

PRODUCERS' QUESTIONNAIRE
CARBAZOLE VIOLET PIGMENT 23 FROM CHINA AND INDIA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than September 14, 2004

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning carbazole violet pigment 23 (violet 23) from China and India (invs. Nos. 701-TA-437 and 731-TA-1060 and 1061 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm produced violet 23 (as defined in the instruction booklet) at any time since January 1, 2001?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Do you support or oppose the petition with respect to:

China?

India?

Support

Support

Oppose

Oppose

Take no position

Take no position

Please explain:

As indicated at the top of the page, your response to this question will be treated as business proprietary. However, if the Commission's final determination in the investigation is affirmative and an antidumping and/or countervailing duty order is issued, the Commission, pursuant to section 754 of the Tariff Act of 1930, will provide a list of firms supporting the petition to the Bureau of U.S. Customs and Border Protection for possible distribution of any antidumping and/or countervailing duties that may be collected. If you wish to waive business proprietary treatment of your response to this question in order to make your position with respect to the petition public and allow inclusion of your firm on that list, indicate "yes" below.

Yes

No (that is, I do not wish my position on the petition to be made public)

PART I.--GENERAL QUESTIONS--Continued

I-4. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing violet 23 from China or India into the United States or which are engaged in exporting violet 23 from China or India to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation (include level/type of ownership)</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of violet 23?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation (include level/type of ownership)</u>
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Cynthia Trainor (202-205-3354; E-mail cynthia.trainor@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

Phone No. _____ E-mail address _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production of violet 23 since January 1, 2001?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Does your firm produce other products on the same equipment and machinery used in the production of violet 23?

No Yes--List the following information.

Basis for allocation of capacity data (e.g., sales): _____

Products produced on same equipment and share of total production in 2003 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
Violet 23 _____	_____	_____	_____
_____	_____	_____	_____

II-4. What is the country of origin of the equipment and machinery used in the production of violet 23?

II-5. What is the level of technical expertise involved in the production of violet 23? (For example, skilled labor, industry certification, university degree, specialized training.)

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6. Describe the extent of any equipment modifications and related down time involved in shifting between production of violet 23 (as described in the instruction booklet) and production of other products made in your establishment.

II-7. Please describe the constraint(s) that set the limit(s) on your production capabilities.

II-8. Does your firm produce other products using the same production and related workers employed to produce violet 23?

No Yes--List the following information.

Basis for allocation of employment data (e.g., sales): _____

Products produced using the same workers and share of total production in 2003 (in percent):

<u>Product</u>	<u>Percent</u>	<u>Product</u>	<u>Percent</u>
<u>Violet 23</u> _____	_____	_____	_____
_____	_____	_____	_____

II-9. Since January 1, 2001, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of violet 23?

No Yes--Name firm: _____

II-10. Does your firm produce violet 23 in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____

II-11. Since January 1, 2001, has your firm imported violet 23?

No Yes--**COMPLETE AND RETURN THE ENCLOSED IMPORTERS' QUESTIONNAIRE**

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of **CRUDE VIOLET 23** in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

<i>(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)</i>					
Item	Calendar years			January-June	
	2001	2002	2003	2003	2004
AVERAGE PRODUCTION CAPACITY ¹ <i>(quantity)</i>					
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>					
PRODUCTION <i>(quantity)</i>					
U.S. SHIPMENTS:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption:					
<i>Quantity</i> of internal consumption					
<i>Value</i> ² of internal consumption					
Transfers to related firms:					
<i>Quantity</i> of transfers to related firms					
<i>Value</i> ² of transfers to related firms					
EXPORT SHIPMENTS: ³					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
END-OF-PERIOD INVENTORIES ⁴ <i>(quantity)</i>					
U.S. SHIPMENTS TO DISTRIBUTORS <i>(quantity)</i>					
U.S. SHIPMENTS TO END USERS <i>(quantity)</i>					
AVERAGE NUMBER OF PRWs					
HOURS WORKED BY PRWs <i>(1,000 hours)</i>					
WAGES PAID TO PRWs <i>(value)</i>					

¹ The production capacity (see definitions in instruction booklet) reported is based on operating ____ hours per week, ____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001, 2002, and 2003 below:

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13. If you reported transfers to related firms in question II-12, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-14. Other than direct imports, has your firm otherwise purchased **crude violet 23** since January 1, 2001? (See definitions in the instruction booklet.)

No Yes--Report such purchases below for the specified periods.¹

<i>(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)</i>					
Item	Calendar years			January-June	
	2001	2002	2003	2003	2004
PURCHASES FROM U.S. IMPORTERS² OF CRUDE VIOLET 23 FROM--					
CHINA:					
<i>Quantity</i>					
<i>Value</i>					
INDIA:					
<i>Quantity</i>					
<i>Value</i>					
ALL OTHER COUNTRIES:					
<i>Quantity</i>					
<i>Value</i>					
PURCHASES FROM DOMESTIC PRODUCERS:²					
<i>Quantity</i>					
<i>Value</i>					
PURCHASES FROM OTHER SOURCES:²					
<i>Quantity</i>					
<i>Value</i>					
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/>					
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-15. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of **FINISHED VIOLET 23** in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

<i>(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)</i>					
Item	Calendar years			January-June	
	2001	2002	2003	2003	2004
TOTAL FINISHED AVERAGE PRODUCTION CAPACITY¹ <i>(quantity)</i>					
PRESSCAKE BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>					
PRESSCAKE PRODUCTION <i>(quantity)</i>					
PRESSCAKE--U.S. SHIPMENTS:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption:					
<i>Quantity</i> of internal consumption					
<i>Value²</i> of internal consumption					
Transfers to related firms:					
<i>Quantity</i> of transfers to related firms					
<i>Value²</i> of transfers to related firms					
PRESSCAKE--EXPORT SHIPMENTS:³					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
PRESSCAKE END-OF-PERIOD INVENTORIES⁴ <i>(quantity)</i>					
PRESSCAKE U.S. SHIPMENTS TO DISTRIBUTORS <i>(quantity)</i>					
PRESSCAKE U.S. SHIPMENTS TO END USERS <i>(quantity)</i>					
PRESSCAKE AVERAGE NUMBER OF PRWs					
PRESSCAKE HOURS WORKED BY PRWs <i>(1,000 hours)</i>					
PRESSCAKE WAGES PAID TO PRWs <i>(value)</i>					
Table continued on next page.					

DRY COLOR--U.S. SHIPMENTS:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption:					
Quantity of internal consumption					
Value ² of internal consumption					
Transfers to related firms:					
Quantity of transfers to related firms					
Value ² of transfers to related firms					
DRY COLOR--EXPORT SHIPMENTS:³					
Quantity of export shipments					
Value of export shipments					
DRY COLOR, END-OF-PERIOD INVENTORIES⁴ (quantity)					
DRY COLOR, U.S. SHIPMENTS TO DISTRIBUTORS (quantity)					
DRY COLOR, U.S. SHIPMENTS TO END USERS (quantity)					
DRY COLOR, AVERAGE NUMBER OF PRWs					
DRY COLOR, HOURS WORKED BY PRWs (1,000 hours)					
DRY COLOR, WAGES PAID TO PRWs (value)					
TOTAL FINISHED, END-OF-PERIOD INVENTORIES⁴ (quantity)					
TOTAL FINISHED, U.S. SHIPMENTS TO DISTRIBUTORS (quantity)					
TOTAL FINISHED, U.S. SHIPMENTS TO END USERS (quantity)					
TOTAL FINISHED, AVERAGE NUMBER OF PRWs					
TOTAL FINISHED, HOURS WORKED BY PRWs (1,000 hours)					
TOTAL FINISHED, WAGES PAID TO PRWs (value)					
<p>¹ The production capacity (see definitions in instruction booklet) reported is based on operating ____ hours per week, ____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).</p> <hr/>					
<p>² Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001, 2002, and 2003 below:</p> <hr/>					
<p>³ Identify your principal export markets: _____</p>					
<p>⁴ Reconciliation of data--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-16. Please indicate, for each year and period, the approximate ratio (percent) of domestically produced crude violet 23 to imported crude violet 23 that is contained in your U.S. commercial shipments of finished violet 23.

	<u>2001</u>	<u>2002</u>	<u>2003</u>	January- June <u>2003</u>	January- June <u>2004</u>
<u>U.S. crude</u>	_____	_____	_____	_____	_____
<u>Imported crude</u>	_____	_____	_____	_____	_____

II-17. Please indicate the extent that presscake was used by your firm to produce dry color.

	<u>2001</u>	<u>2002</u>	<u>2003</u>	January- June <u>2003</u>	January- June <u>2004</u>
(In 1,000 pounds of 100-percent pure pigment)					
<u>Presscake used for dry color</u>	_____	_____	_____	_____	_____

II-18. How many pounds of crude violet 23 are needed to make 1 pound of:

Finished presscake? _____

Finished dry color? _____

II-19. If you reported transfers to related firms in question II-15, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-20. **U.S. shipments by end use.**--Report your firm's U.S. shipments (commercial shipments and internal consumption) of **FINISHED VIOLET 23 (presscake and/or dry color)** produced in your U.S. establishment(s), by major end use.

(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)					
Item	Calendar years			January-June	
	2001	2002	2003	2003	2004
INKS:¹					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					
TEXTILES:¹					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					
PLASTICS:¹					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					
COATINGS:¹					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					

Table continued on next page.

II-20. **U.S. shipments by end use.**—Continued

(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)																									
Item	Calendar years			January-June																					
	2001	2002	2003	2003	2004																				
ALL OTHER:²																									
Presscake																									
<i>Quantity</i>																									
<i>Value</i>																									
Dry color																									
<i>Quantity</i>																									
<i>Value</i>																									
TOTAL U.S. SHIPMENTS:³																									
Presscake																									
<i>Quantity</i>																									
<i>Value</i>																									
Dry color																									
<i>Quantity</i>																									
<i>Value</i>																									
¹ Please indicate the ranges of key product characteristics for reported U.S. shipments during 2003 as follows: <table style="width:100%; margin-top: 10px;"> <thead> <tr> <th style="width:30%;"></th> <th style="width:20%; text-align:center;"><u>Purity (percent)</u></th> <th style="width:20%; text-align:center;"><u>Solution</u></th> <th style="width:30%; text-align:center;"><u>Characteristics</u></th> </tr> </thead> <tbody> <tr> <td>Inks</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Textiles</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Plastics</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> <tr> <td>Coatings</td> <td>_____</td> <td>_____</td> <td>_____</td> </tr> </tbody> </table>							<u>Purity (percent)</u>	<u>Solution</u>	<u>Characteristics</u>	Inks	_____	_____	_____	Textiles	_____	_____	_____	Plastics	_____	_____	_____	Coatings	_____	_____	_____
	<u>Purity (percent)</u>	<u>Solution</u>	<u>Characteristics</u>																						
Inks	_____	_____	_____																						
Textiles	_____	_____	_____																						
Plastics	_____	_____	_____																						
Coatings	_____	_____	_____																						
² Please describe: _____																									
³ U.S. shipment data should reconcile with data reported in section II-15.																									

II-21. Other than direct imports, has your firm otherwise purchased **finished violet 23** since January 1, 2001? (See definitions in the instruction booklet.)

No

Yes--Report such purchases below for the specified periods.¹

<i>(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)</i>					
Item	Calendar years			January-June	
	2001	2002	2003	2003	2004
PURCHASES FROM U.S. IMPORTERS² OF FINISHED VIOLET 23 FROM--					
CHINA:					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					
INDIA:					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					
ALL OTHER COUNTRIES:					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					
PURCHASES FROM DOMESTIC PRODUCERS:²					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					

Table continued on next page.

PURCHASES FROM OTHER SOURCES:²					
Presscake					
<i>Quantity</i>					
<i>Value</i>					
Dry color					
<i>Quantity</i>					
<i>Value</i>					
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate.					
<hr/>					
<hr/>					
<hr/>					
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier.					
<hr/>					
<hr/>					
<hr/>					

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to David Boyland (202-708-4725 or david.boyland@usitc.gov).

III-1. Identify the individual who prepared or has knowledge of the requested financial information.

Company contact: _____
 Name and title

_____ Phone No. _____ Fax No.

_____ E-mail address _____ Company web address

III-2. Briefly describe your financial accounting system.

- A. When does your fiscal year end (month and day)? _____
 If your fiscal year changed during the period examined, explain below:

- B.1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include subject merchandise: _____
2. Does your firm prepare profit/loss statements for the subject merchandise: Yes ___ No ___
3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10Ks)? Please check relevant items below.
 Audited ___ unaudited ___ annual reports ___ 10Ks ___ 10Qs ___
 Monthly ___ quarterly ___ semi-annually ___ annually ___
4. Accounting basis: GAAP ___ cash ___ tax ___ other comprehensive (specify) _____

Note: The Commission may request that your company submit copies of its financial statements, including internal profit-and-loss statements for the division or product group that includes violet 23, as well as those statements and worksheets used to compile data for your firm's questionnaire response.

III-3. Briefly describe your cost accounting system (e.g., standard cost, job order cost, etc.).

III-4. Briefly describe your allocation basis, if any, for COGS, SG&A, and interest expense and other income and expenses.

III-5. Other products.--Please list any other products you produced in the facilities in which you produced violet 23, and provide the share of net sales accounted for by these other products in your most recent fiscal year:

Product(s)	Share of sales
_____	_____
_____	_____
_____	_____

PART III.--FINANCIAL INFORMATION--Continued

III-6. Operations on crude violet 23.—(Complete this table only if your firm manufactures crude violet 23.) Report the revenue and related cost information requested below on the **crude violet 23** operations of your U.S. establishment(s).¹ Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)					
Item	Fiscal years ended--			January-June	
	_____	_____	_____	2003	2004
Quantity:²					
Tolling quantities					
Value:²					
Net tolling revenue					
Cost of goods sold (including internal consumption and transfers to related firms):					
Raw materials <u>not</u> provided under tolling arrangement ³					
Direct labor					
Other factory costs					
Total cost of goods sold					
Gross profit or (loss)					
Selling, general, and administrative (SG&A) expenses:					
Selling expenses					
General and administrative expenses					
Total SG&A expenses					
Operating income or (loss)					
Other income and expenses:					
Interest expense					
All other expense items					
All other income items					
All other income or expenses, net					
Net income or (loss) before income taxes					
Depreciation/amortization included above					

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ The cost of raw material purchased by your company and used to produce crude violet 23. Raw material provided to your company by a tollee for production into crude violet 23 should not be reported.

PART III.--FINANCIAL INFORMATION--Continued

III-7. Operations on finished violet 23.—(Complete this table only if your firm manufactures finished violet 23.) Report the revenue and related cost information requested below on the **finished violet 23** operations of your U.S. establishment(s).¹ Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. **If your firm was involved in tolling operations (either as the toller or as the tollee) please contact David Boyland at (202) 708-4725.**

(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)					
Item	Fiscal years ended--			January-June	
	_____	_____	_____	2003	2004
Net sales quantities:²					
Commercial sales – presscake					
Commercial sales – dry color					
Internal consumption – presscake					
Internal consumption – dry color					
Transfers to related firms – presscake					
Transfers to related firms – dry color					
Total net sales quantities					
Net sales values:²					
Commercial sales – presscake					
Commercial sales – dry color					
Internal consumption – presscake					
Internal consumption – dry color					
Transfers to related firms – presscake					
Transfers to related firms – dry color					
Total net sales values					
Cost of goods sold (including internal consumption and transfers to related firms):					
Crude violet 23 - (imports or purchases of material from India and/or China)					
Crude violet 23 - (imports or purchases of material from all other foreign countries)					
Raw materials provided to domestic toller(s) of crude violet 23 ³					
Tolling fee to domestic toller(s) of crude violet 23					
Direct labor					
Other factory costs					
Total cost of goods sold					
Gross profit or (loss)					
Selling, general, and administrative (SG&A) expenses:					
Selling expenses					
General and administrative expenses					
Total SG&A expenses					
Operating income or (loss)					
Table continued on following page.					

PART III.--FINANCIAL INFORMATION--Continued

III-7. Operations on finished violet 23 --Continued

(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)					
Item	Fiscal years ended--			January-June	
	_____	_____	_____	2003	2004
Other income and expenses:					
Interest expense					
All other expense items					
All other income items					
All other income or expenses, net					
Net income or (loss) before income taxes					
Depreciation/amortization included above					
¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. ² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire. ³ Raw material provided to domestic toller(s) of crude violet 23 and included in the total cost of finished violet 23 sold during the respective periods.					

III-8. If applicable, describe how presscake volume was reported to the Commission in table III-7; e.g., wet or dry weight. Please indicate whether presscake is sold by your company in one standard percentage of finished-color-to-water ratio or whether ratios vary by customer/industry.

Provide response in separate attachment.

III-9. (Note: The information requested in III-9 will be used to evaluate and, if necessary, adjust the reported value of internal consumption and transfers.) If internal consumption and/or transfers were reported in table III-7 (Operations on finished violet 23), provide the following information:

A. Using your company's own internal classification system to the extent possible, please identify the unrelated market/segments which purchased finished violet 23 from your company.

Provide response in separate attachment.

B. Identify each part of the company/organization involved in the reported internal consumption/transfer activity, the form (press cake or dry color) of the finished violet 23 internally consumed/transferred, the basis of the reported fair market values, and what product was produced with the internally consumed/transferred violet 23; e.g., flush color, aqueous dispersions.

Provide response in separate attachment.

PART III.--FINANCIAL INFORMATION--*Continued*

III-9.--*continued*

- C. For each part of the organization listed above in III-9.B. which internally consumed finished violet 23 or to which finished violet 23 was transferred, identify the market/segment listed in III-9.A that you believe most closely corresponds to the reported internal consumption/transfer activity. Explain your reasoning.

Provide response in separate attachment.

- D. For each period requested in this questionnaire, report the commercial sales volume (subdivided into presscake and dry color) and net sales value (subdivided into presscake and dry color) for all commercial customers which comprise each segment identified in III-9.C. (Note: The information should be reported by customer for each segment and reflect the same basis as the sales information reported in table III-7.)

Provide response in separate attachment.

PART III.--FINANCIAL INFORMATION--Continued

III-10. Operations on finished violet 23--trade sales only.--(Complete this table only if your firm manufactures finished violet 23.) Report the revenue and related cost information requested below on the **finished violet 23** operations of your U.S. establishment(s).¹ Purchases from related firms must be at cost. Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods. **If your firm was involved in tolling operations (either as the toller or as the tollee) please contact David Boyland at (202) 708-4725.**

(Quantity in 1,000 pounds of 100-percent pure pigment, value in \$1,000)					
Item	Fiscal years ended--			January-June	
	_____	_____	_____	2003	2004
Net sales quantities:²					
Commercial sales – press cake					
Commercial sales – dry color					
Total net commercial sales quantities					
Net sales values:²					
Commercial sales – press cake					
Commercial sales – dry color					
Total net commercial sales values					
Cost of goods sold:					
Crude violet 23 - (imports or purchases of material from India and/or China)					
Crude violet 23 - (imports or purchases of material from all other foreign countries)					
Raw materials provided to domestic toller(s) of crude violet 23 ³					
Tolling fee to domestic toller(s) of crude violet 23					
Direct labor					
Other factory costs					
Total cost of goods sold					
Gross profit or (loss)					
Selling, general, and administrative (SG&A) expenses:					
Selling expenses					
General and administrative expenses					
Total SG&A expenses					
Other income and expenses:					
Interest expense					
All other expense items					
All other income items					
All other income or expenses, net					
Net income or (loss) before income taxes					
Depreciation/amortization included above					

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

³ Raw material provided to domestic toller(s) of crude violet 23 and included in the total cost of finished violet 23 sold during the respective periods.

PART III.--FINANCIAL INFORMATION--Continued

III-11. Asset values.--Report the total assets associated with the production, warehousing, and sale of violet 23. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon a rational method (such as production, sales, or costs) that is consistent with your cost allocations in the previous question. Your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your three most recently completed fiscal years in chronological order from left to right.

<i>(Value in \$1,000)</i>			
Value of	Fiscal years ended--		
	_____	_____	_____
Assets associated with the production, warehousing, and sale of violet 23:			
1. Current assets:			
A. Cash and equivalents			
B. Accounts receivable, net			
C. Inventories (Finished goods)			
D. Inventories (raw materials, work in process, supplies)			
E. Short-term investments			
F. Prepaid expenses			
G. Property held for resale			
H. Other (describe _____)			
I. Total current assets (lines 1.A. through 1.H.)			
2. Notes receivable			
3. Long-term investments			
4. Property, plant, and equipment			
A. Original cost of property, plant, and equipment			
B. Less: Accumulated depreciation			
C. Equals: Book value of property, plant, and equipment			
5. Goodwill			
6. Other (describe _____)			
7. Other (describe _____)			
8. Total assets (lines 1.I., 2, 3, 4.C., 5, 6, and 7)			

PART III.--FINANCIAL INFORMATION--Continued

III-12. Capital expenditures and research and development expenditures.--Report your firm's capital expenditures and research and development expenditures on violet 23. Provide data for your three most recently completed fiscal years in chronological order from left to right, and for the specified interim periods.

<i>(Value in \$1,000)</i>					
Item	Fiscal years ended--			January-June	
	_____	_____	_____	2003	2004
Capital expenditures					
Research and development expenditures					

For questions III-13 and III-14, if your answer differs by country, please explain how the answer is different for particular countries.

III-13. Since January 1, 2001, has your firm experienced any actual negative effects on its return on investment or its growth, investment, ability to raise capital, existing development and production efforts (including efforts to develop a derivative or more advanced version of the product), or the scale of capital investments as a result of imports of violet 23 from China and/or India?

No Yes--My firm has experienced actual negative effects as follows:

- Cancellation, postponement, or rejection of expansion projects
- Denial or rejection of investment proposal
- Reduction in the size of capital investments
- Rejection of bank loans
- Lowering of credit rating
- Problem related to the issue of stocks or bonds
- Other (specify) _____

III-14. Does your firm anticipate any negative impact of imports of violet 23 from China and/or India?

No Yes--My firm anticipates negative effects as follows:

PART IV.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Craig Thomsen (202-205-3226; E-mail craig.thomsen@usitc.gov).

IV-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No. E-mail address

Section IV-A.--PRICE DATA

This section requests quarterly price and quantity data concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products during January 2001-June 2004:

Product 1.--Carbazole violet pigment 23 in crude pigment form (see definition in instruction booklet)

Product 2.--Carbazole violet pigment 23 in presscake form (see definition in instruction booklet)

Product 3.--Carbazole violet pigment 23 in dry powder pigment (dry color) form (see definition in instruction booklet)

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the FINAL NET amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-A.--PRICE DATA--Continued

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified products¹ produced and sold by your firm.

Product 1 Product 2 Product 3

(Quantity in pounds of 100-percent pure pigment, value in dollars)		
Period of shipment	Quantity	Value ²
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: <hr/>		
² Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), or if your answers differ by end use (i.e., textiles, printing inks, etc.), please note this in your response.

IV-B-1. Do different shades of violet 23 (e.g., redder, bluer) command different prices?

No Yes--Please explain.

IV-B-2. Please describe how your firm determines the prices that it charges for sales of violet 23 (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

IV-B-3. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

IV-B-4. What are your firm's typical sales terms for its U.S.-produced violet 23 (e.g., 2/10 net 30 days)? _____ On what basis are your prices of domestic violet 23 usually quoted (e.g., f.o.b. warehouse, or delivered)? _____

IV-B-5. Approximately what shares of your firm's sales of its U.S.-produced violet 23 in 2003 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), or if your answers differ by end use (i.e., textiles, printing inks, etc.), please note this in your response.

IV-B-6. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

IV-B-7. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

IV-B-8. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced violet 23?

Source	Share of 2003 sales	Lead time
From inventory		
Produced to order		
Total	100%	

IV-B-9. (a) What is the approximate percentage of the total delivered cost of violet 23 that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), or if your answers differ by end use (i.e., textiles, printing inks, etc.), please note this in your response.

IV-B-10. What is the geographic market area in the United States served by your firm's violet 23?

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe) _____

IV-B-11. (a) Describe the end uses of the violet 23 that you manufacture. For each end-use product, what percentage of the total cost is accounted for by violet 23?

<u>End use</u>	<u>Share of total cost accounted for by violet 23 (percent)</u>
_____	_____
_____	_____
_____	_____

(b) Do your firm's selling prices of U.S.-produced violet 23 in the U.S. market vary for the above mentioned end-use categories?

- No Yes—Please estimate the percentage difference in selling prices based on final end use, and describe what factors contribute to differences in selling prices based on final end use.

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), or if your answers differ by end use (i.e., textiles, printing inks, etc.), please note this in your response.

IV-B-12. (a) Please list in order of importance any products that may be substituted for violet 23.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for violet 23?

No Yes--To what degree do changes in their prices affect the price for violet 23? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of violet 23 or final end use?

IV-B-13. Are you aware of the development of any new applications for violet 23 since January 1, 2001?

No Yes--Please explain, also indicating the extent, if any, to which violet 23 from China and/or India has created new uses for the products.

IV-B-14. How has the demand within the United States (and outside the United States if known) for violet 23 changed since January 1, 2001? What principal factors affect changes in demand?

Increased Unchanged Decreased

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), or if your answers differ by end use (i.e., textiles, printing inks, etc.), please note this in your response.

IV-B-15. Have there been any significant changes in the product range or marketing of violet 23 since January 1, 2001?

No Yes--Please describe.

IV-B-16. Does your firm sell violet 23 over the internet?

No Yes--Please describe, noting the estimated percentage of the volume of your firm's total sales of violet 23 in 2003 accounted for by internet sales.

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-C.--CUSTOMER IDENTIFICATION

Please identify below the names and addresses of your firm's 10 largest customers for violet 23 during 2001-2003. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of violet 23 that each of these customers accounted for in 2003.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2003 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-E.--COMPETITION FROM IMPORTS--LOST SALES

Instructions for preliminary phase of the investigation: **THIS SECTION IS TO BE COMPLETED ONLY BY NON-PETITIONERS.** (Note: petitioners may provide allegations involving quotes made AFTER the filing of the petition.)

Instructions for final phase of the investigation: **PLEASE DO NOT RE-SUBMIT ALLEGATIONS PROVIDED IN THE PRELIMINARY PHASE OF THESE INVESTIGATIONS.**

Since January 1, 2001: Did your firm lose sales of violet 23 to imports of these products from China and/or India?

Yes No

If yes, please furnish as much of the following information as possible for each affected transaction. Document such allegations of lost sales whenever possible (documentation could include copies of invoices, sales reports, or letters from customers). **Please note that the Commission may contact the firms named to verify the allegations reported.**

- Customer name, contact person, phone and fax numbers
- Specific product(s) involved
- Date of your price quotation
- Quantity involved
- Your rejected price quotation (total delivered value)
- The country of origin of the competing imported product
- The accepted price quotation of the imported product (total delivered value)

Customer name, contact person, phone and fax numbers	Product (type of violet 23)	Date of quote	Quantity (<i>lbs. of 100 pct. pure pigment</i>)	Rejected U.S. price (total value-- dollars)	Country of origin	Accepted import price (total value-- dollars)