#### FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE

#### CORROSION-RESISTANT CARBON STEEL PRODUCTS FROM AUSTRALIA, CANADA, FRANCE, GERMANY, JAPAN, KOREA

Return completed questionnaire to:

#### UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615 500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than August 2, 2006

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews concerning certain carbon steel products from Australia, Belgium, Brazil, Canada, Finland, France, Germany, Japan, Korea, Mexico, Poland, Romania, Spain, Sweden, Taiwan, and the United Kingdom (inv. Nos. AA1921-197 (Second Review); 701-TA-319, 320, 325-328, 348, and 350 (Second Review); and 731-TA-573, 574, 576, 578, 582-587, 612, and 614-618 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

| World Wide Web address  |   |
|---|---|
| Has your firm produced or exported corrosion-resis since <u>January 1, 2000</u> ?:  | stant carbon steel flat products (as defined in the instruction booklet)  |
| YES—Read the instruction booklet carefully, correturn the entire questionnaire to the Commission.   | omplete all parts of the questionnaire, sign the certification, and   |
| NO(Sign the certification below and promptl   | ly return only this page of the questionnaire to the Commission)  |
| ify that the information herein supplied in response to this stand that the information submitted is subject to audit an ening this certification I also grant consent for the Commit uestionnaire and throughout these reviews in any other in   | ission, and its employees and contract personnel, to use the information provi<br>nport-injury investigations or reviews conducted by the Commission on the sa  |
| Ify that the information herein supplied in response to this stand that the information submitted is subject to audit an ening this certification I also grant consent for the Commit uestionnaire and throughout these reviews in any other in a remerchandise. (If you do not consent to such use, please to the consent information submitted in this questionnaire reportract personnel who are acting in the capacity of Commissedings for which this information is submitted, or in in | is questionnaire is complete and correct to the best of my knowledge and belic<br>nd verification by the Commission.<br>ission, and its employees and contract personnel, to use the information proving<br>port-injury investigations or reviews conducted by the Commission on the sa |

#### PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

| Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.   |
|---|
| hours dollars   |
| We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.  |
| Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.   |
|   |
| Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and email addresses of the <u>FIVE</u> largest U.S. importers of your firm's corrosion-resistant steel in 2005.   |
|   |
|   |
|   |
| In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for corrosion-resistant steel? Does your company or any related firm have any internal plans or reports that describe future market conditions for cut-to-length plate if the subject orders were revoked, or if they are continued? |
| No YesPlease provide the requested documents. If you are not providing the requested documents, please explain why not.   |
|   |

## PART I.--GENERAL QUESTIONS--Continued

| I-5.          | Does your firm or any related firm produce, have the capability to produce, or have any plans to produce corrosion-resistant steel in the United States or other countries? |                    |                                     |   |                                     |  |                         |  |
|---------------|---|--------------------|-------------------------------------|---|-------------------------------------|--|-------------------------|--|
|               | □ No  | o 🔲 y              | producer(s                          | me the firm(s) a<br>s), ensure that the<br>aire (contact Eli<br>aire).                          | ney complete th                     | e Commission'  | s producer              |  |
|               |   |                    |                                     |   |                                     |  |                         |  |
| I-6.          |   | ne United States   | ? YesPlease nar Commissicopies of t | mport or have a<br>me the firm(s) b<br>on's importer q<br>that questionnai<br>lelivered and the | elow and ensure<br>uestionnaire (co | e that they com<br>ontact Elizabeth<br>se indicate whe | plete the<br>Haines for |  |
| Cour<br>Perio | -   | July-Sept.<br>2006 | OctDec.<br>2006                     | JanMar.<br>2007   | AprJune<br>2007                     | July-Sept.<br>2007                                     | OctDec.<br>2007         |  |
| I-7.          | Do fre  | o                  | /esPlease exp                       | AFTA affect the blain how and to trade agreemen   | what extent th                      | _  |                         |  |
|               |   |                    |                                     |   |                                     |  |                         |  |

## PART II.--TRADE AND RELATED INFORMATION

|   |   | n the character of its operations or organization relating to<br>el since January 1, 2000?   |
|---|---|--|
| Plant openings  |   | Relocations  |
| Expansions  |   | Acquisitions   |
| Consolidations  |   | Closures   |
| Prolonged shutdo  | wns <sup>1</sup>                                    | Other (please explain)   |
| Revised labor agre  | eements <sup>2</sup>                                |  |
| <sup>1</sup> Reasons include strikes or or materials; or any other change | equipment failure; curtaine in the character of you | ilment of production because of shortages of ur operations or organization.  |
| <sup>2</sup> Changes in wages, benefits                                   | , or work rules; or any o                           | other change in labor agreements.  |
| underlying assumption   | ns, together with re                                | re, and significance of any such changes, and provide elevant portions of business plans, public corporate filing dress this issue in the space below.   |
|   |   |  |
|   |   |  |
|   |   |  |
|   |   |  |
|   |   |  |
|   |   |  |
| noted above) relating t   | to the production o                                 | n the character of your operations or organization (as of corrosion-resistant steel in the future?   |
| ∐No ∐Yo   | changes and proportions of buse address this iss    | as to the time, nature, and significance of such rovide underlying assumptions, along with relevant siness plans or other supporting documentation, that sue. Include in your response a specific projection of apacity to produce corrosion-resistant steel (in short and 2007. |
|   |   |  |
|   |   |  |

| II-3. | noted above) r | relating to the production of corrosic  | aracter of your operations or organization (as on-resistant steel in the future if the ers on corrosion-resistant steel from subject  |
|-------|----------------|---|---|
|       | No             | and provide underlying  | time, nature, and significance of such changes assumptions, along with relevant portions of supporting documentation, that address this   |
|       |                |   |   |
| II-4. |                | n have any plans to add, expand, cu<br>corrosion-resistant steel in subject c                                 | rtail, or shut down production capacity and/or countries in the future?   |
|       | No             | production quantities in<br>the plans are to add or e<br>descending order of imp<br>additional capacity or pr | ans, including planned dates and capacity/ volved, and the reason(s) for such change(s). If xpand capacity or production, list (in ortance) the markets (countries) to which such roduction would be directed. Provide relevant as or other supporting documentation that |
|       |                |   |   |
| II-5. | subject countr |   | roduction of corrosion-resistant steel in the puts. Also discuss any significant changes in   |
|       |                |   |   |
| II-6. |                |   | firm anticipate producing in the future, other sed in the production of corrosion-resistant   |
|       | No             | YesList the following information production capacity and resistant steel in the periods.                     | nation and report your firm's combined production of these products and corrosionods indicated.   |
|       | <u>Product</u> | <u>Period</u>   | Basis for allocation of capacity data   |
|       |                |   |   |

II-7. <u>Corrosion-resistant steel</u>.— Please report your firm's production capability (capacity) and actual production of corrosion-resistant steel in your establishment(s).

| Item  | Calendar<br>year 2005 | JanJune 2005 | JanJune 2006 |
|---|-----------------------|--------------|--------------|
| Average production capacity for all subject and nonsubject corrosion-resistant steel (short tons) |                       |              |              |
| Production of electro-galvanizing corrosion-resistant steel (short tons)                          |                       |              |              |
| Production of hot-dip galvanizing corrosion-resistant steel (short tons)                          |                       |              |              |
| Production of other subject corrosion-resistant steel (short tons)                                |                       |              |              |
| Production of specifically excluded (e.g., terne plate) corrosion-resistant steel (short tons)    |                       |              |              |
| Production of micro-alloy corrosion-<br>resistant steel (short tons)                              |                       |              |              |
| Production of other nonsubject (e.g. alloy) corrosion-resistant steel (short tons)                |                       |              |              |
| TOTAL Production of corrosion-resistant steel   |                       |              |              |

| 11-8.  | •              |                    | •                      | vorkers employed to produce corrosion-resis   |      |
|--------|----------------|--------------------|------------------------|---|------|
|        | No             | YesList            | the following infor    | mation.                                       |      |
|        | Product        |                    | <u>Period</u>          | Basis for allocation of employment            | data |
|        |                |                    |                        |   |      |
|        |                |                    |                        |   |      |
| II-9.  | Please describ | oe the constraint( | s) that set the limit  | (s) on your production capacity.              |      |
|        |                |                    |                        |   |      |
| II 10  | XX/1 4         | C C'               | - 4-4-11 114           |   | -1   |
| II-10. | •              | esistant steel?    | s total sales in its n | most recent fiscal year was represented by sa | ales |
|        |                |                    |                        | Percent                                       |      |

| O         | Is your firm able to switch production between corrosion-resistant steel and other products in response to a relative price change in the price of corrosion-resistant steel vis-a-vis the price of other products, using the same equipment and labor? |   |   |  |   |   |  |
|-----------|---|---|---|--|---|---|--|
|           | □No□  | YesPlease   | cost involve<br>change requ   | d in switchin  | g, and the n  | e approximate<br>ninimum relati<br>sch production                         | ve price                                   |
| _         |   |   |   |  |   |   | ~ .  |
|           | Has your firm mancluding invento  |   |   |  |   |   |  |
|           | □No   | YesRepor  | t the quantity  |  | s) of such <b>e</b>   | nd-of-period  |  |
| 2000      | <u>0</u> 2001   | 2002  | 2003  | 2004   | <u>2005</u>   | <u>JanJune</u><br>2005  | <u>JanJun</u><br>2006                      |
|           | <u> </u>  |   |   | <u> </u>   |   |   |  |
| tı        | a) Are your firm<br>rade (for example<br>egulatory barrier  | e, antidumping  | g or counterva  | ailing duty fir  | ndings or re  |   |  |
| tı        |   | e, antidumpings) in any count  YesList th   | g or countervatiries other that<br>the products(s)                  | ailing duty fir<br>an the United<br>o, country(ies)  | ndings or restates?  States?  |   | , quotas, o                                |
| tr<br>re  | rade (for example<br>egulatory barrier  | e, antidumpings) in any count  YesList th   | g or countervatries other that<br>the products(s)<br>ed, and the ty | ailing duty fir<br>an the United   | ndings or resolutions. States?  ), the year e                           | medies, tariffs   | , quotas, on<br>er was<br><b>f tariff,</b> |
| tr<br>re  | rade (for example egulatory barrier   | e, antidumping s) in any count YesList th impos   | g or countervatries other that<br>the products(s)<br>ed, and the ty | ailing duty fir<br>an the United<br>o, country(ies)<br>ope of barrier.   | ndings or resolutions. States?  ), the year e                           | medies, tariffs<br>ach such barri<br><b>Barrier</b> (i                    | , quotas, or<br>er was<br><b>f tariff,</b> |
| P         | rade (for example egulatory barrier  No  Product  | e, antidumping s) in any count YesList th impose  Countr  | g or countervatries other that the products(s) ed, and the ty       | ailing duty fir an the United of country(ies) repe of barrier.  Year imp   | ndings or resolutions. States?  ), the year e                           | medies, tariffs ach such barri  Barrier (i give rate)                     | , quotas, or                               |
| # P - (1) | rade (for example egulatory barrier   | e, antidumping s) in any count YesList th impose Countr   | g or countervatries other that the products(s) ed, and the ty       | ailing duty fir an the United b, country(ies) pe of barrier.  Year imp   | ndings or resolutions. States?  ), the year e  posed  piect to current. | medies, tariffs  ach such barri  Barrier (i give rate)  ent investigation | , quotas, or er was  f tariff,  ons in any |
| # P - (1  | rade (for example egulatory barrier  No  Product  b) Are your firm  | e, antidumping (s) in any count  YesList th impose  Countr  's exports of countre an the United S | g or countervatries other that he products(s) ed, and the ty        | ailing duty fir an the United of the United  | posed  poject to current ariff or non                                   | medies, tariffs  ach such barri  Barrier (i give rate)  ent investigation | er was  f tariff,  ons in any s to trade?  |
| P - (()   | rade (for example egulatory barrier  No  Product  b) Are your firm countries other the  | e, antidumping (s) in any count  YesList th impose  Countr  's exports of countre an the United S | g or countervatries other that the products(s) ed, and the ty       | year impostant steel subject to the united of the united o | posed  poject to current ariff or non                                   | Barrier (i give rate)  ent investigation of investigation                 | er was  f tariff,  ons in any s to trade?  |
| P - (1)   | Product  b) Are your firm countries other the   | e, antidumping (s) in any count  YesList th impose  Countr  's exports of countre  YesList th     | g or countervatries other that the products(s) ed, and the ty       | year impostant steel subject to the united of the united o | posed  poject to curretariff or non  and type of                        | Barrier (i give rate)  ent investigation of investigation                 | er was  f tariff,  ons in any s to trade?  |

<sup>&</sup>lt;sup>1</sup> Such firms will report inventories in the Commission's importer or producer questionnaire.

| increased you<br>antidumping<br>and discuss  | ort markets (other than the United States) that you have developed or where you have our sales of corrosion-resistant steel as a result of the countervailing duty and/or g duty orders on corrosion-resistant steel from the subject countries. Please identify below. As a separate attachment, please provide official import and export, quantity at a by country for your home market for cut-to-length plate. |
|--|---|
|  |   |
| covering impour firm's pand other ma         | e significance of the existing countervailing duty and/or antidumping duty orders ports of corrosion-resistant steel from the subject countries in terms of their effect or production capacity, production, home market shipments, exports to the United State arkets, and inventories. You may wish to compare your firm's operations before an obsition of the order.  |
|  |   |
| shipments, e<br>production of<br>duty orders | firm anticipate any changes in its production capacity, production, home market exports to the United States and other markets, or inventories relating to the of corrosion-resistant steel in the future if the countervailing duty and/or antidumpin on corrosion-resistant steel from the subject countries were to be revoked?  |
| ∐ No   | YesSupply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.   |
|  |   |
|  | m added capacity to produce corrosion-resistant, announced plans to add corrosion-<br>acity, or made other corrosion-resistant-specific investments to improve your<br>ince 2000?   |
| No   | Yes-Provide any analyses or projections prepared in connection with your investment plans that relate to the market for corrosion-resistant in the United States or that project ROI levels for the investments.  |
|  |   |

#### $PART~II.--\underline{TRADE~AND~RELATED~INFORMATION}--Continued$

II-18a. Please report production capacity, production, shipments, and inventories of corrosion-resistant steel produced by your firm in your country in 2000-05.

| (Quantity in short tons, value in 1,000 U.S. dollars)  |                 |               |               |      |               |                    |
|--|-----------------|---------------|---------------|------|---------------|--------------------|
| Item   | 2000            | 2001          | 2002          | 2003 | 2004          | 2005               |
| AVERAGE PRODUCTION CAPACITY¹ (quantity)  |                 |               |               |      |               |                    |
| BEGINNING-OF-PERIOD INVENTORIES <sup>2</sup> (quantity)  |                 |               |               |      |               |                    |
| PRODUCTION <sup>3</sup> (quantity)   |                 |               |               |      |               |                    |
| SHIPMENTS:   | <u>, l</u>      |               |               |      |               | •                  |
| Home market:   |                 |               |               |      |               |                    |
| Internal consumption/transfers<br>(quantity)   |                 |               |               |      |               |                    |
| Commercial shipments:  Quantity  |                 |               |               |      |               |                    |
| Value  |                 |               |               |      |               |                    |
| Exports to   |                 |               |               |      |               |                    |
| United States: <sup>4</sup> <i>Quantity</i>  |                 |               |               |      |               |                    |
| Value  |                 |               |               |      |               |                    |
| All other export markets:<br>European Union: <sup>5</sup><br><i>Quantity</i>   |                 |               |               |      |               |                    |
| Value  |                 |               |               |      |               |                    |
| China:<br><i>Quantity</i>  |                 |               |               |      |               |                    |
| Value  |                 |               |               |      |               |                    |
| Asia (other than China): <sup>6</sup> <i>Quantity</i>  |                 |               |               |      |               |                    |
| Value  |                 |               |               |      |               |                    |
| Other: <sup>7</sup><br><i>Quantity</i>   |                 |               |               |      |               |                    |
| Value  |                 |               |               |      |               |                    |
| Subtotal, all other export markets:  Quantity  |                 |               |               |      |               |                    |
| Value  |                 |               |               |      |               |                    |
| Total exports (quantity)   |                 |               |               |      |               |                    |
| Total shipments (quantity)   |                 |               |               |      |               |                    |
| END-OF-PERIOD INVENTORIES (quantity)   |                 |               |               |      |               |                    |
| <sup>1</sup> The production capacity (see definitions in instructions boo per year. Please describe the methodology used to calculate additional pages as necessary).  |                 |               |               |      |               | _ weeks<br>ty (use |
| <sup>2</sup> Reconciliation of dataPlease note that the quantities repoplus production, less total shipments, equals end-of-period inv  Yes NoPlease explain: <sup>3</sup> Please estimate the percentage of total production of corro 2005: | ventories. Do t | the data repo | rted reconcil | e?   |               |                    |
| Percent  4 Please estimate the percentage of total exports to the Unite your firm's exports in 2005:  5 Identify principal European Union export markets.  6 Identify principal Asian export markets.  |                 |               |               |      | try accounted | d for by           |
| 7 Identify principal <i>other</i> export markets.  |                 |               |               |      |               |                    |

II-18b. Please report production capacity, production, shipments, and inventories of corrosion-resistant steel produced by your firm in your country in **January-June 2005 and January-June 2006**.

| ( <i>Quantity</i> in short tons                                 | s, <i>valu</i> e in 1,000 U.S. dollars) |                   |
|---|---|-------------------|
| Item  | January-June 2005                       | January-June 2006 |
| AVERAGE PRODUCTION CAPACITY (quantity)                          |   |                   |
| BEGINNING-OF-PERIOD INVENTORIES¹ (quantity)                     |   |                   |
| PRODUCTION (quantity)   |   |                   |
| SHIPMENTS:  |   |                   |
| Home market:  |   |                   |
| Internal consumption/transfers (quantity)                       |   |                   |
| Commercial shipments:  Quantity                                 |   |                   |
| Value   |   |                   |
| Exports to  |   |                   |
| United States:<br>Quantity                                      |   |                   |
| Value   |   |                   |
| All other export markets:<br>European Union:<br><i>Quantity</i> |   |                   |
| Value   |   |                   |
| China:<br><i>Quantity</i>                                       |   |                   |
| Value   |   |                   |
| Asia (other than China): <i>Quantity</i>                        |   |                   |
| Value   |   |                   |
| Other:<br><i>Quantity</i>                                       |   |                   |
| Value   |   |                   |
| Subtotal, all other export markets:  Quantity                   |   |                   |
| Value   |   |                   |
| Total exports (quantity)  |   |                   |
| Total shipments (quantity)                                      |   |                   |
| END-OF-PERIOD INVENTORIES (quantity)                            |   |                   |

II-19. Please report your firm's total shipments of the specified carbon steel corrosion-resistant products.

| Type of sale             | 2005 | January-June 2005 | January-June 2006 |  |  |  |
|--------------------------|------|-------------------|-------------------|--|--|--|
| (Quantity in short tons) |      |                   |                   |  |  |  |
| Pre-painted by your firm |      |                   |                   |  |  |  |
| Toll painted             |      |                   |                   |  |  |  |
| Sold unpainted           |      |                   |                   |  |  |  |

II-20. Please report your firm's total shipments of the specified carbon steel corrosion-resistant steel products.

| Type of sale             | 2005 | January-June 2005 | January-June 2006 |  |  |  |
|--------------------------|------|-------------------|-------------------|--|--|--|
| (Quantity in short tons) |      |                   |                   |  |  |  |
| Exposed (automotive)     |      |                   |                   |  |  |  |
| Unexposed (automotive)   |      |                   |                   |  |  |  |
| Other                    |      |                   |                   |  |  |  |

II-21. Please report your firm's shipments of the specified carbon steel corrosion-resistant steel products.

| Type of sale             | 2005 | January-June 2005 | January-June 2006 |  |  |
|--------------------------|------|-------------------|-------------------|--|--|
| (Quantity in short tons) |      |                   |                   |  |  |
| Galvanized               |      |                   |                   |  |  |
| Galvannealed             |      |                   |                   |  |  |
| Other                    |      |                   |                   |  |  |

### PART III.--MARKET FACTORS

III-1. Approximately what share of your firm's sales of corrosion-resistant steel to U.S. customers in 2005 were on a (1) long-term contract basis (multiple deliveries for 12 months or more), (2) short-term contract basis (multiple deliveries for less than 12 months), and (3) spot sales basis (for a single delivery)?

|        | Type of sale Share of sales (percent)  |  |  |  |  |  |
|--------|--|--|--|--|--|--|
| Corro  | Corrosion-resistant steel  |  |  |  |  |  |
| Lo     | ong-term contracts   |  |  |  |  |  |
| Sh     | nort-term contracts  |  |  |  |  |  |
| Sp     | oot sales  |  |  |  |  |  |
| III-2. | provisions of a typical long-term contract.  |  |  |  |  |  |
|        | (a) What is the average duration of a contract   | ?  |  |  |  |  |
|        | (b) Can prices be renegotiated during the con  | tract period?                                      |  |  |  |  |
|        | (c) Does the contract fix quantity, price, or both?  |  |  |  |  |  |
|        | (d) Does the contract have a meet or release provision?                                      |  |  |  |  |  |
| III-3. | If you sell on a short-term contract basis, ple provisions of a typical short-term contract. | ase answer the following questions with respect to |  |  |  |  |
|        | (a) What is the average duration of a contract   | ?  |  |  |  |  |
|        | (b) Can prices be renegotiated during the con  | tract period?                                      |  |  |  |  |
|        | (c) Does the contract fix quantity, price, or both?  |  |  |  |  |  |
|        | (d) Does the contract have a meet or release provision?                                      |  |  |  |  |  |
| III-4. |  |  |  |  |  |  |
|        |  |  |  |  |  |  |
|        |  |  |  |  |  |  |
|        |  |  |  |  |  |  |

| III-5. | (a) Does your firm offer just-in-time or similar inventory services for corrosion-resistant steel customers located in the United States? If yes, please discuss below.  |  |  |  |  |  |  |
|--------|--|--|--|--|--|--|--|
|        | (b) Does your firm offer financing to customers of corrosion-resistant steel located in the United States? If yes, please discuss below.  What is the average lead time between a U.S. customer's order and the date of delivery for your firm's sales of corrosion-resistant steel?   |  |  |  |  |  |  |
| III-6. |  |  |  |  |  |  |  |
|        | Source   | Share of 2005 sales  | Lead time  |  |  |  |  |
| Corro  | sion-resistant steel   |  |  |  |  |  |  |
| Fr     | om inventory   |  |  |  |  |  |  |
| Pr     | oduced to order  |  |  |  |  |  |  |
| Total  |  | 100%   | <b>6</b>   |  |  |  |  |
| III-7. | 7. To what extent have changes in the prices of raw materials affected your firm's selling price corrosion-resistant steel since 2000? Also discuss any anticipated changes in your raw materials in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with reliportions of business plans or other supporting documentation, that address this issue. |  |  |  |  |  |  |
|        |  |  |  |  |  |  |  |
|        |  |  |  |  |  |  |  |
| III-8. | prices of energy or production; techno availability of subj  | occurred in any other factors affecting suppliabor; transportation conditions; productions; productions; export markets; or alternative produced country-produced corrosion-resistant of YesPlease note the time period(s) of any volved, and the impact such changes had only of the such changes had only only of the such changes had only only of the such changes had only only only only only only only only | ion capacity and/or methods of action opportunities) that affected the steel in the U.S. market since 2000?  ny such changes, the factors(s) |  |  |  |  |
|        |  |  |  |  |  |  |  |

| III-9.  | (a) Do you anticipate any changes in terms of the availability of subject country-produced corrosion-resistant steel in the U.S. market in the future? |  |   |  |  |
|---------|--|--|---|--|--|
|         | Increase   | No Change  | Decrease  |  |  |
|         | the impact of suc  | ch changes on shipment voluing with relevant portions of   | e identify the changes including the time period and<br>mes and prices. Provide any underlying<br>business plans or other supporting documentation,   |  |  |
|         |  |  |   |  |  |
| III-10. | market and altern<br>sales arrangement<br>quotas, or other a<br>corrosion-resista<br>period. Provide   | native country markets. In years, or other constraints (includent constraints) that would not steel between the U.S. and | les of corrosion-resistant steel between the U.S. our discussion, please describe any contracts, other ading any third-country trade barriers such as tariffs, d prevent or retard your firm from shifting d alternative country markets within a 12-month, along with relevant portions of business plans or this issue. |  |  |
|         |  |  |   |  |  |
| III-11. | significantly diff<br>steel for export to<br>changes in the pr   | erent from the product range<br>to the United States or to third<br>roduct range, product mix, or                        | ng of corrosion-resistant steel in your home market product mix, or marketing of corrosion-resistant d-country markets? Have there been any significant prarketing of corrosion-resistant steel in your home export to third-country markets since 2000?  |  |  |
|         | □No  | YesPlease describe and   | quantify if possible.   |  |  |
|         |  |  |   |  |  |
|         |  |  |   |  |  |
| III-12. | of corrosion-resi<br>third-country ma<br>you believe wou   | stant steel in your home mar<br>rkets in the future, identifyir<br>ld be responsible for such ch                         | ms of the product range, product mix, or marketing ket, for export to the United States, or for export to ag the time period(s) involved and the factor(s) that anges. Provide any underlying assumptions, along her supporting documentation, that address this  |  |  |
|         |  |  |   |  |  |
|         |  |  |   |  |  |

| III-13. | (a) Please list i steel.            | n order of importance any p   | products that may be   | substituted for corrosion-resistant   |   |  |  |
|---------|-------------------------------------|---|------------------------|---|---|--|--|
|         | (1)                                 | (2)   |                        | (3)   |   |  |  |
|         | (b) For each po                     | (b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes. |                        |   |   |  |  |
|         | (c) Have change                     | ges in the prices of these pro  | oducts affected the pr | rice for corrosion-resistant steel?   |   |  |  |
|         | No                                  | resistant steel? Does this  | effect have a time la  | rices affect the price for corrosion-<br>g? If so, how long is the time lag<br>type of corrosion-resistant steel of |   |  |  |
|         |                                     |   |                        |   |   |  |  |
| III-14. |                                     | en any changes in the number tant steel since 2000?   | er or types of produc  | ts that can be substituted for  |   |  |  |
|         | No                                  | YesPlease explain.  |                        |   |   |  |  |
|         |                                     |   |                        |   |   |  |  |
| III-15. | Do you anticip<br>resistant steel i |   | the substitutability ( | of other products for corrosion-  |   |  |  |
|         | No                                  |   |                        | ying assumptions, along with pporting documentation, that   |   |  |  |
|         |                                     |   |                        |   |   |  |  |
| III-16. | (i.e., can be use                   |   | with your firm's con   | in its home market interchangeabl<br>rrosion-resistant steel sold to the  | e |  |  |
|         | Yes                                 | NoIdentify the mark   | tet(s) and any differe | nces in the products.   |   |  |  |
|         |                                     |   |                        |   |   |  |  |

| III-17. | 7. Describe the end uses of the corrosion-resistant steel that you manufacture and sell to your ho market. If these end uses differ from those of the corrosion-resistant steel you sell to the U.S. market or to third-country markets, explain. |   |  |  |  |
|---------|---|---|--|--|--|
|         |   |   |  |  |  |
| III-18. | Have there been No  | n any changes in the end uses of corrosion-resistant steel since 2000?  YesPlease describe.   |  |  |  |
|         |   |   |  |  |  |
| III-19. | Do you anticipa  No   | YesPlease describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. |  |  |  |
|         |   |   |  |  |  |
| III-20. | ` '   | sion-resistant steel market subject to business cycles or conditions of competition prrosion-resistant steel?  YesPlease explain and provide estimates of the duration of any such cycle.       |  |  |  |
|         |   |   |  |  |  |
|         | · ·   | ergence of new markets for corrosion-resistant steel since 2000 affected the or conditions of competition distinctive to corrosion-resistant steel?  YesPlease explain any such changes.        |  |  |  |
|         |   |   |  |  |  |

| III-21. | -21. (a) How has demand within your <b>home market</b> for corrosion-resistant steel changed since 20 |  |  |     |
|---------|---|--|--|-----|
|         | Increased   | Unchanged  | Decreased  |     |
|         | Other (describ  | pe)  |  |     |
|         | What were the pri   | ncipal factors affecting char                                  | nges in demand?  |     |
|         |   |  |  |     |
|         | (b) How has dema  | and <b>within</b> the United States                            | s for corrosion-resistant steel changed since 200  | 0?  |
|         | Increased   | Unchanged  | Decreased  |     |
|         | Other (describ  | pe)  |  |     |
|         | What were the pri   | ncipal factors affecting char                                  | nges in demand?  |     |
|         |   |  |  |     |
|         | (c) How has dema  | and outside the United State                                   | es for corrosion-resistant steel changed since 200   | 00? |
|         | Increased   | Unchanged  | Decreased  |     |
|         | Other (describ  | pe)  |  |     |
|         | What were the pri   | ncipal factors affecting char                                  | nges in demand?  |     |
|         |   |  |  |     |
| III-22. |   | any future changes in corre<br>ates and, if known, the rest of | osion-resistant steel demand in your home marke<br>of the world?   | et  |
|         |   |  | identify the time period. Provide any ng with relevant portions of business plans or other address this issue. | ner |
|         |   |  |  |     |
|         |   |  |  |     |
|         |   |  |  |     |
|         |   |  |  |     |

| III-23. | Please compare market prices of corrosion-resistant steel in your home market, the United States, and third-country markets, if known. Provide specific information as to time periods and regions for any price comparisons.  |  |  |  |  |  |
|---------|--|--|--|--|--|--|
|         |  |  |  |  |  |  |
| III-24. | Describe briefly your home market for corrosion-resistant steel, including the number of, and competition between, producers.  |  |  |  |  |  |
|         |  |  |  |  |  |  |
| III-25. | Do you face competition from imports of corrosion-resistant steel in your home market?  No YesPlease identify the country sources of any imports of corrosion-resistant steel into your home market.   |  |  |  |  |  |
|         |  |  |  |  |  |  |
| III-26. | Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss corrosion-resistant steel supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including the subject countries, and (3) the world as a whole. Of particular interest is such data since 2000. |  |  |  |  |  |
| III-27. | Does your firm sell corrosion-resistant steel over the internet?   |  |  |  |  |  |
|         | No YesPlease describe, noting the estimated percentage of your firm's total sales of corrosion-resistant steel in 2005 accounted for by internet sales.  |  |  |  |  |  |
|         |  |  |  |  |  |  |

### PART IV.-MICRO-ALLOY STEEL--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Elizabeth Haines** (202-205-**3200**). **Supply all data requested (except for financial data) on a <u>calendar-year</u> basis.** 

| IV-1. | Who should be contacted regarding the requested information?  |                |                |  |  |
|-------|---|----------------|----------------|--|--|
|       | Company contact:  | Name and title |                |  |  |
|       |   | Phone No.      | E-mail address |  |  |
| IV-2. | Report the information requested on the following page for <b>micro-alloy corrosion-resistant steel</b> produced in your firm's establishment(s) during the specified periods. (See product definitions in the instruction booklet). In the space provided below, please indicate whether or not your firm was able to provide accurate figures, or estimates, for the data requested. If not, identify your problems in doing so and indicate the nature (and extent) of any inaccuracies. |                |                |  |  |
|       |   |                |                |  |  |
|       |   |                |                |  |  |
|       |   |                |                |  |  |

### $PART~IV.-\underline{MICRO-ALLOY~STEEL--TRADE~AND~RELATED~INFORMATION}--Continued$

IV-3a. Please report production capacity, production, shipments, and inventories of micro-alloy corrosion-resistant steel produced by your firm in your country in 2000-05

| firm in your country in 2000-05.  |      |      |      |      |      |      |
|---|------|------|------|------|------|------|
| ( <i>Quantity</i> in short tons, <i>value</i> in 1,000 U.S. dollars)  |      |      |      |      |      |      |
| Item  | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 |
| AVERAGE PRODUCTION CAPACITY <sup>1</sup> (quantity)   |      |      |      |      |      |      |
| BEGINNING-OF-PERIOD INVENTORIES <sup>2</sup> (quantity)   |      |      |      |      |      |      |
| PRODUCTION <sup>3</sup> (quantity)  |      |      |      |      |      |      |
| SHIPMENTS:  |      |      |      |      |      |      |
| Home market:  |      |      |      |      |      |      |
| Internal consumption/transfers<br>(quantity)  |      |      |      |      |      |      |
| Commercial shipments:<br>Quantity   |      |      |      |      |      |      |
| Value   |      |      |      |      |      |      |
| Exports to  |      |      |      |      |      |      |
| United States: <sup>4</sup><br>Quantity   |      |      |      |      |      |      |
| Value   |      |      |      |      |      |      |
| All other export markets:<br>European Union: <sup>5</sup><br><i>Quantity</i>  |      |      |      |      |      |      |
| Value   |      |      |      |      |      |      |
| China:<br><i>Quantity</i>   |      |      |      |      |      |      |
| Value   |      |      |      |      |      |      |
| Asia (other than China): <sup>6</sup><br><i>Quantity</i>  |      |      |      |      |      |      |
| Value   |      |      |      |      |      |      |
| Other: <sup>7</sup><br><i>Quantity</i>  |      |      |      |      |      |      |
| Value   |      |      |      |      |      |      |
| Subtotal, all other export markets:  Quantity   |      |      |      |      |      |      |
| Value   |      |      |      |      |      |      |
| Total exports (quantity)  |      |      |      |      |      |      |
| Total shipments (quantity)  |      |      |      |      |      |      |
| END-OF-PERIOD INVENTORIES (quantity)  |      |      |      |      |      |      |
| The production capacity (see definitions in instructions booklet) reported is based on operatinghours per week,weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).   |      |      |      |      |      |      |
| <sup>2</sup> Reconciliation of dataPlease note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?  Yes NoPlease explain:   |      |      |      |      |      |      |
| <ul> <li>Please estimate the percentage of total production of corrosion-resistant steel in your country accounted for by your firm's production in 2005:         <ul> <li>Percent</li> </ul> </li> <li>Please estimate the percentage of total exports to the United States of corrosion-resistant steel from your country accounted for by your firm's</li> </ul> |      |      |      |      |      |      |
| exports in 2005: Percent  5 Identify principal <i>European Union</i> export markets   |      |      |      |      |      |      |

### PART IV.-MICRO-ALLOY STEEL--TRADE AND RELATED INFORMATION--Continued

IV-3b. Please report production capacity, production, shipments, and inventories of micro-alloy corrosion-resistant steel produced by your firm in your country in **January-June 2005 and January-June 2006**.

| ( <i>Quantity</i> in short tons                                 | s, <i>valu</i> e in 1,000 U.S. dollars) | )                 |
|---|---|-------------------|
| ltem  | January-June 2005                       | January-June 2006 |
| AVERAGE PRODUCTION CAPACITY (quantity)                          |   |                   |
| BEGINNING-OF-PERIOD INVENTORIES <sup>1</sup> (quantity)         |   |                   |
| PRODUCTION (quantity)   |   |                   |
| SHIPMENTS:  |   |                   |
| Home market:  |   |                   |
| Internal consumption/transfers (quantity)                       |   |                   |
| Commercial shipments:<br>Quantity                               |   |                   |
| Value   |   |                   |
| Exports to  |   |                   |
| United States:<br><i>Quantity</i>                               |   |                   |
| Value   |   |                   |
| All other export markets:<br>European Union:<br><i>Quantity</i> |   |                   |
| Value   |   |                   |
| China:<br><i>Quantity</i>                                       |   |                   |
| Value   |   |                   |
| Asia (other than China): <i>Quantity</i>                        |   |                   |
| Value   |   |                   |
| Other:<br><i>Quantity</i>                                       |   |                   |
| Value   |   |                   |
| Subtotal, all other export markets:  Quantity                   |   |                   |
| Value   |   |                   |
| Total exports (quantity)  |   |                   |
| Total shipments (quantity)                                      |   |                   |
| END-OF-PERIOD INVENTORIES (quantity)                            |   |                   |