

FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE
STEEL CONCRETE REINFORCING BAR (REBAR) FROM TURKEY

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than October 11, 2002

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping review investigation concerning rebar from Turkey (inv. No. 731-TA-745 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

Name of firm _____
Address _____

World Wide Web address _____

Has your firm produced or exported rebar (as defined in the instruction booklet) at any time since January 1, 1997?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
 YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

The undersigned certifies that the information herein supplied in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission.

Your signature on the certification below will also serve as consent for the Commission, and its employees and contract personnel, to use the information you provide in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. If you do not consent to such use, please note the certification accordingly.

The undersigned acknowledges that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Signature of Authorized Official

Date

() _____
Phone

() _____
Fax

E-mail address

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW., Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Please provide the names and addresses of the **FIVE** largest U.S. importers of your firm's rebar in 2001. **Please fax this list to Olympia Hand at 202-205-3205 by September 20, 2002.**

I-4. In Parts II and III of this questionnaire we request copies of your company's business plan. Does your company have a business plan?

Yes No

If yes, did you provide the requested copies?

Yes No--Please explain why not.

PART I.--GENERAL QUESTIONS--Continued

I-5. At any time since January 1, 1997, did your firm or any related firm produce, have the capability to produce, or have any plans to produce rebar in the United States or other countries?

No

Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact Olympia Hand: ohand@usitc.gov for copies of that questionnaire).

I-6. Does your firm or any related firm import or have any plans to import rebar into the United States?

No

Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact Olympia Hand: ohand@usitc.gov for copies of that questionnaire).

PART II.--TRADE AND RELATED INFORMATION

II-1. Has your firm experienced any plant openings, relocations, expansions, acquisitions, divestitures, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials or sales; or any other change in the character of your operations or organization relating to the production of rebar since April 17, 1997 (the date on which the antidumping duty order under review became effective)?

No

Yes--Supply details as to the time, nature, and significance of such changes.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-2. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of rebar in the future?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. **Include in your response a specific projection of your firm's capacity to produce rebar (in short tons) for 2002 and 2003.**

II-3. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of rebar in the future if the antidumping duty order on rebar from Turkey were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-4. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of rebar in Turkey in the future?

- No Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed. Provide relevant portions of business plans or other supporting documentation that addresses this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. Describe the production technology used in the production of rebar in Turkey and identify major production inputs. Also discuss any significant changes in production technology since 1997 (the year the antidumping duty order under review became effective).

II-6. Has your firm at any time since 1997 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of rebar?

No Yes--List the following information and report your firm's combined production capacity and production of these products and rebar in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity data</u>
_____	_____	_____
_____	_____	_____

<i>(Quantity in short tons)</i>					
Item	1997	1998	1999	2000	2001
Average production capacity					
Production					

II-7. Has your firm since produced since 1997, or does your firm anticipate producing in the future, other products using the same production and related workers employed to produce rebar?

No Yes--List the following information.

<u>Product</u>	<u>Period</u>
_____	_____
_____	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. Please describe the constraint(s) that set the limit(s) on your production capacity.

II-9. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of rebar?

_____ Percent

II-10. Is your firm able to switch production between rebar and other products in response to a relative price change in the price of rebar vis-a-vis the price of other products, using the same equipment and labor?

No Yes--Please identify below the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from rebar.

II-11. Has your firm maintained any inventories of rebar in the United States (not including inventories held by firms identified in questions I-3, I-5, or I-6 above¹) since 1997?

No Yes--Report the quantity (in short tons) of such end-of-period inventories below.

1997 **1998** **1999** **2000** **2001**

II-12a. Are your firm's exports of rebar subject to tariff or non-tariff barriers to trade (for example, antidumping or countervailing duty findings or remedies, tariffs, quotas, or regulatory barriers) in any countries other than the United States?

No Yes--List the products(s), country(ies), the year each such barrier was imposed, and the type of barrier.

Product	Country	Year imposed	Barrier (if tariff, give rate)
_____	_____	_____	_____
_____	_____	_____	_____

¹ Such firms will report inventories in the Commission's importer or producer questionnaire.

PART II.--TRADE AND RELATED INFORMATION--Continued

II.12b. Are your firm's exports of rebar subject to current investigations in any countries other than the United States that might result in tariff or non-tariff barriers to trade?

No Yes--List the products(s), country(ies), and type of investigation.

Product	Country	Type of investigation
_____	_____	_____
_____	_____	_____

II.13. Identify export markets (other than the United States) that you have developed or where you have increased your sales of rebar as a result of the antidumping duty order on rebar from Turkey. Please identify and discuss below.

II.14. Describe the significance of the existing antidumping duty order covering imports of rebar from Turkey in terms of its effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

II.15. Would your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of rebar in the future if the antidumping duty order on rebar from Turkey were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-16b. Please report production capacity, production, shipments, and inventories of rebar produced by your firm in Turkey in January-June 2001-2002 and January-September 2001-2002. **If the January-September data are unavailable by the due date of this questionnaire (October 11, 2002), please send that data to the Commission no later than November 15, 2002. In any circumstances, the January-June data should be sent to the Commission by October 11, 2002.**

<i>(Quantity in short tons, value in 1,000 U.S. dollars)</i>				
Item	January-June 2001	January-June 2002	January-Sept. 2001	January-Sept. 2002
Average production capacity (quantity)				
Beginning-of-period inventories¹ (quantity)				
Production (quantity)				
SHIPMENTS:				
Home market:				
Commercial shipments: Quantity				
Value				
Internal consumption/ transfers (quantity)				
Exports to--				
United States: Quantity				
Value				
All other export markets:² Quantity				
Value				
Total exports (quantity)				
Total shipments (quantity)				
End-of-period inventories (quantity)				
¹ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____				
² Identify principal <i>other</i> export markets.				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-17. Using the bar designation numbers provided for in the ASTM standards for rebar (e.g., A615, A616, A617, and A706), report below the bar designation numbers for the smallest and the largest diameter rebar that are exported by your firm to the United States.

Smallest diameter: No. _____. Largest diameter: No. _____.

II-18. Has your firm export rebar to the United States in coils since January 1, 1997?

No Yes--List below the range of thicknesses, in terms of nominal diameter, and the total overall lengths of rebar coils exported by your firm to the United States.

Nominal diameter (<i>bar designation number</i>)		Overall length (<i>feet</i>)	
Smallest	Largest	Shortest	Longest

II-19. Has your firm exported rebar to the United States in cut-to-length sections since January 1, 1997?

No Yes--List below the standard lengths (in feet) of cut-to-length rebar that are exported by your firm to the United States.

PART III.--MARKET FACTORS

III-1. To what extent have changes in the prices of raw materials affected your firm's selling prices for rebar during January 1997-September 2002? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-2. Approximately what percentage of your firm's sales of rebar to U.S. customers are on a contract (___ percent) vs. spot sales (___ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

(a) What is the average duration of a contract? _____

(b) How frequently are contracts renegotiated? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

(e) What are the standard quantity requirements, if any? _____

(f) What is the price premium for sub-minimum shipments? ___ percent

III-3. What is the average lead time between a U.S. customer's order and the date of delivery for your firm's sales of rebar? _____

III-4. Have individual U.S. producers, importers, purchasers, or foreign producers/exporters of rebar influenced the U.S. wholesale market price of rebar since 1997?

No

Yes--Please identify any such firm(s) and note the time period when the firm(s) influenced price, whether the effect was to increase or decrease the price, and why your firm believes that the actions of the firm(s) were responsible for the price change.

PART III.--MARKET FACTORS--Continued

III-5. Please identify any supply factor(s) (e.g., changes in availability or prices of raw materials, energy, or labor; changes in the U.S. industry; transportation conditions; production capacity and/or methods of production; technology; export markets; alternative production opportunities; or Section 201 remedies) that affected the availability of Turkey-produced rebar in the U.S. market since 1997. Please note the time period(s) of any such changes, the factor(s) involved, and the impact such changes had on your shipment volumes and prices.

III-6. Please discuss any anticipated changes in the supply factors noted above that may affect the availability of Turkey-produced rebar in the U.S. market in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-7. Describe how easily your firm can shift its sales of rebar between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting rebar between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--MARKET FACTORS--Continued

III-8. Is the product range, product mix, or marketing of rebar in your home market significantly different from the product range, product mix, or marketing of rebar for export to the United States or to third-country markets? Have there been any significant changes in the product range, product mix, or marketing of rebar in your home market, for export to the United States, or for export to third-country markets since 1997?

No Yes--Please describe and quantify if possible.

III-9. Please discuss any anticipated changes in terms of the product range, product mix, or marketing of rebar in your home market, for export to the United States, or for export to third-country markets in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-10. What other products may be substitutes for rebar, and how frequently does such substitution occur?

III-11. Have there been any changes in the number or types of products that can be substituted for rebar since 1997?

No Yes--Please explain.

PART III.--MARKET FACTORS--Continued

III-12. Please discuss any anticipated changes in terms of the substitutability of other products for rebar in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-13. Is the rebar produced by your firm and sold in its home market interchangeable (i.e., can be used in the same applications) with your firm's rebar sold to the United States and/or to third-country markets?

Yes No--Identify the market(s) and any differences in the products.

III-14. Describe the end uses of the rebar that you manufacture and sell to your home market. If these end uses differ from those of the rebar you sell to the U.S. market or to third-country markets, explain.

III-15. Discuss any changes in the end uses of rebar since 1997 by market and time period.

PART III.--MARKET FACTORS--Continued

III-16. Please discuss any anticipated changes in terms of the end uses of rebar in the future, identifying the time period(s) involved, the market(s), and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-17. How has the demand within your home market and the United States (and worldwide, if known) for rebar changed since 1997? What were the principal factors affecting changes in demand?

III-18. Please discuss any anticipated changes in rebar demand in your home market and the United States (and worldwide, if known) in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-19. Please compare market prices of rebar in your home market, the United States, and third-country markets, if known.

III-20. Describe briefly your home market for rebar, including the number of, and competition between, producers.

PART III.--MARKET FACTORS--Continued

III-21. Do you face competition from imports of rebar in your home market?

- No Yes--Please identify the country sources of any imports of rebar into your home market.

III-22. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss rebar supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Turkey, and (3) the world as a whole. Of particular interest is such data from 1997 to the present and forecasts for the future.

III-23. Does your firm sell rebar over the internet?

- No Yes--Please describe, noting the estimated percentage of your firm's total sales of rebar in 2001 accounted for by internet sales.
