.	To your knowledge, have the products subject to this review been the subject of any other import relief investigations in the United States or in any other countries?
	No YesPlease specify.
PART	TIITRADE AND RELATED INFORMATION
	er information on this part of the questionnaire can be obtained from Cynthia Trainor 205-3354). <b>Supply all data requested on a <u>calendar-year</u> basis.</b>
II-1.	Who should be contacted regarding the requested trade and related information?
	Company contact: Name and title
	Phone No. E-mail address
II-2.	Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of PET film since July 1, 2002 (the date on which the antidumping and countervailing duty orders under review became effective)?
	No YesSupply details as to the time, nature, and significance of such changes.

•	irm anticipate any changes in the character of your operations or organization (as e) relating to the importation of PET film in the future?
No	YesSupply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.
noted above	firm anticipate any changes in the character of your operations or organization (as e) relating to the importation of PET film in the future if the antidumping and ng duty orders on PET film from India and Taiwan were to be revoked?
No	YesSupply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.
	rm imported or arranged for the importation of PET film from India or Taiwan for er September 30, 2007?
□ No	YesIndicate when such orders are to be delivered and the quantities involved.
-	also produces PET film in the United States, please indicate your reasons for his product. If your reasons differ by source, please elaborate.

II-7a. IMPORTS BY SOURCEReport your firm film imported by your firm during 2002-2006 separately for each country listed on page	6. (See defining 1 of the question)	itions in the i	instruction b nd for all ot	ooklet.) <b>Rep</b> her sources o	ort combined.
Photocopy as many pages as you need and space provided.	identify the	country for	which you	are reporting	g in the
☐ India ☐ Taiv	wan	All other s	ources comb	oined <sup>1</sup>	
( <i>Quantity</i> in 1,000	) pounds, <i>va</i>	alue in \$1,00	0)		
ltem	2002	2003	2004	2005	2006
<b>BEGINNING-OF-PERIOD INVENTORIES</b> (quantity)					
IMPORTS: <sup>2</sup>					
Quantity of imports					
Value of imports					
U.S. SHIPMENTS:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value <sup>3</sup> of internal consumption/transfers					
EXPORT SHIPMENTS:4					
Quantity of export shipments					
Value of export shipments					
END-OF-PERIOD INVENTORIES <sup>5</sup> (quantity)					
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)					
U.S. SHIPMENTS TO END USERS (quantity)					
U.S. SHIPMENTS TO PROCESSORS (quantity)					
<sup>1</sup> Please identify these sources:					
<sup>2</sup> Please identify the foreign producers, if known:					
<sup>3</sup> Sales to related firms (including internal consum you use a different basis for valuing these sales within plus, etc.) and provide value data using that basis for	your compa	ny, please sp	fair market v pecify that ba	alue. In the easis (e.g., cos	event that it, cost
<sup>4</sup> Identify your principal export markets:					
<sup>5</sup> Reconciliation of dataPlease note that the <b>qua</b> beginning-of-period inventories, plus imports, less tota reported reconcile?  Yes NoPlease explain:	al shipments,	equals end-	of-period inv	entories. Do	: the data

II-7b. <u>IMPORTS BY SOURCE</u> Report your firm film imported by your firm during the specific instruction booklet.) Report <u>separately</u> for	ed January-September periods. each country listed on page 1	(See definitions in the of the questionnaire and for
all other sources <u>combined</u> . Photocopy as you are reporting in the space provided.	many pages as you need and i	dentify the country for which
India Taiv	wan All other sources	combined <sup>1</sup>
( <i>Quantity</i> in 1,000	) pounds, <i>valu</i> e in \$1,000)	
ltem	January-September 2006	January-September 2007
BEGINNING-OF-PERIOD INVENTORIES (quantity)		
IMPORTS: <sup>2</sup>		
Quantity of imports		
Value of imports		
U.S. SHIPMENTS:		
Commercial shipments:		
Quantity of commercial shipments		
Value of commercial shipments		
Internal consumption/company transfers:		
Quantity of internal consumption/transfers		
Value <sup>3</sup> of internal consumption/transfers		
EXPORT SHIPMENTS:4		
Quantity of export shipments		
Value of export shipments		
END-OF-PERIOD INVENTORIES <sup>5</sup> (quantity)		
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)		
U.S. SHIPMENTS TO END USERS (quantity)		
U.S. SHIPMENTS TO END PROCESSORS (quantity)		
<sup>1</sup> Please identify these sources:		
<sup>2</sup> Please identify the foreign producers, if known:		
<sup>3</sup> Sales to related firms (including internal consum you use a different basis for valuing these sales within plus, etc.) and provide value data using that basis for	n your company, please specify t	that basis (e.g., cost, cost
<sup>4</sup> Identify your principal export markets:		
beginning-of-period inventories, plus imports, less total reported reconcile?  Yes NoPlease explain:	al shipments, equals end-of-peri	od inventories. Do the data

II-8.	Under which statistical reporting number(s) of the Harmonized Tariff Schedule of the United States ("HTS") was your imported PET film classified during January 2004 through September 2007?						
II-9.	For <u>all</u> imports by y January 2004 throug and for January-Sep (b) all products other	gh September 200 tember of 2006 a	7, please provi	de, for each yea	ar during 2004	through 2006	
		(Quantity in 1,	,000 pounds, va	<i>lue</i> <sup>1</sup> in \$1,000)			
					January-	September	
	Item	2004	2005	2006	2006	2007	
Р	ET film:	•					
	Quantity						
	Value						
Α	II other products:						
	Quantity						
	Value						
1 Land	ed, duty-paid.						
II-10. 	Describe the signific imports of PET film shipments of import and after the imposi	from India and T s, and inventories	'aiwan in terms . You may wis	of its effect on	your firm's im	ports, U.S.	
II-9.	Would your firm an of PET fim in the fu India or Taiwan wer	ture if the antidur					
	□ No □	business pl	e underlying as	sumptions, alor pporting docun	significance of ng with relevan nentation, for a	t portions of	

#### PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Cathy DeFilippo (202-205-3253).

III-1.	Who should be con	ntacted regarding the requested pricing and related information?			
	Company contact:	Name and title			
		Phone No.	E-mail address		

#### **Section III-A.--PRICE DATA**

This section requests quarterly quantity and value data on your firm's shipments to unrelated U.S. customers of the following PET film products during January 2002-September 2007. Please provide *delivered* values (including U.S. inland transportation costs), net of returns, refunds, discounts, and credits.

- **Product 1.–48** gauge plain film for packaging/industrial markets
- **<u>Product 2.</u>**-48 gauge corona-treated film for packaging/industrial markets
- **Product 3.**—48 gauge chemically-treated film for packaging/industrial markets
- **Product 4.**—43-44 gauge plain film for thermal lamination
- <u>Product 5.</u>–48-60 gauge shrink stable film for hot-stamping applications
- **Product 6.–92** gauge plain film for packaging/industrial markets
- *Product 7.*–120 gauge plain film for packaging/industrial markets

**COPY THE FOLLOWING PAGE AS NECESSARY.** Complete a separate page for each of the specified products imported and sold by your firm. Indicate in the space provided the product for which pricing is reported.

Report separately for each supplier from India and Taiwan from whom you purchased PET film.

Section III-APRICE DATAContinued		
Product 1 Product 2 Product 3 Product 4	Product 5 Product 5	duct 6 Product 7
Country: India Taiwan Supplier:		
( <i>Quantity</i> in pounds, <i>val</i>	lue in dollars)	
Period of shipment	Quantity	Value <sup>1</sup>
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
2005:		
January-March		
April-June		
July-September		
October-December		
2006:		
January-March		
April-June		
July-September		
October-December		
2007:		
January-March		
April-June		
July-September		
<sup>1</sup> Delivered value (including U.S. inland transportation costs), net of r	returns, refunds, discounts, and	credits.
NoteIf your product does not exactly meet the product specifications be description of your product:	out is competitive with the speci	ified product, provide a

#### Section III-B.--PRICE-RELATED QUESTIONS

III-B-1. Please describe how your firm determines the prices that it charges for sales of PET film (transaction-by-transaction negotiation, contracts for multiple shipments, set price lists, etc If your firm issues price lists, please include a copy of a recent price list with your submiss If your price list is large, please submit sample pages.					
III-B-2.	Please describe your firm's discount policetc.).	ey (quantity discounts, annual total volume discounts,			
III-B-3.		for PET film imported from India and Taiwan (e.g., at basis are your prices of such product usually red)?			
III-B-4.	Approximately what share of your firm's Taiwan in 2006 were on a (1) long-term c	sales of its PET film imported from India and ontract basis (multiple deliveries for more than 12 altiple deliveries up to 12 months), and (3) spot sales			
	Type of sale	Share of sales (percent)			
Long-ter	m contracts				
Short-te	rm contracts				
Spot sal	es				
III-B-5.	If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.				
	(a) What is the average duration of a cont	ract?			
	(b) Can prices be renegotiated during the	contract period?			
	(c) Does the contract fix quantity, price, o	or both?			
	- · · ·				

## Section III-B.--PRICE-RELATED QUESTIONS

III-B-6.	-6. If you sell on a short-term contract basis, please answer the following questions with respe to provisions of a typical short-term contract.				
	(a) What is the average	ge duration of a contract?			
	(b) Can prices be reno	egotiated during the contract period?			
	(c) Does the contract	fix quantity, price, or both?			
	(d) Does the contract	have a meet or release provision?			
III-B-7.	What is the average lefirm's sales of PET fi	ead time between a customer's order and alm?	d the date of delivery for your		
	Source	Share of 2006 sales	Lead time		
From inv	ventory				
Produce	d to order				
Total		100%			
III-B-9.	or purchaser (c) What proportion of facility? percepercent.  What is the geograph	of your sales occur within 100 miles of your. 101 to 1,000 miles? percent.	our storage or production Over 1,000 miles?  ed by your firm's PET film?		
	Northeast	Mid-Atlantic	Southeast		
	Southwest	Rocky Mountains West C	oast Northwest		
	National National	Other (describe)			
III-B-10.		s of the PET film that you import from Increase of the total cost is accounted for			
	End use	Share of total cost accounted	for by PET film (percent)		

## $Section \ III-B.--\underline{PRICE}-\underline{RELATED}\ \underline{QUESTIONS}--Continued$

III-B-11.	Have there been any changes in the end uses of PET film since 2002?						
	No	YesPlease describe.					
III-B-12.	Do you antic	Do you anticipate any changes in terms of the end uses of PET film in the future?					
	No	YesPlease describe and ide underlying assumptions, along vother supporting documentation,	entify the time period. Provide any with relevant portions of business plans or a, that address this issue.				
III-B-13.	(a) Please list in order of importance any products that may be substituted for PET film.						
	(1)	(2)	(3)				
		possible substitute product, please gare substitutes.	give examples of applications and end uses fo				
	(c) Have changes in the prices of these products affected the price for PET film?						
	No	film? Does this effect have a time	nges in their prices affect the price for PET me lag? If so, how long is the time lag for his vary by type of PET film or final end use				
III-B-14.	Have there been any changes in the number or types of products that can be substituted for PET film since 2002?						
	No	YesPlease explain.					

## $Section \ III-B.--\underline{PRICE}-\underline{RELATED}\ \underline{QUESTIONS}--Continued$

III-B-15.	Do you anticipate any changes in terms of the substitutability of other products for PET film in the future?			
	No YesPlease describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.			
III-B-16.	To what extent have changes in the prices of raw materials affected your firm's selling prices for PET film during January 2002-September 2007? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.			
III-B-17.	Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.Sproduced PET film in the U.S. market since 2002?			
	No YesPlease note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.			
III-B-18.	(a) Do you anticipate any changes in terms of the availability of PET film imported from India and Taiwan in the U.S. market in the future?			
	Increase No Change Decrease			
	(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.			

## Section III-B.--<u>MARKET FACTORS</u>--Continued

III-B-19.	Has the availability of PET film imported from <u>NONSUBJECT</u> countries changed since 2002?				
	No YesPlease explain.				
III-B-20.	Describe how easily your firm can shift its sales of PET film between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting PET film between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.				
III-B-21.	Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of PET film since 2002?				
	No YesPlease describe and quantify if possible.				
III-B-22.	Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of PET film in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.				
	No YesPlease identify, including the time period.				

## Section III-B.--<u>MARKET FACTORS</u>--Continued

III-B-23.	How has demand within the United States (and outside the United States, if known) for PET film changed since 2002?					
	Increased Unchanged Decreased					
	Other (describe)					
	What were the principal factors affecting changes in demand?					
III-B-24.	Do you anticipate any future changes in PET film demand in the United States and, if known, the rest of the world?					
	No YesPlease describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.					
III-B-25.	Please compare market prices of PET film in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.					

## Section III-B.--<u>MARKET FACTORS</u>--Continued

III-B-26.	26. Please provide as a separate attachment to this request any studies, surveys, etc. that y aware of that quantify and/or otherwise discuss PET film supply (including productio capacity and capacity utilization) and demand in (1) the United States, (2) each of the major producing/consuming countries, including India and Taiwan, and (3) the world whole. Of particular interest is such data from 2002 to the present and forecasts for the			
III-B-27.	Are your exports of PET film subject to any tariff or non-tariff barriers to trade in other countries?			
	No	YesPlease list the countries and describe any such barriers and any significant changes in such barriers that have occurred since 2002, or that are expected to occur in the future.		
III-B-28.	Does your firm sell PET film over the internet?			
	No	YesPlease describe, noting the estimated percentage of your firm's total sales of PET film in 2006 accounted for by internet sales.		

#### Section III-B.--PRICE-RELATED QUESTIONS--Continued

they physically by products from a frequently interc	specified country-pair hangeable, "S" to indic products are <i>never</i> into	plications)? Please inc are <i>always</i> interchang ate that the products a	dicate below, using "geable, "F" to indicate are sometimes interch	A" to indicate that the e that the products are langeable, "N" to
Country-pair	United States	India	Taiwan	Other countries
United States				
India				
Taiwan				
<sup>1</sup> For any country-pair producing PET film which is <i>sometimes or never</i> interchangeable, please explain the factors that limit or preclude interchangeable use:				

#### Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-30. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between PET film produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are <i>always</i> significant, "F" to indicate that such differences are <i>frequently</i> significant, "S" to indicate that such differences are <i>sometimes</i> significant, "N" to indicate that such differences are <i>never</i> significant, and "0" to indicate <i>no familiarity</i> with products from a specified country-pair. <sup>1</sup>				
Country-pair	United States	India	Taiwan	Other countries
United States				
India				
Taiwan				
¹ For any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of PET film, identify the country-pair and report the advantages or disadvantages imparted by such factors:				