

PRODUCERS' QUESTIONNAIRE
SACCHARIN FROM CHINA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than February 3, 2003

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning saccharin from China (inv. No. 731-TA-1013 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip code _____
World Wide Web address _____

Has your firm produced saccharin (as defined in the instruction booklet) at any time since January 1, 2000?

NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____ () _____
Phone Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Do you support or oppose the petition? Please explain.

Support Oppose Take no position

As indicated at the top of the page, your response to this question will be treated as business proprietary. However, if the Commission's final determination in the investigation is affirmative and an antidumping duty order is issued, the Commission, pursuant to section 754 of the Tariff Act of 1930, will provide a list of firms supporting the petition to the Customs Service for possible distribution of any antidumping duties that may be collected. If you wish to waive business proprietary treatment of your response to this question in order to make your position with respect to the petition public and allow inclusion of your firm on that list, indicate "yes" below.

Yes No (that is, I do not wish my position on the petition to be made public)

I-4. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing saccharin from China into the United States or which are engaged in exporting saccharin from China to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of saccharin?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).
Supply all data requested on a calendar-year basis.

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

_____ _____
Phone No. E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production of saccharin since January 1, 2000?

No Yes--Supply details as to the time, nature, and significance of such changes.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Can your firm produce aspartame or other sweeteners on the same equipment and machinery used in the production of saccharin?

No Yes--List the following information.

<u>Sweetener</u>	<u>Capacity (1,000 pounds)</u>	<u>Basis for allocation of capacity data</u>
_____	_____	_____
_____	_____	_____

II-4. Does your firm produce other products on the same equipment and machinery used in the production of saccharin?

No Yes--List the following information.

<u>Product</u>	<u>Basis for allocation of capacity data</u>
_____	_____
_____	_____

II-5. Please describe the constraint(s) that set the limit(s) on your production capabilities.

II-6. Does your firm produce other products using the same production and related workers employed to produce saccharin?

No Yes--List the following information.

<u>Product</u>	<u>Basis for allocation of employment data</u>
_____	_____
_____	_____

II-7. Since January 1, 2000, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of saccharin?

No Yes--Name firm: _____

II-8. Does your firm produce saccharin in a foreign trade zone (FTZ)?

No Yes--Identify FTZ(s): _____

II-9. Since January 1, 2000, has your firm imported saccharin?

No Yes--**COMPLETE AND RETURN THE ENCLOSED IMPORTERS' QUESTIONNAIRE**

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of saccharin in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

<i>(Quantity in 1,000 pounds, value in \$1,000)</i>			
Item	Calendar years		
	2000	2001	2002
AVERAGE PRODUCTION CAPACITY <i>(quantity)</i>			
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>			
PRODUCTION <i>(quantity)</i>			
U.S. SHIPMENTS:			
Commercial shipments:			
<i>Quantity</i> of commercial shipments			
<i>Value</i> of commercial shipments			
Internal consumption:			
<i>Quantity</i> of internal consumption			
<i>Value</i> ¹ of internal consumption			
Transfers to related firms:			
<i>Quantity</i> of transfers to related firms			
<i>Value</i> ¹ of transfers to related firms			
EXPORT SHIPMENTS:²			
<i>Quantity</i> of export shipments			
<i>Value</i> of export shipments			
END-OF-PERIOD INVENTORIES ³ <i>(quantity)</i>			
U.S. SHIPMENTS TO DISTRIBUTORS <i>(quantity)</i>			
U.S. SHIPMENTS TO END USERS <i>(quantity)</i>			
AVERAGE NUMBER OF PRWs			
HOURS WORKED BY PRWs <i>(1,000 hours)</i>			
WAGES PAID TO PRWs <i>(value)</i>			
<p>¹ Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below:</p>			
<p>² Identify your principal export markets: _____</p>			
<p>³ <u>Reconciliation of data</u>.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?</p>			
<p><input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____</p>			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. Shipments of saccharin, by type.--Report your firm's U.S. shipments (commercial shipments plus internal consumption/transfers) of the following types of saccharin produced in your U.S. establishment(s) during the specified periods by quantity and value. These data should sum to the total U.S. shipments reported on the previous page.

<i>(Quantity in 1,000 pounds, value in \$1,000)</i>			
Item	Calendar years		
	2000	2001	2002
Sodium saccharin (American Chemical Society Chemical Abstract Service (CAS) registry #128-44-9)			
<i>Quantity</i>			
<i>Value</i>			
Calcium saccharin (CAS Registry #6485-34-3)			
<i>Quantity</i>			
<i>Value</i>			
Acid or insoluble saccharin (CAS Registry #81-07-2)			
<i>Quantity</i>			
<i>Value</i>			
Research grade saccharin			
<i>Quantity</i>			
<i>Value</i>			
All other saccharin¹			
<i>Quantity</i>			
<i>Value</i>			
¹ Identify these types of saccharin and describe their uses. <hr/> <hr/>			
Reconciliation of data.--Please note that the quantities and values reported above should equal the total quantity and value of U.S. commercial shipments plus internal consumption/transfers for saccharin reported on the previous page. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: <hr/> <hr/>			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12. If you reported transfers to related firms in question II-10, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced by market or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

II-13. Has your firm commercially sold the crude insoluble form of saccharin since January 2000?

No Yes--State the years since 2000 and the corresponding quantities (in pounds) and values (in dollars) of such sales.

II-14. Identify the value added (on a cost basis) from the following processes.

	<u>Value (per pound)</u>
Transforming crude insoluble saccharin to sodium saccharin	_____
Transforming sodium saccharin to acid (insoluble) saccharin	_____
Transforming acid (insoluble) saccharin to calcium saccharin	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-15. Other than direct imports, has your firm otherwise purchased saccharin since January 1, 2000?
(See definitions in the instruction booklet.)

No Yes--Report such purchases below for the specified periods.¹

<i>(Quantity in 1,000 pounds, value in \$1,000)</i>			
Item	Calendar years		
	2000	2001	2002
PURCHASES FROM U.S. IMPORTERS² OF SACCHARIN FROM--			
CHINA:			
<i>Quantity</i>			
<i>Value</i>			
ALL OTHER COUNTRIES:			
<i>Quantity</i>			
<i>Value</i>			
PURCHASES FROM DOMESTIC PRODUCERS:²			
<i>Quantity</i>			
<i>Value</i>			
PURCHASES FROM OTHER SOURCES:²			
<i>Quantity</i>			
<i>Value</i>			
¹ Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate. <hr/> <hr/>			
² Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier. <hr/> <hr/>			

PART III.--FINANCIAL INFORMATION--Continued

III-6. Operations on saccharin.--Report the revenue and related cost information requested below on the saccharin operations of your U.S. establishment(s).¹ Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your three most recently completed fiscal years in chronological order from left to right.

(Quantity in 1,000 pounds, value in \$1,000)			
Item	Fiscal years ended--		
	_____	_____	_____
Net sales quantities:²			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales quantities			
Net sales values:²			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales values			
Cost of goods sold (including internal consumption and transfers to related firms):			
Raw materials			
Direct labor			
Other factory costs			
Total cost of goods sold			
Gross profit or (loss)			
Selling, general, and administrative (SG&A) expenses:			
Selling expenses			
General and administrative expenses			
Total SG&A expenses			
Operating income or (loss)			
Other income and expenses:			
Interest expense			
All other expense items			
All other income items			
All other income or expenses, net			
Net income or (loss) before income taxes			
Depreciation/amortization included above			

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

PART III.--FINANCIAL INFORMATION--Continued

III-7. Capital expenditures, research and development expenditures, and asset values.--Report your firm's capital expenditures and research and development expenditures on saccharin, and the values of the property, plant, and equipment used in the production of saccharin. Provide data for your three most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)			
Item	Fiscal years ended--		
	_____	_____	_____
Capital expenditures			
Research and development expenditures			
Property, plant, and equipment:			
Original cost			
Book value			

III-8. Since January 1, 2000, has your firm experienced any actual negative effects on its return on investment or its growth, investment, ability to raise capital, existing development and production efforts (including efforts to develop a derivative or more advanced version of the product), or the scale of capital investments as a result of imports of saccharin from China?

No Yes--My firm has experienced actual negative effects as follows:

Cancellation or rejection of expansion projects

Denial or rejection of investment proposal

Reduction in the size of capital investments

Rejection of bank loans

Lowering of credit rating

Problem related to the issue of stocks or bonds

Other (specify) _____

III-9. Does your firm anticipate any negative impact of imports of saccharin from China?

No Yes--My firm anticipates negative effects as follows:

PART IV.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Clark Workman (202-205-3248).

IV-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No.

E-mail address

Section IV-A.--PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers during January 2000-December 2002 of the following products produced by your firm:

Product 1.--Sodium saccharin, granular, sized or unsized, FCC, 10-17 percent water.

Product 2.--Sodium saccharin, powder, FCC, 3-6 percent water.

Product 3.--Acid or insoluble saccharin, spray-dried powder, FCC.

Product 4.--Calcium saccharin, granular, spray-dried powder, FCC.

Product 5.--Sodium saccharin, granular, sized or unsized, non-food grade, 10-17 percent water.

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-A.--PRICE DATA--Continued

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified products produced and sold by your firm to each of the specific types of U.S. customers (check one box in each category for each page).

Product 1 Product 2 Product 3 Product 4 Product 5
 End user Distributor

<i>(Quantity in pounds, value in dollars)</i>		
Period of shipment	Quantity	Value
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: <hr/> <hr/>		

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-1. Please describe how your firm determines the prices that it charges for sales of saccharin (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

IV-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, worldwide purchasing discounts, etc.).

IV-B-3. What are your firm's typical sales terms for its U.S.-produced saccharin (e.g., 2/10 net 30 days)? _____ On what basis are your prices of domestic saccharin usually quoted (e.g., f.o.b. warehouse, f.o.b. point of shipment, or delivered)? _____

IV-B-4. Approximately what percentage of your firm's sales of its U.S.-produced saccharin are on a contract (___ percent) vs. spot sales (___ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

(a) What is the average duration of a contract? _____

(b) How frequently are contracts renegotiated? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

(e) What are the standard quantity requirements, if any? _____

(f) What is the price premium for sub-minimum shipments? ___ percent

IV-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of saccharin? _____

IV-B-6. What is the approximate percentage of the total delivered cost of saccharin that is accounted for by transportation costs? ___ percent. Who generally arranges the transportation to your customers' locations? Your firm ___ or purchaser ___ (check one). What proportion of your sales occur within 100 miles of your storage or production facility? ___ percent. 101 to 1,000 miles? ___ percent. Over 1,000 miles? ___ percent.

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-7. What is the geographic market area in the United States served by your U.S.-produced saccharin?

IV-B-8. What other products (e.g., aspartame, sugar, acesulfame-K, tagatose, alitame, sucralose, etc.) may be substitutes for saccharin? Please be specific.

IV-B-9. Describe the end uses of the saccharin that you manufacture. For each end use product, what percentage of the total cost is accounted for by saccharin?

IV-B-10. How has the demand within the United States (and outside the United States if known) for saccharin changed since January 1, 2000? What were the principal factors affecting changes in demand?

IV-B-11. Have there been any significant changes in the product range or marketing of saccharin in the past five years?

No Yes--Please describe.

IV-B-12. Does your firm sell saccharin over the internet?

No Yes--Please describe, noting the estimated percentage of your firm's total sales of saccharin in 2002 accounted for by internet sales.

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-13. Are the U.S.-produced and imported saccharin from China used interchangeably (i.e., can they physically be used in the same applications)?

Yes No--Please explain.

IV-B-14. Are the U.S.-produced and NONSUBJECT imported saccharin (i.e., product imported from countries/firms not subject to this investigation) generally used interchangeably?

Yes No--Please explain, by .

IV-B-15. Are NONSUBJECT imported saccharin and imported saccharin from China used interchangeably?

Yes No--Please explain, by country.

IV-B-16. Are there any differences in product characteristics or sales conditions between U.S.-produced saccharin and saccharin imported from China that are a significant factor in your firm's sales of saccharin?

No Yes--Please describe any such advantages or disadvantages of the domestic product vis-a-vis the imported product (e.g., quality, availability, transportation network, product range, technical support, etc.).

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-B.--PRICE-RELATED QUESTIONS--Continued

IV-B-17. Are there any differences in product characteristics or sales conditions between U.S.-produced saccharin and NONSUBJECT imported saccharin that are a significant factor in your firm's sales of saccharin?

- No Yes--Please describe any such advantages or disadvantages of the domestic product vis-a-vis the nonsubject imported product, by country of origin.

IV-B-18. Are there any differences in product characteristics or sales conditions between NONSUBJECT imported saccharin and imported saccharin from China that are a significant factor in your firm's sales of saccharin?

- No Yes--Please describe, by country, any such advantages or disadvantages of the nonsubject imported product vis-a-vis the imported product from China.

IV-B-19. Does your firm have locations in countries other than the United States that sell saccharin? Yes _____ No _____. If yes, please answer the following questions.

a) Does your firm negotiate the prices and quantities for the saccharin that it sells for all of its facilities worldwide or are sales done separately for each facility?

b) Do you offer volume discounts based on the total amount of saccharin sold by your firm (for all locations)?

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-C.--CUSTOMER IDENTIFICATION

Please identify below the names and addresses of your firm's 10 largest customers for saccharin during 2000-2002. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of saccharin that each of these customers accounted for in 2002.

No.	Customer's name	Street address (not P.O. box), state, and zip code	Contact person	Area code and telephone number	Share of 2002 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

PART IV.--PRICING AND RELATED INFORMATION--Continued

Section IV-E.--COMPETITION FROM IMPORTS--LOST SALES

PLEASE DO NOT RE-SUBMIT ALLEGATIONS PROVIDED IN THE PRELIMINARY PHASE OF THESE INVESTIGATIONS.

Since the submission of your questionnaire in the preliminary phase (or since January 1, 1999, for firms that did not provide a preliminary-phase questionnaire): Did your firm lose sales of saccharin to imports of these products from China?

Yes No

If yes, please furnish as much of the following information as possible for each affected transaction. Document such allegations of lost sales whenever possible (documentation could include copies of invoices, sales reports, or letters from customers). **Please note that the Commission may contact the firms named to verify the allegations reported.**

- Customer name, contact person, phone and fax numbers
- Specific product(s) involved
- Date of your price quotation
- Quantity involved
- Your rejected price quotation (total delivered value)
- The country of origin of the competing imported product
- The accepted price quotation of the imported product (total delivered value)

Customer name, contact person, phone and fax numbers	Product	Date of quote	Quantity (pounds)	Rejected U.S. price (total value-- dollars)	Country of origin	Accepted import price (total value-- dollars)