PURCHASERS' QUESTIONNAIRE CARBAZOLE VIOLET PIGMENT 23 FROM CHINA AND INDIA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615 500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than September 14, 2004

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning carbazole violet pigment 23 ("violet 23") from China and India (invs. Nos. 701-TA- 437 and 731-TA-1060 and 1061 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Craig Thomsen (202-205-3226).

tirm		
	State	Zip code
ide Web address		
irm purchased violet 23 (as defined in the January 1, 2001?	instruction booklet) from any so	ource (domestic or foreign) at any
(Sign the certification below and promp	tly return only this page of the qu	uestionnaire to the Commission)
		nnaire, sign the certification, and
CE	RTIFICATION	_
employees, and contract personnel who ecords of these investigations or related pr	are acting in the capacity of Coceedings for which this inform	Commission employees, for developing a ation is submitted, or in internal audits an
of Authorized Official		
oj minoriscu Ojjiciui	Duic	
	irm purchased violet 23 (as defined in the January 1, 2001? (Sign the certification below and promp (Read the instruction booklet carefully, return the entire questionnaire to the Comparison herein supplied in response to the fand that the information submitted is sufficient and throughout these investionnaire and throughout these investing and contract personnel who exceeds of these investigations or related pratting to the programs and operations of	ide Web address Imm purchased violet 23 (as defined in the instruction booklet) from any so January 1, 2001? (Sign the certification below and promptly return only this page of the quanting the instruction booklet carefully, complete all parts of the question return the entire questionnaire to the Commission) CERTIFICATION Aformation herein supplied in response to this questionnaire is complete a land that the information submitted is subject to audit and verification by the stand that the information submitted is subject to audit and verification by the same or similar merchandise. (If you do not consent to such use, please at information submitted in this questionnaire response and throughout the serious of these investigations or related proceedings for which this information the programs and operations of the Commission pursuant to 5 and will sign non-disclosure agreements.

PART I.-GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 10 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

	actual number of hours required and ire and completing the form.	the cost to your	r firm of preparing th
	_	hours	dollars
	comments you may have for improvestions. Please attach such commen		
	ddress of establishment(s) covered by eporting guidelines). If your firm is ling symbol.		
Is your firm owned in y	whole or in part, by any other firm?		
15 your min owned, m v	viiole of ili part, by any other illili?		
	aList the following information. Address		ctent of vnership
□ No □ Yes	sList the following information.		
No Yes Firm name Does your firm have any importing violet 23 from	sList the following information.	reign, which are	vnership e engaged in
No Yes Firm name Does your firm have any importing violet 23 from China or	Address Address y related firms, either domestic or for China or India into the United State	reign, which are	vnership e engaged in

PART I.--GENERAL QUESTIONS--Continued

I-5.	Does your firm have any related firms, either domestic or foreign, which are engaged in the production of violet 23?						
	No YesList the following information.						
	Firm name	Address		Affiliation			
PART	· II <u>PURCHAS</u>	SES					
II-1.	Report, as indi	cated below, you et 23 (in both cru					
	(Quant	tity in 1,000 pour	nds of 100-pe	rcent pure p	igment, <i>value</i>	e in \$1,000)	
		Item		2001	2002	2003	JanJune 2004
VIOL	ET 23 IN CRUDE	FORM:			•	•	
PUI	RCHASES OF PR	ODUCT PRODUC	ED IN THE UNI	TED STATES	:		
(Quantity						
,	Value						
PUI	RCHASES OF PR	ODUCT PRODUC	ED IN CHINA:		•	•	•
	Quantity						
,	Value						
PUR	CHASES OF PRO	ODUCT PRODUCE	D IN INDIA:		•	•	•
(Quantity						
,	Value						
PUR	CHASES OF PRO	DDUCT PRODUCE	D IN ALL OTH	ER COUNTRI	ES:1		
	Quantity						
,	Value						
1	Please identify th	ese countries:				1	

PART II.--<u>PURCHASES</u>--Continued

II-1.--Continued

(<i>Quantity</i> in 1,000 pounds of 100-pe	rcent pure p	igment, <i>value</i>	e in \$1,000)	
Item	2001	2002	2003	JanJune 2004
VIOLET 23 IN PRESSCAKE FORM:		•	•	•
PURCHASES OF PRODUCT PRODUCED IN THE UNIT	TED STATES:			
Quantity				
Value				
PURCHASES OF PRODUCT PRODUCED IN CHINA:				
Quantity				
Value				
PURCHASES OF PRODUCT PRODUCED IN INDIA:				
Quantity				
Value				
PURCHASES OF PRODUCT PRODUCED IN ALL OTH	ER COUNTRIE	ES:1		•
Quantity				
Value				
¹ Please identify these countries:				
VIOLET 23 IN DRY COLOR FORM:				
PURCHASES OF PRODUCT PRODUCED IN THE UNIT	TED STATES:			
Quantity				
Value				
PURCHASES OF PRODUCT PRODUCED IN CHINA:				
Quantity				
Value				
PURCHASES OF PRODUCT PRODUCED IN INDIA:				
Quantity				
Value				
PURCHASES OF PRODUCT PRODUCED IN ALL OTH	ER COUNTRIE	ES:1		
Quantity				
Value				
¹ Please identify these countries:				

PART II.--PURCHASES--Continued

	Country/Product type (e.g. crude,	Increase/	D			
	presscake, dry color)	decrease	Reason			
PLEA CRUI SECT PRES	SE NOTE THAT THE QU DE AND FINISHED FORM TON DIFFER BY FORM (SCAKE FORM, OR DRY	JESTIONS IN T AS. IF THE AN OR TYPE OF V COLOR FORM	ND PURCHASING PRACTICES HIS SECTION REFER TO VIOLET 23 IN BOTH SWERS TO THE QUESTIONS IN THIS IOLET 23 (I.E., CRUDE PIGMENT FORM, I), OR IF YOUR ANSWERS DIFFER BY END I), PLEASE NOTE THIS IN YOUR RESPONSE.			
II-1.		st describes your	firm as a purchaser of violet 23 (check all that apply,			
	Converter of crude to finished violet 23 (
	Converter of crude to	finished violet 23	3 (
			3 (
	END USER, textiles (
	☐ END USER, textiles (☐ END USER, printing	ink (
	☐ END USER, textiles (☐ END USER, printing ☐ END USER, coatings ☐	ink (
	☐ END USER, textiles (☐ END USER, printing ☐ END USER, coatings ☐ END USER, plastics (☐	ink (

(a) If your firm is a distributor or reseller of violet 23, what are the major types of consumers to which you sell violet 23? Please specify if your answer depends on the contry source of the violet 23 (United States, China, India, all other countries).				
4) 5				
	stomers with the manufacturers or importers from which if your answer depends on the contry source of the violet countries).			
Are you aware of the development of any new applications for violet 23 since January 1, 2001? No Yes-Please explain, also indicating the extent, if any, to which violet 23 from China and/or India has created new uses for the product.				
5 products for which your firm purchase what percentage of the total cost of the f	23, list in order of quantity of violet 23 consumed, the top as violet 23 as a component part or input. Please indicate and product is accounted for by the cost of the violet 23 in the contry source of the violet 23 (United States, China			
Product you produce	Percent of cost accounted for by violet 23			
1	1			
2.	2.			
3	2.			
J	3			
4				

	(b) Do your firm's purchase prices of violet 23 vary for the above mentioned end-use categories?
	No Yes-Please estimate the percentage difference in purchase prices based on final end use, and describe what factors contribute to differences in purchase prices based on final end use. Please specify if your answer depends on the contry source of the violet 23 (United States, China, India, all other countries).
-5.	(a) If your firm is an end user of violet 23, has the demand for your firm's final products incorporating violet 23 changed since January 1, 2001?
	☐ Increased ☐ Unchanged ☐ Decreased
	(b) Has this had any effect on your firm's demand for violet 23?
	(a) Please list in order of importance any products that may be substituted for violet 23.
	(1) (2) (3)
	(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.
	(c) Have changes in the prices of these products affected the price for violet 23?
	No Yes–Please explain.
	Are you aware whether the violet 23 you are purchasing is U.Sproduced or imported?
	☐ Always ☐ Usually ☐ Sometimes ☐ Never

III-8.	. Do you know the manufacturer of the violet 23 that you purchase?				
	Always	Usually	Sometimes	Never	
III-9.	To your knowl goods you supp	edge, are your buyers aware ply them?	of and/or interested in th	e country of origin of the	
	Always	Usually	Sometimes	Never	
III-10.	Have you made years?	e significant changes in you	r purchasing patterns (e.g.	, frequency) in the last three	
	No	Yes-Please explain.			
III-11.	How many sup	pliers do you generally cont	act before making a purc	hase?	
III-12.	Have you chan	ged suppliers since January	1, 2001?		
	□No	Yes–Please list the sup dropped as a supplier, and	opliers, indicate whether e give the reasons for the c		
III-13.	Are you aware the last 3 years	of any new suppliers, either?	foreign or domestic, that	have entered the market in	
	No	YesPlease identify the	e firms.		

III-14.	Do you require your suppliers to become certified or prequalified with respect to the quality, chemistry, strength, or other performance characteristic of the violet 23 they sell to your firm?
	No Yes—percent of purchases in 2003 Yes—all purchases
	Please provide a general description of the certification or qualification process and the time required. (Note: If your qualification process differs depending on the end use application, please report separately for each end use application.)
III-15.	Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.) and estimate the time it takes to certify or qualify a new supplier.
III-16.	Please identify which domestic and foreign producers are qualified to sell their violet 23 to your firm, and note the end use applications for which each producers' violet 23 is qualified.
III-17.	Since January 1, 2001, have any domestic or foreign producers failed in their attempts to certify or qualify their violet 23 with your firm or have any producers lost their approved status?
	No YesPlease identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification process.

III-18. (a) For the factors listed below, please rate each in terms of its importance in your purchase decision for violet 23.

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Availability in crude form			
Availability in dry color form .			
Availability in presscake form			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Price			
Minimum qty requirements			
Packaging			
Product consistency			
Quality meets industry standard	s		
Quality exceeds industry standa	rds		
Product range			
Reliability of supply			
Technical support/service			
U.S. transportation costs			
Other (specify):			
		П	

III-18.	(b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase violet 23 for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).			
	1			
	2			
	3			
	Other factors or comments:			
III-19.	What characteristics does your firm consider when determining the quality of violet 23?			
III-20.	How often does your firm purchase the violet 23 that is offered at the lowest price?			
	Always Usually Sometimes Never			
III-21.	Please list the names of any firms you considered price leaders in the violet 23 market during January 2001-June 2004. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.			
III-22.	Please describe how the above firm(s) exhibited price leadership.			
III-23.	Does your firm purchase violet 23 over the internet?			
	No Yes-Please describe, noting the estimated percentage of your firm's total purchases of violet 23 in 2003 accounted for by internet purchases.			

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT

IV-1. Please indicate the countries of origin for violet 23 for which your firm has actual marketing/pricing knowledge.				
Unite	ed States	China		India
Other	r countries (Please	specify		
they physically products from a <i>frequently</i> interc	be used in the sam specified country- changeable, "S" to products are <i>neve</i>	e applications)? Ple- pair are <i>always</i> inte- indicate that the pro-	ease indicate below, urchangeable, "F" to inducts are <i>sometimes</i> in	I interchangeably (i.e., can using "A" to indicate that the indicate that the products are interchangeable, "N" to familiarity with products
Country-pair	United States	China	India	Other countries
United States				
China				
India				
please explain the interchangeabili	he factors that limit ty differs based or	it or preclude interch	angeable use. (Note: tion (e.g., less interch	used interchangeably, If the degree of nangeability for one end use
United States China India For any couplease explain the interchangeabili	untry-pair producing the factors that limited ty differs based or	ng violet 23 which is it or preclude interch in the end use applica	s sometimes or never tangeable use. (Note: tion (e.g., less interch	used interchangeably, If the degree of

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-3.		ar customers ever specifically order violet 23 from one country in particular over sources of supply?
	□No	YesPlease identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why violet 23 from these countries is preferred over product from other countries (please note the specific product in your response).
IV-4.		ades or strengths of violet 23 available only from certain sources (domestic or ling both subject and nonsubject countries)?
	No	YesPlease identify the source, the type of violet 23, and the end use.
IV-5.	another source country, inclu- Possibilities m	sed violet 23 from one source although a comparable product was available from e at a lower price, please explain your reasons for doing so (please specify by ding the United States and both subject and nonsubject foreign countries). night include transaction characteristics such as length of time to fill orders, er size, reliability of supply, etc.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-6. For the factors listed below, please rate how violet 23 produced in each country you identified in your response to the first question in Part IV compares with violet 23 produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Copy this page as necessary to cover all possible country combinations and please attach any comments you care to make concerning your responses, especially in comparisons where you rate product from one country superior or inferior to product from another.

	compared to _		
(specify country)		(specify country)	
	SUPERIOR	COMPARABLE	INFERIOR
Availability in crude form	🔲		
Availability in dry color form			
Availability in presscake form			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Lack of environmental defects ¹			
Lower price			
Minimum qty requirements	🗆		
Packaging			
Performance	🗆		
Product consistency			
Quality meets industry standards			
Quality exceeds industry standard	s 🗖		
Product color or shade			
Product range	🔲		
Reliability of supply	🔲		
Technical support/service	🔲		
Lower U.S. transportation costs .			
¹ Note specific environmental defects	(e.g., presence of PC	Bs).	

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S.-PRODUCED PRODUCT--Continued

IV-7.	(a) How often does domestically produced violet 23 meet minimum quality specifications for your uses or your customers' uses?					
	Always	Usually	☐ Sometimes	☐ Rarely or never		
		does imported sub		China meet minimum q	uality specifications	
	Always	Usually	☐ Sometimes	Rarely or never		
	(c) How often does imported subject violet 23 from India meet minimum quality specifications for your uses or your customers' uses?					
	Always	Usually	☐ Sometimes	☐ Rarely or never		
	` '	*	2	rom sources other than to so for your uses or your of		
	Country	\[\subseteq A	lways 🔲 Usua	ally Sometimes	Rarely or never	
	Country	\[\square A	lways 🔲 Usua	ally Sometimes	Rarely or never	
	Country	Па	lways 🔲 Usua	ally Sometimes	Rarely or never	

PART V.--PURCHASE PRICES

This section requests quarterly price and quantity data concerning your firm's purchases of the following U.S.-produced and imported products from China and/or India during January 2002-June 2004:

<u>Product 1</u>.—Carbazole violet pigment 23 in crude pigment form (see definition in instruction booklet)

<u>Product 2</u>.—Carbazole violet pigment 23 in presscake form (see definition in instruction booklet)

<u>Product 3.</u>—Carbazole violet pigment 23 in dry powder pigment (dry color) form (see definition in instruction booklet)

Please note that total dollar values should be delivered to your facility and should include any U.S.-inland transportation costs. Total dollar values should reflect the <u>FINAL NET</u> amount paid by you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

V1	Do different sh	nades of violet 23 (e.g., redder, bluer) command different prices?
	No	YesPlease explain.

PART V.--PURCHASE PRICES--Continued

COPY PAGES AS NECESSARY. Complete a separate page for each of the specified products purchased by your firm. Indicate in the space provided the product for which pricing is reported.

PURCHASES FROM U.S. PRODUCERS

Product 1 Product 2	Product 3				
(Quantity in pounds of 100-percent pure pigment, value in dollars)					
Period of shipment	Quantity	Delivered value			
2001:					
January-March					
April-June					
July-September					
October-December					
2002:					
January-March					
April-June					
July-September					
October-December					
2003:	-				
January-March					
April-June					
July-September					
October-December					
2004:	-				
January-March					
April-June					
¹ If your product does not exactly meet the product spec product, provide a description of your product:	cifications but is compet	titive with the specified			

PART V.--PURCHASE PRICES--Continued

PURCHASES FROM U.S. IMPORTERS

FUNCHASES FROM U.S. IMPORTERS
PRODUCT PRODUCED IN CHINA INDIA
Product 1 Product 2 Product 3

(Quantity in pounds of 100-percent pure pigment, value in dollars)				
Period of shipment	Quantity	Delivered value		
2001:		_		
January-March				
April-June				
July-September				
October-December				
2002:	•	•		
January-March				
April-June				
July-September				
October-December				
2003:	•	•		
January-March				
April-June				
July-September				
October-December				
2004:				
January-March				
April-June				
¹ If your product does not exactly meet the product product, provide a description of your product:	ct specifications but is comp	petitive with the specified		

PART V.--PURCHASE PRICES--Continued

PURCHASES FROM FOREIGN SUPPLIERS² PRODUCT PRODUCED IN CHINA INDIA

I KODOOTT KODOOLD III OTIIIKA 🗀 IIIDIA 🗀
Product 1 Product 2 Product 3
in pounds of 100-percent pure pigment, value

Period of shipment	Quantity	Delivered value
2001:		l
January-March		
April-June		
July-September		
October-December		
2002:		•
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:	•	
January-March		
April-June		
If your product does not exactly meet the product sp product, provide a description of your product:	pecifications but is comp	petitive with the specifie

PART VI.--SUPPLIER IDENTIFICATION

Please provide the names and addresses of your firm's five largest suppliers of violet 23 purchased during January 2001-June 2004. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total purchases of violet 23 that each of these suppliers accounted for in 2003.

No.	Supplier's name	Street address (<u>not</u> P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2003 pur- chases (%)
1					
2					
3					
4					
5					