THE U.S. AUTOMOBILE INDUSTRY MONTHLY REPORT ON SELECTED ECONOMIC INDICATORS

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Washington, DC 20436

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Table 1.--New passenger automobiles: U.S. retail sales of domestic production, production, inventory, days' supply, and employment, by specified periods, January 1988-December 1989

(In thousands of units: thousands of employees)

Item	1989 Nov. 1989	1989 Dec. 1989	1989 Jan.-Dec. 1989	1988 Dec. 1988	1988 Jan.-Dec. 1988
Retail sales of domestic production:					
Subcompact	78	69	1,307	92	1,398
Compact	108	109	1,929	145	1,868
Intermediate	157	155	2,647	218	3,100
Standard	75	77	1,110	49	1,040
Luxury	55	46	676	63	674
Total	474	456	7,668	567	8,081
Production:					
Subcompact	100	61	1,181	100	1,292
Compact	143	109	1,877	146	1,884
Intermediate	179	157	2,332	243	2,999
Standard	55	51	840	60	779
Luxury	63	53	765	66	767
Total	540	430	6,994	615	7,720
Inventory:					
Subcompact	281	283	1/	271	1/
Compact	308	310	1/	292	1/
Intermediate	728	732	1/	696	1/
Standard	204	205	1/	195	1/
Luxury	138	139	1/	133	1/
Total	1,659	1,669	1/	1,586	1/
Days' supply: 2/					
Subcompact	90	103	1/	77	1/
Compact	71	71	1/	52	1/
Intermediate	116	118	1/	83	1/
Standard	68	67	1/	104	1/
Luxury	63	76	1/	55	1/
Average	88	92	1/	73	1/
Employment: 3/					
Total employees	4/ 836	5/ 832	1/	6/ 869	1/
Production workers	4/ 641	5/ 640	1/	6/ 682	1/

1/ Not applicable.
2/ Days' supply is an average for each class size which is determined by the previous month's retail sales.
2/ Employment data are for SIC 371 (motor vehicles and motor vehicle equipment).
4/ Data are for October 1989, revised.
5/ Data are for November 1989.
6/ Data are for October 1988.

Source: Retail sales and production, Data Resources, Inc. Auto Information Bank; days' supply and inventory, Automotive News; and employment, U.S. Department of Labor.

Note.--Because of rounding, figures may not add to the totals shown.

Table 2.--New passenger automobiles: U.S. imports, by principal sources and by specified periods, December 1987-November 1989 1/

Source	1988-89 Oct. 1989	1988-89 Nov. 1989	1988-89 Dec. 1988-Nov. 1989	1987-88 Nov. 1988	1987-88 Dec. 1987-Nov. 1988
	Quantity (units)				
Japan	191,137	171,384	2,083,405	212,784	2,125,551
Canada	103,201	116,014	1,146,002	101,018	1,195,189
West Germany ...	21,274	21,548	231,784	28,013	267,534
Korea	17,671	19,550	293,826	34,136	458,028
Sweden	8,242	7,634	102,494	9,800	108,959
Mexico	5,866	7,766	140,478	9,725	146,112
Yugoslavia	0	1	2,333	2,493	32,458
United Kingdom .	1,533	4,078	29,568	2,147	33,357
Italy	526	777	9,549	426	5,668
France	5	3	5,492	1,073	16,010
Brazil	0	5,061	44,458	4,903	64,379
All other	2.663	2.001	25.168	2.698	18.836
Total	352.118	355.817	4.114.557	409.216	4.472.780
	Value (1.000 dollars)				
Japan	1,924,129	1,660,566	20,320,706	2,005,280	19,755,889
Canada	1,167,313	1,315,321	12,816,577	1,129,208	13,280,890
West Germany ...	421,731	475,552	5,400,749	602,957	6,429,322
Korea	103,849	108,686	1,745,910	189,661	2,464,078
Sweden	144,549	126,978	1,661,435	160,649	1,710,389
Mexico	55,890	75,246	1,231,617	85,217	1,253,792
Yugoslavia	0	3	6,946	5,618	86,005
United Kingdom .	47,523	122,262	945,584	78,216	980,912
Italy	13,091	24,467	264,272	12,466	143,339
France	185	29	65,761	12,667	172,401
Brazil	0	31,375	270,932	28,672	365,751
All other	44.352	33.179	394.283	44.233	295.501
Total	3,922,612	3,973,665	45,124,775	4,354,842	46,938,267

1/ Data include imports into Puerto Rico and TSUSA items 692.1005-692.1008; data do not include automobiles assembled in U.S. foreign trade zones.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 3.--Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. imports, by principal sources and by specified periods, December 1987-November 1989 2/

Source	1988-89 Oct. 1989	1988-89 Nov. 1989	1988-89 Dec. 1988-Nov. 1989	1987-88 Nov. 1988	1987-88 Dec. 1987-Nov. 1988
	Quantity (units) 3/				
Japan	31,375	28,666	440,416	46,697	557,104
Canada	44,841	44,233	444,732	21,131	291,029
Mexico	2,959	2,100	8,061	0	29
All other	125	126	751	5	2.582
Total	79.300	75.125	893.960	67.833	850.744
	Value (1.000 dollars)				
Japan	187,350	165,974	2,715,605	296,737	3,265,462
Canada	567,632	560,716	5,531,228	224,024	3,276,980
Mexico	36,512	26,004	101,023	1,333	9,023
All other	3.762	4.970	68.640	5.299	152.127
Total	795,256	757,664	8,416,496	527,393	6,703,593

1/ Defined as not over 10,000 pounds gvw.
2/ Partially estimated, all data include imports into Puerto Rico.
3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.--Because of rounding, figures may not add to the totals shown.

Table 4.--New passenger automobiles: U.S. exports of domestic merchandise, by principal markets and by specified periods, December 1987-November 1989

Market	1988-89 Oct. 1989	Nov. 1989	Dec. Nov. 1988-1989	1987-88 Nov. 1988	Dec. Nov. 1987-1988
	Quantity (units)				
Canada	24,373	25,469	328,020	48,981	618,054
Japan	2,265	2,241	16,489	2,768	19,936
All other	16.029	16.911	143.751	18.036	130.670
Total	42.667	44.621	488.260	69.735	768.660
	Value (1.000 dollars)				
Canada	312,519	301,516	3,808,593	536,369	6,254,147
Japan	40,084	42,239	237,488	39,169	249,785
All other	215.569	236.991	1.958.908	234.688	1.669.571
Total	568,172	580,746	6,004,988	810,227	8,173,503

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 5.--Lightweight automobile trucks J/ and bodies and cab/chassis for light-weight automobile trucks: U.S. exports of domestic merchandise, by principal markets and by specified periods, December 1987-November 1G89 2/

Market	1988-89 Oct. 1989	Nov. 1989	Dec. 1988-Nov. 1989	1987-88 Nov. 1988	Dec. 1987-Nov. 1989
	Quantity (units) 3/				
Canada	11,655	10,056	143,839	7,954	157,461
All other	640	627	15.749	3.681	30.178
Total	12.295	10.683	159.589	11.634	187.639
	Value (1.000 dollars)				
Canada	145,174	129,128	1,681,923	84,732	1,590,764
All other	8.359	8.921	199.926	46.626	374.107
Total	153,533	138,049	1,881,849	131,358	1,964,871

1/ Defined as not over 10,000 pounds gvw.
2/ Partially estimated.
2/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce, except as noted.

Note.--Because of rounding, figures may not add to the totals shown.

Table 6.--New passenger automobiles: Sales of domestic and imported passenger automobiles and sales of imported passenger automobiles as a percent of total U.S. sales, by specified periods, 1988 and 1989

Period	Sales of- Domestic automobiles 1/ 1989	1988	Imported automobiles 2/ 1989	1988	Total U.S. sales 1/ 2/ 1989	1988	Ratio of import sales to total sales 1/ 2/ 1989	1988
	Quantity (units)						--Percent--	
January ..	509,760	531,225	208,856	229,459	718,616	760,684	29.1	30.2
February ..	552,042	649,059	198,825	235,212	750,867	884,271	26.5	26.6
Jan.-Feb ..	1,061,802	1,180,284	407,681	464,671	1,469,483	1,644,955	27.7	28.2
March	639,631	733,738	245,161	269,433	884,792	1,003,171	27.7	26.9
Jan.-Mar ..	1,701,433	1,914,022	652,842	734,104	2,354,275	2,648,126	27.7	27.7
April	667,444	651,560	242,555	247,020	909,999	898,580	26.7	27.5
Jan.-Apr ..	2,368,877	2,565,582	895,397	981,124	3,264,274	3,546,706	27.4	27.7
May	710,478	701,987	259,737	268,906	970,215	970,893	26.8	27.7
Jan.-May ..	3,079,355	3,267,569	1,155,134	1,250,030	4,234,489	'4,517,599	27.3	27.7
June	640,673	722,364	258,179	284,200	898,852	1,006,564	28.7	28.2
Jan.-June .	3,720,028	3,989,933	1,413,313	1,534,230	5,133,341	5,524,163	27.5	27.8
July	603,409	602,546	242,762	257,590	846,171	860,055	28.7	29.9
Jan.-July .	4,323,437	4,592,479	1,656,075	1,791,820	5,979,512	6,384,218	27.7	28.1
August ...	685,365	600,026	287,978	281,989	973,343	882,015	29.6	32.0
Jan.-Aug ..	5,008,802	5,192,505	1,944,053	2,073,728	6,952,855	7,266,233	28.0	28.5
September .	609,742	576,535	249,300	248,727	859,042	825,262	27.7	30.1
Jan.-Sept .	5,618,544	5,769,040	2,193,353	2,322,455	7,811,897	8,091,495	27.9	28.7
October ..	524,166	589,815	223,571	242,448	747,737	832,263	29.9	29.1
Jan.-Oct ..	6,142,710	6,358,855	2,416,924	2,564,903	8,559,634	8,923,758	28.2	29.6
November ..	473,613	552,049	209,188	238,722	682,801	790,711	30.6	30.2
Jan.-Nov ..	6,616,323	6,910,904	2,626,112	2,803,625	9,242,435	9,714,469	28.4	28.9
December ..	455,686	615,130	194,671	261,635	650,357	876,765	29.9	29.8
Jan.-Dec ..	7,072,009	7,526,034	2,820,783	3,065,260	9,892,792	10,591,234	28.5	28.9

1/ Domestic automobile sales include U.S.-, Canadian- and Mexican-built automobiles sold in the United States.
2/ Does not include automobiles imported from Canada and Mexico.

Source: Automotive News.

Table 7.--New passenger automobiles: Price indexes, by specified periods, 1988 and 1989 1/

Item	1989 Oct. 1989	Nov. 1989	Percent change	1988 and 1989 Nov. 1988	Nov. 1989	Percent change
Consumer Price Index:						
Unadjusted...	118.6	120.5	+1.6	118.4	120.5	+1.8
Seasonally adjusted...	118.7	119.6	+0.8	117.5	119.6	+1.8
Producer Price Index:						
Unadjusted...	120.7	119.4	-1.1	116.1	120.7	+4.0
Seasonally adjusted...	116.4	116.1	-0.3	113.6	116.4	+2.5

Table 8.--New passenger automobiles: Retail price changes in the U.S. market during December 1989 1/

Country source/make	Retail price changes December 1989 (+ or -)
U.S. producers:	
General Motors	No change.
Ford	No change.
Chrysler	No change.
Japanese producers:	
Toyota Motors	No change.
Mazda	No change.
American Honda	No change.
Acura Division	No change.
Subaru	No change.
European producers:	
Volkswagen	No change.
BMW	No change.
Audi	No change.
Porsche	No change.
Mercedes-Benz	No change.
Korean producer:	
Hyundai	No change.

1/ Average retail price change for all models.

Source: Automotive News, December 1989.

automatic Optionally equipped models are replaced by Automotive News. difficult.