

**FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE  
HAND TRUCKS AND CERTAIN PARTS THEREOF FROM CHINA**

*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**

Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than August 17, 2004**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning hand trucks and certain parts thereof from China (inv. No. 731-TA-1059 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

World Wide Web address \_\_\_\_\_

Has your firm produced or exported hand trucks or hand truck parts (as defined in the instruction booklet) since January 1, 2001?

**NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

**YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

*I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
Name and Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Authorized Official

( ) \_\_\_\_\_ ( ) \_\_\_\_\_  
Phone Fax

\_\_\_\_\_  
E-mail address

**PART I.--GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours \_\_\_\_\_ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

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I-3. Please provide the names, street addresses (not P.O. boxes), telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm's hand trucks and parts in 2003.

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I-4. Does your firm or any related firm produce, have the capability to produce, or have any plans to produce hand trucks and parts in the United States or other countries?

No

Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Elizabeth Haines for copies of that questionnaire).

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**PART I.--GENERAL QUESTIONS--Continued**

I-5. Does your firm or any related firm import or have any plans to import hand trucks and parts into the United States?

- No
- Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Elizabeth Haines for copies of that questionnaire).

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**PART II.--TRADE AND RELATED INFORMATION**

II-1. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of hand trucks and parts in China?

- No
- Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed.

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II-2. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of hand trucks and parts?

\_\_\_\_\_ Percent

II-3. Does your firm produce products other than hand trucks and parts on the same equipment and machinery used in the production of hand trucks and parts?

- No
- Yes--List the following information.

Basis for allocation of capacity data (e.g., sales): \_\_\_\_\_

Products produced on same equipment and share of total production in 2003 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
Finished hand trucks	_____	_____	_____
Hand truck parts	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-4. Has your firm maintained any inventories of hand trucks and parts in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5 above<sup>1</sup>) since 2001?

No       Yes--Report the quantity (in units) of such **end-of-period** inventories below. Report separately for (1) finished hand trucks and (2) hand truck parts.

	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>June</u> <u>2003</u>	<u>June</u> <u>2004</u>
(1) _____	_____	_____	_____	_____	_____
(2) _____	_____	_____	_____	_____	_____

II-5. Does your firm sell hand trucks and parts over the internet?

No       Yes--Please describe, noting the estimated percentage of your firm's total sales of hand trucks and parts in 2003 accounted for by internet sales.

\_\_\_\_\_  
\_\_\_\_\_

II-6. Are the hand trucks and parts exported by your firm subject to antidumping findings or remedies in any WTO-member countries?

No       Yes--List the products(s), countries affected, and the date of such findings/remedies.

<i>Product</i>	<i>Country</i>	<i>Date</i>
_____	_____	_____
_____	_____	_____
_____	_____	_____

II-7. Please explain the basis for your projections in questions II-8 and II-9 (including any changes in capacity or in the markets to which your company is shipping).

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

<sup>1</sup> Such firms will report inventories in the Commission's importer or producer questionnaire.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-8. **Finished hand trucks.**--Please report production capacity, production, shipments, and inventories of hand trucks produced by your firm in China during the specified periods.

(Quantity in units)							
Item	Actual experience					Projections <sup>1</sup>	
	2001	2002	2003	January-June		2004	2005
				2003	2004		
<b>AVERAGE PRODUCTION CAPACITY<sup>2</sup></b>							
<b>BEGINNING-OF-PERIOD INVENTORIES<sup>3</sup></b>							
<b>PRODUCTION<sup>4</sup></b>							
<b>SHIPMENTS:</b>							
<b>Internal consumption/transfers</b>							
<b>Home market sales</b>							
<b>Exports to--</b>							
<b>United States<sup>5</sup></b>							
<b>All other export markets<sup>6</sup></b>							
<b>Total exports</b>							
<b>Total shipments</b>							
<b>END-OF-PERIOD INVENTORIES</b>							
<p><sup>1</sup> In making projections, please disregard any actual or potential effects of this antidumping investigation.</p> <p><sup>2</sup> The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).</p> <hr/> <p><sup>3</sup> Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?  <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p> <hr/> <p><sup>4</sup> Please estimate the percentage of total production of hand trucks in China accounted for by your firm's production in 2003.                      _____ Percent</p> <p><sup>5</sup> Please estimate the percentage of total exports to the United States of hand trucks from China accounted for by your firm's exports in 2003.                      _____ Percent</p> <p><sup>6</sup> Identify principal <i>other</i> export markets. _____</p>							

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-9. **Parts of hand trucks.**—Please report production capacity, production, shipments, and inventories of hand truck frames, hand truck handling areas, hand truck projecting edges (or toe plates), and unassembled had trucks (complete or partial kits including these parts) produced by your firm in China during the specified periods that were/are **not for use in your production of finished hand trucks**. Report separately for each product, photocopy page as necessary and indicating the product for which you are reporting.

Frames     Handling areas     Projecting areas (toe plates)     Unassembled hand trucks (complete or partial kits including these parts)

(Quantity in units)							
Item	Actual experience					Projections	
	2001	2002	2003	January-June		2004	2005
				2003	2004		
<b>AVERAGE PRODUCTION CAPACITY<sup>1</sup></b>							
<b>BEGINNING-OF-PERIOD INVENTORIES<sup>2</sup></b>							
<b>PRODUCTION<sup>3</sup></b>							
<b>SHIPMENTS:</b>							
<b>Home market sales</b>							
<b>Exports to--</b>							
<b>United States<sup>4</sup></b>							
<b>All other export markets<sup>5</sup></b>							
<b>Total exports</b>							
<b>Total shipments</b>							
<b>END-OF-PERIOD INVENTORIES</b>							
<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating ____ hours per week, ____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary). <hr/>							
<sup>2</sup> <u>Reconciliation of data</u> .--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ <hr/>							
<sup>3</sup> Please estimate the percentage of total production of hand truck parts in China accounted for by your firm's production in 2003. <div style="text-align: right;">_____ Percent</div>							
<sup>4</sup> Please estimate the percentage of total exports to the United States of hand truck parts from China accounted for by your firm's exports in 2003. <div style="text-align: right;">_____ Percent</div>							
<sup>5</sup> Identify principal <i>other</i> export markets. _____ <hr/>							