

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE
LIVE SWINE FROM CANADA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than January 21, 2005

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning live swine from Canada (invs. Nos. 701-TA-438 (Final) and 731-TA-1076 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm _____

Address _____

World Wide Web address _____

Has your firm produced or exported live swine (as defined in the instruction booklet) since January 1, 2002?

NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

(____) _____
Phone

(____) _____
Fax

E-mail address

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 10 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Please provide the names and addresses of the **FIVE** largest U.S. purchasers of your firm's live swine in 2004. Please indicate the stage of swine production for the imports (e.g., for immediate slaughter, for finishing, etc.)

I-4. Does your firm or any related firm(s) produce, have the capability to produce, or have any plans to produce live swine in the United States or other countries?

No

Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Michael Szustakowski for copies of that questionnaire).

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm or any related firm(s) import or have any plans to import live swine into the United States?

- No Yes--Please name the firm(s) below and ensure that they complete the Commission's **BROKERS'/DISTRIBUTORS'/IMPORTERS'** questionnaire (contact Michael Szustakowski for copies of that questionnaire).

I-6. Do any U.S. firm(s) have any ownership interests in your facilities that produce and/or export live swine to the United States?

- No Yes--List the following information. (Attach additional sheets if necessary).

<u>Firm name</u>	<u>Address</u>	<u>Affiliation and stage Of production</u>
<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>

I-7. If yes, did your Canadian facilities create additional capacity or did they replace U.S. capacity?

I-8. Do you consider there to be a single North American market--

For swine? _____

For pork? _____

Are there significant barriers to trade between the U.S. and Canada in either the live swine or pork markets? If so, please characterize these barriers and contrast the barriers that exist in each market.

PART II.--TRADE AND RELATED INFORMATION

II-1. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of live swine in Canada?

No Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed.

II-2. When you export live swine to the United States, who takes the exchange rate risk? Are your transactions priced in U.S. or Canadian dollars? If you are exposed to exchange rate risk, do you hedge against this risk? If so, how do you hedge the exchange rate risk?

II-3. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of live swine?

_____ Percent

II-4. Does your firm produce products other than live swine using the same acreage, equipment and facilities used in the production of live swine?

No Yes--List the following information.

Basis for allocation of capacity data (e.g., sales): _____

Products produced on same acreage and share of total production in 2004 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
<u>Live swine</u>	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. Which of the following best describes your firm for the following periods (check all that apply)?

	2002	2003	2004
Swine farrowing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Swine nursery	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Swine feeder/finisher	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Farrow to finish	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Importer/broker/distributor	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packer	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify _____)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

II-6. Has your firm experienced a shift in the production stages it specializes in? If yes, please explain why (e.g., became more specialized in one process.)

II-7. In each year since 2002, what has been the health status of your swine operations in regards to PRRS? Your response should cover swine at all stages of production. Please indicate the number of your firm's production locations for each category.

PRRS negative herd: 2002____ 2003____ 2004____

PRRS positive herd, no outbreaks: 2002____ 2003____ 2004____

PRRS positive herd, with outbreak: 2002____ 2003____ 2004____

II-8. If any of your operations were PRRS positive but did not experience an outbreak please describe the effects on these locations and estimate the total annual cost of the disease in each phase of your operations.

PART II.--TRADE AND RELATED INFORMATION—Continued

II-9. If any of your operations were PRRS positive and experienced an outbreak, please describe the effects specifically, by location and estimate the total annual cost of the disease in each phase of your operations.

II-10. Have you implemented any changes to any of your operations in an effort to reduce the incidence or the impact of PRRS? Please describe the changes specifically for each location and provide an estimate of the total annual cost.

II-11. What are the criteria for determining if your firm sells pigs using negotiated transactions or formula contracts? Please explain. Do the criteria differ for early weaned pigs, feeder pigs, and market hogs? Please explain.

II-12. Has your firm experienced a shift in sales from Canadian customers to U.S. customers during 2002-2004, and if so why?

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13. Has your firm maintained any inventories of live swine in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5 above¹) since 2002?

No Yes--Report the quantity (in head of swine) of such **end-of-period** inventories below.

	2002	2003	2004
Early weaned pigs	_____	_____	_____
Feeder pigs	_____	_____	_____
Market hogs (barrows and gilts)	_____	_____	_____
Sows and boars	_____	_____	_____
Other (explain) _____	_____	_____	_____

II-14. For the early weaned and feeder swine that enter the United States from your firm, please estimate the average amount of time (in months) and weight added (in pounds) between the importation of the swine and when they are slaughtered.

	Average time (in months) between importation and slaughter	Average weight added (in pounds) between importation and slaughter
Early weaned pigs		
Feeder pigs		

¹ Such firms will report inventories in the Commission's importer or producer questionnaire.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-15. Is the live swine exported by your firm subject to antidumping findings or remedies in any WTO-member countries?

No Yes--List the products(s), countries affected, and the date of such findings/remedies.

<i>Product</i>	<i>Country</i>	<i>Date</i>
_____	_____	_____
_____	_____	_____

II-16. Since January 1, 2002, has your firm experienced a change in the number of breeding animals (sows)? If yes, please explain why?

II-17. Please discuss the hog cycle, explaining its duration and any effects it has on the supply of swine in the market. What part of the hog cycle is the industry now in? How long does the hog cycle last?

II-18. Have any major events in the U.S. and/or Canadian meat markets (pork, beef, chicken, etc.) during 2002-2004 had a significant effect on your firm's prices of live swine? _____ Yes _____ No. If so, please date the events, the markets involved, and discuss their effects in the space provided.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-19. Please report production capacity, production, shipments, and inventories of live swine produced by your firm in Canada during the specified periods.

(Quantity in 1,000 head of swine)					
Item	Actual			Projections	
	2002	2003	2004	2005	2006
GESTATION CAPACITY ¹ (number of sows)					
BEGINNING-OF-PERIOD INVENTORIES ² (all hogs and pigs)					
SOWS ACTUALLY BRED					
PRODUCTION ³ (pigs weaned)					
SHIPMENTS:					
Internal consumption/transfers					
Home market sales (Canada)					
10-Pound basis early weaned pigs					
40-Pound basis feeder pigs					
50-Pound basis feeder pigs					
Slaughter hogs (barrows and gilts)					
Sows and boars					
Other (explain) ⁴					
Exports to--					
United States ⁵					
10-Pound basis feeder pigs					
40-Pound basis feeder pigs					
50-Pound basis feeder pigs					
Slaughter hogs (barrows and gilts)					
Sows and boars					
Other (explain) ⁴					
All other export markets ⁶					
Total exports					
Total shipments					
SHRINKAGE DUE TO DEATH					
END-OF-PERIOD INVENTORIES (all hogs and pigs)					
<i>Footnotes continued on following page.</i>					

¹ Report the level of production that your establishment(s) could reasonably have expected to attain during the specified periods (i.e., the number of sows that your firm could maintain based on its existing operations). Assume normal operating conditions (i.e., using existing land). Please explain any changes in reported capability:

² Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?
 Yes No--Please explain: _____

³ Please estimate the percentage of total production of live swine in Canada accounted for by your firm's production in 2004.
 _____ Percent

⁴ Excluding all breeding stock.

⁵ Please estimate the percentage of total exports to the United States of live swine from Canada accounted for by your firm's exports in 2004.
 _____ Percent

⁶ Identify principal *other* export markets. _____

II-20. Please explain the basis for your projections in question II-19.

II-21. Please report your firm's 2004 production in each of the following types of live swine production operations:

	<u>Head of Swine</u>
Purebred or seedstock	_____
Early weaned	_____
Feeder pig production (about 15-50 pounds)	_____
Feeder pig finishing	_____
Farrow-to-finish	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-22. What percentages of your export sales are pursuant to long-term contracts, that is, a written agreement to supply live swine for more than one year? Please distinguish by source and type:

Early weaned pigs	_____
Feeder	_____
Market hogs	_____
Sows & boars	_____

II-23. What percentages of your long-term export sales contracts in 2002-2004 were executed prior to the 2002-2004 period? Please distinguish by source and by type.

Early weaned pigs	_____
Feeder	_____
Market hogs	_____
Sows & boars	_____

II-24. What was the typical length of your export sales contracts during the 2002-2004 period? Please distinguish by source and by type.

Early weaned pigs	_____
Feeder	_____
Market hogs	_____
Sows & boars	_____