
IMPORTERS' QUESTIONNAIRE
CERTAIN SEAMLESS CARBON AND ALLOY STEEL STANDARD, LINE,
AND PRESSURE PIPE FROM ARGENTINA, BRAZIL, AND GERMANY

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than November 17, 2006

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews concerning certain seamless carbon and alloy steel standard, line, and pressure pipe from the Argentina, Brazil, and Germany (Inv. Nos. 731-TA-707-709 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ **State** _____ **Zip code** _____
World Wide Web address _____

Has your firm imported certain seamless carbon and alloy steel standard, line, and pressure pipe ("seamless carbon and alloy steel SLP pipe") (as defined in the instruction booklet) at any time since January 1, 2001?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
 YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form. _____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing seamless carbon and alloy steel SLP pipe from Argentina, Brazil, or Germany into the United States or which are engaged in exporting seamless carbon and alloy steel SLP pipe from Argentina, Brazil, or Germany to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing seamless carbon and alloy steel SLP pipe from countries other than Argentina, Brazil, or Germany into the United States or which are engaged in exporting seamless carbon and alloy steel SLP pipe from countries other than Argentina, Brazil, or Germany to the United States?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of seamless carbon and alloy steel SLP pipe?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Please indicate the nature of your firm's importing operations on seamless carbon and alloy steel SLP pipe. More than one answer may be applicable.

- Importer of record Takes title to the imported product(s)
- Consignee of the imported product(s) Customs broker or freight forwarder

I-8. If your firm is an importer of record of seamless carbon and alloy steel SLP pipe but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

I-9. Please indicate whether your firm enters seamless carbon and alloy steel SLP pipe into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes--list location(s):

Bonded warehouses No Yes--list location(s):

PART I.--GENERAL QUESTIONS--Continued

I-10. Please indicate whether your firm imports seamless carbon and alloy steel SLP pipe under the TIB (temporary importation under bond) program.

No Yes

I-11. In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for seamless carbon and alloy steel SLP pipe?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-12. To your knowledge, have the products subject to these reviews been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Joanna Lo (202-205-1888; joanna.lo@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

Phone No. _____ E-mail address _____

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of seamless carbon and alloy steel SLP pipe since 2001?

No Yes--Supply details as to the time, nature, and significance of such changes.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of seamless carbon and alloy steel SLP pipe in the future?

No

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of seamless carbon and alloy steel SLP pipe in the future if the antidumping duty orders on seamless carbon and alloy steel SLP pipe from Argentina, Brazil, or Germany were to be revoked?

No

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. Has your firm imported or arranged for the importation of seamless carbon and alloy steel SLP pipe from Argentina, Brazil, or Germany for delivery after September 30, 2006?

No Yes--Indicate when such orders are to be delivered, the country of origin of the imports, and the quantities involved.

<i>(Quantity in short tons, value in \$1,000)</i>					
Item	2006	2007			
	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sept.	Oct.-Dec.
IMPORTS OF PRODUCT FROM--					
ARGENTINA:					
<i>Quantity of shipments</i>					
<i>Value of shipments</i>					
BRAZIL:					
<i>Quantity of shipments</i>					
<i>Value of shipments</i>					
GERMANY:					
<i>Quantity of shipments</i>					
<i>Value of shipments</i>					
ALL OTHER COUNTRIES:					
<i>Quantity of shipments</i>					
<i>Value of shipments</i>					

II-6. If your firm also produces seamless carbon and alloy steel SLP pipe in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. **IMPORTS BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of **certain seamless carbon and alloy steel SLP pipe** imported by your firm during the period specified below. (See definitions in the instruction booklet.) **Report separately for each subject country and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

Argentina Brazil Germany All other sources combined¹

<i>(Quantity in short tons, value in \$1,000)</i>							
Item	2001	2002	2003	2004	2005	Jan.-Sept.	
						2005	2006
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
IMPORTS:²							
<i>Quantity</i> of imports							
<i>Value</i> of imports							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity</i> of commercial shipments							
<i>Value</i> of commercial shipments							
Internal consumption/company transfers:							
<i>Quantity</i> of internal consumption/transfers							
<i>Value</i> ³ of internal consumption/transfers							
EXPORT SHIPMENTS:⁴							
<i>Quantity</i> of export shipments							
<i>Value</i> of export shipments							
END-OF-PERIOD INVENTORIES⁵ (<i>quantity</i>)							
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)							
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)							
¹ Please identify these sources: _____ _____							
² Please identify the foreign producers, if known: _____ _____							
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis below: _____ _____							
⁴ Identify your principal export markets: _____ _____							
⁵ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____							

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. Describe the significance of the existing antidumping duty orders covering imports of seamless carbon and alloy steel SLP pipe from Argentina, Brazil, or Germany in terms of their effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.

II-9. Would your firm anticipate any changes in its production capacity, production, U.S. shipments, inventories, purchases, employment, revenues, costs, profits, cash flow, capital expenditures, research and development expenditures, or asset values relating to the production of seamless carbon and alloy steel SLP pipe in the future if the antidumping duty orders on seamless carbon and alloy steel SLP pipe from the Argentina, Brazil, or Germany were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions business plans or other supporting documentation, for any trends or projections you may provide.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-A.--PRICE DATA--Continued

- Product 1
 Product 2
 Product 3
 Product 4
 Product 5
 Argentina
 Brazil
 Germany

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	Value (f.o.b.) ¹
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
2005:		
January-March		
April-June		
July-September		
October-December		
2006:		
January-March		
April-June		
July-September		

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), **f.o.b. your U.S. point of shipment.**

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS

III-B-1. Please describe how your firm determines the prices that it charges for sales of seamless carbon and alloy steel SLP pipe (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-B-3. What are your firm's typical sales terms for seamless carbon and alloy steel SLP pipe imported from Argentina, Brazil, and/or Germany (e.g., 2/10 net 30 days)? _____
On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? _____

III-B-4. Approximately what share of your firm's sales of its seamless carbon and alloy steel SLP pipe imported from Argentina, Brazil, and/or Germany in 2005 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

III-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS -Continued

III-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of seamless carbon and alloy steel SLP pipe?

Source	Share of 2005 sales	Lead time
From inventory		
Produced to order		
Total	100%	

III-B-8. (a) What is the approximate percentage of the total delivered cost of seamless carbon and alloy steel SLP pipe that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-B-9. What is the geographic market area in the United States (as defined in the instruction booklet) served by your firm's seamless carbon and alloy steel SLP pipe?

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe) _____

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS -Continued

III-B-10. Describe the three most common end uses of the seamless carbon and alloy steel SLP pipe that you import from Argentina, Brazil, or Germany.

End use (carbon)

End use (alloy)

III-B-11. Have there been any changes in the end uses of seamless carbon and alloy steel SLP pipe since 2001?

No

Yes--Please describe.

III-B-12. Do you anticipate any changes in terms of the end uses of seamless carbon and alloy steel SLP pipe in the future?

No

Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS -Continued

III-B-13. (a) Please list in order of importance any products that may be substituted for seamless carbon and alloy steel SLP pipe.

Carbon

(1) _____ (2) _____ (3) _____

Alloy

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for seamless carbon and alloy steel SLP pipe?

No

Yes--To what degree do changes in their prices affect the price for seamless carbon and alloy steel SLP pipe? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of seamless carbon and alloy steel SLP pipe or final end use?

III-B-14. Have there been any changes in the number or types of products that can be substituted for seamless carbon and alloy steel SLP pipe since 2001?

No

Yes--Please explain.

III-B-15. Do you anticipate any changes in terms of the substitutability of other products for seamless carbon and alloy steel SLP pipe in the future?

No

Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS -Continued

III-B-16. To what extent have changes in the prices of raw materials affected your firm's selling prices for seamless carbon and alloy steel SLP pipe since 2001? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-17. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced or imported seamless carbon and alloy steel SLP pipe in the U.S. market since 2001?

No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

III-B-18. (a) Do you anticipate any changes in terms of the availability of seamless carbon and alloy steel SLP pipe imported from Argentina, Brazil, or Germany in the U.S. market in the future?

Increase No Change Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS -Continued

III-B-19. Has the availability of NONSUBJECT imported seamless carbon and alloy steel SLP pipe changed since 2001?

- No Yes--Please explain.

III-B-20. Describe how easily your firm can shift its sales of seamless carbon and alloy steel SLP pipe between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting seamless carbon and alloy steel SLP pipe between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-21. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of seamless carbon and alloy steel SLP pipe since 2001?

- No Yes--Please describe and quantify if possible.

III-B-22. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of seamless carbon and alloy steel SLP pipe in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

- No Yes--Please identify, including the time period.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS -Continued

III-B-23a. How has demand within the United States for seamless carbon and alloy steel SLP pipe changed since 2001?

Increased Unchanged Decreased

Other (describe) _____

What were the principal factors affecting changes in demand?

III-B-23b. How has demand outside the United States for seamless carbon and alloy steel SLP pipe changed since 2001?

Increased Unchanged Decreased

Other (describe) _____

What were the principal factors affecting changes in demand?

III-B-24a. Do you anticipate any future changes in seamless carbon and alloy steel SLP pipe demand in the United States?

No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS -Continued

III-B-24b. Do you anticipate any future changes in seamless carbon and alloy steel SLP pipe demand in the rest of the world (i.e., other than the United States)?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-25. Please compare market prices of seamless carbon and alloy steel SLP pipe in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

III-B-26. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss seamless carbon and alloy steel SLP pipe supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Argentina, Brazil, and Germany, and (3) the world as a whole. Of particular interest is such data from 2001 to the present and forecasts for the future.

III-B-27. Are your exports of seamless carbon and alloy steel SLP pipe subject to any tariff or non-tariff barriers to trade in other countries?

- No Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since 2001, or that are expected to occur in the future.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS -Continued

III-B-29. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between seamless carbon and alloy steel SLP pipe produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Argentina	Brazil	Germany	Other countries
United States					
Argentina					
Brazil					
Germany					

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of seamless carbon and alloy steel SLP pipe, identify the country-pair and report the advantages or disadvantages imparted by such factors:
