

U.S. IMPORTERS' QUESTIONNAIRE

LEMON JUICE FROM ARGENTINA AND MEXICO

Return completed questionnaire (hard copy or CD (with hard copy of this page signed)) to:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than July 26, 2007

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning lemon juice from Argentina and Mexico (inv. Nos. 731-TA-1105-1106 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm imported lemon juice (as defined in the instruction booklet) from any country at any time since January 1, 2004?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-8. Please indicate whether your firm enters lemon juice into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes

Bonded warehouses No Yes

I-9. Please indicate whether your firm imports lemon juice under the TIB (temporary importation under bond) program.

No Yes

I-10. To your knowledge, have the products subject to these investigations been the subject of any other import relief investigations in the United States or in any other countries?

No Yes -- Please specify. _____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Jim McClure (202-205-3191, james.mcclure@usitc.gov)**. **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; or any other change in the character of your operations or organization relating to the production, importation, or further processing of lemon juice since January 1, 2004?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Has your firm imported or arranged for the importation of lemon juice from Argentina and/or Mexico for delivery after June 30, 2007?

No Yes--Indicate when such orders are to be delivered and the quantities involved.

II-4. If your firm also produces lemon juice in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5a. **IMPORTS FROM ARGENTINA.** -- Report your firm's imports and your firm's shipments and inventories of lemon juice imported by your firm during the specified periods. (See definitions in the instruction booklet.)

ARGENTINA

Quantity (in 1,000 GALLONS @ 400 GPL) and value (in \$1,000)					
Item	Calendar years			January-June	
	2004	2005	2006	2006	2007
Beginning-of-period inventories (<i>quantity</i>)					
Imports from Argentina: ¹					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
U.S. shipments:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption/Transfers to related firms:					
<i>Quantity</i> of internal cons/transfers					
<i>Value</i> ² of internal cons/transfers					
Export shipments: ³					
<i>Quantity</i> of exports					
<i>Value</i> of exports					
Duty drawback received on export shipments (<i>value</i>)					
End-of-period inventories:					
Held in bonded warehouses (<i>quantity</i>)					
Held in other locations (<i>quantity</i>)					
Total end-of-period inventories ⁴ (<i>quantity</i>)					
U.S. shipments to:					
Distributors (<i>quantity</i>)					
Remanufacturers and packagers (<i>quantity</i>)					
Food processors (including nonjuice drink and fruit drink producers)					
Other end users (<i>quantity</i>)					
¹ Please identify the foreign producers, if known: _____ _____ _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2004-06 below: _____ _____					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals total end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5b **IMPORTS FROM MEXICO.** -- Report your firm's imports and your firm's shipments and inventories of lemon juice imported by your firm during the specified periods. (See definitions in the instruction booklet.)

MEXICO

Quantity (in 1,000 GALLONS @ 400 GPL) and value (in \$1,000)					
Item	Calendar years			January-June	
	2004	2005	2006	2006	2007
Beginning-of-period inventories (<i>quantity</i>)					
Imports from Mexico: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/Transfers to related firms:					
Quantity of internal cons/transfers					
Value ² of internal cons/transfers					
Export shipments: ³					
Quantity of exports					
Value of exports					
Duty drawback received on export shipments (<i>value</i>)					
End-of-period inventories:					
Held in bonded warehouses (<i>quantity</i>)					
Held in other locations (<i>quantity</i>)					
Total end-of-period inventories ⁴ (<i>quantity</i>)					
U.S. shipments to:					
Distributors (<i>quantity</i>)					
Remanufacturers and packagers (<i>quantity</i>)					
Food processors (including nonjuice drink and fruit drink producers)					
Other end users (<i>quantity</i>)					
¹ Please identify the foreign producers, if known: _____ _____ _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2004-06 below: _____ _____ _____					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals total end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART III.--PRICING AND RELATED INFORMATION

II-5c. **IMPORTS FROM ALL OTHER SOURCES.** -- Report your firm's imports and your firm's shipments and inventories of lemon juice imported by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES

Quantity (in 1,000 GALLONS @ 400 GPL) and value (in \$1,000)					
Item	Calendar years			January-June	
	2004	2005	2006	2006	2007
Beginning-of-period inventories (<i>quantity</i>)					
Imports from all other sources: ¹					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
U.S. shipments:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption/Transfers to related firms:					
<i>Quantity</i> of internal cons/transfers					
<i>Value</i> ² of internal cons/transfers					
Export shipments: ³					
<i>Quantity</i> of exports					
<i>Value</i> of exports					
Duty drawback received on export shipments (<i>value</i>)					
End-of-period inventories:					
Held in bonded warehouses (<i>quantity</i>)					
Held in other locations (<i>quantity</i>)					
Total end-of-period inventories ⁴ (<i>quantity</i>)					
U.S. shipments to:					
Distributors (<i>quantity</i>)					
Remanufacturers and packagers (<i>quantity</i>)					
Food processors (including nonjuice drink and fruit drink producers)					
Other end users (<i>quantity</i>)					
¹ Please identify the foreign producers, if known: _____ _____ _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2004-06 below: _____ _____					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals total end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART III.--PRICING AND RELATED INFORMATION--Continued

Further information on this part of the questionnaire can be obtained from **Cindy Cohen (202-205-3230, cindy.cohen@usitc.gov) or (after July 20, 2007) Amelia Preece (202-205-3250, amelia.preece@usitc.gov).**

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact:

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PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products imported from any country during **January 2004-June 2007**:

Product 1.-- Cloudy frozen concentrated lemon juice, nonorganic, for further manufacture¹

Product 2.-- Clarified frozen concentrated lemon juice, nonorganic, for further manufacture¹

Product 3.-- Cloudy NFCLJ, nonorganic, for further manufacture²

¹For concentrated lemon juice, report data on a 400 grams per liter of anhydrous citric acid (GPL) basis.

²For not-from-concentrate lemon juice, report data on a single strength juice equivalent (SSE) basis.

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the **FINAL NET** amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

Please indicate if you have blended imported and U.S.-produced lemon juice since 2004?

No

Yes-- Please indicate if your pricing data includes blended product.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a.-- *Continued* Report the monthly price data¹ for pricing products² below.

Product from Argentina

Quantity (in GALLONS @ 400 GPL) and value (in dollars)						
Period of shipment	Product 1 (Cloudy concentrate)		Product 2 (Clear concentrate)		Product 3 (Cloudy NFCLJ)	
	Quantity (gallons)	Value (dollars)	Quantity (gallons)	Value (dollars)	Quantity (gallons)	Value (dollars)
2004:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2005:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III. Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product at the end of the table on the following page. <i>Table continued.</i>						

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. Report the monthly price data¹ for pricing products² below.

Product from Argentina -- Continued

Quantity (in GALLONS @ 400 GPL) and value (in dollars)						
Period of shipment	Product 1 (Cloudy concentrate)		Product 2 (Clear concentrate)		Product 3 (Cloudy NFCLJ)	
	Quantity (gallons)	Value (dollars)	Quantity (gallons)	Value (dollars)	Quantity (gallons)	Value (dollars)
2006						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2007:						
January						
February						
March						
April						
May						
June						
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III. Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: Product 1: _____ Product 2: _____ Product 3: _____						

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. Report the monthly price data¹ for pricing products² below.

Product from Mexico

Quantity (in GALLONS @ 400 GPL) and value (in dollars)						
Period of shipment	Product 1 (Cloudy concentrate)		Product 2 (Clear concentrate)		Product 3 (Cloudy NFCLJ)	
	Quantity (gallons)	Value (dollars)	Quantity (gallons)	Value (dollars)	Quantity (gallons)	Value (dollars)
2004:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2005:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III. Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product at the end of the table on the following page. Table continued.						

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b.-- *Continued* Report the monthly price data¹ for pricing products² below.

Product from Mexico--Continued

Quantity (in GALLONS @ 400 GPL) and value (in dollars)						
Period of shipment	Product 1 (Cloudy concentrate)		Product 2 (Clear concentrate)		Product 3 (Cloudy NFCLJ)	
	Quantity (gallons)	Value (dollars)	Quantity (gallons)	Value (dollars)	Quantity (gallons)	Value (dollars)
2006:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2007:						
January						
February						
March						
April						
May						
June						
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III. Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: Product 1: _____ Product 2: _____ Product 3: _____						

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2c. Report the monthly price data¹ for pricing products² below.

Product from other countries (report country _____)

Quantity (in GALLONS @ 400 GPL) and value (in dollars)						
Period of shipment	Product 1 (Cloudy concentrate)		Product 2 (Clear concentrate)		Product 3 (Cloudy NFCLJ)	
	Quantity (gallons)	Value (dollars)	Quantity (gallons)	Value (dollars)	Quantity (gallons)	Value (dollars)
2004:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2005 January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III. Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product at the end of the table on the following page. Table continued.						

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2c -- *Continued* Report the monthly price data¹ for pricing products² below.

Product from other countries (report country _____)
Continued

Quantity (in GALLONS @ 400 GPL) and value (in dollars)						
Period of shipment	Product 1 (Cloudy concentrate)		Product 2 (Clear concentrate)		Product 3 (Cloudy NFCLJ)	
	Quantity (gallons)	Value (dollars)	Quantity (gallons)	Value (dollars)	Quantity (gallons)	Value (dollars)
2006:						
January						
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
2007:						
January						
February						
March						
April						
May						
June						
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III. Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: Product 1: _____ Product 2: _____ Product 3: _____						

PART III.--PRICING AND RELATED INFORMATION--Continued

III-3. Please describe how your firm determines the prices that it charges for sales of lemon juice (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

Transaction by transaction Contracts Set price lists

Other--Please describe: _____

III-4. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

Quantity discounts Annual total volume discounts No discounts

No discount policy Other--Please describe: _____

III-5. (a) What are your firm's typical sales terms for lemon juice imported from Argentina and Mexico (e.g., 2/10 net 30 days)? _____.

(b) On what basis are your prices of domestic lemon juice usually quoted? (check one)

F.o.b.--Please specify point: _____ Delivered

III-6. Approximately what shares of your firm's sales of its lemon juice imported from Argentina and Mexico in 2006 were on a (1) long-term contract basis (multiple deliveries for more than 12 months or longer), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long term contracts	_____
Short term contracts	_____
Spot sales	_____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-7. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? Yes No
- (c) Does the contract fix quantity, price, or both? Quantity Price Both
- (d) Does the contract have a meet or release provision? Yes No
- (e) If contracts have a meet-or-release clause, has your firm actually changed prices during the period in which the contract was in place?
 No Yes -- Please estimate the share of your firm's contract sales since January 1, 2004 in which a price change took place while the contract was in place.
_____ percent.

III-8. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? Yes No
- (c) Does the contract fix quantity, price, or both? Quantity Price Both
- (d) Does the contract have a meet or release provision? Yes No
- (e) If contracts have a meet-or-release clause, has your firm actually changed prices during the period in which the contract was in place?
 No Yes -- Please estimate the share of your firm's contract sales since January 1, 2004 in which a price change took place while the contract was in place.
_____ percent.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-9. If you sell on a contract basis, please report the bidding process for the largest potential sales you bid on since 2004, the names of firms requesting bids, how bids were received, and did the purchaser inform you of other sellers' lower bids to try to get a lower bid from you?

Names of firms requesting bids	When bidding occurred	How bids were sent (internet, telephone...)	Was your firm informed of lower bids from other sellers
			<input type="checkbox"/> Yes <input type="checkbox"/> No Details
			<input type="checkbox"/> Yes <input type="checkbox"/> No Details
			<input type="checkbox"/> Yes <input type="checkbox"/> No Details

III-10. What is the average lead time between a customer's order and the date of delivery for your firm's sales of lemon juice?

<u>Source</u>	<u>Share of sales, 2006</u>	<u>Lead time</u>
From inventory	_____ %	_____ days
Produced to order	_____ %	_____ days
Total	100 %	

III-11. (a) What is the approximate share of the total delivered cost of lemon juice that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? (check one)
 Your firm or purchaser

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-12. What is the geographic market area in the United States served by your firm's lemon juice? (check all the apply)

- Northeast Mid-Atlantic Midwest Southeast
 Southwest Rocky Mountains West Coast Northwest
 National Other (describe: _____)

PART III.--PRICING AND RELATED INFORMATION--Continued

III-13. Describe the end uses of the lemon juice that you import from Argentina and Mexico. For each major end-use product, approximately what percentage of the total cost of the end use is accounted for by lemon juice?

End-use product	Percent of total cost of the end-use product accounted for by lemon juice
_____	_____
_____	_____
_____	_____
_____	_____

III-14. (a) Please list in order of importance any products that may be substituted for lemon juice.

(i) _____

(ii) _____

(iii) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for lemon juice?

No Yes

III-15. Do you, your customers, or the final consumers perceive fresh lemons as a substitute for lemon juice?

No Yes-- Please describe when this substitution may occur.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-16. Do you or your customers perceive lemon oil as a substitute for lemon juice?

- No Yes-- Please describe when this substitution may occur.

III-17. Does organic lemon juice differ from conventional lemon juice?

- No Yes-- Please describe how these differ (price, market, availability, etc.).

III-18. a) Has the demand within the United States (and outside the United States if known) for lemon juice changed since January 1, 2004?

Within the United States

- Increase No Change Decrease

Other (please explain) _____

Outside the United States

- Increase No Change Decrease

Other (please explain) _____

b) If demand for lemon juice has changed, why has it changed?

III-19. Has demand for fresh lemons within the United States (and outside the United States if known) changed since January 1, 2004?

Within the United States

- Increase No Change Decrease

Other (please explain) _____

Outside the United States

- Increase No Change Decrease

Other (please explain) _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-20. How does demand for fresh lemons influence the supply of lemon juice?

III-21. Has demand for lemon oil within the United States (and outside the United States if known) changed since January 1, 2004?

Within the United States

Increase No Change Decrease

Other (please explain) _____

Outside the United States

Increase No Change Decrease

Other (please explain) _____

III-22. How does demand for lemon oil influence the supply of lemon juice?

III-23. How does the cost of disposal of lemons influence the supply of lemon juice?

III-24. Have you changed the mix of lemon juice products that you import since 2004?

No Yes-- Please describe the changes in the product mix and why you made these changes.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-25. a) In addition to changes in demand, what supply factors have affected apparent consumption (total U.S. market shipments from all sources) of lemon juice within the United States since January 2004 (check all that apply)?

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Argentine lemon crop	-	-	-
Mexican lemon crop	-	-	-
U.S. lemon crop	-	-	-
Disease	-	-	-
Nonsubject imports of lemon juice ..	-	-	-
Packaging	-	-	-
Subject imports of lemon juice	-	-	-
U.S. inventories of lemon juice	-	-	-
Weather.....	-	-	-
Loss of lemon grove acreage in Argentina.....	-	-	-
Loss of lemon grove acreage in Mexico.....	-	-	-
Loss of lemon grove acreage in the United States.....	-	-	-
Citrico's bankruptcy.....	-	-	-
Increased imports of lemon juice rather than fresh lemons	-	-	-
Other (specify): _____	-	-	-

b) Please discuss the degree to which demand and each of these supply factors had an effect on both apparent consumption in the U.S. market and the price and shipments of U.S.-produced lemon juice.

PART III.--PRICING AND RELATED INFORMATION--Continued

III.-26. a) Did Citrico's bankruptcy have any effect on your firm either directly or indirectly?

No Yes-- Please describe the impact.

b) Did Citrico's bankruptcy have any effect on the market for lemon juice (including the effects of the liquidation of Citrico's inventories, and other assets)?

No Yes-- Please describe the impact.

III-27. Have there been any significant changes in the product range or marketing of lemon juice since January 1, 2004?

No Yes-- Please describe.

III-28. Has your firm refused to sell or been unable to sell lemon juice to any customer since January 1, 2004?

No Yes--Please list the purchaser(s) refused, when this occurred, and give the reasons for the refusal or inability to sell.

Purchaser refused	When did this occur	Reason unable or unwilling to sell

PART III.--PRICING AND RELATED INFORMATION--Continued

III-29. a) What was the impact of the January 2007 freezes in California on the lemon juice market?

Did it cause price to increase	Did it cause quantity available to decline?	Other changes caused by freeze
<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	

b) What was the impact of the January 2007 freezes in Arizona on the lemon juice market?

Did it cause price to increase	Did it cause quantity available to decline?	Other changes caused by freeze
<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No	

III-30. Is lemon juice produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using “A” to indicate that the products from a specified country-pair are always interchangeable, “F” to indicate that the products are frequently interchangeable, “S” to indicate that the products are sometimes interchangeable, “N” to indicate that the products are never interchangeable, and “0” to indicate no familiarity with products from a specified country-pair.¹

Country-pair	United States	Argentina	Mexico	Other countries
United States				
Argentina				
Mexico				

¹ For any country-pair producing lemon juice which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART III.--PRICING AND RELATED INFORMATION--Continued

III-31. Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between lemon juice produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair.¹

Country-pair	United States	Argentina	Mexico	Other countries
United States				
Argentina				
Mexico				

¹ For any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of lemon juice, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART III.--PRICING AND RELATED INFORMATION--Continued

III-32. Please identify below the names and addresses of your firm's 10 largest customers for lemon juice during 2004-06. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of lemon juice from Argentina and Mexico that each of these customers accounted for in 2006.

No.	Customer's Name	Street address (not P.O. box), city, state, and zip code	Contact Person (e-mail address)	Area code and telephone number	Share of 2006 sales(%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					