

PRODUCERS' QUESTIONNAIRE
IRONING TABLES AND CERTAIN PARTS THEREOF FROM CHINA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than April 23, 2004

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning ironing tables and certain parts thereof from China (Inv. No. 731-TA-1047 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm produced ironing tables or certain parts thereof (as defined in the instruction booklet) at any time since January 1, 2001?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Do you support or oppose the petition? Please explain.

Support Oppose Take no position

As indicated at the top of the page, your response to this question will be treated as business proprietary. However, if the Commission's final determination in the investigation is affirmative and an antidumping duty order is issued, the Commission, pursuant to section 754 of the Tariff Act of 1930, will provide a list of firms supporting the petition to the Customs Service for possible distribution of any antidumping duties that may be collected. If you wish to waive business proprietary treatment of your response to this question in order to make your position with respect to the petition public and allow inclusion of your firm on that list, indicate "yes" below.

Yes No (that is, I do not wish my position on the petition to be made public)

I-4. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing ironing tables or certain parts thereof from China into the United States or which are engaged in exporting ironing tables or certain parts thereof from China to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of ironing tables or certain parts thereof?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Megan Spellacy (202-205-3190). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____

Name and title

_____	_____
Phone No.	E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production of ironing tables or certain parts thereof since January 1, 2001?

No Yes--Supply details as to the time, nature, and significance of such changes.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Does your firm produce other products on the same equipment and machinery used in the production of ironing tables or certain parts thereof?

No Yes--List the following information.

Basis for allocation of capacity data (e.g., sales): _____

Products produced on same equipment and share of total production in 2003 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
Ironing tables or certain parts thereof	_____	_____	_____
_____	_____	_____	_____

II-4. Please describe the constraint(s) that set the limit(s) on your production capabilities.

II-5. Does your firm produce other products using the same production and related workers employed to produce ironing tables or certain parts thereof?

No Yes--List the following information.

Basis for allocation of employment data (e.g., sales): _____

Products produced using the same workers and share of total production in 2003 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
Ironing tables or certain parts thereof	_____	_____	_____
_____	_____	_____	_____

II-6. During January 2001 - December 2003, did your firm produce in the United States and sell:

Perforated-top ironing tables	<input type="checkbox"/>	No	<input type="checkbox"/>	Yes
Mesh-top ironing tables	<input type="checkbox"/>	No	<input type="checkbox"/>	Yes
Parts of ironing tables sold separately	<input type="checkbox"/>	No	<input type="checkbox"/>	Yes

II-7. Since January 1, 2001, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of ironing tables or certain parts thereof?

No Yes--Name firm: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. Does your firm produce ironing tables or certain parts thereof in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____

II-9. Since January 1, 2001, has your firm imported ironing tables or certain parts thereof?

No Yes--**COMPLETE AND RETURN THE ENCLOSED IMPORTERS' QUESTIONNAIRE**

II-10. Please report the types of ironing tables your firm produced in the United States during 2001-2003.

(Quantity in Units)					
Ironing table type	2001	2002	2003	January - March	
				2003	2004
Mesh-top T-top					
Mesh-top 4-leg					
Perforated-top T-leg					
Perforated-top 4-leg					
Other					
Total¹					

¹Totals should equal the totals for the quantity of production reported on the following page.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. Report all your firm's production capacity, production, shipments, inventories, and employment related to the production of ironing tables in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.) Please photocopy this page as necessary.

<i>(Quantity in units, value in \$1,000)</i>					
Item	Calendar years			January - March	
	2001	2002	2003	2003	2004
AVERAGE PRODUCTION CAPACITY ¹ (<i>quantity</i>)					
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)					
PRODUCTION (<i>quantity</i>)					
U.S. SHIPMENTS:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption:					
<i>Quantity</i> of internal consumption					
<i>Value</i> ² of internal consumption					
Transfers to related firms:					
<i>Quantity</i> of transfers to related firms					
<i>Value</i> ² of transfers to related firms					
EXPORT SHIPMENTS: ³					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
END-OF-PERIOD INVENTORIES ⁴ (<i>quantity</i>)					
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)					
U.S. SHIPMENTS TO RETAILERS (<i>quantity</i>)					
U.S. SHIPMENTS TO ALL OTHER (e.g., hotels) (<i>quantity</i>)					
AVERAGE NUMBER OF PRWs					
HOURS WORKED BY PRWs (<i>1,000 hours</i>)					
WAGES PAID TO PRWs (<i>value</i>)					
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).</p> <hr/> <p>² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001, 2002, and 2003 below:</p> <hr/> <p>³ Identify your principal export markets: _____</p> <p>⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12. If you reported transfers to related firms in question II-11, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-13. Other than direct imports, has your firm otherwise purchased ironing tables or certain parts thereof since January 1, 2001? (See definitions in the instruction booklet.)

No Yes--Report such purchases below for the specified periods.¹

<i>(Quantity in units, value in \$1,000)</i>					
Item	Calendar years			January - March	
	2001	2002	2003	2003	2004
PURCHASES FROM U.S. IMPORTERS² OF PRODUCT FROM--					
CHINA:					
<i>Quantity</i>					
<i>Value</i>					
ALL OTHER COUNTRIES:					
<i>Quantity</i>					
<i>Value</i>					
PURCHASES FROM DOMESTIC PRODUCERS:²					
<i>Quantity</i>					
<i>Value</i>					
PURCHASES FROM OTHER SOURCES:²					
<i>Quantity</i>					
<i>Value</i>					
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/>					
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>					

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to John Fry (202-708-4157).

III-1. Who should be contacted regarding the requested financial information?
List the names, titles, and phone numbers (including extensions) of the people who actually prepared and/or have actual knowledge of this response.

Company contact: _____

Name and title			
	Ext.		
Phone No.		Fax No.	E-mail address

Your company's World Wide Website: _____

III-2. Briefly describe your financial accounting system.

A. When does your fiscal year end (month and day)? _____
If your fiscal year changed during the periods examined, explain below:

B. 1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include subject merchandise: _____

2. Does your firm prepare profit/loss statements for the subject merchandise: Yes ___ No ___

3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10K's)? Please check relevant items below.

Audited ___ unaudited ___ annual reports ___ 10Ks ___ 10Qs ___

Monthly ___ quarterly ___ semi-annually ___ annually ___

Accounting basis: GAAP ___ cash ___ tax ___ other comprehensive (specify) _____

Note: The Commission may request your company to submit copies of your financial statements including internal profit/loss statements.

III-3. Briefly describe your cost accounting system (e.g., standard cost, job order cost, etc.)

III-4. Describe briefly your submission methodology, including allocation basis, if any, particularly for COGS, SG&A, and interest expense and other income and expenses.

III-5. Other products.--Please list any other products you processed in the facilities in which you processed ironing tables and provide the share of net sales accounted for by other products in your most recent fiscal year:

Product(s)	Share of sales
_____	_____
_____	_____

PART III--FINANCIAL INFORMATION--Continued

III-6. Operations on ironing tables and certain parts thereof.--Report the revenue and related cost information requested below on the ironing tables and certain parts thereof operations of your U.S. establishment(s).¹ Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

<i>(Quantity in units, value in \$1,000)</i>					
Item	Fiscal years ended--			January - March	
	_____	_____	_____	2003	2004
Net sales quantities:²					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales quantities					
Net sales values:²					
Commercial sales					
Internal consumption					
Transfers to related firms					
Total net sales values					
Cost of goods sold (including internal consumption and transfers to related firms):					
Raw materials					
Direct labor					
Other factory costs					
Total cost of goods sold					
Gross profit or (loss)					
Selling, general, and administrative (SG&A) expenses:					
Selling expenses					
General and administrative expenses					
Total SG&A expenses					
Operating income or (loss)					
Other income and expenses:					
Interest expense					
All other expense items					
All other income items					
All other income or expenses, net					
Net income or (loss) before income taxes					
Depreciation/amortization included above					
¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. ² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.					

PART III.--FINANCIAL INFORMATION--Continued

III-7. Capital expenditures, research and development expenditures, and asset values.--Report your firm's capital expenditures and research and development expenditures on ironing tables and certain parts thereof, and the values of the property, plant, and equipment used in the production of ironing tables and certain parts thereof. Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

<i>(Value in \$1,000)</i>					
Item	Fiscal years ended--			January - March	
	_____	_____	_____	2003	2004
Capital expenditures					
Research and development expenditures					
Property, plant, and equipment:					
Original cost					
Book value					

III-8. Since January 1, 2001, has your firm experienced any actual negative effects on its return on investment or its growth, investment, ability to raise capital, existing development and production efforts (including efforts to develop a derivative or more advanced version of the product), or the scale of capital investments as a result of imports of ironing tables and certain parts thereof from China?

No Yes--My firm has experienced actual negative effects as follows:

- Cancellation, postponement, or rejection of expansion projects
- Denial or rejection of investment proposal
- Reduction in the size of capital investments
- Rejection of bank loans
- Lowering of credit rating
- Problem related to the issue of stocks or bonds

Other (specify) _____

III-9. Does your firm anticipate any negative impact of imports of ironing tables and certain parts thereof from China?

No Yes--My firm anticipates negative effects as follows:

PART IV.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Mary Pedersen (202-205-3247).

IV-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No.

E-mail address

Section IV-A.--PRICE DATA

This section requests quarterly price and quantity data concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products during January 2001-December 2003:

Product 1.—Floor-standing, metal perforated top ironing table, T-Leg, with pad and cover

Product 2.—Floor-standing, metal mesh top ironing table, T-Leg, with pad and cover

Please note that total dollar values should be f.o.b. U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the FINAL NET amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-A.--PRICE DATA--Continued

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified products¹ produced and sold by your firm.

Product 1 Product 2

<i>(Quantity in units, value in dollars)</i>				
Period of shipment	Quantity of <u>all</u> U.S. commercial shipments	Value ² of <u>all</u> U.S. commercial shipments	Quantity of U.S. commercial shipments which were <u>not</u> bundled ³ with other products	Value ² of U.S. commercial shipments which were <u>not</u> bundled ³ with other products
2001:				
January-March				
April-June				
July-September				
October-December				
2002:				
January-March				
April-June				
July-September				
October-December				
2003:				
January-March				
April-June				
July-September				
October-December				
2004:				
January-March				
¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: <hr/>				
² Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.				
³ For purposes of this investigation, the term "bundled" is defined as the sale of an ironing table with a non-ironing table product or products in which the price of the ironing table is affected by the group negotiated price.				

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-1. Please describe how your firm determines the prices that it charges for sales of ironing tables (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

IV-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

IV-B-3. What are your firm's typical sales terms for its U.S.-produced ironing tables (e.g., 2/10 net 30 days)? _____ On what basis are your prices of domestic ironing tables usually quoted (e.g., f.o.b. warehouse, or delivered)? _____

IV-B-4. Approximately what share of your firm's sales of its U.S.-produced ironing tables in 2003 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

IV-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet-or-release provision? _____

(e) How frequently are meet-or-release provisions invoked? _____

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet-or-release provision? _____
- (e) How frequently are meet-or-release provisions invoked? _____

IV-B-7. (a) Approximately what amounts of your firm's sales of its U.S.-produced ironing tables were sold in the following manner?

Type of sale	Amount of sales (units)				
	2001	2002	2003	January - March	
				2003	2004
Traditional line reviews/negotiations					
Internet auctions					
Other (_____)					

(b) Approximately what amounts of your firm's sales of its U.S.-produced ironing tables were sold separately or sold bundled with other products?

Type of sale	Share of sales (units)				
	2001	2002	2003	January - March	
				2003	2004
Sold separate (not bundled with other products)					
Bundled with other products					
Total					

(c) Please describe the relative prices of ironing tables sold separately and ironing tables sold bundled with other products. _____

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-8. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced ironing tables?

Source	Share of 2003 sales	Lead time
From inventory		
Produced to order		
Total	100%	

IV-B-9. (a) What is the approximate percentage of the total delivered cost of ironing tables that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

IV-B-10. What is the geographic market area in the United States served by your firm's ironing tables?

- | | | | |
|------------------------------------|---|-------------------------------------|------------------------------------|
| <input type="checkbox"/> Northeast | <input type="checkbox"/> Mid-Atlantic | <input type="checkbox"/> Midwest | <input type="checkbox"/> Southeast |
| <input type="checkbox"/> Southwest | <input type="checkbox"/> Rocky Mountains | <input type="checkbox"/> West Coast | <input type="checkbox"/> Northwest |
| <input type="checkbox"/> National | <input type="checkbox"/> Other (describe) _____ | | |

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-11. (a) Please list in order of importance any products (such as over-the-door ironing boards, wall-mounted ironing boards, or countertop or tabletop ironing boards) that may be substituted for ironing tables.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for ironing tables?

No Yes--To what degree do changes in their prices affect the price for ironing tables? Does this effect have a time lag? If so, how long is the time lag for each substitute product?

IV-B-12. How has the demand within the United States (and outside the United States if known) for ironing tables changed since January 1, 2001? What principal factors affect changes in demand?

Increased Unchanged Decreased

IV-B-13. Have there been any significant changes in the product range or marketing of ironing tables since January 1, 2001?

No Yes--Please describe.

IV-B-14. How important are additional features (e.g., iron rests, cord holders, clothes racks) in your sales of ironing tables?

Very important Somewhat important Not important

Please indicate your ironing tables' major additional features and their degree of importance:

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-15. a) Do you consider mesh-top and perforated-top ironing tables to be interchangeable?

- Yes No--Please explain.

b) How important are differences in quality between mesh-top and perforated-top ironing tables for your firm's sales?

- Not important Somewhat Important Very important

Comments:

c) Does either type of ironing table command a price premium over the other?

- Yes- Mesh-top is priced higher than perforated-top.
 Yes- Perforated-top is priced higher than mesh-top.
 No difference in price.

IV-B-16. Please provide an estimated price range (f.o.b. U.S. point of shipment) for your firm's U.S. shipments of your U.S.-produced ironing tables or ironing boards.

Product	2003 price range (<i>per unit</i>)	
	Low	High
Perforated-top, T-Leg		
Mesh-top, T-Leg		
Perforated-top, 4-leg		
Mesh-top, 4-Leg		
Over-the-door		
Tabletop or countertop		
Wall-mounted		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-17. For each internet sale/reverse auction in which your firm participated, please provide the following information (attach additional pages if necessary):

a) What was the name of the company sponsoring the auction? _____

b) When did the auction take place? _____

c) Which metal-top ironing table products or product lines were being purchased through the auction? _____

d) When was the metal-top ironing table product to be shipped to the purchaser? _____

e) What were the quantities of each metal-top ironing table product or product line being purchased? _____

f) What were your opening and final bids on each metal-top ironing table product or product line? _____

g) Were your bids for ironing tables "bundled" with bids for other products? If so, specify the other products and explain. _____

h) What was the winning bid on each metal-top ironing table product? _____

i) If your firm did not win, please explain why you did not bid any lower.

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-18. Are ironing tables produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China
United States		
China		
Other countries		

¹ For any country-pair producing ironing tables which is *sometimes or never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-19. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between ironing tables produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "O" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	China
United States		
China		
Other countries		

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of ironing tables, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-C.--CUSTOMER IDENTIFICATION

Please identify below the names and addresses of your firm's 10 largest customers for ironing tables and certain parts thereof during 2001-2003. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of ironing tables and certain parts thereof that each of these customers accounted for in 2003.

No.	Customer's name	Street address (not P.O. box), state, and zip code	Contact person	Area code and telephone number	Share of 2003 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-E.--COMPETITION FROM IMPORTS--LOST SALES

PLEASE DO NOT RE-SUBMIT ALLEGATIONS PROVIDED IN THE PRELIMINARY PHASE OF THESE INVESTIGATIONS.

Since January 1, 2001: Did your firm lose sales of ironing tables and certain parts thereof to imports of these products from China?

Yes No

If yes, please furnish as much of the following information as possible for each affected transaction. Document such allegations of lost sales whenever possible (documentation could include copies of invoices, sales reports, or letters from customers). **Please note that the Commission may contact the firms named to verify the allegations reported.**

- Customer name, contact person, phone and fax numbers
- Specific product(s) involved
- Date of your price quotation
- Quantity involved
- Your rejected price quotation (total delivered value)
- The country of origin of the competing imported product
- The accepted price quotation of the imported product (total delivered value)

Customer name, contact person, phone and fax numbers	Product	Date of quote	Quantity (units)	Rejected U.S. price (total value-- dollars)	Country of origin	Accepted import price (total value-- dollars)

PART V. --ALTERNATIVE PRODUCTS – TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Megan Spellacy (202-205-3109). **Supply all data requested (except for financial data) on a calendar-year basis.**

V-1. Who should be contacted regarding the requested information?

Company contact: _____
Name and title

Phone No. E-mail address

V-2. With respect to your firm's operations on over-the-door and wall-mounted ironing boards, have you, since January 1, 2001, lost sales or revenues or experienced any negative effects on your firm's growth, investment, ability to raise capital, or existing development and production efforts, including efforts to develop a derivative or more advanced version of the product, as a result of imports of ironing tables and certain parts thereof from China?

No Yes--Please describe the lost sales/revenues and/or negative impact.

V-3. Report the information requested on page 26 for over-the-door and wall-mounted ironing boards produced in your U.S. establishment(s) during the specified periods. (See product definitions in the instruction booklet.) In the space provided below, please indicate whether or not your firm was able to provide accurate figures, or estimates, for the data requested. If not, identify your problems in doing so and indicate the nature (and extent) of any inaccuracies.

PART V. --ALTERNATIVE PRODUCTS --TRADE AND RELATED INFORMATION-- *Continued*

V-4. With respect to your firm's operations on countertop and tabletop ironing boards, have you, since January 1, 2001, lost sales or revenues or experienced any negative effects on your firm's growth, investment, ability to raise capital, or existing development and production efforts, including efforts to develop a derivative or more advanced version of the product, as a result of imports of ironing tables and certain parts thereof from China?

No Yes--Please describe the lost sales/revenues and/or negative impact.

V-5. Report the information requested on page 27 for countertop and tabletop ironing boards produced in your U.S. establishment(s) during the specified periods. (See product definitions in the instruction booklet.) In the space provided below, please indicate whether or not your firm was able to provide accurate figures, or estimates, for the data requested. If not, identify your problems in doing so and indicate the nature (and extent) of any inaccuracies.

PART V. --ALTERNATIVE PRODUCTS --TRADE AND RELATED INFORMATION-- *Continued*
V-6. OVER-THE-DOOR AND WALL-MOUNTED IRONING BOARDS TRADE AND RELATED INFORMATION

<i>(Quantity in units, value in \$1,000)</i>					
Item	Calendar years, except as noted			January - March	
	2001	2002	2003	2003	2004
AVERAGE PRODUCTION CAPACITY <i>(quantity)</i>					
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>					
PRODUCTION <i>(quantity)</i>					
U.S. SHIPMENTS:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption:					
<i>Quantity</i> of internal consumption					
<i>Value</i> ¹ of internal consumption					
Transfers to related firms:					
<i>Quantity</i> of transfers to related firms					
<i>Value</i> ¹ of transfers to related firms					
EXPORT SHIPMENTS:²					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
END-OF-PERIOD INVENTORIES³ <i>(quantity)</i>					
AVERAGE NUMBER OF PRWs					
HOURS WORKED BY PRWs <i>(1,000 hours)</i>					
WAGES PAID TO PRWs <i>(value)</i>					
FINANCIAL INFORMATION:⁴					
Net sales:⁵					
<i>Quantity</i>					
<i>Value</i>					
Cost of goods sold <i>(value)</i>					
Gross profit or (loss) <i>(value)</i>					
Selling, general, and administrative expenses <i>(value)</i>					
Operating income or (loss) <i>(value)</i>					
Capital expenditures <i>(value)</i>					

¹ Sales to related firms (including internal consumption and transfers) must be valued at fair market value.

² Identify your principal export markets: _____

³ Reconciliation of data.--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

⁴ Report financial information on a fiscal-year basis (year ending _____).

⁵ Including internal consumption and transfers to related firms and net of discounts, returns, allowances, and prepaid freight.

PART V. --ALTERNATIVE PRODUCTS --TRADE AND RELATED INFORMATION-- *Continued*

V-7. COUNTERTOP AND TABLE TOP IRONING BOARDS TRADE AND RELATED INFORMATION

<i>(Quantity in units, value in \$1,000)</i>					
Item	Calendar years			January - March	
	2001	2002	2003	2003	2004
AVERAGE PRODUCTION CAPACITY <i>(quantity)</i>					
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>					
PRODUCTION <i>(quantity)</i>					
U.S. SHIPMENTS:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption:					
<i>Quantity</i> of internal consumption					
<i>Value</i> ¹ of internal consumption					
Transfers to related firms:					
<i>Quantity</i> of transfers to related firms					
<i>Value</i> ¹ of transfers to related firms					
EXPORT SHIPMENTS:²					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
END-OF-PERIOD INVENTORIES³ <i>(quantity)</i>					
AVERAGE NUMBER OF PRWs					
HOURS WORKED BY PRWs <i>(1,000 hours)</i>					
WAGES PAID TO PRWs <i>(value)</i>					
FINANCIAL INFORMATION:⁴					
Net sales:⁵					
<i>Quantity</i>					
<i>Value</i>					
Cost of goods sold <i>(value)</i>					
Gross profit or (loss) <i>(value)</i>					
Selling, general, and administrative expenses <i>(value)</i>					
Operating income or (loss) <i>(value)</i>					
Capital expenditures <i>(value)</i>					

¹ Sales to related firms (including internal consumption and transfers) must be valued at fair market value.

² Identify your principal export markets: _____

³ Reconciliation of data.--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

⁴ Report financial information on a fiscal-year basis (year ending _____).

⁵ Including internal consumption and transfers to related firms and net of discounts, returns, allowances, and prepaid freight.

PART V.--ALTERNATIVE PRODUCTS--TRADE AND RELATED INFORMATION--Continued

V-8. **COMPARABILITY OF PRODUCTS.**—Since January 1, 2001, has your firm produced (1) ironing tables (as defined in the instruction booklet), (2) over-the-door and wall-mounted ironing boards, or (3) countertop and tabletop ironing boards?

No

Yes—In making its determination on what is the “domestic like product” in these and other antidumping investigations, the Commission generally considers a number of factors, including (1) physical characteristics and uses; (2) interchangeability; (3) channels of distribution; (4) customer and producer perceptions of the products; (5) common manufacturing facilities, production processes, and production employees; and, where appropriate (6) price. **If you have firsthand knowledge concerning the similarities and/or differences between the six factors listed above, please give us your views concerning such similarities and/or differences.** Please indicate clearly which product(s) you are comparing. Photocopy this page and complete separate pages for each combination of products, as needed.

(a) Characteristics and uses:

(b) Interchangeability:

(c) Manufacturing processes:

(d) Channels of distribution:

(e) Customer and producer perceptions:

(f) Price:
