

IMPORTERS' QUESTIONNAIRE
SYNTHETIC INDIGO FROM CHINA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than December 6, 2005

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping review investigation concerning synthetic indigo from China (Inv. No. 731-TA-851 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm imported synthetic indigo (as defined in the instruction booklet) from any country at any time since January 1, 2000?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing synthetic indigo from China into the United States or which are engaged in exporting synthetic indigo from China to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing synthetic indigo from countries other than China into the United States or which are engaged in exporting synthetic indigo from countries other than China to the United States?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of synthetic indigo?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Please indicate the nature of your firm's importing operations on synthetic indigo. More than one answer may be applicable.

Importer of record
 Takes title to the imported product(s)

Consignee of the imported product(s)
 Customs broker or freight forwarder

I-8. If your firm is an importer of record of synthetic indigo but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

I-9. Please indicate whether your firm enters synthetic indigo into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes--list location(s):

Bonded warehouses No Yes--list location(s):

PART I.--GENERAL QUESTIONS--Continued

I-10. Please indicate whether your firm imports synthetic indigo under the TIB (temporary importation under bond) program.

No Yes

I-11. In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for synthetic indigo?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-12. To your knowledge, have the products subject to this review been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Joanna Lo, Investigator, at (202) 205-1888 or joanna.lo@usitc.gov. **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

_____ Phone No. _____ E-mail address

II-2. Please indicate which activity characterizes your firm's operations (check all that apply):

- Importer of synthetic indigo powder form
- Importer of synthetic indigo in paste form
- Converter of imports of synthetic indigo powder.--Please complete the U.S. producer/converters' questionnaire.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of synthetic indigo since January 1, 2000?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-4. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of synthetic indigo in the future?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-5. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of synthetic indigo in the future if the antidumping duty order on synthetic indigo from China were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-6. Has your firm imported or arranged for the importation of synthetic indigo from China for delivery after September 30, 2005?

No Yes--Indicate when such orders are to be delivered and the quantities involved.

II-7. If your firm also produces synthetic indigo in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. **IMPORTS BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of **Synthetic indigo** imported by your firm during January 2000-September 2005. (See definitions in the instruction booklet.) **Report separately for China and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

China All other sources combined¹

(Quantity in 1,000 pounds on a paste form basis², value in \$1,000)							
Item	Calendar year					Jan.-Sept.	
	2000	2001	2002	2003	2004	2004	2005
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)							
IMPORTS:^{3,4}							
<i>Quantity of imports</i>							
<i>Value of imports</i>							
U.S. SHIPMENTS:							
Commercial shipments:							
<i>Quantity of commercial shipments</i>							
<i>Value of commercial shipments</i>							
Internal consumption/company transfers:							
<i>Quantity of internal consumption/transfers</i>							
<i>Value⁴ of internal consumption/transfers</i>							
EXPORT SHIPMENTS:⁵							
<i>Quantity of export shipments</i>							
<i>Value of export shipments</i>							
END-OF-PERIOD INVENTORIES⁶ (<i>quantity</i>)							
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)							
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)							
¹ Please identify these sources: _____ _____							
² Please convert quantity data from powder to a 20-percent paste form basis. If you use 42-percent form paste basis, please convert to a 20-percent paste form basis.							
³ Please identify whether the imported product was in paste or powder form: _____ _____							
⁴ Please identify the foreign producers, if known: _____ _____							
⁵ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-04 below: _____ _____							
⁶ Identify your principal export markets: _____ _____							
⁷ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____							

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. Describe the significance of the existing antidumping duty order covering imports of synthetic indigo from China in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

II-10. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of synthetic indigo in the future if the antidumping duty order on synthetic indigo from China were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Cathy DeFilippo, Economist, at (202) 205-3253 or catherine.defilippo@usitc.gov.

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
 Name and title

_____ Phone No. _____ E-mail address

Section III-A.--PRICE DATA

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products imported from China during January 2000-September 2005. Values should be for arms-length sales to unrelated U.S. customers, f.o.b. U.S. point of shipment, net of returns, refunds, discounts, and credits.

- Product 1.—Vat Blue 1., 18-22 percent strength, in paste form**
- Product 2.—Vat Blue 1., 94-98 percent strength, in powder form**
- Product 3.—Vat Blue 1., 40-44 percent strength, in paste form**

COPY THE FOLLOWING PAGE AS NECESSARY. Complete a separate page for each of the specified products imported from China and sold by your firm to unrelated U.S. customers. Indicate in the space provided the product for which pricing is reported.

For Section III-A-1: Complete a separate page for each of the specified products **imported from China** and sold by your firm to unrelated U.S. customers. Indicate in the space provided at the top of the page the product for which pricing is reported.

For Section III-A-2: Complete a separate page for each of the specified products **purchased from U.S. producers or imported from China** for your own use (e.g., direct imports for conversion activities). Indicate in the space provided at the top of the page the product for which data are reported.

Check here if your firm imports synthetic indigo from China and **sells** these products to unrelated U.S. companies. Report the selling price data requested in section III-A.1.

Check here if your firm imports synthetic indigo from China for your own use (e.g., direct imports for conversion activities). Report the **purchase** price data requested in section III-A.2.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-A-1.--SELLING PRICE DATA--This section requests quarterly quantity and f.o.b. value data on your firm's U.S. shipments of product imported from China and **sold to unrelated U.S. companies. Photocopy this page as necessary. For multi-packs, report each item in the pack as an individual unit.**

Product 1
 Product 2
 Product 3

(Quantity in 1,000 pounds, value in 1,000 dollars)		
Period of shipment	Quantity	Value ¹
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
2005:		
January-March		
April-June		
July-September		
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:		

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-A-2.--DIRECT IMPORT AND PURCHASE PRICE DATA-- This section requests quarterly quantity and delivered value data for your firm's purchases from U.S. producers and its direct import purchases of product from China for your own use (e.g., conversion to finished form). If your firm purchased any one of the specified products from both U.S. producers and Chinese suppliers, please report separately by checking the appropriate country of origin box. **Photocopy this page as necessary.**

Product 1 **Product 2** **Product 3**
 United States **China**

(Quantity in 1,000 pounds, value in 1,000 dollars)		
Period of shipment	Quantity	Value ¹
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
2005:		
January-March		
April-June		
July-September		
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:		

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS

III-B-1. Please describe how your firm determines the prices that it charges for sales of synthetic indigo (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-B-3. What are your firm's typical sales terms for synthetic indigo imported from China (e.g., 2/10 net 30 days)? _____ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? _____

III-B-4. Approximately what share of your firm's sales of its synthetic indigo imported from China in 2004 were on a (1) long-term contract and/or agreement basis (multiple deliveries for more than 12 months), (2) short-term contract and/or agreement basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts and/or agreements	
Short-term contracts and/or agreements	
Spot sales	

III-B-5. If you sell on a long-term contract and/or agreement basis, please answer the following questions with respect to provisions of a typical long-term contract and/or agreement.

(a) What is the average duration of a contract and/or agreement? _____

(b) Can prices be renegotiated during the contract and/or agreement period? _____

(c) Does the contract and/or agreement fix quantity, price, or both? _____

(d) Does the contract and/or agreement have a meet or release provision? _____

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS

III-B-6. If you sell on a short-term contract and/or agreement basis, please answer the following questions with respect to provisions of a typical short-term contract and/or agreement.

- (a) What is the average duration of a contract and/or agreement? _____
- (b) Can prices be renegotiated during the contract and/or agreement period? _____
- (c) Does the contract and/or agreement fix quantity, price, or both? _____
- (d) Does the contract and/or agreement have a meet or release provision? _____

III-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of synthetic indigo?

Source	Share of 2004 sales	Lead time
From inventory		
Produced to order		
Total	100%	

III-B-8. (a) What is the approximate percentage of the total delivered cost of synthetic indigo that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-B-9. What is the geographic market area in the United States served by your firm's synthetic indigo?

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe) _____

III-B-10. Describe the end uses of the synthetic indigo that you import from China. For each end-use product, what percentage of the total cost is accounted for by synthetic indigo?

<u>End use</u>	<u>Share of total cost accounted for by synthetic indigo (percent)</u>
_____	_____
_____	_____

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-11. Have there been any changes in the end uses of synthetic indigo since January 1, 2000?

- No
- Yes--Please describe.

III-B-12. Do you anticipate any changes in terms of the end uses of synthetic indigo in the future?

- No
- Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-13. (a) Please list in order of importance any products that may be substituted for synthetic indigo.

- (1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for synthetic indigo?

- No
- Yes--To what degree do changes in their prices affect the price for synthetic indigo? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of synthetic indigo or final end use?

III-B-14. Have there been any changes in the number or types of products that can be substituted for synthetic indigo since January 1, 2000?

- No
- Yes--Please explain.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-15. Do you anticipate any changes in terms of the substitutability of other products for synthetic indigo in the future?

- No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-16. To what extent have changes in the prices of raw materials affected your firm's selling prices for synthetic indigo during January 2000-September 2005? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-17. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced synthetic indigo in the U.S. market since January 1, 2000?

- No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

III-B-18. (a) Do you anticipate any changes in terms of the availability of synthetic indigo imported from China in the U.S. market in the future?

- Increase No Change Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-19. Has the availability of NONSUBJECT (sources other than China) imported synthetic indigo changed since January 1, 2000?

- No Yes--Please explain.

III-B-20. Describe how easily your firm can shift its sales of synthetic indigo between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting synthetic indigo between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-21. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of synthetic indigo since January 1, 2000?

- No Yes--Please describe and quantify if possible.

III-B-22. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of synthetic indigo in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

- No Yes--Please identify, including the time period.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-23. How has demand within the United States (and outside the United States, if known) for synthetic indigo changed since January 1, 2000?

Increased Unchanged Decreased

Other (describe) _____

What were the principal factors affecting changes in demand?

III-B-24. Do you anticipate any future changes in synthetic indigo demand in the United States and, if known, the rest of the world?

No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-25. Please compare market prices of synthetic indigo in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-26. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss synthetic indigo supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, and (3) the world as a whole. Of particular interest is such data from January 1, 2000 to the present and forecasts for the future.

III-B-27. Are your exports of synthetic indigo subject to any tariff or non-tariff barriers to trade in other countries?

- No Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since January 1, 2000, or that are expected to occur in the future.

III-B-28. Does your firm sell synthetic indigo over the internet?

- No Yes--Please describe, noting the estimated percentage of your firm's total sales of synthetic indigo in 2004 accounted for by internet sales.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-29. Is synthetic indigo produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Other countries
United States			
China			

¹ For any country-pair producing synthetic indigo which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-30. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between synthetic indigo produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China	Other countries
United States			
China			

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of synthetic indigo, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART IV.-CUSTOMER IDENTIFICATION

Please identify below the names and addresses of your firm's 10 largest customers for synthetic indigo since 2000. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of synthetic indigo that each of these customers accounted for in 2004.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2004 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					