UNITED STATES INTERNATIONAL TRADE COMMISSION

INFORMATION FOR USE IN DETERMINING WHETHER TO REMOVE LEATHER WEARING APPAREL FROM THE LIST OF ARTICLES ELIGIBLE FOR THE GENERALIZED SYSTEM OF PREFERENCES

Report to the President on Investigation No. 332-79(3) under Section 332 of the Tariff Act of 1930



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UNITED STATES INTERNATIONAL TRADE COMMISSION

COMMISSIONERS

Will E. Leonard, Chairman Daniel Minchew, Vice Chairman George M. Moore Catherine Bedell Joseph O. Parker Italo H. Ablondi

Kenneth R. Mason, Secretary to the Commission

This report was principally prepared by:

Carl F. Seastrum, Sundries Division Louis N. De Toro, Office of Economic Research

Address all communications to United States International Trade Commission Washington, D. C. 20436

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Note.—The whole of the Commission's report to the President may not be made public since it contains certain information that has been classified or would result in the disclosure of the operations of an individual concern. This published report is the same as the report to the President, except that the above—mentioned information has been omitted. Such omissions are indicated by asterisks.

REPORT TO THE PRESIDENT

U.S. International Trade Commission, November 10, 1976

To the President:

In accordance with the request contained in your letter of September 14, 1976, the United States International Trade Commission reports herein the results of its investigation on the current employment and production conditions in the domestic industry producing leather wearing apparel. The portions of the text of your letter directed at this investigation are as follows:

In a recent executive branch review of the operation of the Generalized System of Prefrences (GSP) the Trade Policy Staff Committee (TPSC) considered several petitions from domestic producers to remove products from the list of articles eligible for duty-free treatment under the GSP. It was necessary to postpone a decision on some of the petitions, however, because of the absence of data on the amount of imports and domestic production or because of inadequate information on recent developments in the industry. To assist the Administration in assembling the needed information, I hereby request the Commission, pursuant to section 332(g) of the Tariff Act of 1930 to conduct investigations and report the results, as follows:

* * * * * * *

3. With respect to leather wearing apparel classifiable in item 791.75 of the Tariff Schedules of the United States (TPSC GSP case No. 76-2), an investigation and report on the current employment and production conditions in the domestic industry.

I further request that the Commission make every effort to provide the reports as soon as possible but not later than * * * November 10, 1976 with respect to report 3.

The investigation (No. 332-79(3)) was conducted by the Commission under the authority of section 332 of the Tariff Act of 1930 (19 U.S.C. 1332). Notice of the institution of the investigation and of a public hearing to be held in connection therewith was issued on September 21, 1976, and published in the <u>Federal Register</u> of September 24, 1976 (41 F.R. 41973). At the request of representatives of the domestic industry, the Commission subsequently changed the time and place of the hearing. Notification of this change was published in the <u>Federal Register</u> on October 4, 1976 (41 F.R. 43764), and October 26, 1976 (41 F.R. 46910), and the hearing was conducted on October 29, 1976, at the Customs House, 6 World Trade Center, New York, N.Y. All interested parties were afforded an opportunity to be present, to produce evidence, and to be heard. A transcript of the hearing and copies of briefs submitted by interested parties in connection with the investigation are attached.

The information for this report was obtained from fieldwork, questionnaires sent to domestic manufacturers, the Commission's files, other Government agencies, evidence presented at the hearings, briefs filed by interested parties, and other sources.

INFORMATION OBTAINED IN THE INVESTIGATION

Introduction

On February 24, 1976, the Chairman of the Trade Policy Staff

Committee announced in the <u>Federal Register</u> (41 F.R. 8131) the acceptance of a petition from the National Outerwear & Sportswear Association,
Inc., New York, N.Y., the Tanners' Council of America, Inc., New York,
N.Y., and the Amalgamated Clothing Workers of America, New York, N.Y.,
urging that wearing apparel not specially provided for, of leather, other
than reptile leather (Tariff Schedules of the United States (TSUS) item
791.75), be removed from the list of items eligible for duty-free treatment granted to designated developing countries under the Generalized
System of Preferences (GSP).

The President requested by letter of Septembe 14, 1976, that the Commission make an investigation to obtain the most current information on the domestic industry producing wearing apparel of leather.

The United States International Trade Commission, on September 21, 1976, instituted an investigation under section 332 of the Tariff Act of 1930 to determine the current employment and production conditions in the domestic industry producing leather wearing apparel. A public hearing in connection with this investigation was held on October 29, 1976, at the Customs House, 6 World Trade Center, New York, N.Y. 1/ The President requested that the Commission complete its investigation and report to him not later than November 10, 1976.

¹/ Notice of the Commission's investigation and hearings was published in the Federal Register on September 24, 1976 (41 F.R. 41973), notice of the rescheduling of the hearing, on October 4, 1976 (41 F.R. 43764), and notice of the place of the hearing, on October 26, 1976 (41 F.R. 46910).

Description and Uses

The term "leather wearing apparel" as used in this report includes a variety of articles that are classifiable under item 791.75 of the Tariff Schedules of the United States, but it does not include such items as footwear, gloves, headwear, apparel belts, and watch straps of leather, or wearing apparel in chief value of fur; these articles are specifically provided for elsewhere in the TSUS. (Wearing apparel of sheep or lamb with the wool on the inside of the garment is considered for customs purposes to be wearing apparel of leather, whereas when the wool is on the outside, it is classified as wearing apparel of fur.)

Wearing apparel that is the subject of this investigation, is made from a variety of leathers, of which cowhide, calf, sheep, and lamb are the most commonly used. 1/ Coats and jackets 2/ in various styles have accounted for the bulk of U.S. shipments of leather wearing apparel in recent years (about 90 percent in 1972) and nearly all imports of such apparel. However, leather is used in the manufacture of a variety of apparel, including pants, vests, skirts, dresses, and shorts. Leather wearing apparel for men and boys accounted for slightly more than half of U.S. shipments of leather apparel in 1972, with that for women, misses, and juniors accounting for the remainder.

^{1/} Apparel of the type covered in this report is generally comparable with that reported in product code 2386, leather and sheep-lined clothing, of the Standard Industrial Classification (SIC).

 $[\]frac{2}{4}$ A jacket is an item of outerwear of less than 40 inches in length; a coat is 40 inches or longer in length.

U.S. Tariff Treatment

As was previously stated, the leather wearing apparel discussed in this report is dutiable under item 791.75 of the Tariff Schedules of the United States, which provides for wearing apparel not specially provided for, of leather other than reptile leather. In the absence of duty-free entry under the GSP, the trade-agreement rate of duty, in effect since the final reduction on January 1, 1972 under the Kennedy Round of trade negotiations, applicable to imports entered under item 791.75 is 6 percent ad valorem.

Duty-free treatment under the GSP was granted on certain imported articles, including leather wearing apparel, pursuant to the provisions of title V of the Trade Act of 1974 and became effective on January 1, 1976. 1/ The President, in Executive Order No. 11888 of November 24, 1975, designated the eligible articles and beneficiary countries. Executive Order No. 11906 of February 29, 1976, amended the original order. By the amended order, the principal supplier of leather wearing apparel, the Republic of Korea, became ineligible to receive duty-free treatment under the GSP for exports of such garments to the United States. This action with respect to Korea was taken under section 504 (c)(1)(A) of title V which specifies the so-called \$25 million rule. In addition,

^{1/} This action was taken by the President after receiving advice from the Commission as required by section 503 of title V. The Commission's advice to the President with respect to leather wearing apparel is included in appendix B of this report.

countries may lose GSP treatment on certain items under section 504(c)(1)(B) of title V. 1/

A copy of general headnote 3(c) of the TSUS, which lists the eligible articles and beneficiary countries under the GSP is reproduced in appendix C.

U. S. Producers

According to official statistics of the U.S. Department of Commerce, 185 U.S. firms, which operated 187 establishments, produced leather wearing apparel in 1972, the most recent year for which such data are available. In that year over two-thirds of the value of U.S. producers' shipments originated in the Northeast Region of the United States. The principal producing States and their share of the value of total U.S. shipments were New York (46 percent), New Jersey (10 percent), and Massachusetts (9 percent). The Western Region was next in importance, accounting for about 15 percent of U.S. shipments; the principal producing State in that region was California (10 percent). The North

^{1/} The appropriate passages read as follows:

⁽c)(1) Whenever the President determines that any country—
(A) has exported (directly or indirectly) to the United States during a calendar year a quantity of an eligible article having an appraised value in excess of an amount which bears the same ratio to \$25,000,000 as the gross national product of the United States for the preceding calendar year, as determined by the Department of Commerce, bears to the gross national product of the United States for calendar year 1974, or

⁽B) except as provided in subsection (d), has exported (either directly or indirectly) to the United States a quantity of any eligible article equal to or exceeding 50 percent of the appraised value of the total imports of such article into the United States during any calendar year,

then, not later than 60 days after the close of such calendar year, such country shall not be treated as a beneficiary developing country with respect to such article, . . .

Central Region accounted for about 14 percent of U.S. shipments, spread over many States.

Responses to the Commission's questionnaire with respect to value of shipments in 1975 did not show a significantly different pattern:

New York accounted for 43 percent; New Jersey, 21 percent; Massachusetts,

4 percent; and California, 9 percent.

Most firms in the industry producing leather and sheep-lined clothing operate a single establishment, and few are subsidiaries of other firms. It is known that a number of firms produce textile apparel as well as leather apparel. In addition, many firms contract all or part of their production to contractors who cut and/or sew the garments. This is expecially true during peak selling periods and in that portion of the industry producing apparel of leather for women and misses. About half the firms answering the Commission's questionnaire produced only men's and boys' coats and jackets and about a quarter of the respondents produced only women's and misses' coats and jackets. The remaining firms produced both men's and boys' and women's and misses' apparel. Approximately two-fifths of the firms responding produced only jackets.

Data obtained from the Commission's questionnaire show that in 1975 the four largest U.S. producers of leather wearing apparel accounted for about 25 percent of total U.S. producers' shipments. Data on the concenstration of this industry for certain prior years, based on official statistics, are reported in table 1 in appendix A..

U.S. Production and Shipments

Trend of production and shipments

Official data on recent U.S. production of leathr wearing apparel are not available. However, official data show that the value of U.S. shipments of leather apparel increased from \$130.3 million in 1968 to \$240 million in 1974. 1/ Data furnished the Commission by domestic producers responding to its questionnaire show that industry shipments continued to increase in 1975, but in January-August 1976 showed little change from the level in January-August 1975.

In the course of its investigation, the Commissison sent questionnaires to U.S. producers seeking data on production and shipments of
leather wearing apparel. Responses with usable data were received from
75 producers which are believed to account for about half of U.S. production and whose experience is believed to be representative of the
industry at large. As shown in the following table, the information
reported by these 75 producrs shows that their production of leather
wearing apparel increased from 2.0 million units in 1973 to 2.6 million
units in 1975, and then decreased slightly from 1.6 millon units in
January-August 1975 to 1.5 million units in January-August 1976.

Jackets (produced by 71 of the respondent firms) accounted for nearly
three-fourths of total leather apparel production during January-August
1976, and coats (produced by 43 firms) accounted for slightly more than
a fourth of the total during this period.

¹/ The figure for 1974 is based on survey data which had standard error of estimate of 15 percent at the product-class level.

Wearing apparel of leather: Production by certain U.S. producers, by types, 1973-75, January-August 1975, and January-August 1976

		(In units)	<u> </u>	
Type	1973	: 1974	: : 1975	January-August
	17,3	:	:	1975 1976
Coats: Jackets: All other: Total:	1,421,110 21,350	: 1,764,348 : 19,747	: 1,901,135 : 22,731	: 413,168 : 408,407 : 1,171,183 : 1,115,277 : 13,218 : 17,999 : 1,597,569 : 1,541,683

Source: Compiled from data submitted to the U.S. International Trade Commission by domestic producers of leather wearing apparel.

The table on the following page shows that production by those respondent firms that specalized in men's and boys' leather apparel followed the same trend as aggregate production, increasing from 868,474 units in 1973 to 959,875 units in 1975. While overall production in the leather apparel industry was static in January-August, 1976 compared with the corresponding period of 1975, production of men's and boys' leather apparel continued to increase, rising from 561,807 units in January-August 1975 to 601,445 units in January-August 1976. In contrast to overall production, about 98 percent of the garments produced by firms specializing in apparel for men and boys consisted of jackets (25 firms produced jackets and only 8 produced coats).

As shown in the same table, firms specializing in the production of leather wearing apparel for women and misses also registered increased production, with output rising from 226,309 units in 1973 to 481,477 in 1975. However, production by these firms decreased by about 11 percent from 277,852 units in January-August 1975, to 247,813 units in the

corresponding period in 1976. Twelve of these firms produced coats and 13 produced jackets.

Many firms produced leather apparel for both men and boys and for women and misses. The table shows that this production increased from 856,294 units in 1973 to 1,120,648 units in 1975, but decreased by about 8 percent in January-August 1976 compared with January-August 1975.

Twenty-two of these firms produced coats and 33 produced jackets.

Wearing apparel of leather: Production by certain U.S. firms by specialization and types, 1973-75, January-August 1975, and January-August 1976

		(In units	s)		
Firm :	•		:	January-Aug	ust
speciali-	1973	1974	1975	·	
zation and :	•	•	•	1975 :	1976
type :	<u>-</u>	<u>.</u>	<u>.</u>	.	
_ :	:	•	•	•	
For men and :	:	•	•	•	
boys: :	:	•	:	:	
Coats:	138,060:	81,959:	70,138:	46,617:	61,199
Jackets:	730,414:	859,023:	887,166:	513,465:	538,499
All other:	<u>-:</u>	<u> </u>	2,571:	1,725:	1,747
Total:	868,474:	940,982:	959,875:	561,807:	601,445
For women and:	:	:	:	:	
misses: :	:	:	:	:	
Coats:	120,217:	217,999:	261,269;	154,712:	136,676
Jackets:	98,832:	160,269:	208,908:	119,480:	104,117
A11 :	:	:	:	:	
other 1/:	* * * :	* * * :	* * * :	* * * :	* * *
Total:	* * * :	* * * :	* * * :	* * * :	* * *
For both men:	:	:	:	:	
and boys :	:	:	:	:	
and women:	:	:	:	•	
and :	:	:	:	:	
misses::	:	:	:	:	
Coats:	250,340:	304,166:	308,657:	190,239:	196,132
Jackets:	591,864:	745,056:	805,061:	538,238:	472,661
A11 :	:	:	:	:	, , , , , , , , , , , , , , , , , , , ,
other:	19,090:	14,090:	6,930:	6,626:	7,647
Total:	856,294:	1,061,569:	1,120,648:	735,103:	676,440
	:	:,,-	;=::;::::::::::::::::::::::::::::::::::	, , , , , , , , , , , , , , , , , , , ,	,
					

^{1/} Business-confidential data representing 1 firm only.

Source: Compiled from data submitted to the U.S. International Trade Commission by domestic producers of leather wearing apparel.

Data collected from responses to the Commission's questionnaire also show that the quantity of U.S. production of leather wearing apparel did not differ significantly from the quantity shipped in 1973-75. But during the periods January-August 1975 and January-August 1976, production exceeded shipments. This is attributable to the fact that producers build inventories in anticipation of their important reorder period during September and Ocotober.

The following table and tables 2, 3, and 4 on U.S. producers' shipments show that except for those firms specializing in the production of leather wearing apparel for women and misses, the value of U.S. shipments increased even when the number of units decreased. Data representing responses from the 75 producers indicate that U.S. producers' shipments increased from 1.9 million units, valued at \$99.5 million, in 1973 to 2.5 million units, valued at \$143.5 million, in 1975. While the number of units shipped decreased slightly from 1.4 million units in January—August 1975 to 1.3 million units in January—August 1976, the value of shipments increased from \$84.8 million to \$87.2 million, respectively, or by about 3 percent.

Table 5 gives data, by months, on the value of U.S. producers' shipments of leather wearing appael for the period January 1975 through August 1976. The value of shipments during January-June 1976 were greater than they were during the corresponding period in 1975. In the remaining months for which data are available, 1976 shipments were below those in 1975. These data show the seasonal nature of shipments in the leather wearing apparel industry—they were at their lowest level in the

Wearing apparel of leather: Shipments by certain U.S. producers, by types, 1973-75, January-August 1975, and January-August 1976

Type	1973	1974	1975	January-August				
Type			:	1975	1976			
:	! !	Qua)					
			:	•	•			
Coats	462,648	608,470	: 668,524	: 398,343	: 383,610			
Jackets	•	1,677,289	: 1,800,154	: 1,018,646	945,761			
All other:	24,695			: 14,057				
Total:	1,900,823	2,309,970	: 2,493,807	: 1,431,046	: 1,348,019			
:		Value	(1,000 dolla	rs)				
;		:	:	:	•			
Coats	26,226	35,821	: 42,701	: 25,569	: 26,742			
Jackets	•		•	•	•			
All other				<u> </u>	·			
Total:	99,516	126,274	: 143,520	: 84,815	87, 156			
:		1	Unit value					
;			:	•	•			
Coats	\$56.69	\$58.87	: \$63.87	: \$64.19	\$69.71			
Jackets	51.59	53.67	: 55.55	: 57.72	: 63.23			
All other	15.14	18.17	32.47	: 31.66	: 32.93			
Average	52,35	54,66	: 57,55	: 59.27	: 64.66			
	•	<u> </u>	:	:	:			

Source: Compiled from data submitted to the U.S. International Trade Commission by domestic producers of leather wearing apparel.

first quarter of the year, increased in the second quarter, and reached their peak in the third and fourth quarters when re-orders generally occur in anticipation of the retail selling season.

Information on the trends of shipments by firms specializing in leather wearing apparel for men and boys, firms specializing in such apparel for women and misses, and firms not specializing in the production of either of these types is given in tables 2, 3, and 4.

Order backlog (unshipped orders)

Because of the seasonal nature of this industry, domestic producers of leather wearing apparel usually have a substantial volume of unfilled orders on hand in late summer as retailers place orders (reorders) in anticipation of the peak fall selling season. In an attempt to compare the volume of such orders in 1976 with that in earlier years, the Commission asked producers to report the value of their unshipped orders as of September 1 of 1974, 1975, and 1976; the data reported (in thousands of dollars) amounted to 16,124, 19,693, and 13,594, respectively. Fifty firms reported order backlogs at some time during the 3-year period. Although more firms reported unfilled orders on September 1, 1976, than in either of the preceding 2 years, the value of those orders was down sharply on that date. Backlogs on September 1, 1974, exceeded \$16 million; then increased about 22 percent on September 1, 1975; and on September 1 1976, they decreased to \$13.6 million, or by about 31 percent.

Representations by interested parties

Representations were made by interested parties at various stages of the Commission's investigation. Firms responding to the producers' questionnaire were asked to comment on the reasons underlying changes between 1975 and 1976 in domestic production, employment, and/or order backlog. Of the firms responding to the questionnaire, those that accounted for 41.7 percent of the value of shipments reported gave competition from lower priced imports as the principal cause of decreases in these areas of their business and many urged increased tariffs or quotas. Firms accounting for another 12.0 percent commented that demand had fallen off for leather garments in 1976 compared with 1975, especially since mid-year 1976. However, 2 firms accounting for 0.6 percent reported they had experienced increased demand for leather apparel. Another group accounting for 2.0 percent reported that there had been no change in conditions between 1975 and 1976. No consistent pattern of response was received from firms accounting for 10.9 percent, but comments such as "productivity increased," "order backlogs reflect prices only," and "shifted production to substitute products of another material" were included. The remaining firms accounting for 32.8 percent did not make any comment.

In the process of developing a list of all products of leather wearing apparel, the Commission staff contacted the Joint Board of the Coat, Suit and Allied Garment Workers' Unions and the International Ladies Garment Workers' Union/AFL-CIO. Shortly thereafter, the Joint Board forwarded to the Commission 26 letters that had been received, addressed to the board, from manufacturers who were under contractural

relationship with the Board. In each letter lower priced imports were reported to be causing difficulties for the firm.

On October 24, 1976, a member of the Commission staff attended the annual National Outerwear & Sportswear Association show in New York to obtain information from tanners of leather for garments and manufacturers of leather garments about current conditions of employment and production in the industry producing leather wearing apparel. One of the functions of this show is for apparel manufacturers to place orders with tanners for the following season. In addition, on October 29, 1976, the Commission conducted public hearings in New York to obtain the views of all interested parties concerning current conditions of production and employment in the leather apparel industry. The views expressed at the hearings and the show by domestic interests were uniformly pessimistic. Tanners indicated that they are experiencing sharply reduced orders for leather, especially cowhide leather. They attribute this to competition from lower priced imports of both garments and leather. Both tanners and manufacturers of leather wearing apparel believe that substantially lower wages are paid workers producing such apparel overseas. Many alleged that principal supplying countries are subsidizing firms exporting leather and leather garments. Wearing apparel manufacturers stated that the market is saturated with imported garments, and that demand for their leather garments has dropped substantially since mid-year, and is causing reduced production and employment. They alleged that producers' inventories of leather

apparel are at record levels while order backlogs (unshipped orders) are down substantially. There appeared to be general agreement that the market for apparel for women and misses is most affected by imports and that contractors 1/ probably are more affected by imports than the garment producers. Tanners and garment manufacturers all urged increased tariffs and quotas to prevent what they called the "death" of this industry.

Two presentations were also made at the hearing by importer representatives. One, representing a company importing principally from Israel, argued that apparel of leather imported from Israel is of higher price and quality than most imports and is made by workers paid high wages, and, therefore, does not compete directly with such apparel made by domestic producers. This representative also pointed out that Korea no longer receives duty-free GSP treatment and that he believes Taiwan will lose such status automatically under the law in 1977 because of the so-called \$25 million rule. The remainder of imports from countries receiving preference, he feels, are not significant enough to remove GSP treatment of TSUS item 791.75. The other witness, representing Malta, argued that imports of such apparel from Malta are an insignificant part of total imports of wearing apparel of leather and are produced by laborers earning relatively high wages compared to those of countries in the Orient. Like the other witness, he argued that special exception should be made for imports from his country if the full duty

^{1/} Very few contractors furnished usable information to the Commission.

should be restored. Both viewed wearing apparel of leather as an important part of all GSP exports to the United States from the country they represented and saw removal of GSP on this item as a first step in the gradual erosion of the overall GSP program.

U. S. Imports

As seen in the table on the following page, the value of U.S. imports of leather wearing apparel grew sharply and without interruption from 1968 to 1975, increasing from a foreign value of \$14.3 million in 1968 to \$154.3 million in 1975. During January-August 1976, the value of imports totaled \$142.2 million, compared with \$79.5 million in the corresponding period in 1975, an increase of 79 percent. Import gains shown for 1974 and 1975 may be attributed in part to increases in the price of leather wearing apparel, but the large gain in 1976 cannot be explained in terms of a price increase.

One of the notable aspects of imports over the past 4 years has been the high degree of seasonality (chart 1 on page 22 and the table on page 21). The prevailing pattern has indicated that imports tend to rise during the second quarter of each calendar year, peak during the third quarter, and then fall off somewhat during the last quarter. (Traditionally, the first quarter has been the annual "trough.")

In 1972, 1973, and 1974, monthly imports peaked in August. This pattern was upset in 1975, when imports reached a historic high of over \$20 million in October. Imports in August 1976 set the current monthly record, reaching nearly \$29 million.

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Wearing apparel not specially provided for, of leather (except reptile leather): U.S. imports for consumption, by principal sources, 1968-75, January-August 1976

Source	: : : 1968 :	1969 :	1970 :	1971 :	1972	1973	1974 :	1975 -	January-Aug	ust
004100	: : :	1909	:	:	:	19/3 :	:	1975 :	1975	1976
	:	-		Va	lue (1,000	dollars)				
Republic of Korea	: : 4 ·	:		:	:	:	:	;	:	45 55
Republic of China		14 :	20 :	36 :	818 :	-,	5,478 :	29,737 :	12,245 :	45,55
Canada		36 :	28 :	1,004 :	6,255 :		16,298 :	26,450 :	15,379 :	22,99
ong Kong		2,106:	6,916 :	15,146 :	16,712 :		21,741 :	17,521:	9,386 :	9,20
		684 :	1,979 :	2,612 :	6,560 :	9,143:	11,827 :	13,085 :	6,968	8,82
pain	-,	3,264:	5,736:	8,314 :	11,578 :	13,599 :	12,293 :	11,497 :	6,424	8,04
exico		205 :	4,607 :	2,832 :	5,943 :	8,565 :	12,819 :	11,486 :	5,695 :	6,53
ruguay		117 :	280 :	606 :	1,034 :	2,443 :	5,602 :	9,954:	4,487 :	11,86
srael	, -, -, -,	2.944 :	3,404 :	4,996 :	6,166:	•	5,957 :	7,400 :	4,148 :	4,40
Brazil	,	3 :	43 :	549 :	2,224 :			5,194:	2,617:	2,91
taly	: 2,593 :	2,473 :	2,820 :	5,325 :	9,100 :		4,529 :	3,699	2,323 :	2,48
Inited Kingdom	: 1,125 :	1,317 :	1,883 :	2,815 :	3,222 ;		4,015 :	3,652 :	1,948 :	2,23
rgentina	: 2 :	2 :	41 :	315 :	928 :		6,468 :	3,415 :	•	5,44
ugoslavia	: 1,079 :	1,882 :	2,105 :	1,815 :		- ,	-		1,348 :	1,79
oland		1,002 :	194 :		3,144:		2,258:	2,093:	1,297 :	1,09
urkey		-		200 :	834 :	-,	1,707 :	1,812 :	1,303:	
all other		118:	1,795 :	5,052 :	7.972 :		2,745 :	1,657 :	973 :	2,34
Total		4.380 <u>:</u>	6.382 :	7.634	9,283		5,450_:	5,611	2,912 :	6,42
10041		19,674:	38,233 :	59,251:		109,654 :	123,066 ;	154,263	79,453 :	142,16
	• · · · · · · · · · · · · · · · · · · ·			Ре	ercent of to	tal·		,		
on hide of Vene	:	:		:	:	:	:	:	:	
Republic of Korea	: <u>1</u> / :	<u>1</u> / :	0.1:	0.1 :	0.9 :		4.5 :	19.3:	15.4 :	32.
Republic of China	: - 0.1:	- 0.2:								16.
		0.2 •	.1:	1.7 :	6.8 ;	10.1 :	13.2:	17.1:	19.4 :	
	: 6.9 :	10.7 :	.1: 18.1:	1.7 : 25.6 :	6.8 18.2		17.7:	17.1 : 11.4 :	19.4 : 11.8 :	
ong Kong	: 6.9 :					14.0 ;				6.
ong Kong	: 6.9 :	10.7 :	18.1 :	25.6 :	18.2 : 7.1 :	14.0 : 8.3 :	17.7:	11.4 :	11.8 :	6. 16.
ong Kong	: 6.9 : : 1.0 : : 18.3 :	10.7 : 3.5 :	18.1 : 5.2 : 15.0 :	25.6 : 4.4 : 14.0 :	18.2 : 7.1 : 12.6 :	14.0 : 8.3 : 12.4 :	17.7 : 9.6 :	11.4 : 8.5 ;	11.8 : 8.8 : 8.1 :	6. 6. 5.
ong Kong painexico	: 6.9 : : 1.0 : : 18.3 : : .8 :	10.7 : 3.5 : 16.6 : 1.0 :	18.1 : 5.2 : 15.0 : 12.0 :	25.6 : 4.4 : 14.0 : 4.8 :	18.2 : 7.1 : 12.6 : 6.5 :	14.0 : 8.3 : 12.4 : 7.8 :	17.7 : 9.6 : 10.0 : 10.4 :	11.4 : 8.5 ; 7.5 : 7.4 :	11.8 : 8.8 : 8.1 : 7.2 :	6. 6. 5. 4.
ong Kong pain exico ruguay	: 6.9 : : 1.0 : : 18.3 : : .8 : : .1 :	10.7 : 3.5 : 16.6 : 1.0 : .6 :	18.1 : 5.2 : 15.0 : 12.0 : .7 :	25.6 : 4.4 : 14.0 : 4.8 : 1.0 :	18.2 : 7.1 : 12.6 : 6.5 : 1.1 :	14.0 : 8.3 : 12.4 : 7.8 : 2.2 :	17.7 : 9.6 : 10.0 : 10.4 : 4.6 :	11.4: 8.5: 7.5: 7.4: 6.5:	11.8: 8.8: 8.1: 7.2: 5.6:	6. 6. 5. 4. 8.
ong Kong pain exico ruguay srael	: 6.9 : 1.0 : 18.3 : .8 : .1 : 15.7 :	10.7 : 3.5 : 16.6 : 1.0 : .6 : 14.7 :	18.1 : 5.2 : 15.0 : 12.0 : .7 : 8.9 :	25.6 : 4.4 : 14.0 : 4.8 : 1.0 : 8.4 :	18.2 : 7.1 : 12.6 : 6.5 : 1.1 : 6.7 :	14.0 : 8.3 : 12.4 : 7.8 : 2.2 : 5.8 :	17.7 : 9.6 : 10.0 : 10.4 : 4.6 : 4.8 :	11.4: 8.5: 7.5: 7.4: 6.5: 4.8:	11.8 : 8.8 : 8.1 : 7.2 : 5.6 : 5.2 :	6. 6. 5. 4. 8.
ong Kong pain exico ruguay srael	: 6.9 : 1.0 : 18.3 : 8 : .1 : 15.7 : .7 :	10.7 : 3.5 : 16.6 : 1.0 : .6 : 14.7 : 1/ :	18.1 : 5.2 : 15.0 : 12.0 : .7 : 8.9 : .1 :	25.6 : 4.4 : 14.0 : 4.8 : 1.0 : 8.4 : .9 :	18.2 : 7.1 : 12.6 : 6.5 : 1.1 : 6.7 : 2.4 :	14.0 : 8.3 : 12.4 : 7.8 : 2.2 : 5.8 : 3.7 :	17.7 : 9.6 : 10.0 : 10.4 : 4.6 : 4.8 : 3.2 :	11.4: 8.5; 7.5: 7.4: 6.5: 4.8: 3.4:	11.8: 8.8: 8.1: 7.2: 5.6: 5.2: 3.3:	6. 6. 5. 4. 8. 3.
ong Kong pain exico ruguay razil taly	: 6.9 : 1.0 : 18.3 : .8 : .1 : .1 : .7 :7 : .1 : .18.1 :	10.7 : 3.5 : 16.6 : 1.0 : .6 : 14.7 : 1/ : 12.6 :	18.1 : 5.2 : 15.0 : 12.0 : .7 : 8.9 : .1 : 7.4 :	25.6 : 4.4 : 14.0 : 4.8 : 1.0 : 8.4 : .9 : 9.0 :	18.2 : 7.1 : 12.6 : 6.5 : 1.1 : 6.7 : 2.4 : 9.9 :	14.0 : 8.3 : 12.4 : 7.8 : 2.2 : 5.8 : 3.7 : 6.8 :	17.7 : 9.6 : 10.0 : 10.4 : 4.6 : 4.8 : 3.2 : 3.7 :	11.4: 8.5; 7.5: 7.4: 6.5: 4.8: 3.4: 2.4:	11.8: 8.8: 8.1: 7.2: 5.6: 5.2: 3.3: 2.9:	6. 6. 5. 4. 8. 3. 2.
ong Kong pain exico ruguay srael taly nited Kingdom	: 6.9 : 1.0 : 18.3 : 8 : .1 : 15.7 : 18.1 : 7.9 :	10.7 : 3.5 : 16.6 : 1.0 : .6 : 14.7 : 1/ : 12.6 : 6.7 :	18.1 : 5.2 : 15.0 : 12.0 : .7 : 8.9 : .1 : 7.4 : 4.9 :	25.6 : 4.4 : 14.0 : 4.8 : 1.0 : 8.4 : .9 : 9.0 : 4.8 :	18.2 : 7.1 : 12.6 : 6.5 : 1.1 : 6.7 : 2.4 : 9.9 : 3.5 :	14.0 : 8.3 : 12.4 : 7.8 : 2.2 : 5.8 : 3.7 : 6.8 : 3.8 :	17.7 : 9.6 : 10.0 : 10.4 : 4.6 : 4.8 : 3.2 : 3.7 : 3.3 :	11.4: 8.5: 7.5: 7.4: 6.5: 4.8: 3.4: 2.4:	11.8: 8.8: 8.1: 7.2: 5.6: 5.2: 3.3: 2.9: 2.5:	6. 6. 5. 4. 8. 3. 2.
ong Kong pain exico ruguay razil ratly nited Kingdom rgentina	: 6.9 : 1.0 : 18.3 : .8 : .1 : 15.7 : .7 : 18.1 : .7.9 : 1/ :	10.7 : 3.5 : 16.6 : 1.0 : .6 : 14.7 : 1/ : 12.6 : 6.7 : 1/ :	18.1 : 5.2 : 15.0 : 12.0 : .7 : 8.9 : .1 : 7.4 : 4.9 : .1 :	25.6: 4.4: 14.0: 4.8: 1.0: 8.4: .9: 9.0: 4.8: .5:	18.2 : 7.1 : 12.6 : 6.5 : 1.1 : 6.7 : 2.4 : 9.9 : 3.5 : 1.0 :	14.0 : 8.3 : 12.4 : 7.8 : 2.2 : 5.8 : 3.7 : 6.8 : 3.8 : 4.7 :	17.7 : 9.6 : 10.0 : 10.4 : 4.6 : 4.8 : 3.2 : 3.7 : 3.3 : 5.3 :	11.4: 8.5: 7.5: 7.4: 6.5: 4.8: 2.4: 2.4: 2.2:	11.8: 8.8: 8.1: 7.2: 5.6: 5.2: 3.3: 2.9: 2.5: 1.7:	6. 6. 5. 4. 8. 3. 2. 1.
anada	: 6.9 : 1.0 : 18.3 : 8 : 18.3 : 15.7 : 15.7 : 18.1 : 7.9 : 1/ : 7.5 : 1/ : 7.5 :	10.7 : 3.5 : 16.6 : 1.0 : .6 : 14.7 : 1/ : 12.6 : 6.7 : 1/ : 9.6 :	18.1 : 5.2 : 15.0 : 12.0 : .7 : 8.9 : .1 : 7.4 : 4.9 : .1 : 5.5 :	25.6: 4.4: 14.0: 4.8: 1.0: 8.4: .9: 9.0: 4.8: .5: 3.1:	18.2 : 7.1 : 12.6 : 6.5 : 1.1 : 6.7 : 2.4 : 9.9 : 3.5 : 1.0 : 3.4 :	14.0 : 8.3 : 12.4 : 7.8 : 2.2 : 5.8 : 3.7 : 6.8 : 3.8 : 4.7 : 2.3 :	17.7 : 9.6 : 10.0 : 10.4 : 4.6 : 4.8 : 3.2 : 3.7 : 3.3 : 5.3 : 1.8 :	11.4: 8.5: 7.5: 7.4: 6.5: 4.8: 3.4: 2.4: 2.4: 2.2:	11.8: 8.8: 8.1: 7.2: 5.6: 5.2: 3.3: 2.9: 2.5: 1.7: 1.6:	6. 6. 5. 4. 8. 3. 2. 1. 1. 3.
ong Kong pain exico ruguay	: 6.9 : 1.0 : 18.3 : 8 : 18.7 : 15.7 : 7 : 18.1 : 7.9 : 17.5 : 17	10.7 : 3.5 : 16.6 : 1.0 : .6 : 14.7 : 1/ : 12.6 : 6.7 : 1/ 9.6 : .7 :	18.1 : 5.2 : 15.0 : 12.0 : 7.7 : 8.9 : 1.1 : 7.4 : 4.9 : 1.1 : 5.5 : 5.5 : 5.5 :	25.6 : 4.4 : 14.0 : 4.8 : 1.0 : 8.4 : .9 : 9.0 : 4.8 : .5 : 3.1 : .3 :	18.2 : 7.1 : 12.6 : 6.5 : 1.1 : 6.7 : 2.4 : 9.9 : 3.5 : 1.0 : 3.4 : .9 :	14.0 : 8.3 : 12.4 : 7.8 : 2.2 : 5.8 : 3.7 : 6.8 : 3.8 : 4.7 : 2.3 : 1.4 :	17.7: 9.6: 10.0: 10.4: 4.6: 4.8: 3.2: 3.7: 3.3: 1.8: 1.4:	11.4: 8.5: 7.5: 7.4: 6.5: 4.8: 3.4: 2.4: 2.4: 1.4:	11.8: 8.8: 8.1: 7.2: 5.6: 5.2: 3.3: 2.9: 2.5: 1.7: 1.6: 1.6:	6. 6. 5. 4. 8. 3. 2. 1. 3.
ong Kong	: 6.9 : 1.0 : 18.3 : 8 : .1 : .1 : .1 : .7 : .1 : .7.9 : .1 : .7.5 : .7.5 :	10.7 : 3.5 : 16.6 : 1.0 : 6.7 : 12.6 : 6.7 : 1/ 9.6 : 7 : 6 :	18.1 : 5.2 : 15.0 : 12.0 : .7 : 8.9 : .1 : 7.4 : 4.9 : .1 : 5.5 : .5 : 4.7 :	25.6 : 4.4 : 14.0 : 4.8 : 1.0 : 8.4 : .9 : 9.0 : 4.8 : .5 : 3.1 : .3 : 8.5 :	18.2 : 7.1 : 12.6 : 6.5 : 1.1 : 6.7 : 2.4 : 9.9 : 3.5 : 1.0 : 3.4 :	14.0 : 8.3 : 12.4 : 7.8 : 2.2 : 5.8 : 3.7 : 6.8 : 3.8 : 4.7 : 2.3 : 1.4 : 7.2 :	17.7: 9.6: 10.0: 10.4: 4.6: 4.8: 3.2: 3.7: 3.3: 1.8: 1.4: 2.2:	11.4: 8.5; 7.5: 7.4: 6.5: 4.8: 3.4: 2.4: 2.2: 1.4: 1.2: 1.1:	11.8: 8.8: 8.1: 7.2: 5.6: 5.2: 3.3: 2.9: 2.5: 1.7: 1.6: 1.6: 1.2:	6. 6. 5. 4. 8. 3. 2. 1. 1. 3.
ong Kong pain	: 6.9 : 1.0 : 18.3 : 8 : 18.7 : 15.7 : 7 : 18.1 : 7.9 : 17.5 : 17	10.7 : 3.5 : 16.6 : 1.0 : .6 : 14.7 : 1/ : 12.6 : 6.7 : 1/ 9.6 : .7 :	18.1 : 5.2 : 15.0 : 12.0 : 7.7 : 8.9 : 1.1 : 7.4 : 4.9 : 1.1 : 5.5 : 5.5 : 5.5 :	25.6 : 4.4 : 14.0 : 4.8 : 1.0 : 8.4 : .9 : 9.0 : 4.8 : .5 : 3.1 : .3 :	18.2 : 7.1 : 12.6 : 6.5 : 1.1 : 6.7 : 2.4 : 9.9 : 3.5 : 1.0 : 3.4 : .9 :	14.0 : 8.3 : 12.4 : 7.8 : 2.2 : 5.8 : 3.7 : 6.8 : 3.8 : 4.7 : 2.3 : 1.4 : 7.2 :	17.7: 9.6: 10.0: 10.4: 4.6: 4.8: 3.2: 3.7: 3.3: 1.8: 1.4:	11.4: 8.5: 7.5: 7.4: 6.5: 4.8: 3.4: 2.4: 2.4: 1.4:	11.8: 8.8: 8.1: 7.2: 5.6: 5.2: 3.3: 2.9: 2.5: 1.7: 1.6: 1.6:	6. 6. 5. 4. 8. 3. 2. 1. 3.

^{1/} Less than 0.05 percent.

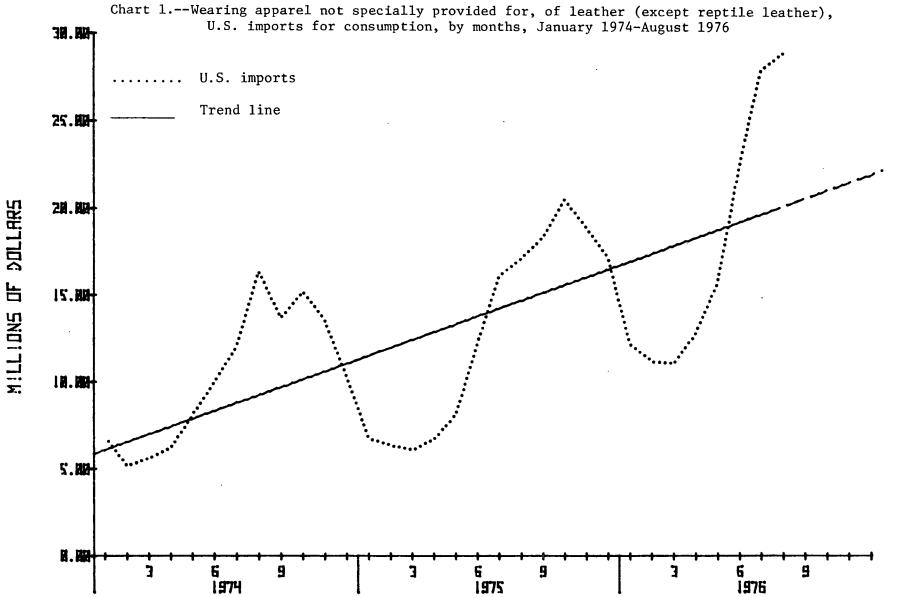
Source: Compiled from official statistics of the U.S. Department of Commerce.

Wearing apparel not specially provided for, of leather (except reptile leather): U.S. imports for consumption, by months, 1971-75 and January-August 1976

(In thousands of dollars) 1975 1972 1973 . 1974 1971 1976 Month 4,395: January----: 2,469: 8,270: 6,828: 6,761 : 12,156 5,174: 6,362: February----: 11,169 2,593: 4,148: 5,799: March----: 5,618: 6,088 : 2,949: 5,384: 6,293: 11,080 April----: 3,519: 4,409: 6,705 : 12,814 6,387 : 6,204 May----: 2,725: 4,780: 8,131: 7,079: 15,735 8,121 June----: 4,401: 7,323: 9,469: 12,190 : 22,445 10,032 6,277 : 27,900 July----: 9,056: 11,095 : 16,108: 12,062: 12,396: August----: 6,297: 13,648: 17,107: 28,868 16,355: September---: 6,470: 10,170: 10,563: 13,662 18,318: October----: 9,397: 8,158: 12,126: 15,186 20,486: November---: 7,137: 11,088: 11,436: 13,548: 18,873: December----: 6,138: 9,185: 7,489 : 10,276 17,134: Total----: 91,731: 59,133: 109,654: 123,066 154,263

Source: Compiled from official statistics of the U.S. Department of Commerce.





Compiled from official statistics of the U.S. Department of Commerce.

U.S. imports of leather apparel, except reptile leather goods, entered under the Generalized System of Preferences (GSP) since

January 1, 1976, accounted for 42 percent of total imports of such apparel and followed the same seasonal pattern as non-GSP imports through August 1976, as shown in the table on the following page.

The principal sources of U.S. imports of leather wearing apparel have shifted dramatically since 1973 (see tables 6 to 8). In 1975, Canada, previously the leading U.S. supplier, has fallen from first to third among exporters to the U.S. market, while both the Republic of Korea and the Republic of China have greatly increased their shares of the U.S. market. Currently, the Republic of Korea is the leading U.S. supplier, followed by the Republic of China and Canada, in that order.

U.S. imports from Uruguay have also increased appreciably since the first quarter of 1975. Inroads into the U.S. market by Uruguay began in 1972 and continued through 1976; such imports increased from about 1 percent of U.S. imports of leather apparel in 1972 to 6.5 percent in 1975. During January-August 1976 such imports, as a percentage of the total, amounted to 8.3 percent, compared with 5.6 percent during the corresponding period in 1975. The Republic of China and Uruguay have been the leading GSP suppliers, as shown in the table on the following page.

Korea lost preferential treatment under the GSP on February 29, 1976, $\underline{1}$ / but Korea's exports to the United States have remained higher than those of any other country. The immediate effect of losing

^{1/} Korea lost duty-free preferential treatment under the GSP when it exceeded the so-called \$25 million limitation on imports of any TSUS item by an individual country.

			(In thousands	of dollars)				·	
Source :	January :	February :	March :	April :	May :	June :	July	August :	Total <u>2</u> /
Republic of China:	612 :	1,205 :	1,238 :	2,327:	1,978 :	3,226 :	3,844	3,537 :	17,967
Uruguay:	554 :	1,005 :	1,037 :	968 :	1,565 :	1,764 :	1,957	1,888 :	10,738
Republic of Korea 1/	1.543 :	3,562:	513:	32 :	155 :	5 :	201	65 :	6,076
Argentina:	1,343 :	235 :	448 :	491 :	776 :	616 :	1,223	1,106:	5,069
Mexico:	298 :	729 :	763 :	456 :	474 :	696 :	779	748 :	
Israel	139 :	370 :	245 :	183 :	577 :	701 :	981	853 :	1,049
Hong Kong	487 :	289 :	343 :	288 :	529 :	594 :	537	507 :	3,574
Brazil:	139 :	173 :	261 :	184 :	234 :	289 :	385	968 :	2,633
Turkey	59 :	72 :	91 :	143 :	353 :	552 :	287	567 :	
Yugoslavia	59 :	20 :	169 :	118 :	119 :	374 :	225	537	
	•	•	64 :	110 :		12:	192	105	
Colombia:	• - :	-:		7:	<u>2</u> / :		48	21	_
Malta:	- :	2:	- :	2:	- 35 :	52 :	40	83	
India:	- :	14 :	5 :	2:	1:	1:	i		
Romania:	- :	•	11 :	1:	- :	- :	-	: 91 :	
Japan <u>3</u> /:	9 :		-:	- :	- :	- :	· :	: . <u></u> :	
Pakistan:	- :	1:	1:	- :	- :	20 :	1 :	: 18 :	
Haiti:	- :	-:	12 :	12 :	-:	-:	16	: - :	40
Paraguay:	- :	-:	-:	- :	36 :	- :	-	: -:	
Bolivia::	- :	- :	- :	-:	- :	- :	-	: 17 :	
Dominican Republic:	- :	- :	- :	- :	- :	15 :	-	: - :	13
Morocco:	· - :	- :	- :	10 :	- :	-:	-	: -:	10
Philippines:	- :	4 :	<u>2</u> / :	- :	- :	- :	1	: 1:	6
Chile:	- :	- :	<i>≖</i> / - :	-	- :	- :	2	4 :	6
West Germany 3/:_	- :	1:	- :	- :	- :	- :	-	:	1
Subtotal GSP imports:	4,073 :		5,201:	5,224 :	6,832 :	8,917 :	10,680	11,116	59,787
Total U.S. imports	12,156	11,169	11,080	12,814	15,735	22,445 :	27,900		142,167

^{1/} Duty-free status for leather wearing apparel under the GSP removed on February 29, 1976. Certain entries were entered duty free in later months following final liquidation of imports actually entered in January and February 1976.

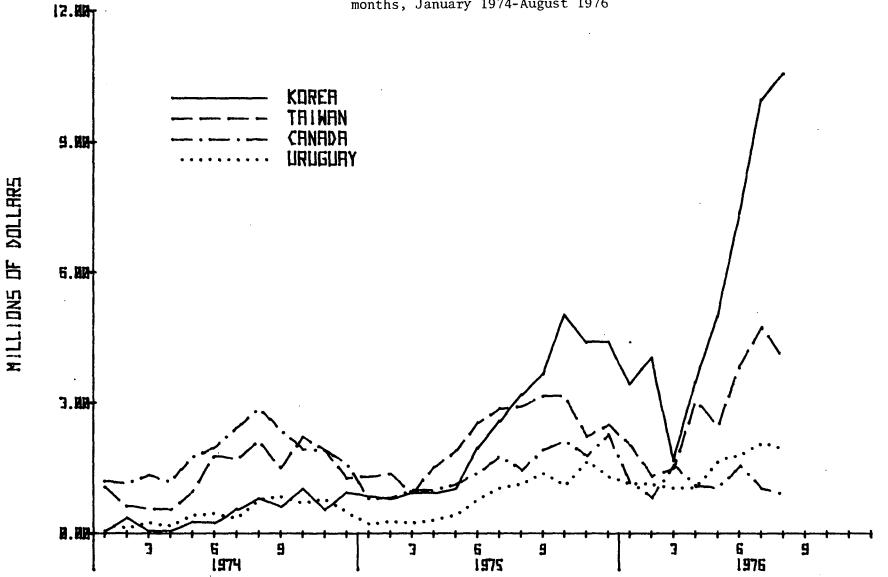
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^{2/} Less than \$500. 3/ The reason imports from these developed countries entered under GSP is not known.

Source: compiled from official statistics of the U.S. Department of Commerce.

preferential treatment was a sharp drop in Korean exports to the United States in March (chart 2). However, Korean exports to the United States in June, July, and August set single-country records (in value terms). The August figure of \$10.6 million was more than twice as high as the value of any other country's exports in that month. Korean exports of leather wearing apparel to the United States have led all other countries (in terms of value) during each calendar month since August 1975.

Chart 2.--Wearing apparel of leather: U.S. imports for consumption, by selected sources and months, January 1974-August 1976



Source: Compiled from official statistics of the U.S. Department of Commerce.

Apparent U.S. Consumption and Market Penetration of Imports

U.S. apparent consumption of leather wearing apparel increased in value from \$144.3 million in 1968 to \$360.4 million in 1974, or by about 150 percent (as shown in the table on the following page 1/), representing an average annual rate of increase of 16.5 percent. During this period U.S. producers' shipments and U.S. imports of such apparel each increased by about the same absolute amount—about \$110 million—but imports, starting from a smaller base, increased at a much more rapid rate than producers' shipments. The market share supplied by imports, based on value, increased from 10 percent in 1968 to 37 percent in 1973 and then declined to 34 percent in 1974. It should be noted, however, that the values reported for imports reflect foreign value (i.e., value F.O.B. the foreign port of shipment) and thus are not strictly comparable with data reported for U.S. producers' shipments (wholesale value at the factory).

Although official data on producers' shipments since 1974 are not available, it is possible to utilize the data furnished by producers responding to the Commission questionnaire to estimate shipments. Based on such estimates, producers' shipments in 1975 increased by 14 percent over the 1974 level, climbing to a value of \$274 million. Estimated shipments in January-August 1976 (\$166.2 million) were about 3 percent above the level of shipments

^{1/} Official data on U.S. producers' shipments for 1975 are not available.

Wearing apparel not specially provided for, of leather (except reptile leather): U.S. producers' shipments, imports for consumption, exports of domestic merchandise, and apparent consumption, 1968-75, January-August 1975, and January-August 1976 1/

Period	•	Producers' shipments	:	Imports	:	Exports		Apparent consumption	:i	Ratio of mports to consumption
	:	1,000	:	1,000	:	1,000	:	1,000	:	
	:	dollars	:	dollars	:	dollars	:	dollars	:	Percent
	:		:		:		:		:	
1968	-:	130,300	:	14,319	:	349	:	144,270	:	10
1969	-:	135,400	:	19,674	:	354	:	154,720	:	13
1970	-:	136,400	:	38,233	:	609	:	174,024	:	22
1971	-:	151,300	:	59,251	:	361	:	210,190	:	28
1972	-:	173,500	:	91,773	:	596	:	264,677	:	35
1973	-:	190,400	:	109,654	:	1,440	:	298,614	:	37
1974	-:2	/ 240,000	:	123,066	:	2,659	:	360,407	:	34
1975	-: [3	3/ 273,700	: :	154,263	:	2,247	:	425,716	:	36
JanAug	:	•	:		:		:	•	:	
1975	-: 3	3/ 161,700	:	79,453	:	1,265	:	239,888	:	33
1976	-: <u>3</u>	3/ 166,200	:	142,167	:	3,050	:	305,317		47
	:	_	:		:		:		:	

^{1/} Data on producers' shipments, imports, and exports are not strictly comparable. In addition U.S. import data are f.o.b. the foreign port of shipment, whereas U.S. producers' shipments are wholesale values at the factory.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

^{2/} Annual Survey of Manufactures data at the product-class level has a standard error of estimate of 15 percent.

³/ Estimated; based on the assumption that respondents to the Commission's questionnaire supplied the same share of shipments in 1975 and in the first 8 months of 1975 and 1976 that they supplied in 1973 and 1974.

(\$161.7 million) for the corresponding period in 1975. Although the share of comsumption supplied by imports in 1975 increased to 36 percent, it was still below the record level of 37 percent reached in 1973. However, the import share of consumption rose sharply in the first 8 months of 1976 to 47 percent, compared to 33 percent in the corresponding period in 1975, reflecting the more rapid rate of growth of imports.

U.S. Employment

Average number of production and related workers

Total U.S. employment of workers in the industry producing leather and sheep-lined clothing, as reported in official statistics, increased from 5,100 in 1967 to 8,400 in 1970 and then decreased without interruption to 6,900 in 1973. Production workers account for about 90 percent of total employment in the leather wearing apparel industry, compared with 70 to 75 percent in all manufacturing industries.

Data (shown in the following table) obtained by the Commission in its questionnaire to domestic producers of leather wearing apparel for the years 1973 through 1975 indicate that, on an annual basis, the number of production and related workers for 76 firms and for each "sector" 1/ increased. The total number of production and related workers increased by 3 percent for all the leather wearing apparel firms in January-August 1976 compared with January-August 1975. Between the same periods employment of production and related workers in firms specializing in men's and boys' apparel increased by 6 percent and that in firms not specializing in either men's and boys' or women's and misses' apparel increased by 10 percent. However, between the above-mentioned periods, the number of production and related workers employed by firms making women's and misses' apparel declined by 13 percent.

^{1/}A "sector" refers to one of three categories of production: firms specializing in the production of wearing apparel of leather for men and boys, those specializing in the production of such apparel for women and misses, or those not specializing.

Average number of production and related workers engaged in making wearing apparel of leather, in certain U.S. establishments, 1973-75, January-August 1975, and January-August 1976

: :	1973		: : 1974 :		1075		January-August		
Item :					1975	: :	1975	: :	1976
:		:		:		:		:	
Production and :		:		:		:		:	
related workers :		:		:		:		:	
in firms pro- :		:		:		:		:	
ducing :		:		:		:		:	
Apparel for men and:		:		:		:		:	
boys only:	1,577	:	1,635	:	1,653	:	1,635	:	1,739
Apparel for women :		:		:		:		:	-
and misses only:	803	:	1,065	:	1,086	:	1,022	:	892
All types of :		:		:		:		:	
appare1:	1,440	:	1,832	:	1,903	:	1,557	:	1,706
Total:	3,820	:	4,532	:	4,642	:	4,214		4,337
: :		:		:		:		:	•

Source: Compiled from data submitted to the U.S. International Trade Commission by domestic producers of leather wearing apparel.

Monthly data were obtained on the average number of production and related workers from January 1975 to August 1976 (see the table on the following page). Employment of production and related workers was greater in each of the first 5 months of 1976 than in the comparable months of 1975, but this pattern was reversed for the months June through August. Employment for 1975 peaked in October at 4,945 workers, following increases in each previous month. In 1976 through August, the highest employment figure for production and related workers was in June (4,478 workers).

Man-hours for production and related workers

According to official statistics on the industry producing leather and sheep-lined clothing, the number of man-hours of production workers increased from 8.3 million in 1967 to 14.1 million in 1970 and then decreased without interruption to 11.1 million man-hours in 1973.

The following table on page 33 shows data obtained from the Commission's survey with respect to man-hours worked by production and related workers for the years 1973-75, January-August 1975, and January-August 1976. On the basis of data reported by 70 firms, man-hours of production and related workers in the industry appear to have decreased marginally (1.2 percent) in January-August 1976 compared with January-August 1975. Annual data collected for the period 1973-75 show that man-hours worked by production and related workers rose by approximately 1.1 million hours from 1973 to 1974 and by 1.0 million for the period 1974 to 1975.

Average number of production and related workers in certain U.S. establishments, engaged in making wearing apparel of leather, by months, 1975 and January-August 1976

Month	1975	1976
January	3,451 : 3,740 : 3,998 : 4,141 : 4,443 : 4,506 : 4,577 : 4,680 : 4,739 : 4,945 : 4,636 : 4,269 :	3,671 3,912 4,133 4,177 4,470 4,478 4,118 4,155

Source: Compiled from data submitted to the U.S. International Trade Commission by domestic producers of leather wearing apparel.

Man-hours worked by production and related workers engaged in making wearing apparel of leather, 1973-75, January-August 1975, and January-August 1976

(In thousands of man-hours)									
Item	197	1973		: 10	975 :	January-	January-August		
z cen	:	:	1974	: :	; ;	1975	:	1976	
		:		:	:		:		
Production and		:		:	:		:		
related workers	;	:		:	:		:		
in firms pro-		:		:	:		:		
ducing		· :		:	:		:		
Apparel for men	1	:		:	:		:		
and boys only:	2,	211:	2,249	: 2	2,355:	1,461	:	1,623	
Apparel for women		:		:	:	-	:	•	
and misses only-	1,	065:	1,625	: 2	2,022:	1,076	:	1,023	
All types of	:	:		:	:	•	:	, -	
appare1	2,	L55 :	2,661	: 3	3,160 :	2,056	:	1,893	
Total	5,4	¥31 :	6,535	: 7	7,537 :			4,539	
	l			:	:		:	,	

From 1973 to 1975, man-hours worked in the men's and boys' sector rose by 7 percent and in the women's and misses' sector by 90 percent. For those firms not specializing in either category of apparel, man-hours for production and related workers increased by 47 percent during that period.

Comparing January-August 1975 with January-August 1976, man-hours worked by production and related workers for firms producing only men's and boys' apparel increased by 11 percent, man-hours for firms producing only apparel for women and misses declined by 5 percent, and man-hours for these firms in the "nonspecialization sector" declined by 8 percent.

Unit Values of U.S. Producers' Shipments

Although the Commission questionnaire contained a specific request for price lists from those firms which were surveyed, the response to that request was not sufficient or in such a form as to permit a determination of price trends. In an attempt to gain some insight into the impact of price changes, the unit values of producers' shipments were calculated. These data show that the average unit value of U.S. producers' shipments of leather wearing apparel has grown by about 7.3 percent per year since 1973 (see table on p. 10). See tables 2, 3, and 4 for average unit values of U.S. producers' shipments of firms producing wearing apparel of leather for men and boys only, for women and misses only, and for both.

Industry Trends and Economic Indicators

In an effort to compare data collected for the Commission survey with more aggregated economic data, several indicators were constructed from the Commerce Department's <u>Survey of Current Business</u>. In most cases the data are for roughly the same period; in some cases, the periods coincide exactly.

Production of leather wearing apparel, according to the Commission survey, decreased by 3.5 percent between January-August 1975 and January-August 1976. At the same time, for a roughly comparable period, overall apparel production in the United States increased by 16 percent. Man-hours worked by production and related workers in the leather wearing apparel firms surveyed decreased by 1 percent from

January-August 1975 to January-August 1976, while man-hours worked in producing nonagricultural, nondurable goods in manufacturing increased by 6 percent for an approximately comparable period.

For shipments and for employment of production and related workers, data from directly comparable periods are available. The value of shipments of nondurable goods not seasonally adjusted grew by 16 percent from January-August 1975 to January-August 1976, and the value of shipments of leather wearing apparel (by the firms surveyed) grew by 3 percent over the same period. From January-July 1975 to January-July 1976, civilian labor force employment grew by 2.1 percent. Between the same periods, employment of production and related workers by the surveyed firms producing leather wearing apparel increased by 0.4 percent.

APPENDIX A STATISTICAL TABLES

Table 1.—Number of U.S. companies producing leather and sheep-lined clothing, total value of shipments, and percent of shipments accounted for by specified groups of companies, specified years 1963 to 1972

:	Number	•		· {	Sh	ipments]	<u>L</u> /		
: Year :	of companies	Total	:	Percei	nt	of tota	1	accounted	for by
:		· value		4	:	8	:	20 :	50
:		:	:	largest	:	largest	:	largest :	largest
:		•	:	companies	3:0	companie	3:	companies:	companies
:		: Million	:		:		:	• :	
:	:	: dollars	:		:		:	:	
:	;	:	:		:		:	:	
1963:	114	: 56.4	:	28	:	43	:	66 : :	92
1967:	135	98.8	:	24	:	37	:	61 :	87
1970:	2/	: 140.8	:	<u>3</u> /	:	27	:	2/ :	2/
1972:	185	: 172.1	:	19	:	32	:	57 :	82
:		:	:		:		:	:	

^{1/} General shipments.

^{2/} Not available.

 $[\]overline{3}$ / Because some of the largest companies were approximately the same size as others not included in the sample, a reliable numerator could not be computed.

Table 2.--Wearing apparel of leather: Shipments by certain U.S. producers specializing in men's and boys' apparel, by types, 1973-75, January-August 1975, and January-August 1976

	:	:	:	January-A	ugust				
Type	1973 :	1974 :	1975 :-	1975 :	1976				
:· :		Quai)						
:	:	:	:	·					
Coats:	84,844:	67,653:	71,271:	34,291:	37,570				
Jackets:	732,313:	793,261:	802,961:	409,268:	432,908				
All other:	- :	-:	2.571:	1,725:	1,747				
Total:	817,157:	860,914:		445,284:	472,225				
:	Value (1,000 dollars)								
:	:	:	:	:					
Coats:	6,189:	4,309:	5,437:	2,687:	3,284				
Jackets:	36,512:	41,215:	44,219:	22,971:	25,752				
All other:	:	<u> </u>	190:	•	166				
Total:	42,701:	45,524:	49,846:	25,796:	29,202				
:		U	nit value						
:		:	 :	 :					
Coats:	\$72.95 :	\$63.69 :	\$76.29:	\$78.36 :	\$87.41				
Jackets:	49.86 :	51.96:	55.07 :	56.13 :	59.49				
All other:	-:	- :	73.90:	80.00:	95.00				
Average:	52.26:	52.88:	56.85 :	57.93 :	61.84				
:	:	:							

Table 3.--Wearing apparel of leather: Shipments by certain U.S. producers specializing in women's and misses' apparel, by types, 1973-75, January-August 1975, and January-August 1976

:	:	:	:	January-	-August				
Туре	1973 :	1974 :	1975 :-	1975	1976				
:			Quantity (units)					
Coats: Jackets: All other 1/: Total:	: 131,663 : 95,308 : * * * :	239,918 : 156,753 : * * * :	210,810:	* * * :	152,521 106,954 * * *				
:	Value (1,000 dollars)								
Coats: Jackets: All other 1/: Total:	6,250 : * * * :	15,807 : 9,509 : * * * :	12,284:		12,098 6,359 * * *				
: :			Unit valu	ıe					
:: Coats: Jackets: All other 1/:	65.58:	; \$65.89 : 60.66 : * * * :	58.27:	60.31:	\$79.32 59.46				
Average:		* * * :	* * * :	* * * :	* * *				

^{1/} Business confidential data representing 1 firm only.

Table 4.--Wearing apparel of leather: Shipments by certain U.S. producers not specializing in either men's and boys' or women's and misses' apparel, by types, 1973-75, January-August 1975, and January-August 1976

:	:		:	:	January-	Ąuę	gust	
Туре	1973 :	1974	: 1975 :	: :	1975	:	1976	
:	Quant				s)			
:	:		:	:	 	:		
Coats:	246,141:	300,899	: 305,17	70 :	188,712	:	193,519	
Jackets:	585,859:	727,275	: 786,38	33:	490,180	:	405,899	
All other:	17,435:	16,811	: 11,25	8:	8,672	<u>:</u> _	9.876	
Total:	849,435:	1,044,985	:1,102,81	1:	687,564	:	609,294	
:	Value (1,000 dollars)							
;	:		:	:		:		
Coats:	11,822:	15,705	: 16,94	8 :	10,001	:	11,360	
Jackets:	30,154:	39,289	: 43,50	00:	28,641	:	27,689	
All other:	178:	218	: 25	3:	186	:	202	
Total:	42,154:	55,212	: 60,70	1 :	38,828	:	39,251	
:	Unit value							
:	:		;	:		:		
Coats:	\$48.03:	\$52.19	: 55.5	34:	\$53.00	:	\$58.70	
Jackets:	51.47 :	54.02			58,43		68.22	
All other:	10.21:	12.97	: 22.4	7:	21.45	:	20.45	
Average:	49.63:	52.84	: 55.0)4:	56.47	:	64.42	
:	:		:	; .		:	- 	

Table 5.--Wearing apparel of leather: Shipments by certain U.S. producers, by months, 1975 and January-August 1976

(In thousands of dollars)						
Month	:	1975	:	1976		
	:		:			
January	-:	5,404	:	6,112		
February		5,589	:	6,668		
March		6,711	:	7.968		
April		8,181	:	8,524		
May		9,746	:	9,985		
June		12,145	:	13,103		
July		12,176	:	11,288		
August		15,120	:	14,265		
September		15,641	:	-		
October		17,860	:	-		
November		14,076	:	-		
December	-:	11,377	:	-		
	:					

Table 6.--Wearing apparel not specially provided for, of leather (except reptile leather): U.S. imports for consumption, by principal sources and by months, 1974

(In thousands of dollars) March April May June February Source January Republic of Korea --: 51: 62 261: 235 351 66 Republic of China --: 1,062 620 953: 1,791 568 : 543 1,196 1,983 1,145 1,343 : 1,184 : 1,755: Hong Kong----: 428 : 799: 1,001 386 387 636 Spain-----849 : 460 : 1,130: 682 415 699 Mexico-----573 942 : 1,007 594 667 807 Uruguay----: 223: 423: 129 247 178 462 Israel----: 487 : 489 164 290 : 241 261: Brazi1----: 150: 177: 146 222 242 315 Italy----: 398 : 185 281 169: 144 250 United Kingdom----: 249 276: 182 212 230 : 366 Argentina----: 365 238 541 739: 596 511 Yugoslavia----: 12 57: 90 117 11: 21 Poland-----: 50 : 7 . 115 15 302 Turkey-----488 160 157: 132 39:__ 197 All other----247 300 197 153: 559 162 Total----: 6,828 : 5,174: 8,121: 10,032 5,618 ; 6,204 ; July September October November December Total August 548: 619 Republic of Korea --: 790 : 1,007: 563: 926: 5,479 1,501 : Republic of China--: 1,280: 1,711: 2,134: 2,211: 1,923: 16,297 Canada-----:
Hong Kong----:
Spain----: 2,377 1,611: 2,432 2,859: 1,914 1,943: 21,742 1,296 1,522: 1,466: 1,437 : 883 : 1,605 : 11,826 2,182: 999 1,275 1,047: 1,537 : 1,018: 12,293 Mexico-----: 1,271 1,279: 1,140 1,546 1,557 1,436 12,819 835 349: 776: 702 794 485 5,603 701 838 : 716 752 463 556 5,958 540 187 476: 584 327 513 3,879 Italy----:: 427 299 : 756 : 569: 647 405 : 4,530 United Kingdom----: 597 479 351 : 383 259 431 4.015 Argentina----:
Yugoslavia----: 791 369: 644 : 755 : 683 240 6,472 322 : 195 292: 161 207 774 : 2,259 Poland-----: 374 147 : 183: 90: 257 167 1,707 Turkey----: 447 377 : 182: 356 : 109 102: 2,746 All other----677 958 621 509 5.441 13,662 : Total-----12,062 : 16,355 15,186 13,548 10,276 : 123,066

Table 7.--Wearing apparel not specially provided for, of leather (except reptile leather): U.S. imports for consumption, by principal sources and by months, 1975

(In thousands of dollars) January February March April May June Source 851: 789: 940: 1,033 Republic of Korea --: 930 : 1,961 1,324: 1,907 : 1,370: Republic of China--: 915: 1,529 2,540 Canada----: 799: 818: 996: 1,139 1,403 986 Hong Kong----: 393: 565: 839 358: 462 1,141 Spain-----589: 356 : 713: 496: 1,215 412 Mexico----: 757 : 497: 535: 724: 572 742 Uruguay----: 228: 276: 252: 431 324 788 Israel----: 375: 217: 292: 429 190 764 Brazi1----: 314: 268: 202: 210 : 300 279 Italy----: 304: 170: 154 : 262: 154 166 United Kingdom----: 99: 176: 114: 206 239 498 Argentina----: 235: 177: 33: 99 : 73 68 Yugoslavia----: 75: 132: 58: 122: 71 226 Poland----: 163: 35: 109: 278 290 125 ²⁷⁸ : Turkey----: 148: 5: 73: 36 . 94 193: 290: All other---: 264: 170 99: 180 6,761: 6,362: 6,088; 8,131 ; 6,705 Total-----12,190 July October Total August September November December : Republic of Korea--: 2,567: 3,662: 5,015: 4,409: 3,175: 4,406: 29,738 Republic of China--: 2,929: 3,172: 3,149: 2,866: 2,251: 2,499 26,451 Canada----:: 1,462: 1,942: 1,783: 2,128: 1,787: 2,279 17,522 Hong Kong----: 1,511: 1,661: 1,699: 1,858: 1,609: 989 13,085 Spain----:: 1,307 : 955 : 1,336: 1,082 : 1,857: 1,265: 870 11,498 Mexico----: 914: 1,579: 1,359: 1,577 1,275 11,486 Uruguay----:: 1,053: 1,098: 1,135 : 1,382 : 1,673: 1,314 9,954 Israel----: 1,037: 844 : 1,113: 753: 689: 696 7,399 Brazi1----:: 490 . 553: 642 : 834: 624 : 477 5,193 Italy----:: 381: 731 : 247 : 429: 477 : 224 3,699 United Kingdom----: 338 : 279 : 479 : 436 : 406: 382 3,652 Argentina----: 292 370 400 : 687: 363: 616 3,413 Yugoslavia----: 152 : 460 207 339 199: 52 2,093 Poland-----: 155 148 125 : 64: 210: 110 1,812 Turkey----: 240 : 338 97 134: 218: 236 1,658 All other----793 922 528 614 848 : 709 5.609 Total-----16,108 17,107 : 18,318 : 20,486 : 18,873: 17,134 154,262.

Table 8.--Wearing apparel not specially provided for, of leather (except reptile leather): U.S. imports for consumption, by principal sources and by months, January-August 1976

(In thousands of dollars) January February March April Source 1,699: 3,473 3,458: Republic of Korea-----4,036 : 2,032: 1,510: 3,044 1,334 1,578: 1.082 1,180: 821 571: 397 952: 451: 1.094 818: 988 : 798 Mexico----: 1,055: 856 792: 901: Uruguay----:: 1,040 1,048 1,135: 1,118: Israel----: 246: 190 257: 371 Brazi1----:: 285 . 294: 211 206 Italy----: 136: 340 237 219 : United Kingdom----: 300 243 212: 117 Argentina----: 469: 515 369: 270: Yugoslavia----:: 171: 71 26 128 Poland----:: 183: 97 30 12: Turkey----: 93: 145 152: 72 : All other----: 446 : 201 417 227 Tota1-----11,080 : 12,814 12,156: 11.169 : May June July August Total 4,992 : 10,571 7,363: 9,965: 45,558 Republic of Korea ----4,735 : 2,478 4,008 3,858: 22,990 898 1,564: 9,204 1,052 1,027: 1,991 8,825 1,647: 907 1,908: Spain----:: 1,234 941: 1,425: 8,044 746 1,295 Mexico----: 524: 6,533 906 550: Uruguay----:: 1,809: 1,941 11,862 2,086: 1,685 Israel----: 870 841 : 4,407 614 1,017 Brazil----: 978 2,919 267: 292: 386: Italy----: 832 195: 364: 2,489 165 United Kingdom----: 397 2,237 319: 423 : 225 Argentina----: 1,108 5,444 651: 1.280: 783 Yugoslavia 540 1,792 440 : 119 297 : Poland-----: 355 1,096 146: 147 : 124: Turkey-----356: 556: 379: 593 2,346 All other----: 934 1.257 1,298 6,421 294 Total----: 22,445 : 27,900 28,868 142,167 15,735

APPENDIX B ADVICE ON PROBABLE ECONOMIC EFFECTS

47 through 48

Advice on probable economic effects

* * * * * * *

APPENDIX C

GENERAL HEADNOTE 3(c) OF THE TARIFF SCHEDULES
OF THE UNITED STATES ANNOTATED

- 1. <u>Tariff Treatment of Imported Anticles</u>. All articles imported into the customs territory of the United S ates from outside thereof are subject to duty or exampt therefrom as prescribed in gameral headholds.
- 2. Customs Territory of the United States. The ferm "customs territory of the United States", as used in the schedules, includes only the States, the District of Columbia, and Puerto Rico.
- 3. Rate: of out. The rates of dirty in the "Pates of Duty" columns numbered I art 2 of the schedules spoly to articles imported into the custums territory of the United States as hereinafter provided in thin headnote:
- States as heralinafter provided in this headnote:

 (a) Products of Insular Pissessions.

 (i) Except as provided in headnote 6 of schedule 7, part 2, subpart E, [and] except as provided in headnote 4 of schedule 7, part 7, subpart A, anticles imported from incular possessions of the United States which are outside the custors theritory of the united States are subject to the rate of duty set forth in column numbered 1 of the ratedutes, except that all such articles the growth in product of any such possession, or manufacture of any such possession from materials the growth, include in any such observable of any such possession from materials the growth, include the states to the united States, or of both, which we not tentain foreign raterials to the value of more than 50 percent of their total value with respect to watched and watch movements), coming to the custors territory of the mitted States directly from any such possession, and all anticles previously imported into the customs territory of the United States with respect to the customs territory of the United States with respect to the customs territory of the United States with respect to the customs territory of the United States with respect of the Customs territory of the United States with respect of the customs territory of the United States with respect of importation which were shipped from the United States, without remission, refund, or drawback of such duties on taxes, directly to the possession from which they are being returned by direct paignent, are expend from the duty.
 - by direct shipment, are exempt from duty.

 (ii) In determining whether an article produced or manufactured in any such insular possession contains foreign materials to the value of more than 50 corcent, no material shall be considered foreign which, at the time such article is entered, may be imported into the customs territory from a foreign country, other than Cuba or the Philippine Republic, and entered free or
 - (iii) Subject to the limitations imposed under section 503(b) and 504(c) of the Trade Act of 1974, articles designated eligible articles under section 50% of such Act which are imported from an insular possession of the Thited States shall receive duty treatment no less favorable than the treatment afforded such articles imported from a beneficiary user being country under title V of such Act.
- such articles imported from a beneficiary Jave being country under title V of such Act.

 (b) Products of Cuba. Products of Cuba imported into the customs territory of the United States, whether imported directly or indirectly, are subject to the rates of duty set forth in column numbered 1 of the schedules. Preferential rates of duty for such products apply only as snown in the said column 1. 1/
- 1' 3, virtue of section 401 of the Taniff Classification Act of 1962, the application to products of Cube of either a preferential or other reduced rate of duty in column 1 is suspended. See general headnote 3(e), <u>infra</u>.

- (c) <u>Projects of Countries Resignated Gameficiary</u>
 <u>Do eloping Countries for Purposes of the Generalized System of Freferences (SSP).</u>
 - (1) The following countries and territories are tosignated herefician, developing countries for purposes of the Generalized System of insterences, provided for in Title V of the Trade Act of 1974 (58 Stat. 2005, 19 U.S.C. 2461 <u>et seq.</u>):

Independent Countries

Afghanistan	Malawi
Angola	"alaysia
Argentii:	Malilve Islands
Bat anas	Yali
3ahrain	Malta
Bang Lauesh	Mauritania
Barbaups	Mauritius
📵 senia	Mexico
.frutar	Moralabo
Hohivid	Hozambi que
ctswana	Nauru
Brazil	Magant
B.rma	Misenagua
Caranti	*ខិត្តភាពី
Cameruon	Orial
Cupe Vinde	Pakiston
Control African Perablic	: Parama
Crit	Papua New Guinea
Cr.11a	Paranuav
Chiomidia	fun
Conto (brazzakilie)	Failipaines
Costa Rica	3 Partubal
Cyprus	3 Republic of China
Supplies an Republic	
Out at Republic	o _{umar.} ia
Egypt	Skai.da
: Lia valor	Sac Time and Principe
Louaturial Scinea	enecal
Ethiopia	Sierra Leche
rij ^t	3ingapore
Sambia	.ama · ia
0 ha	ini Lanka
فالدراي الأ	Sudan
Suatherala	-urinar
5.inea	Swazil≎nd
G inet dissau	⊝ \$\r'3
S yana	Q Tanzania
	-19-120-113
haiti	Thailand
Ponduras	Tugh
ir fla	Tonga
Ismagi	Triniand and Tobago
Norv Stest	Turisia
Jim i na	lunke;
Jordan	userolta
tenya	Ununuav
- dans . Des blie et	
∰rorea, Pecublic of	Western Sansa
Lebaron	Ye en Arab Pesublic
	,

Lesotho

"-lagas/ Republid

Tugustavia Zaire

Zambia

TARIFF SCHEDULES OF THE UNITED STATES ANNOTATED (1976)

General Headnotes and Rules of Interpretation

TSUS

Page 4

Non-Independent Countries & Territories Afars and Issas, French Hong Kong Territory of the Macao Montserrat Antigua Netherlands Antilles New Caledonia Bermuda New Hebrides Condominium British Indian Ocean Territory Norfolk Island British Solomon Islands Pitcairn Island Brunei Portuguese Timor Cayman Islands Saint Christopher-Nevis-Christmas Island (Australia) Anguilla Saint Helena Cocos (Keeling) Islands Saint Lucia Saint Vincent Comoro Islands Cook Islands Seychelles Dominica Falkland Islands (Malvinas) and Spanish Sahara Tokelau Islands Trust Territory of the Dependencies French Polynesia Pacific Islands Gibraltar Turks and Caicos Islands 3 Gilbert Islands **1** Tuvalu Heard Island and McDonald Virgin Islands, British Islands Wallis and Futuna Islands

(ii) Articles for which the designations "A" or "A*" appear in the column entitled "GSP" of the schedules are those designated by the President to be eligible articles for purposes of the GSP pursuant to Section 503 of the Trade Act. The designation "A" signifies that all beneficiary developing countries are eligible for preferential treatment with respect to all articles provided for in the designated TSUS item, while the designation "A*" indicates that certain beneficiary developing countries. indicates that certain beneficiary developing countries, specifically enumerated in subdivision (c)(iii) of this specifically enumerated in subdivision (C/(III) of This headnote, are not eligible for such preferential treatment with regard to any article provided for in the designated TSUS item. Whenever an eligible article is imported into the customs territory of the United States directly from a country or territory listed in subdivision (c)(i) of this headnote, it shall receive duty-free treatment, unless excluded from such treatment by subdivision (c)(iii) of this headnote, provided that, in accordance with regulations promulgated by the Secretary of the

Treasury:

(A) the sum of (I) the cost or value of the materials produced in the beneficiary developing country plus

(2) the direct costs of processing operations performed in such country is not less than 35 percent of the appraised value of such article at the time of its entry into the customs territory of the United States;

(B) the sum of (I) the cost or value of the materials produced in two or more beneficiary developing countries which are members of the same associaing countries which are members of the same association of countries which is treated as one country under Section 502(a)(3) of the Trade Act, plus (2) the direct cost of processing operations performed in such countries is not less than 50 percent of the appraised value of such article at the time of its entry into the customs territory of the United States; and provided further that, for the purposes of (A) above, the term "country" does not include an association of countries which is treated as one country under Section 502(a)(3) of the Trade Act, but does include a country which is a member of any such association.

which is a member of any such association.

(iii) The following designated eligible articles provided for in TSUS item numbers preceded by the designation "A*", if imported from a beneficiary developing country set opposite the TSUS item numbers listed below, are not entitled to the duty-free treat-ment provided for in subdivision (c)(ii) of this

TSU\$

ı	item		item	
١	Number	Country or territory		Country or territory
ı			<u> </u>	
1	107.45	Brazil	3 176.15	Brazil
ı		.Argentina		.Malaysia
1	121.52			.Republic of China
ı	121.54		192.85	
ı	130.40			.Thailand
1	130.63		202.62	
		.Hong Kong		.Singapore
	132.55		206.45	.Philippine Republic
		.Nicaragua	206.60	
1	135.90	.Mexico	206.95	
1	135.94	.Mexico	2 270.10	Portugal
1	136.00	.Dominican Republic	3220.10 3220.15	Portugal
1	136.80	.Mexico	3220.20	Portugal
1	136.98	.Dominican Republic	3220.25	
		.Republic of China	§ 220.35	
		.Costa Rica	3 220.37	Portugal
1	138.05		220.37	Portugal
		.Thailand	220.41	Pontugal
		.Thailand	3220.48	.For rugar
1	141.35	Turkov	3 220.50	
				.Hong Kong
		.Dominican Republic	222.32	.Republic of China
١		Republic of China	222.42	.Hong Kong
		.Dominican Republic	240.02	.Philippine Republic
1	145.24		240.10	.Republic of Korea
	3! 45.52		240.12	
	145.53			.Philippine Republic
ł		Republic of China		.Philippine Republic
1		.Argentina	251.30	.Mexico
į	146.44	.Philippine Republic	256.60	.Republic of Korea
	3 146.66	.Portugal	256.85	
	147.33	.Jamaica	304.40	.Thailand
	147.80	.Mexico		.Republic of China
	147.85	Brazil	304.58 305.20	.India
1	147.92		305.20	.India
ı	148.72	.Chile	305.22	
	148.77	.Republic of Korea	305.28	.lndia
		.Dominican Republic	_ 305.40	.Philippine Republic
		.Dominican Republic	3 305.50	.Portugal
		.Dominican Republic	306.53	
	152.58			.Thailand
1		.Honduras	319.01	
Ì	153.02	.Dominican Republic	319.03	.India
1	⑤ 153.28	.Portugal	319.05	.India
١	154.40	.Republic of China	319.07	.India
1		Argentina	335.50	.india
		Brazil	347.28	.Hong Kong
		Republic of China	347.30	.India
ļ	6	Colombia	360.35	.India
1	•	Dominican Republic		.Republic of China
j		El Salvador	416.10	
	155.20	Guyana	419.60	
		India	420.24	.lsrael
		Jamaica	420.78	.Argentina
1		Nicaragua	420.84	
1		Panama		.Colombia
		Peru	422.76	.Mexico
		Philippine Republic	425.74	
Į		Thailand		.Netherlands Antilles
	155.35.	Barbados	426.78	
	161.83	.Mexico	437.16	
١	162.11		437.51	
ŀ	166.30		437.64	
1	166.40		455.16	
		.Trinidad	455.30	Mexico
Į	168.23	Peru	460.60	India
1	⑤ 168.23	.Roman La		.Republic of China
١			400.70	
1				1
1				,

General Headnotes and Rules of Interpretation

Page 5

TSUS	TSUS	(d) Products of Canada.
item	item	(i) Products of Canada imported into the customs
tumber Country or territory	!!umber Country or territory	territory of the United States, whether imported directly or indirectly, are subject to the rates of duty sat
ACL IS Demond.	685,90Mexico	forth in column numbered t of the schedules. The rates
461.15Bermuda	686,30Republic of China	of duty for a Caradian article, as defined in subdivision
465.65Brazil 465.70Argentina	687.30Malaysia	(d)(ii) of this headnote, apply only as shown in the said
470.57Argentina	C98. CRepublic of China	column numbered 1.
	688,12Mexica	(ii) The term "Canadian article", as used in the
472.44India	688.40Hong Kong	schedules, means an article which is the product of Cana-
473.36Cyprus	692.27Mexico	da, but does not include any article produced with the
473.38Cyprus 473.52Mexico	702.08Republic of Korea	use of materials imported into Canada which are products
473.56Mexico	702.14Hong Fong	of any foreign country (except materials produced within
493.21Republic of China	702.20Heng Kong	the distants territory of the United States), if the aggre-
511.31Mexico	702. 5Mexico	gate value of such imported materials when landed at the
511.41Mexico	702.45Mexico	Canadian port of entry (that is, the actual purchase
512.31Mexico	703.65Mexico	price, or if not purchased, the export value, of such ma-
512.44Mexico	703.75Mexico	terials, plus, if not included therein, the cost of trans-
514.!1Dominican Republic	704.34Republic of China	porting such materials to Canada but exclusive of any
3514.34Portugal	706.40Hong Kong	landing cost and Canadian duty) was
514.54Mexico	708.41Hong Kong	(A) with regard to any motor vehicle or
515.51Mexico	709.21Pakistan	automobile truck tractor entered on or before
516.24India	710.30Mexico	December 31, 1967, more than 50 percent of the
516.71India	710.68Republic of China	appraised value of the article imported into
516.73india	711.30Pepublic of China	the customs territory of the United States; and
516.74India	713.05Israet	(B) with regard to any other article (in-
516.76India	713.07Yugoslavia	cluding any motor vehicle or automobile truck
516.94India	713.19Mexico	trantor entered after December 31, 1967), more
517.24Malagasy Republic	722.!4Hong Kong	than 50 percent of the appraised value of the
518.41Mexico	726.70Mexico	article imported into the customs territory of
520.35Thailand	730.27Brazil	the United States.
520.51Hong Kong	730.4!Brazil	(e) <u>Products of Communist Countries</u> . Notwithstanding
522.71Somalia	730.77Yugoslavia	anv of the forecoing provisions of this headnote, the rates
523.61Mexico	734.10Republic of China	of duty shown in column numbered 2 shall apply to products,
534.74Republic of China 3	734.254ong Kong	whether imported directly or indirectly, of the following
535.31Mexico	734.30Hong Kong	countries and areas pursuant to section 401 of the
540.47Mexico	734.34Hong Kong	Tariff Classification Act of 1962, to section 231 or
545.37Hong Kong	734.51Republic of Chira	257(e)(2) of the Trade Expansion Act of 1962, or to
545.53Mexico	734.54Republic of Korea	action taken by the President thereunder: 1/
545.65Mexico	734.56Haiti	Albania
546.23Pepublic of China	734.60Republic of China	Bulgaria
547.51Mexico	737.40Hong Kong	China (any part of which may be under
603.45Republic of Korea	737.55Hong Kong	Communist domination or control)
610.55India	737.95Hong Kong 740.30Hong Kong	Cuba 2/
612.02Peru 612.03Chile	740.70Yugoslavia	Czechos lovakia
Peru	741.20Hong Kong	Estonia Germany (the Soviet zone and the Soviet
612.06Chile	741.30Philippine Republic	sector of Berlin)
612.15Mexico	745.08Hong Kong	Ни :дэгү
612.41Mexico	748.12Haiti	Indochina (any part of Cambodia, Laos, cr
612.45Mexico	748.25Brazil	Vietnam which may be under Communist
613.15Mexico	748.40Republic of China	domination or control)
613.18Israe!	750.05Hong Kong	Korea (any part of which may be under
620.26Israel	750.25Hong Kong	Communist domination or control)
624.02Mexico	750.35Republic of China	Kurile Islands
624.34Mexico	751.05Republic of China	La:via
624.42Mexico	751.15Hong Kong	Lithuania
628.40Barbados	751.20Republic of China	Outer Mongolia
644.08Colombia	760.65Republic of China	Southern Sakhalin
645.86Hong Kong	772.03Hong Kong	Tanna Tuva
646.88Hong Kong	772.35Republic of China	Tibet
646.98Mexicu	772.97Hong Kong	Union of Soviet Socialist Republics and the
648.57Republic of China 3	773.10Hong Kong	area in East Prussia under the provisional
650.87Hong Kong	773.20Republic of Korea	administration of the Union of Soviet
651.01Hong Kong	774.20India	Socialist Republics.
652.84Mexico	774.60Hong Kong	(f) Products of All Other Countries. Products of all
653.70Hong Kong 653.85Republic of China	790.07Hong Kong 790.39Pepublic of China	countries not previously mentioned in this headnote imported
660.44Mexico	790.70Republic of Korea	into the customs territory of the United States are subject to the rates of duty set forth in column numbered 1 of the
660.80Hong Kong	791.20Colombia	schedules.
668.32Nicaragua	791,25Mexico	jend 110).
672.10Hong Kong	791.35Mexico	1/ In Proclamation 4369, dated April 24, 1975, the Presi-
676,20,Mexico	791.70Republic of Korea	dent, acting under authority of section 404(a) of the Trade
676.52Mexico	791.75Republic of Korea	Act of 1974 (88 Stat. 1973) amended general headnote 3(e) by
683.70Hong Kong	792.50Philippine Republic	deleting "Rumania", effective August 3, 1975, the date on which
683.80Hong Kong	792.5°Hong Kong	written notices of acceptance were exchanged, following adop-
684.50Hong Kong	792.75Hong Kong	tion on July 28, 1975 by the Congress of a concurrent resolu-
685.24Republic of China		tion of approval extending nondiscriminatory treatment to the
Hong Kong		products of the Socialist Republic of Romania.
Singapore		2/ In Proclamation 3447, dated February 3, 1962, the Presi-
1		dent, acting under authority of section 620(a) of the For-
		eign Assistance Act of 1961 (75 Stat. 445), as amended,
		prohibited the importation into the United States of all
1		goods of Cuban origin and all goods imported from or through
1		Cuba, subject to such exceptions as the Secretary of the
i		Treasury determines to be consistent with the effective
1		operation of the embargo.
1		

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(g) Effective Date: Exceptions - Staged Rates of Duty. 1/ Except as specified below or as may be specified elsewhere, pursuant to section 501(a) of the Tariff Classi-Duty. 1/ fication Act of 1962 (P.L. 87-456, approved May 24, 1962), the rates of duty in columns numbered I and 2 become effec-tive with respect to articles entered on or after the 10th day following the date of the President's proclamation provided for in section 102 of the said Act. If, in column numbered I, any rate of duty or part thereof is set forth in parenthesis, the effective date shall be governed as follows:

(i) If the rate in column numbered I has only one (1) If the rare in column numbered I has only one part (i.e., 8¢ (10¢) per 1b.), the parenthetical rate (viz., 10¢ per 1b.) shall be effective as to articles entered before July 1, 1964, and the other rate (viz., 8¢ per 1b.) shall be effective as to articles entered on or after July 1, 1964.

or after July 1, 1964.

(ii) If the rate in column numbered I has two or more parts (i.e., 5¢ per lb. + 50\$ ad val.) and has a parenthetical rate for either or both parts, each part of the rate shall be governed as if it were a one-part rate. For example, if a rate is expressed as "4¢ (4.5¢) per lb. + 8\$ (9\$) ad val.", the rate applicable to articles entered before July 1, 1964, would be "4.5¢ per lb. + 9\$ ad val."; the rate applicable to articles entered on or after July 1, 1964, would be "4¢ per lb. + 8\$ ad val.".

(III) If the rate in column numbered I is marked with an asterisk (*), the foregoing provisions of (1) and (II) shall apply except that "January 1, 1964" shall be substituted for "July 1, 1964", wherever this latter date appears.

- 4. Modification or Amendment of Rates of Duty. Except as otherwise provided in the Appendix to the Tariff Sched-Except
- (a) a statutory rate of duty supersedes and terminates the existing rates of duty in both column numbered I and column numbered 2 unless otherwise specified in the amending statute:
- (b) a rate of duty proclaimed pursuant to a concession granted in a trade agreement shall be reflected in column numbered I and, if higher than the then existing rate in column numbered 2, also in the latter column, and shall supersede but not terminate the then existing rate (or rates) in such column (or columns);

(c) a rate of duty proclaimed pursuant to section 336 of the Tariff Act of 1930 shall be reflected in both column numbered I and column numbered 2 and shall supersede but not terminate the then existing rates in such columns; and
(d) whenever a proclaimed rate is terminated or sus-

- pended, the rate shall revert, unless otherwise provided, to the next intervening proclaimed rate previously superseded but not terminated or, if none, to the statutory rate.
 - <u>Intangibles</u>. For the purposes of headrote i -- (a) corpses, together with their coffins and
 - accompanying flowers,
 (b) currency (metal or paper) in current circulation in any country and imported for mone-

tary purposes, (c) electricity,

- (d) securities and similar evidences of value, and (e) vessels which are not "yachts or pleasure boats" within the purview of subpart D, part 6, of sched-
- are not articles subject to the provisions of these sched-
- 6. Containers or Holders for Imported Merchandise. For the purposes of the tariff schedules, containers or holders are subject to tariff treatment as follows:
- (a) <u>Imported Empty</u>: Containers or holders if Imported empty are subject to tariff treatment as imported articles and as such are subject to duty unless they are within the purview of a provision which specifically exempts
- then from duty.

 /b) Not imported Empty: Containers or holders if imported containing or holding articles are subject to tarify freetment as follows:
- 1/ The purpose of headnote 3(g) was to provide for an effective date for the rates of duty initially contained in the Tariff Schedules of the United States. By Presidential Proclamation 3548 of August 21, 1963, these rates of duty, except as noted in subparagraphs (i), (ii), and

- (i) The usual or ordinary types of shipping or transportation containers or holders, if not designed for, or capable of, reuse, and containers of usual types ordinarily sold at retail with their contents, are not subject to treatment as imported articles. Their cost, however, is, under section 402 or section 402a of the tariff act, a part of the value of their contents and if their contents are subject to an ad valorem rate of duty such containers or holders are, in effect, dutiable at the same rate as their contents, except that their cost is deductible from dutiable value upon submission of satisfactory proof that they are products of the United States which are being returned without having been advanced in value or improved in condition by any
- means while abroad.

 (ii) The usual or ordinary types of shipping or transportation containers or holders, if designed for, or capable of, reuse, are subject to treatment as imported articles separate and distinct from their contents. Such holders or containers are not part of the dutiable value of their contents and are separately subject to duty upon each and every importation into the customs territory of the United States unless within the scope of a provision specifically exempting them from
- duty.

 (III) In the absence of context which requires otherwise, all other containers or holders are subject to the same treatment as specified in (11) above for usual or ordinary types of shipping or transportation containers or holders designed for, or capable of, reuse.
- 7. <u>Commingling of Articles</u>. (a) Whenever articles subject to different rates of duty are so packed together or ject to different rates of duty are so packed together or mingled that the quantity or value of each class of articles cannot be readily ascertained by customs officers (without physical segregation of the shipment or the contents of any entire package thereof), by one or more of the following means:

(i) sampling,
(ii) verification of packing lists or other documents filed at the time of entry, or
(iii) evidence showing performance of commercial settlement tests generally accepted in the trade and

filed in such time and manner as may be prescribed by regulations of the Secretary of the Treasury, the commingled articles shall be subject to the highest rate of duty applicable to any part thereof unless the consignee or his agent segregates the articles pursuant to subdivision (b) hereof.

- (b) Every segregation of articles made pursuant to this headnote shall be accomplished by the consignee or his this headnote shall be accomplished by the consignee or his agent at the risk and expense of the consignee within 30 days (unless the Secretary authorizes in writing a longer time) after the date of personal delivery or mailing, by such employee as the Secretary of the Trassury shall designate, of written notice to the consignea that the articles are commingled and that the quantity or value of each class of articles cannot be readily ascertained by customs officers. Every such secretains shall be accomplished under cers. Every such segregation shall be accomplished under customs supervision, and the compensation and expenses of the supervising customs officers shall be reimbursed to the Government by the consignee under such regulations as the Secretary of the Treasury may prescribe.

 (c) The foregoing provisions of this headnote do not
- apply with respect to any part of a shipment if the consignee or his agent furnishes, in such time and manner as may be prescribed by regulations of the Secretary of the Treasury, satisfactory proof --
 - (1) that such part (A) is commercially negligible, (B) is not capable of segregation without excessive cost, and (C) will not be segregated prior to its use in a
 manufacturing process or otherwise, and
 (ii) that the commingling was not intended to avoid
 the payment of lawful duties.

Any article with respect to which such proof is furnished shall be considered for all customs purposes as a part of the article, subject to the next lower rate of duty, with which it is commingled.

(d) The foregoing provisions of this headnote do not apply with respect to any shipment if the consignee or his agent shall furnish, in such time and manner as may be prescribed by regulations of the Secretary of the Treasury,

satisfactory proof -(1) that the value of the commingled articles is less than the aggregate value would be if the shipment were segregated;

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U.S. International Trade Commission.

Information for use in determining whether to remove leather wearing apparel from the list of articles eligible for the generalized system of preferences. Report to the President on investigation no. 332-79(3) under section 332 of the Tariff act of 1930. Washington, 1976.

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1. Leather goods--U.S. 2. Clothing trade--U.S. I. Title.