

Petitioners' Staff Conference Exhibits

Aluminum Wire and Cable from China

Inv. Nos. 701-TA-611 & 731-TA-1428 (Preliminary)

October 12, 2018



Imports from China Are Significant and Increasing

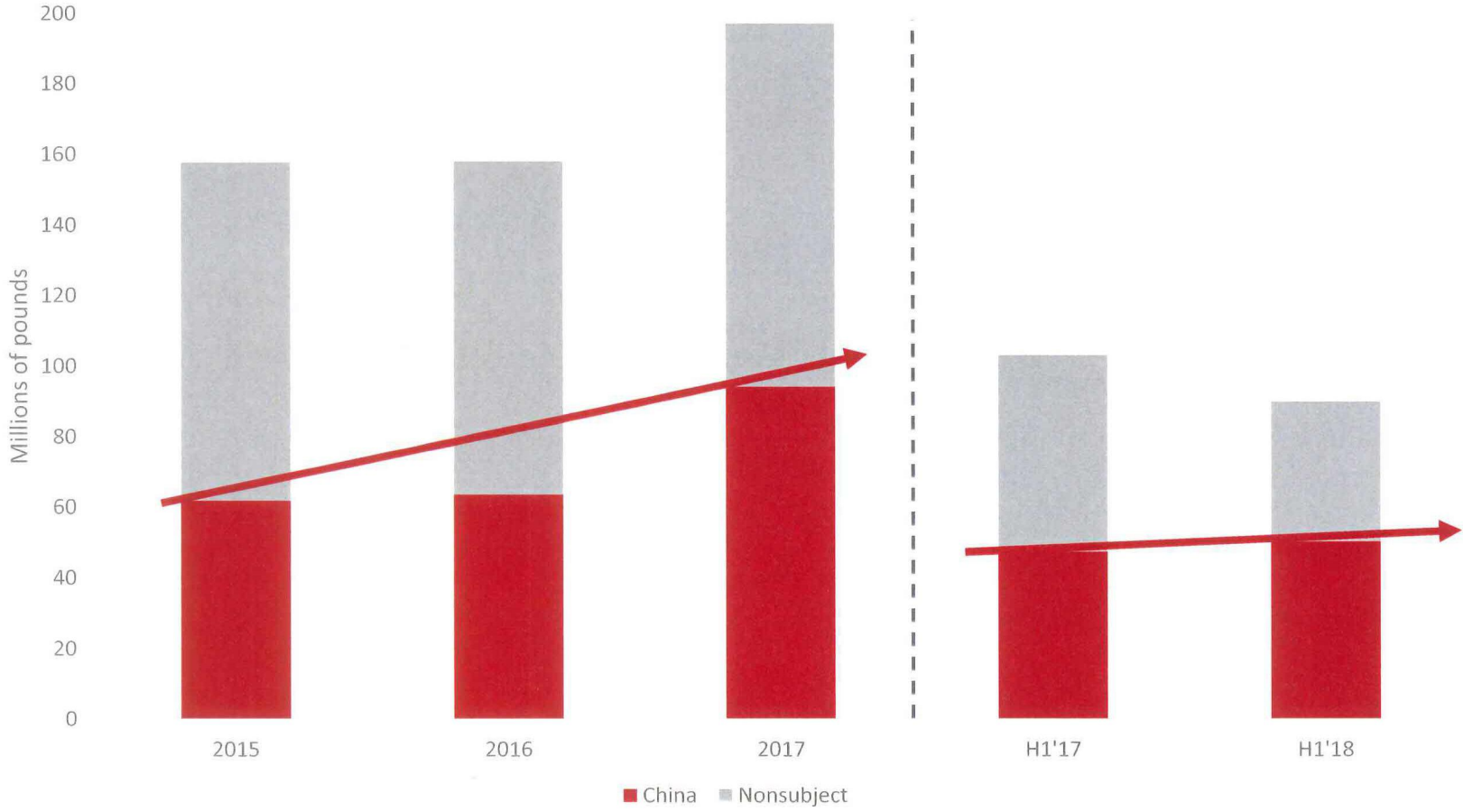
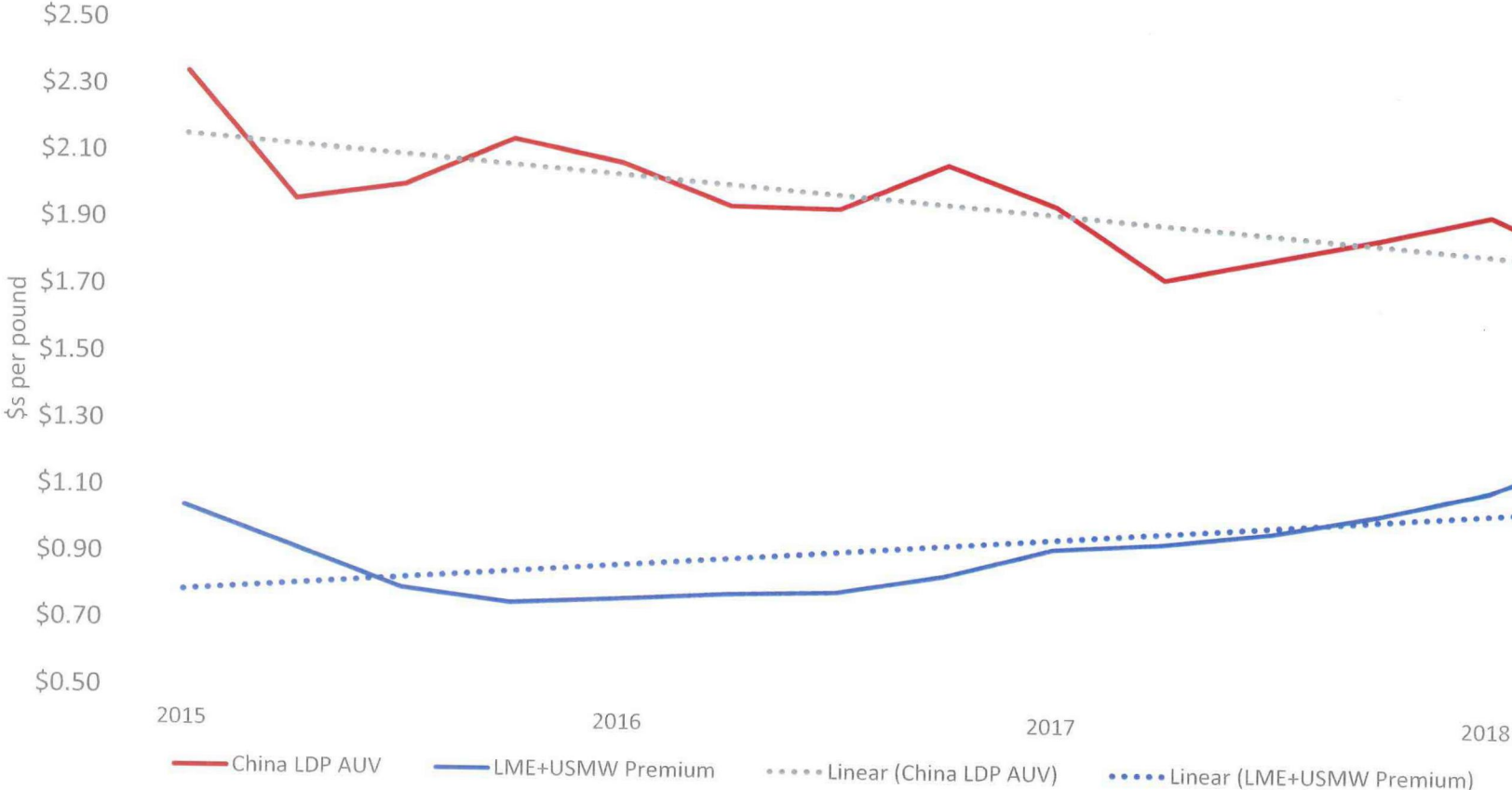


Exhibit 1

Comparison of China Import Values vs. Aluminum Metal Cost



Comparison of Copper and Aluminum Metal Prices in US

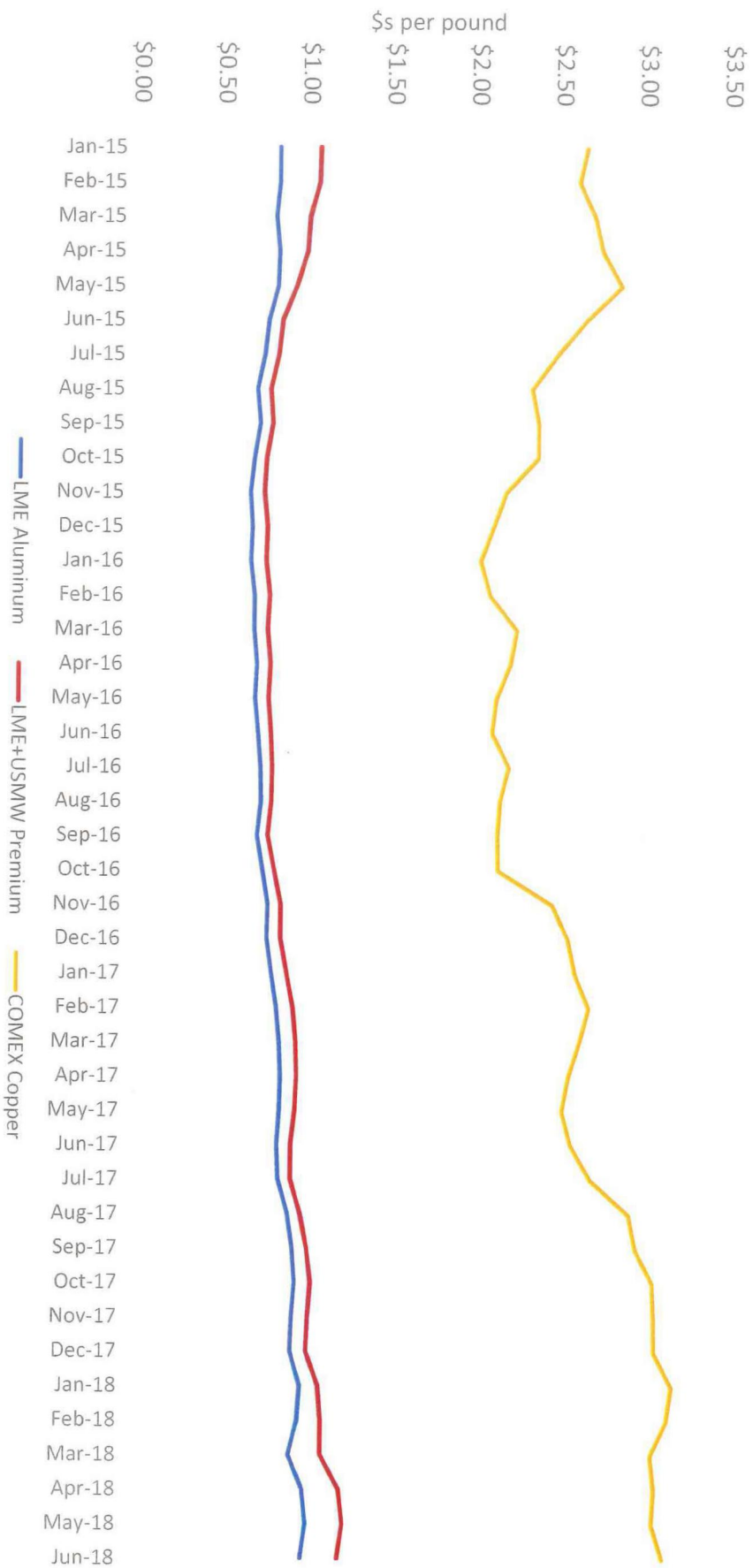


Exhibit 3

Recent Encore Statements on Investor Calls

Results of Q1-2018 Earnings (May 2, 2018)

DANIEL JONES: “We have got two companies ... that continue to bring in product from China at well below raw material cost. We had an increase through the quarter per pound of aluminum and saw the price erode to near breakeven levels.... It just can't continue as it is based on someone importing, adding zero value, and just basically cutting price.”

Results of Q2-2018 Earnings (August 1, 2018)

DANIEL JONES: “In aluminum wire, which represented 7.3% of our net sales in the second quarter of 2018, we continued to experience pressure on margins due to import competition from China.... the words that are coming to mind are nasty, and cheaters ... But in the interim, we're not sitting back ... The deal is assessing the remedies and looking into what our options are.”