THE U.S. AUTOMOBILE INDUSTRY MONTHLY REPORT ON SELECTED ECONOMIC INDICATORS

Report to the Subcommittee on Trade,
Committee on Ways and Means,
on Investigation No. 332-207
Under Section 332 of the
Tariff Act of 1930

USITC PUBLICATION 2335

NOVEMBER 1990

United States International Trade Commission
Washington, DC 20436

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Table 1
New passenger automobiles: U.S. retail sales of domestic production, production, inventory, days' supply, and employment, by specified periods, November 1988-October 1990
(In thousands of units; thousands of employees)

Item	1989-90 Sept. 1990	1989-90 Oct. 1990	1989-90 Nov. 1989-Oct. 1990	1988-89 Oct. 1989	1988-89 Nov. 1988-Oct. 1989
Retail sales of domestic production:					
Subcompact.....	87	100	1,177	87	1,342
Compact.....	139	138	1,749	132	1,988
Intermediate.....	192	194	2,404	174	2,761
Standard.....	104	97	1,276	82	1,071
Luxury.....	56	62	681	50	692
Total.....	579	591	7,271	524	7,853
Production:					
Subcompact.....	89	114	982	126	1,220
Compact.....	154	200	1,851	163	1,935
Intermediate.....	176	214	2,333	184	2,488
Standard.....	59	50	1,519	76	855
Luxury.....	58	77	758	73	787
Total.....	536	656	6,447	622	7,344
Inventory					
Subcompact.....	228	247	1/	263	1/
Compact.....	248	269	1/	288	1/
Intermediate.....	586	635	1/	680	1/
Standard.....	165	179	1/	191	1/
Luxury.....	113	122	1/	129	1/
Total.....	1,340	1,453	1/	1,550	1/
Days' supply: 2/					
Subcompact.....	66	67	1/	76	1/
Compact.....	45	53	1/	55	1/
Intermediate.....	76	88	1/	98	1/
Standard.....	40	50	1/	58	1/
Luxury.....	50	53	1/	65	1/
Average.....	58	66	1/	74	1/
Employment: 3/					
Total employees.....	4/ 799	5/ 812	1/	6/ 851	1/
Production workers...	4/ 606	5/ 620	1/	6/ 655	1/

1/ Not applicable.
2/ Days' supply is an average for each class size which is determined by the previous month's retail sales.
3/ Employment data are for SIC 371 (motor vehicles and motor vehicle equipment).
4/ Data are for August 1989, revised.
5/ Data are for September 1990.
6/ Data are for September 1989.

Source: Production and retail sales, Data Resources, Inc. Auto Information Bank; days' supply and inventory, Automotive News; and employment, U.S. Department of Labor.

Note.--Because of rounding, figures may not add to the totals shown.

Table 2
New passenger automobiles: U.S. imports, by principal sources and by specified periods, October 1988-September 1990 1/

Source	1989-90 Aug. 1990	1989-90 Sept. 1990	1989-90 Oct. 1989-Sept. 1990	1988-89 Sept. 1989	1988-89 Oct. 1988-Sept. 1989
	Quantity (units)				
Japan.....	161,876	134,654	1,864,261	159,891	2,149,823
Canada.....	63,224	93,083	1,200,739	93,360	1,129,348
West Germany.....	20,860	11,171	252,209	12,106	237,168
Korea.....	17,004	13,091	192,666	9,423	318,420
Sweden.....	1,544	5,352	95,620	5,289	108,703
Mexico.....	25,445	28,226	162,435	5,763	151,684
Yugoslavia.....	0	538	1,670	0	5,826
United Kingdom...	1,211	1,746	27,355	1,994	29,342
Italy.....	779	727	10,540	525	8,795
France.....	73	368	1,468	119	7,406
Brazil.....	3	0	18,385	3,139	44,300
All other.....	5,974	4,072	39,922	1,661	25,154
Total.....	297,993	293,028	3,867,270	293,270	4,215,969
	Value (1,000 dollars)				
Japan.....	1,667,106	1,407,681	19,092,410	1,583,404	20,773,299
Canada.....	769,252	1,045,168	13,488,599	1,027,774	12,612,752
West Germany.....	488,526	281,413	5,645,549	314,568	5,603,976
Korea.....	87,066	70,798	1,077,010	64,181	1,875,756
Sweden.....	25,407	80,057	1,566,091	89,461	1,748,958
Mexico.....	252,116	282,367	1,616,375	51,300	1,317,068
Yugoslavia.....	0	1,667	5,558	0	14,798
United Kingdom...	35,009	57,275	865,898	65,470	960,735
Italy.....	21,519	14,493	266,689	12,316	246,142
France.....	1,028	4,291	18,718	1,315	87,971
Brazil.....	24	0	113,929	19,512	268,229
All other.....	61,749	49,934	567,645	25,661	390,597
Total.....	3,481,804	3,295,145	44,324,471	3,254,963	45,900,281

1/ Data include imports into Puerto Rico and TSUSA items 692.1005-692.1008; data do not include automobiles assembled in U.S. foreign trade zones.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 3
Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. imports, by principal sources and by specified periods, October 1988-September 1990 2/

Source	1989-90 Aug. 1990	1989-90 Sept. 1990	1989-90 Oct. 1989-Sept. 1990	1988-89 Sept. 1989	1988-89 Oct. 1988-Sept. 1989
	Quantity (units) 3/				
Japan.....	29,857	21,925	316,472	25,165	472,641
Canada.....	22,896	36,184	445,244	36,576	403,483
Mexico.....	444	2,027	22,675	1,462	3,002
All other.....	100	33	727	104	516
Total.....	53,298	60,170	785,119	63,307	879,642
	Value (1,000 dollars)				
Japan.....	163,974	125,388	1,800,937	142,101	2,956,806
Canada.....	321,286	486,945	5,784,118	446,997	4,934,024
Mexico.....	5,422	25,983	280,010	18,142	40,345
All other.....	5,443	5,531	57,067	20,500	71,140
Total.....	496,125	643,848	7,922,132	627,740	8,002,315

1/ Defined as not over 10,000 pounds gvw.
2/ Partially estimated, all data include imports into Puerto Rico.
3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.--Because of rounding, figures may not add to the totals shown.

Table 4
New passenger automobiles: U.S. exports of domestic merchandise, by principal markets and by specified periods, October 1988-September 1990 1/

Market	1989-90 Aug. 1990	1989-90 Sept. 1990	1989-90 Oct. 1989-Sept. 1990	1988-89 Sept. 1989	1988-89 Oct. 1988-Sept. 1989
	Quantity (units)				
Canada.....	38,258	37,137	548,095	47,973	575,253
Japan.....	2,107	3,148	32,029	509	21,548
All other.....	11,892	7,391	217,422	6,964	174,264
Total.....	52,257	47,676	797,546	55,446	771,065
	Value (1,000 dollars)				
Canada.....	436,144	446,047	6,347,289	539,466	6,107,441
Japan.....	34,915	54,332	534,696	9,755	305,386
All other.....	115,237	79,138	2,658,937	83,467	2,200,555
Total.....	586,295	579,518	9,540,922	632,688	8,613,382

1/ 1989 data revised.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 5
Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. exports of domestic merchandise, by principal markets and by specified periods, October 1988-September 1990 2/

Market	1989-90 Aug. 1990	1989-90 Sept. 1990	1989-90 Oct. 1989-Sept. 1990	1988-89 Sept. 1989	1988-89 Oct. 1988-Sept. 1989
	Quantity (units) 3/				
Canada.....	6,026	7,477	120,698	15,832	142,891
All other.....	1,132	1,605	14,923	736	21,452
Total.....	7,159	9,082	135,621	16,568	164,343
	Value (1,000 dollars)				
Canada.....	66,489	92,863	1,438,724	194,726	1,628,591
All other.....	17,485	11,197	167,295	10,389	272,456
Total.....	83,974	104,061	1,606,019	205,115	1,901,047

1/ Defined as not over 10,000 pounds gvw.
2/ Partially estimated.
3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.--Because of rounding, figures may not add to the totals shown.

Table 6
New passenger automobiles: Sales of domestic and imported passenger automobiles and sales of imported passenger automobiles as a percent of total U.S. sales, by specified periods, 1989 and 1990 1/

Period	Sales of- Domestic automobiles 2/ 1990	1989	Imported automobiles 3/ 1990	1989	Total U.S. sales 2/ 3/ 1990	1989	Ratio of import sales to total sales 2/ 3/ 1990	1989
	Quantity (units)						--Percent--	
January...	544,605	509,760	208,694	208,856	753,299	718,616	27.7	29.1
February..	531,546	552,042	193,912	198,825	725,458	750,867	26.7	26.5
Jan.-Feb..	1,076,151	1,061,802	402,606	407,681	1,478,757	1,469,483	27.2	27.7
March.....	622,949	639,631	228,221	245,161	851,170	884,792	26.8	27.7
Jan.-Mar..	1,699,100	1,701,433	630,827	652,842	2,329,927	2,354,275	27.1	27.7
April.....	596,428	667,444	242,661	242,555	839,089	909,999	28.9	26.7
Jan.-Apr..	2,295,528	2,368,877	873,488	895,395	3,169,016	3,264,274	27.6	27.4
May.....	641,749	710,478	230,273	259,737	872,022	970,215	26.4	26.8
Jan.-May..	2,937,277	3,079,355	1,103,761	1,154,132	4,041,038	4,234,489	27.3	27.3
June.....	628,781	640,673	227,891	258,179	856,672	898,852	25.4	28.7
Jan.-June.	3,566,058	3,720,028	1,331,652	1,413,313	4,897,716	5,133,341	27.2	27.5
July.....	590,476	596,725	218,643	239,774	809,119	836,499	27.0	28.7
Jan.-July.	4,156,534	4,316,753	1,550,295	1,653,087	5,706,835	5,969,840	27.2	27.7
August....	564,411	678,948	221,546	282,964	785,957	961,912	28.2	29.4
Jan.-Aug..	4,720,964	4,964,088	1,714,794	1,928,589	6,435,758	6,892,677	26.6	28.0
September.	578,958	605,207	193,152	223,003	772,110	828,210	25.0	26.9
Jan.-Sept.	5,303,033	5,569,295	1,899,714	2,151,592	7,202,747	7,720,887	26.4	27.9
October...	591,944	520,589	195,335	217,786	787,279	738,375	24.8	29.5
Jan.-Oct..	5,894,977	6,089,884	2,090,266	2,367,644	7,985,243	8,457,528	26.2	28.0

1/ Monthly totals may not sum to the year-to-date totals because Automotive News may make revisions to its monthly totals.
2/ Domestic automobile sales include U.S.-, Canadian- and Mexican-built automobiles sold in the United States.
3/ Does not include automobiles imported from Canada and Mexico.

Source: Automotive News.

Table 7
New passenger automobiles: Price indexes, by specified periods, 1989 and 1990 1/

Item	1990 Aug. 1990	Sept. 1990	Percent change	1989-90 Sept. 1989	Sept. 1990	Percent change
Consumer Price Index:						
Unadjusted..	119.9	119.0	-0.8	117.0	119.0	+1.7
Seasonally adjusted..	120.7	120.1	-0.5	118.0	120.1	+1.8
Producer Price Index:						
Unadjusted..	116.3	116.5	+0.2	111.5	116.5	+4.5
Seasonally adjusted..	118.4	122.4	+3.4	118.1	122.4	+3.6

1/ Consumer price index, 1982-1984 = 100. Producer price index, 1982 = 100.

Source: U.S. Department of Labor.

Table 8
New passenger automobiles: Retail price changes in the U.S. market during October 1990 1/

Country source/make	Retail price changes September 1990 (+ or -)
U.S. producers:	
General Motors	No change.
Ford	No change.
Chrysler	No change.
Japanese producers:	
Toyota Motors	No change.
Mazda	No change.
American Honda	No change.
Acura Division	No change.
Subaru	No change.
European producers:	
Volkswagen	No change.
BMW	No change.
Audi	No change.
Porsche	No change.
Mercedes-Benz	No change.
Korean producer:	
Hyundai	No change.

1/ Average retail price change for all models.

Source: Automotive News, October 1990.

Table 9
Sales and profits (loss) on major U.S. automobile manufacturers' operations, by specified periods, 1989 and 1990 1/

(In millions of dollars)

Item and firm	1990 Jan.-Sept.	1990 July-Sept.	1989 Jan.-Sept.	1989 July-Sept.
Sales:				
General Motors	94,800	30,800	95,600	28,800
Ford	73,500	23,000	72,000	20,200
Chrysler	22,800	6,500	25,000	7,000
Total	191,100	60,300	192,600	56,000
Profits:				
General Motors	(390)	(2,000)	3,500	517
Ford	1,379	102	3,500	477
Chrysler	37	(214)	1,000	331
Total	952	(2,112)	8,000	1,325

1/ Data are for world operations.

Source: New York Times.

Table 9
Manufacturers' suggested retail prices of selected U.S. and Japanese automobiles, April 1981-November 1990 1/

Company, model, and options 2/	April 1, 1981 Optionally Base model 3/	April 1, 1981 Optionally equipped model 3/	Oct. 1, 1990 Optionally Base model 3/	Oct. 1, 1990 Optionally equipped model 3/	Percent change in optionally equipped model Jan. 1990-Nov. 1990	Percent change in optionally equipped model Apr. 1981-Nov. 1990
General Motors:						
Cavalier, 2 door	4/ $6,966	4/ $6,966	$8,000	$8,000	-0.6	+14.8
De Ville, 4 door	14,198	14,198	29,935	29,935	13.8	+110.8
Ford:						
Escort Pony 2 door HB (RWD, TG)	5,556	5,857	8,381	8,501	-0.6	+45.1
Tempo GL 4 door (RWD, AT, TG) 5/	6,421	6,953	10,178	11,041	+1.4	+58.8
LTD Crown Victoria, 4 door	8,519	10,102	18,222	18,222	+1.6	+80.4
Chrysler:						
Dynasty, 4 door (AC) 6/	6,672	7,502	13,650	14,471	0.0	+92.9
Toyota:						
Corolla, Deluxe, 4 door (R)	5,688	5,793	9,998	10,208	-8.0	+76.1
Cressida, 4 door	11,599	11,599	22,198	22,198	+3.3	+91.4
Nissan (Datsun):						
Sentra E, 2 door 7/	5,369	5,369	7,999	7,999	-1.5	+50.0
Stanza GXE, 4 door (AT) 7/	6,839	7,749	15,225	16,025	-0.5	+106.8
Maxima GXE, 4 door	10,379	10,379	18,459	19,084	+2.7	+77.8
Honda:						
Civic 1500, 2 door HB (R) 8/	4,599	4,694	6,895	7,217	+5.1	+53.7
Accord DX, 4 door (R)	7,645	7,950	12,545	12,837	+1.9	+61.5

1/ Suggested retail prices do not include any dealer incentives, below-market financing or rebates.
2/ The following codes apply: RWD = rear window defroster; TG = tinted glass; HB = hatchback; AT = automatic transmission; AC = air conditioning; R = radio.
3/ Base models are 2 door or 2 door hatchback and 4 door or 4 door hatchback models. Optionally equipped models are base models which have been equipped with the options listed in parenthesis.
4/ Cavalier not sold until May 21, 1981.
5/ Tempo replaced the Fairmont Futura.
6/ Dynasty replaced the Diplomat.
7/ Sentra replaced the 210; Stanza replaced the 510.
8/ Civic 1500 replaced the Civic 1300.

Source: Compiled from data supplied by U.S. manufacturers, Japanese importers, and Automotive News.

Note: Some 1981-91 models have been discontinued; these models have been replaced by comparable models where possible. In addition, some equipment that was optional on prior models is now included in the base price or equipment that was standard has been deleted, making price comparisons of prior-year models difficult.