

PURCHASERS' QUESTIONNAIRE
CHLORINATED ISOCYANURATES FROM CHINA AND SPAIN

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than March 3, 2005

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning chlorinated isocyanurates (chlorinated isos) from China and Spain (invs. Nos. 731-TA-1082-1083 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from **Kelly Clark** (202-205-3166 via e-mail kelly.clark@usitc.gov).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm purchased chlorinated isocyanurates (as defined in the instruction booklet) from <u>any</u> source (domestic or foreign) at any time since January 1, 2002?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing chlorinated isos from China or Spain into the United States or which are engaged in exporting chlorinated isos from China or Spain to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of chlorinated isos?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART II.--PURCHASES

Please note that the questions in this section refer to purchases of granular, tabular, and blended tablet chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

II-1. Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of chlorinated isos. Report based on delivery date, not order date.

<i>(Quantity in pounds, value in \$1,000)</i>			
Item	2002	2003	2004
PURCHASES OF CHLORINATED ISOS PRODUCED IN THE UNITED STATES:			
<i>Quantity</i>			
<i>Value</i>			
PURCHASES OF CHLORINATED ISOS PRODUCED IN CHINA:			
<i>Quantity</i>			
<i>Value</i>			
PURCHASES OF CHLORINATED ISOS PRODUCED IN SPAIN:			
<i>Quantity</i>			
<i>Value</i>			
PURCHASES OF CHLORINATED ISOS PRODUCED IN ALL OTHER COUNTRIES:¹			
<i>Quantity</i>			
<i>Value</i>			
¹ Please identify these countries: _____			

PART II.--PURCHASES--Continued

Please note that the questions in this section refer to purchases of granular, tabular, and blended tableted chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

II-2. If the relative shares of your firm's total purchases of chlorinated isos from different sources (both domestic and foreign) have changed in the last three years, please list the country, state whether the relative share from that country has increased or decreased, and state the reason.

Country	Increase/decrease	Reason

II-3. If your firm has purchased chlorinated isos from only one country, please explain the reasons for doing so.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. a) Which of the following best describes your firm as a purchaser of chlorinated isos (check all that apply, noting the specific end uses if known)?

- Tableter (_____)
- Pool-related retailer (_____)
- Mass market retailer (_____)
- Other retailer (_____)
- Industrial market user (_____)
- Distributor (_____)
- Other (_____)

b) Please indicate which of the following chlorinated isos products your firm generally purchases.

- Granular trichlor
- Granular dichlor
- Trichlor tablets
- "Blended" tablets
- Other (specify): _____

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Please note that the questions in this section refer to purchases of granular, tabular, and blended tablet chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

III-1. c) What are the major end uses for the chlorinated isos that your firm purchases (check all that apply):

- | | |
|---|---|
| <input type="checkbox"/> For swimming pools | <input type="checkbox"/> For machine dishwashing detergents |
| <input type="checkbox"/> For toilet bowl cleaners | <input type="checkbox"/> For bleaches/scouring powders |
| <input type="checkbox"/> For water treatment applications | <input type="checkbox"/> For tablet production |
| <input type="checkbox"/> For other (_____) | |

III-2. (a) If your firm is a distributor or reseller of chlorinated isos, what are the major types of consumers to which you sell chlorinated isos?

(b) Do you compete for sales to your customers with the manufacturers or importers from which you purchase chlorinated isos? When did you first become aware of this competition?

III-3. If your firm is an end user of chlorinated isos, list in order of quantity of chlorinated isos consumed, the top 3 products for which your firm purchases chlorinated isos as a component part or input. Please indicate what percentage of the total cost is accounted for by chlorinated isos.

<u>Product you produce</u>	<u>Percent of cost accounted for by chlorinated isos</u>
1. _____	1. _____
2. _____	2. _____
3. _____	3. _____

III-4. (a) If your firm is an end user of chlorinated isos, has the demand for your firm's final products incorporating chlorinated isos changed since January 1, 2002?

- Increased Unchanged Decreased

(b) Has this had any effect on your firm's demand for chlorinated isos?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Please note that the questions in this section refer to purchases of granular, tabular, and blended tableted chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

III-5. (a) Please list in order of importance any products that may be substituted for chlorinated isos.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for chlorinated isos?

No Yes--Please explain.

III-6. Are you aware whether the chlorinated isos you are purchasing are U.S.-produced or imported?

Always Usually Sometimes Never

III-7. Do you know the manufacturer of the chlorinated isos that you purchase?

Always Usually Sometimes Never

III-8. To your knowledge, are your buyers aware of and/or interested in the country of origin of the goods you supply them?

Always Usually Sometimes Never

III-9. Have you made significant changes in your purchasing patterns (e.g., frequency) in the last three years?

No Yes--Please explain.

III-10. How many suppliers do you generally contact before making a purchase?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Please note that the questions in this section refer to purchases of granular, tabular, and blended tableted chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

III-11. Have you changed suppliers since January 1, 2002?

- No Yes--Please list the suppliers, indicate whether each firm was added or dropped as a supplier, and give the reasons for the change.

III-12. Are you aware of any new suppliers, either foreign or domestic, that have entered the market in the last 3 years?

- No Yes--Please identify the firms.

III-13. Do you require your suppliers to become certified or prequalified with respect to the quality, chemistry, strength, or other performance characteristic of the chlorinated isos they sell to your firm?

- No Yes-- ____ percent of purchases in 2004 Yes--all purchases

Please provide a general description of the certification or qualification process and the time required.

III-14. Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.) and estimate the time it takes to certify or qualify a new supplier.

III-15. a) Please list the suppliers that are qualified (or registered) to supply your firm with chlorinated isos. Please note in your response the date on which they became qualified.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Please note that the questions in this section refer to purchases of granular, tabular, and blended tableted chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

III-15. b) Since January 1, 2002, have any domestic or foreign producers failed in their attempts to certify or qualify their chlorinated isos with your firm or have any producers lost their approved status?

No

Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification process.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Please note that the questions in this section refer to purchases of granular, tabular, and blended tableted chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

III-16. (a) For the factors listed below, please rate each in terms of its importance in your purchase decision for chlorinated isos.

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Please note that the questions in this section refer to purchases of granular, tabular, and blended tableted chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

III-16. (b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase chlorinated isos for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).

- 1. _____
- 2. _____
- 3. _____

Other factors or comments: _____

III-17. What characteristics does your firm consider when determining the quality of chlorinated isos?

III-18. How often does your firm purchase the chlorinated isos that is offered at the lowest price?

- Always Usually Sometimes Never

III-19. Please list the names of any firms you considered price leaders in the chlorinated isos market during January 2002-December 2004. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.

III-20. Please describe how the above firm(s) exhibited price leadership.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Please note that the questions in this section refer to purchases of granular, tabular, and blended tableted chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

III-21. a) Approximately what share of your firm's purchases of domestic and imported chlorinated isos in **2004** were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of purchase	Share of purchases (percent)		
	Domestic	Subject imports	Nonsubject imports
Long-term contracts			
Short-term contracts			
Spot purchases			
	100%	100%	100%

b) Has the percentage of contract vs. spot purchases increased, decreased, or stayed the same since January 2002? If the percentage of contract vs. spot sales differed during the period (e.g., increased in 2002 but decreased in 2003), please identify all periods in which the percentage of contract vs. spot purchases changed, indicating whether this percentage increased, decreased or stayed the same.

Increased
 Unchanged
 Decreased

III-22. If your company purchased chlorinated isos pursuant to long-term or short-term contracts, does the typical contract contain the following (please note if your response differs for long-term vs short-term contracts).

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Since January 2002, approximately what percent of your firm's contracts involved requests for price renegotiation? _____

(d) Does the contract fix quantity, price, or both? _____

(e) Does the contract have a meet or release provision? _____

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Please note that the questions in this section refer to purchases of granular, tabular, and blended tableted chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

III-22. (f) If contracts have a meet-or-release clause, has your supplier actually changed prices during the period in which the contract was in place? Yes _____ No _____. If yes, please estimate the percentage of your firm's contract purchases since January 2002, in which a price change took place while the contract was still in place. Please note in your response the time period when this price change occurred and what caused the change. Attach additional pages if necessary.

g) Does the contract have any provisions for increases in the cost of raw materials? If yes, please describe.

III-23. If you are a distributor or tableter or re-packer of chlorinated isos, what other products does your firm distribute, tablet, or re-package?

III-24. How substitutable are trichlor and dichlor for your customers? Will your customers sometimes buy one (i.e., trichlor or dichlor) if the other is not available or higher-priced?

III-25. a.) If you re-sell chlorinated isos, how often do you sell and price isos in a "bundle" with other products?

Always Usually Sometimes Never

If you answered other than "never," please describe what other products you bundle with chlorinated isos:

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Please note that the questions in this section refer to purchases of granular, tabular, and blended tableted chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

III-25. b.) If you purchase chlorinated isos, how often do you purchase and price isos in a "bundle" with other products?

- Always Usually Sometimes Never

If you answered other than "never," please describe what other products you bundle with chlorinated isos:

III-26. If you are a tableter, how often do you mix granular chlorinated isos from different countries in one tablet?

- Always Usually Sometimes Never

III-27. How often do you mix tablets of chlorinated isos from different countries in the same pail or other package?

- Always Usually Sometimes Never

III-28. Do you produce any specially blended tablets of chlorinated isos? If so, please describe and/or attach promotional literature. Do these products compete directly with non-blended chlorinated isos?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-29. **COMPARABILITY OF TRICHLOR VERSUS DICHLOR** – Please describe the differences and similarities between TRICHLOR chlorinated isos and DICHLOR chlorinated isos for the following factors: (a) physical properties; (b) manufacturing processes-where and how they are made, and whether there are common facilities and employees; (c) end uses-include a discussion on the interchangeability of the products in specific, representative end uses and provide an estimate of how often the products actually are used in such applications; (d) channels of distribution – describe the specific channels of distribution/market environment in which the products are sold; (e) customer requirements – describe the typical requirements of the customer; and (f) price. Use additional pages if necessary.

(a) Physical properties:

(b) Manufacturing processes:

(c) End uses:

(d) Channels of distribution:

(e) Customer requirements:

(f) Price:

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-30. **COMPARABILITY OF GRANULAR CHLORINATED ISOS VERSUS TABLETED CHLORINATED ISOS** – Please describe the differences and similarities between GRANULAR chlorinated isos and TABLETED chlorinated isos for the following factors: (a) physical properties; (b) manufacturing processes-where and how they are made, and whether there are common facilities and employees; (c) end uses-include a discussion on the interchangeability of the products in specific, representative end uses and provide an estimate of how often the products actually are used in such applications; (d) channels of distribution – describe the specific channels of distribution/market environment in which the products are sold; (e) customer requirements – describe the typical requirements of the customer; and (f) price. Use additional pages if necessary.

(a) Physical properties:

(b) Manufacturing processes:

(c) End uses:

(d) Channels of distribution:

(e) Customer requirements:

(f) Price:

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-31. **COMPARABILITY OF "BLENDED" CHLORINATED ISOS TABLETS VERSUS ALL OTHER CHLORINATED ISOS** – Please describe the differences and similarities between BLENDED chlorinated isos tablets and ALL other chlorinated isos for the following factors: (a) physical properties; (b) manufacturing processes-where and how they are made, and whether there are common facilities and employees; (c) end uses-include a discussion on the interchangeability of the products in specific, representative end uses and provide an estimate of how often the products actually are used in such applications; (d) channels of distribution – describe the specific channels of distribution/market environment in which the products are sold; (e) customer requirements – describe the typical requirements of the customer; and (f) price. Use additional pages if necessary.

(a) Physical properties:

(b) Manufacturing processes:

(c) End uses:

(d) Channels of distribution:

(e) Customer requirements:

(f) Price:

**PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED
PRODUCT--Continued**

Please note that the questions in this section refer to purchases of granular, tabular, and blended tablet chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

IV-3. Do you or your customers ever specifically order chlorinated isos from one country in particular over other possible sources of supply?

- No Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why chlorinated isos from these countries is preferred over product from other countries (please note the specific product in your response).

IV-4. Are certain grades/types/sizes of chlorinated isos available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No Yes--Please identify the source and the grade/type/size.

IV-5. If you purchased chlorinated isos from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

Please note that the questions in this section refer to purchases of granular, tabular, and blended tablet chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

IV-6. For the factors listed below, please rate how chlorinated isos produced in each country you identified in your response to the first question in Part IV compares with chlorinated isos produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Copy this page as necessary to cover all possible country combinations and please attach any comments you care to make concerning your responses, especially in comparisons where you rate product from one country superior or inferior to product from another.

_____	compared to	_____	
(specify country)		(specify country)	
	SUPERIOR	COMPARABLE	INFERIOR
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

Please note that the questions in this section refer to purchases of granular, tabular, and blended tablet chlorinated isos. If your response to any question differs depending on whether the chlorinated isos are granular, tablets, or blended tablets, please note this in your response and provide information for each such product.

IV-7. (a) How often does domestically produced chlorinated isos meet minimum quality specifications for your uses or your customers' uses?

- Always
- Usually
- Sometimes
- Rarely or never

(b) How often does imported subject chlorinated isos meet minimum quality specifications for your uses or your customers' uses?

- China Always Usually Sometimes Rarely or never
- Spain Always Usually Sometimes Rarely or never

(c) How often does imported nonsubject chlorinated isos meet minimum quality specifications for your uses or your customers' uses?

- Country _____ Always Usually Sometimes Rarely or never
- Country _____ Always Usually Sometimes Rarely or never
- Country _____ Always Usually Sometimes Rarely or never

PART V.--PURCHASE PRICES

This section requests quarterly price and quantity data concerning your firm's purchases of the following U.S.-produced and imported products from China and/or Spain (either directly from manufacturers located in China (including Hong Kong) Spain, or from U.S. importers of the subject product) during January 2002-December 2004:

Chlorinated Isos in granular form:

Product 1.—Granular trichloroisocyanuric acid with approximately 90 percent available chlorine content (similar to ACL®90 or CDB®), sold in 2,205 lb. polypropylene bags

Product 2.—Granular sodium dichloroisocyanurate (dihydrate) with approximately 56 percent available chlorine content (similar to ACL®56 or CDB®56), sold in 2,205 lb. polypropylene bags, for repackaging for pool treatment use

Product 3.—Granular sodium dichloroisocyanurate (dihydrate) with approximately 56 percent available chlorine content (similar to ACL®56 or CDB®56), sold in 300 pound drums, for use in cleanser and/or sanitizer applications

Chlorinated Isos in tableted form: (note- if your firm purchases tablets made of chlorinated isos from more than one country, please estimate on the next page to the best of your ability the share (in percent) of the weight of your tablets that is made from chlorinated isos from each country)

Product 4.-Trichlor tablets (see instruction booklet for definition) in 1 metric ton containers

Product 5.-Trichlor tablets (see instruction booklet for definition) in 24-26 pound containers

Product 6.- Blended 3-inch tablets (see instruction booklet for definition) with approximately 85to 90 percent available chlorine content, in 24-26 pound containers

COPY PAGES AS NECESSARY. Complete a separate page for each of the specified products purchased by your firm. Indicate in the space provided the product for which pricing is reported.

PART V.--PURCHASE PRICES--Continued

PURCHASES FROM U.S. PRODUCERS

Product 1 Product 2 Product 3 Product 4 Product 5 Product 6

<i>(Quantity in pounds, value in dollars)</i>		
Period of shipment	Quantity	Delivered value ²
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: <hr/>		
² Delivered value should be net of returns, discounts, allowances, rebates but should include all ocean freight costs and U.S.-inland freight costs for delivery to your facility.		

Note for products 5 and 6 only: Please specify the weight of the tablets for which pricing data are reported.

PART V.--PURCHASE PRICES--Continued

PURCHASES FROM U.S. IMPORTERS

Product 1 Product 2 Product 3 Product 4 Product 5 Product 6

Country of origin of product: China Spain

<i>(Quantity in pounds, value in dollars)</i>		
Period of shipment	Quantity	Delivered value ²
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: <hr/>		
² Delivered value should be net of returns, discounts, allowances, rebates but should include all ocean freight costs and U.S.-inland freight costs for delivery to your facility.		

Note for products 5 and 6 only: Please specify the weight of the tablets for which pricing data are reported.

PART V.--SUPPLIER IDENTIFICATION

Please provide the names and addresses of your firm's five largest suppliers of chlorinated isos purchased during 2002-2004. Please also provide the name and telephone number of a contact person and ESTIMATE the share of the quantity of your firm's total purchases of chlorinated isos that each of these suppliers accounted for in 2004.

No.	Supplier's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2004 purchases (%)
1					
2					
3					
4					
5					