

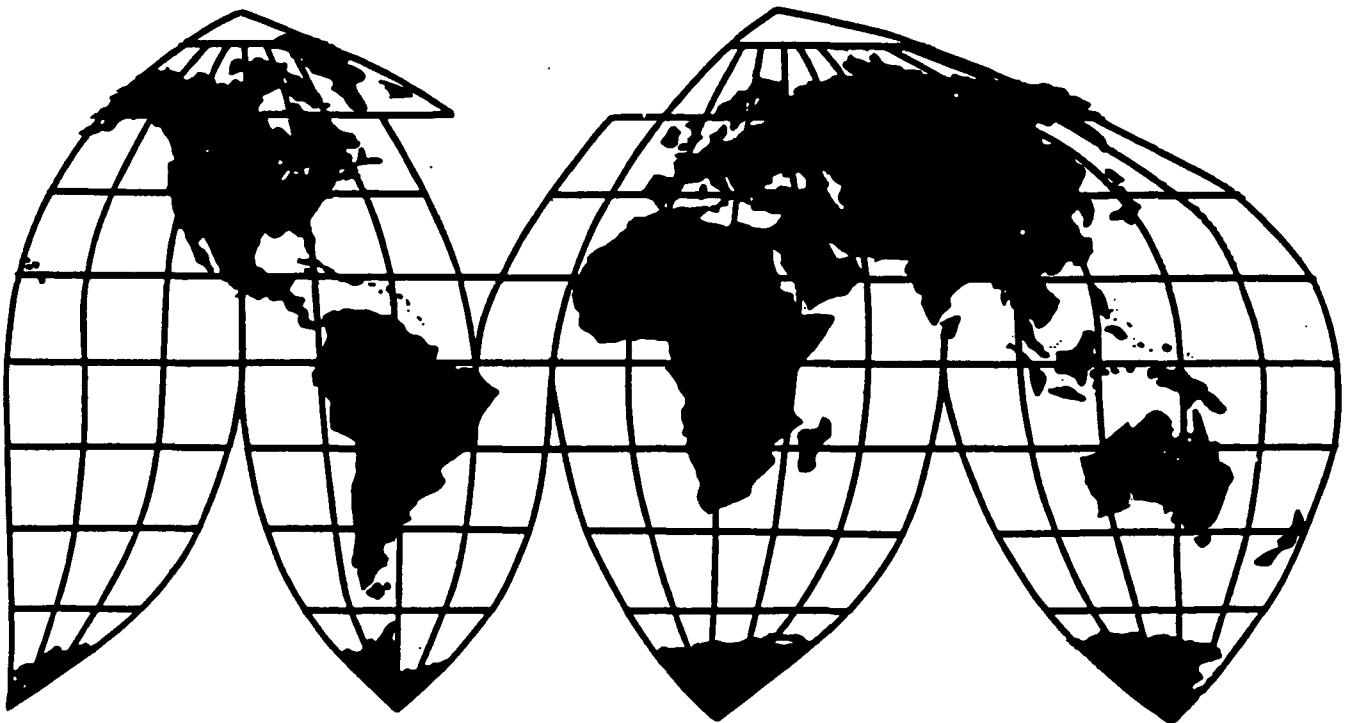
The U.S. Automobile Industry Monthly Report on Selected Economic Indicators

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Table 1

New passenger automobiles: U.S. retail sales of domestic production, production, inventory, days' supply, and employment, by specified periods, July 1991-June 1993

(In thousands of units; thousands of employees)

Item	1992-93			1991-92	
	May 1993	June 1993	July 1992- June 1993	June 1992	July 1991- June 1992
Retail sales of domestic production.....	633	665	6,398	630	6,603
Production.....	547	566	5,798	555	6,578
Inventory.....	1,433	1,402	(¹)	1,178	(¹)
Days' supply ²	57	55	(¹)	49	(¹)
Employment: ³					
Total employees.....	818 ⁴	820 ⁵	(¹)	827 ⁶	(¹)
Production workers...	631 ⁴	632 ⁵	(¹)	632 ⁶	(¹)

¹ Not applicable.

² Days' supply is an average for each class size which is determined by the previous month's retail sales.

³ Employment data are for SIC 371 (motor vehicles and motor vehicle equipment).

⁴ Data are for April 1992, revised.

⁵ Data are for May 1993.

⁶ Data are for May 1992.

Source: Production, retail sales, days' supply, and inventory, Automotive News; and employment, U.S. Department of Labor.

Note.--Because of rounding, figures may not add to the totals shown. Market classifications discontinued because of the unavailability of data.

Table 2

New passenger automobiles: U.S. imports, by principal sources and by specified periods, June 1991-May 1993¹

Source	1992-93			1991-92	
	Apr. 1993	May 1993	June 1992- May 1993	May 1992	June 1991- May 1992
	Quantity (units)				
Japan.....	152,027	117,016	1,661,339	120,050	1,745,065
Canada.....	140,735	121,434	1,278,726	111,311	1,241,945
Germany.....	14,573	14,905	211,518	18,619	181,315
Korea, South.....	11,292	12,911	143,663	8,692	153,399
Sweden.....	5,644	5,442	71,802	5,957	65,871
Mexico.....	24,508	25,013	253,045	26,642	269,311
Yugoslavia.....	0	0	0	0	965
United Kingdom...	1,423	1,246	14,775	461	10,542
Italy.....	101	78	1,417	309	1,797
France.....	1	0	38	1	472
Brazil.....	1,602	0	10,234	476	7,918
All other.....	4,206	2,865	37,976	548	29,746
Total.....	356,112	300,910	3,684,544	293,066	3,708,353
	Value (1,000 dollars)				
Japan.....	1,994,230	1,661,944	20,996,908	1,581,298	20,839,438
Canada.....	1,723,043	1,506,886	15,710,031	1,293,324	14,596,575
Germany.....	417,343	412,044	5,980,462	497,473	4,967,906
Korea, South.....	68,057	73,345	808,335	46,812	865,835
Sweden.....	110,668	109,604	1,355,705	108,065	1,209,043
Mexico.....	249,354	260,768	2,447,077	273,823	2,801,958
Yugoslavia.....	0	0	0	0	2,316
United Kingdom...	51,391	46,600	546,473	16,728	370,832
Italy.....	5,260	4,959	48,555	7,172	115,725
France.....	135	0	502	7	5,951
Brazil.....	11,433	0	70,473	3,068	50,250
All other.....	80,745	55,048	612,523	10,239	362,629
Total.....	4,711,658	4,131,198	48,577,154	3,838,009	46,188,520

¹ Data include imports into Puerto Rico; data do not include automobiles assembled in U.S. foreign trade zones.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 3

Lightweight automobile trucks¹ and bodies and cab/chassis for lightweight automobile trucks: U.S. imports, by principal sources and by specified periods, June 1991-May 1993²

Source	1992-93			1991-92	
	Apr. 1993	May 1993	June 1992- May 1993	May 1992	June 1991- May 1992
Quantity (units) ³					
Japan.....	11,778	8,855	147,055	14,051	250,641
Canada.....	49,552	44,605	504,623	48,345	468,027
Mexico.....	2,708	3,140	31,156	1,874	18,866
All other.....	103	152	298	9	79
Total.....	64,141	56,756	683,132	64,279	737,612
Value (1,000 dollars)					
Japan.....	93,996	70,160	1,163,944	96,078	1,591,120
Canada.....	641,667	582,625	6,715,560	612,476	6,357,217
Mexico.....	50,540	57,778	569,417	32,401	331,692
All other.....	5,911	7,273	32,954	2,087	19,367
Total.....	792,114	717,839	8,481,928	743,042	8,299,666

¹ Defined as not over 10,000 pounds gw.

² Partially estimated, all data include imports into Puerto Rico.

³ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.--Because of rounding, figures may not add to the totals shown.

Table 4

New passenger automobiles: U.S. exports of domestic merchandise, by principal markets and by specified periods, June 1991-May 1993

Market	1992-93			1991-92	
	Apr. 1993	May 1993	June 1992- May 1993	May 1992	June 1991- May 1992
	Quantity (units)				
Canada.....	51,952	55,751	483,404	51,351	463,643
Japan.....	5,265	5,186	51,962	4,363	29,148
All other.....	30,746	29,532	349,852	28,338	276,983
Total.....	88,546	90,765	890,081	84,158	770,010
	Value (1,000 dollars)				
Canada.....	673,259	718,999	6,349,641	651,996	5,937,096
Japan.....	87,518	84,553	874,235	66,745	511,993
All other.....	495,343	480,956	5,405,514	420,743	4,034,505
Total.....	1,265,925	1,291,969	12,702,361	1,140,511	10,486,577

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 5

Lightweight automobile trucks¹ and bodies and cab/chassis for lightweight automobile trucks: U.S. exports of domestic merchandise, by principal markets and by specified periods, June 1991-May 1993²

Market	1992-93			1991-92	
	Apr. 1993	May 1993	June 1992- May 1993	May 1992	June 1991- May 1992
	Quantity (units) ³				
Canada.....	12,270	10,168	110,250	11,880	118,744
All other.....	3,142	4,100	35,483	2,675	41,028
Total.....	15,415	14,275	145,794	14,557	159,780
	Value (1,000 dollars)				
Canada.....	148,296	120,098	1,333,774	143,722	1,550,467
All other.....	47,851	77,933	530,296	45,240	497,413
Total.....	196,190	198,191	1,865,114	188,978	2,047,971

¹ Defined as not over 10,000 pounds gvw.

² Partially estimated.

³ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.--Because of rounding, figures may not add to the totals shown.

Table 6

New passenger automobiles: Sales of domestic and imported passenger automobiles and sales of imported passenger automobiles as a percent of total U.S. sales, by specified periods, 1992 and 1993

Period	Sales of-				Total U.S. sales ^{1,2}		Ratio of import sales to total sales ^{1,2}	
	Domestic automobiles ¹		Imported automobiles ²		1993	1992	1993	1992
	1993	1992	1993	1992	Quantity (units)		--Percent--	
January....	430,255	413,605	131,070	146,499	561,325	560,104	23.4	26.2
February...	460,918	492,454	132,480	158,530	593,398	650,984	22.3	24.4
Jan.-Feb...	891,173	905,872	263,550	305,029	1,154,723	1,210,901	22.8	25.2
March.....	574,756	536,932	160,224	186,483	734,980	723,415	21.8	25.8
Jan.-Mar...	1,465,929	1,442,804	423,773	494,050	1,889,702	1,936,854	22.4	25.5
April.....	600,634	540,689	168,114	177,426	768,748	718,115	21.9	24.7
Jan.-Apr...	2,066,568	1,983,493	591,888	671,482	2,658,456	2,647,099	22.3	25.4
May.....	633,490	560,768	178,655	174,334	812,145	735,102	21.9	23.7
Jan.-May...	2,701,560	2,544,261	770,499	845,779	3,472,059	3,390,040	22.1	24.9
June.....	665,461	629,524	171,660	199,282	837,151	828,806	20.5	24.0
Jan.-June..	3,363,902	3,173,785	942,198	1,031,334	4,306,100	4,205,119	21.8	24.5

¹ Domestic automobile sales include U.S.-, Canadian- and Mexican-built automobiles sold in the United States.

² Does not include automobiles imported from Canada and Mexico.

Source: Automotive News.

Table 7

New passenger automobiles: Price indexes, by specified periods, 1992 and 1993¹

Item	1992-93			1992-93		
	May 1993	June 1993	Percent change	June 1992	June 1993	Percent change
Consumer Price Index:						
Unadjusted..	132.4	131.0	-1.1	128.2	131.0	+0.8
Seasonally adjusted..	132.2	131.2	-0.8	128.5	131.2	+2.1
Producer Price Index:						
Unadjusted..	129.3	130.0	+0.5	126.0	130.0	+3.2
Seasonally adjusted..	129.7	130.5	+0.6	126.3	130.5	+3.3

¹ Consumer price index, 1982-1984 = 100. Producer price index, 1982 = 100.

Source: U.S. Department of Labor.

Table 8

New passenger automobiles: Retail price changes in the U.S. market during May 1993¹

Country source/make	Retail price changes June 1993 (+ or -)
U.S. producers:	
General Motors.....	No change.
Ford.....	No change.
Chrysler.....	No change.
Japanese producers:	
Toyota Motors.....	No change.
Mazda.....	No change.
Honda.....	No change.
Subaru.....	No change.
European producers:	
Volkswagen.....	No change.
BMW.....	No change.
Audi.....	No change.
Porsche.....	No change.
Mercedes-Benz.....	No change.
Korean producer:	
Hyundai.....	No change.

¹ Average retail price change for all models.

Source: Automotive News, June 1993.

Table 9
 Sales and profits (loss) on major U.S. automobile manufacturers' operations,
 by specified periods, 1993 and 1992¹

(In millions of dollars)

Item and firm	1993	1992
	April-June	April-June
Sales:		
General Motors.....	36,700	35,300
Ford.....	29,400	26,800
Chrysler.....	11,030	9,310
Total.....	77,130	71,410
Profits:		
General Motors.....	889	(703)
Ford.....	367	42
Chrysler.....	685	178
Total.....	1,941	(483)

¹ Data are for world operations.

Source: The New York Times.

Table 10

Manufacturers' suggested retail prices of selected U.S. and Japanese automobiles, April 1981-July 1993¹

Company, model, and options ²	April 1, 1981		July 1, 1993		Percent change in optionally equipped model	
	Base model ³	Optionally equipped model ³	Base model ³	Optionally equipped model ³	June 1993-July 1993	April 1981-July 1993
General Motors:						
Cavalier, 2 door.....	\$6,966 ⁴	\$6,966 ⁴	\$8,620	\$8,620	0.0	+23.7
De Ville, 4 door.....	14,198	14,198	32,990	32,990	0.0	+132.4
Ford:						
Escort Pony 2 door HB (RWD, TG).....	5,556	5,857	8,335	8,455	0.0	+50.9
Tempo GL 4 door (RWD, AT, TG) ⁵	6,421	6,953	10,492	11,344	0.0	+63.2
LTD Crown Victoria, 4 door.....	8,519	10,102	20,493	20,493	0.0	+102.9
Chrysler:						
Dynasty, 4 door (AC) ⁶	6,672	7,502	14,736	15,536	0.0	+107.1
Toyota:						
Corolla, Deluxe, 4 door (R).....	5,688	5,793	12,298	12,528	0.0	+116.3
Nissan (Datsun):						
Sentra E, 2 door ⁷	5,369	5,369	8,725	8,725	0.0	+62.5
Maxima GXE, 4 door.....	10,379	10,379	20,960	20,960	0.0	+101.9
Honda:						
Civic 1500, 2 door HB (R) ⁸	4,599	4,694	8,550	8,951	0.0	+90.7
Accord DX, 4 door (R).....	7,645	7,950	14,180	14,570	0.0	+83.3

¹ Suggested retail prices do not include any dealer incentives, below-market financing or rebates.

² The following codes apply: RWD = rear window defroster; TG = tinted glass; HB = hatchback; AT = automatic transmission; AC = air conditioning; R = radio.

³ Base models are 2 door or 2 door hatchback and 4 door or 4 door hatchback models. Optionally equipped models are base models which have been equipped with the options listed in parenthesis.

⁴ Cavalier not sold until May 21, 1981.

⁵ Tempo replaced the Fairmont Futura.

⁶ Dynasty replaced the Diplomat.

⁷ Sentra replaced the 210; Stanza replaced the 510.

⁸ Civic 1500 replaced the Civic 1300.

Source: Compiled from data supplied by U.S. manufacturers, Japanese importers, and Automotive News.

Note: Some 1981-93 models have been discontinued; these models have been replaced by comparable models where possible. In addition, some equipment that was optional on prior models is now included in the base price or equipment that was standard has been deleted, making price comparisons of prior-year models difficult.

