

**FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE**  
**CERTAIN DAS CHEMISTRY FROM INDIA**

*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**

Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than May 29, 2003**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning 4,4'-diamino-2,2'-stilbenedisulfonic acid (DAS) and stilbenic fluorescent whitening agents (SFWA) from China, Germany, and India (invs. Nos. 701-TA-435 and 731-TA-1036-1038 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm \_\_\_\_\_

Address \_\_\_\_\_  
\_\_\_\_\_

World Wide Web address \_\_\_\_\_

Has your firm produced or exported **DAS and/or SFWA** (as defined in the instruction booklet) since January 1, 2000?

**NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

**YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

*I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
Name and Title of Authorized Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Authorized Official

( ) \_\_\_\_\_  
Phone

( ) \_\_\_\_\_  
Fax

\_\_\_\_\_  
E-mail address

**PART I.--GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 10 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.  
\_\_\_\_\_ hours                      \_\_\_\_\_ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

I-3. Please provide the names and addresses of the **FIVE** largest U.S. importers of your firm's DAS in 2002.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

I-4. Please provide the names and addresses of the **FIVE** largest U.S. importers of your firm's SFWA in 2002.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**PART I.--GENERAL QUESTIONS--Continued**

I-5. Does your firm or any related firm produce, have the capability to produce, or have any plans to produce DAS and/or SFWA in the United States or other countries?

- No       Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Cynthia Trainor (202-205-3354) for copies of that questionnaire).

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I-6. Does your firm or any related firm import or have any plans to import DAS and/or SFWA into the United States?

- No       Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Cynthia Trainor (202-205-3354) for copies of that questionnaire).

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**PART II.--TRADE AND RELATED INFORMATION**

II-1. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of DAS and/or SFWA in India?

- No       Yes--Please describe those plans (identifying product(s)), including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed.

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II-2. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of DAS? \_\_\_\_\_ Percent

II-3. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of SFWA? \_\_\_\_\_ Percent

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-4. Does your firm produce products other than DAS and/or SFWA on the same equipment and machinery used in the production of DAS and/or SFWA?

No  Yes--Please list these product(s) and provide the share of your firm's total net sales (in percent) accounted for by these product(s) in its most recent fiscal year.

<i>Product(s)</i>	<i>Share of sales</i>
_____	_____
_____	_____
_____	_____

II-5. Has your firm maintained any inventories of DAS in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5 above<sup>1</sup>) since 2000?

No  Yes--Report the quantity (in 1,000 pounds, dry basis) of such **end-of-period** inventories below.

<u>2000</u>	<u>2001</u>	<u>2002</u>
_____	_____	_____

II-6. Has your firm maintained any inventories of SFWA in the United States (not including inventories held by firms identified in questions I-3, I-4, or I-5 above<sup>1</sup>) since 2000?

No  Yes--Report the quantity (in 1,000 pounds, dry basis) of such **end-of-period** inventories below.

<u>2000</u>	<u>2001</u>	<u>2002</u>
_____	_____	_____

II-7. Does your firm sell DAS and/or SFWA over the internet?

No  Yes--Please describe, noting the estimated percentage of your firm's total sales of DAS and/or SFWA, separately, in 2002 accounted for by internet sales.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

<sup>1</sup> Such firms will report inventories in the Commission's importer or producer questionnaire.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-8. Is the DAS and/or SFWA exported by your firm subject to antidumping findings or remedies in any WTO-member countries?

No

Yes--List the products(s), countries affected, and the date of such findings/remedies.

<i>Product</i>	<i>Country</i>	<i>Date</i>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-9. Please report production capacity, production, shipments, and inventories of **DAS** produced by your firm in India during the specified periods.

(Quantity in 1,000 pounds, dry basis)							
Item	Actual experience					Projections	
	2000	2001	2002	January-March		2003	2004
				2002	2003		
Average production capacity <sup>1</sup>							
Beginning-of-period inventories <sup>2</sup>							
Production <sup>3</sup>							
<b>SHIPMENTS:</b> Home market shipments: Internal consumption to produce SFWA							
Other internal consumption <sup>4</sup>							
Company transfers							
Other home market sales							
Exports to-- United States <sup>5</sup>							
All other export markets <sup>6</sup>							
Total exports							
Total shipments							
End-of-period inventories							

<sup>1</sup> Report the level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix). Please explain any changes in reported capacity:

<sup>2</sup> Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes  No--Please explain: \_\_\_\_\_

<sup>3</sup> Please estimate the percentage of total production of DAS in India accounted for by your firm's production in 2002.  
\_\_\_\_\_ Percent

<sup>4</sup> Specify non-SFWA products produced from consumed DAS: \_\_\_\_\_

<sup>5</sup> Please estimate the percentage of total exports to the United States of DAS from India accounted for by your firm's exports in 2002.  
\_\_\_\_\_ Percent

<sup>6</sup> Identify principal *other* export markets. \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-10. Please report production capacity, production, shipments, and inventories of **SFWA** produced by your firm in India during the specified periods.

(Quantity in 1,000 pounds, dry basis)							
Item	Actual experience					Projections	
	2000	2001	2002	January-March		2003	2004
				2002	2003		
Average production capacity <sup>1</sup>							
Beginning-of-period inventories <sup>2</sup>							
Production <sup>3</sup>							
<b>SHIPMENTS:</b> Home market shipments: Internal consumption/ company transfers							
Other home market shipments							
Exports to-- United States <sup>4</sup>							
All other export markets <sup>5</sup>							
Total exports							
Total shipments							
End-of-period inventories							

<sup>1</sup> Report the level of production that your establishment(s) could reasonably have expected to attain during the specified periods. Assume normal operating conditions (i.e., using equipment and machinery in place and ready to operate; normal operating levels (hours per week/weeks per year) and time for downtime, maintenance, repair, and cleanup; and a typical or representative product mix). Please explain any changes in reported capacity:

<sup>2</sup> Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes  No--Please explain: \_\_\_\_\_

<sup>3</sup> Please estimate the percentage of total production of SFWA in India accounted for by your firm's production in 2002.  
\_\_\_\_\_ Percent

<sup>4</sup> Please estimate the percentage of total exports to the United States of SFWA from India accounted for by your firm's exports in 2002.  
\_\_\_\_\_ Percent

<sup>5</sup> Identify principal *other* export markets. \_\_\_\_\_