

THE U.S. AUTOMOBILE INDUSTRY: MONTHLY REPORT ON SELECTED ECONOMIC INDICATORS

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Committee on Ways and Means,
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Table 1.--New passenger automobiles: U.S. retail sales of domestic production, production, inventory, days' supply, and employment, by specified periods, 1981, 1982, and 1983

(In thousands of units; thousands of employees)

Item	1982 and 1983			1981 and 1982	
	July 1983	August 1983	Sept. 1982- Aug. 1983	August 1982	Sept. 1981- Aug. 1982
Retail sales of domestic production:					
Subcompact-----	173	147	1,923	131	1,621
Compact-----	79	71	964	78	1,188
Intermediate-----	192	190	2,027	109	1,525
Standard-----	97	89	1,091	66	900
Luxury-----	35	35	420	25	339
Total-----	577	531	6,425	409	5,573
Production:					
Subcompact-----	156	168	1,861	115	1,733
Compact-----	53	66	865	78	1,106
Intermediate-----	158	170	1,931	97	1,484
Standard-----	72	77	885	61	670
Luxury-----	25	29	425	21	346
Total-----	465	510	5,968	371	5,337
Inventory:					
Subcompact-----	206	164	1/	391	1/
Compact-----	258	246	1/	323	1/
Intermediate-----	460	430	1/	428	1/
Standard-----	197	175	1/	149	1/
Luxury-----	88	87	1/	98	1/
Total-----	1,209	1,102	1/	1,377	1/
Days' supply: 2/					
Subcompact-----	46	49	1/	122	1/
Compact-----	48	52	1/	82	1/
Intermediate-----	60	55	1/	101	1/
Standard-----	50	50	1/	59	1/
Luxury-----	59	56	1/	92	1/
Total-----	47	48	1/	83	1/
Employment: 3/					
Total employees-----	4/ 768	5/ 770	1/	6/ 712	1/
Production workers---	4/ 580	5/ 578	1/	6/ 528	1/
Layoffs 7/-----	197	186	1/	217	1/

1/ Not applicable.

2/ Days' supply is an average for each class size which is determined by dividing total inventory by the previous month's retail sales.

3/ Employment data are for SIC 371 (motor vehicles and motor vehicle equipment).

4/ Data are for June 1983, revised.

5/ Data are for July 1983.

6/ Data are for July 1982, revised.

7/ Layoffs are the number of UAW members on indefinite layoff as of the end of each specified period.

Source: Retail sales, production, and days' supply, Ward's Auto Information Bank; inventory, Automotive News; and employment, U.S. Department of Labor.

Note.--Because of rounding, figures may not add to the totals shown.

Table 2.--New passenger automobiles: U.S. imports for consumption, by principal sources and specified periods, 1981, 1982, and 1983 1/ 2/

Source	1982 and 1983			1981 and 1982	
	June 1983	July 1983	Aug. 1982- July 1983	July 1982	Aug. 1981- July 1982
	Quantity (units)				
Japan-----	163,430	160,055	1,843,797	159,684	1,785,572
Canada-----	85,752	56,040	770,430	44,097	669,252
West Germany-----	17,422	22,985	213,148	23,563	262,145
Sweden-----	8,802	8,653	100,357	8,105	85,471
Italy-----	560	302	3,184	493	14,436
United Kingdom-----	1,338	1,611	15,383	1,309	16,023
France-----	4,735	2,296	47,943	3,971	48,006
All other-----	696	805	6,043	2	2,144
Total-----	282,735	252,747	3,000,285	241,224	2,883,049
	Value (1,000 dollars)				
Japan-----	948,014	901,153	10,130,966	849,921	9,373,094
Canada-----	721,522	477,078	6,673,708	359,326	5,345,087
West Germany-----	261,442	300,542	3,035,816	277,649	3,047,489
Sweden-----	87,670	85,766	986,828	72,916	775,184
Italy-----	9,505	3,660	44,352	5,921	146,550
United Kingdom-----	33,476	39,077	366,885	32,488	359,327
France-----	34,294	17,430	333,051	24,659	296,942
All other-----	5,627	7,826	45,667	38	39,127
Total-----	2,101,550	1,832,532	21,617,273	1,622,918	19,382,800

1/ Data include imports into Puerto Rico; data do not include automobiles assembled in Foreign Trade zones.

2/ Data include TSUSA number 692.1005.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 3.--Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. imports for consumption, by principal sources and specified periods, 1981, 1982, and 1983 2/

Source	1982 and 1983			1981 and 1982	
	June 1983	July 1983	Aug. 1982- July 1983	July 1982	Aug. 1981- July 1982
	Quantity (units) <u>3/</u>				
Japan	39,347	37,507	347,477	29,422	433,482
Canada	26,457	16,942	236,492	15,856	275,109
All other	572	82	2,659	215	1,826
Total	66,376	54,531	586,628	45,493	710,417
	Value (1,000 dollars)				
Japan	162,649	150,324	1,413,815	126,235	1,805,514
Canada	212,839	138,001	1,953,445	119,223	2,129,218
All other	5,551	1,574	40,793	3,980	24,056
Total	381,039	289,899	3,408,053	249,438	3,958,788

1/ Defined as not over 10,000 pounds gw.

2/ Partially estimated, all data include imports into Puerto Rico.

3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 4.--New passenger automobiles: U.S. exports of domestic merchandise, by principal markets and specified periods, 1981, 1982, and 1983

Market	1982 and 1983			1981 and 1982	
	June 1983	July 1983	Aug. 1982- July 1983	July 1982	Aug. 1981- July 1982
	Quantity (units)				
Canada	50,224	32,671	422,376	32,094	362,418
Saudi Arabia	321	455	10,273	198	13,030
Kuwait	57	106	3,652	77	6,138
Japan	49	120	2,236	154	3,256
West Germany	360	248	2,590	223	2,452
Venezuela	22	15	1,475	302	4,456
All other	1,034	720	12,148	1,377	24,216
Total	52,067	34,335	454,750	34,425	415,966
	Value (1,000 dollars)				
Canada	371,797	232,533	3,061,038	213,853	2,526,296
Saudi Arabia	3,484	5,652	141,448	2,300	172,230
Kuwait	553	1,698	47,226	1,053	75,379
Japan	529	1,675	29,610	2,054	44,823
West Germany	3,617	2,481	26,138	2,398	24,348
Venezuela	199	114	16,030	3,246	44,667
All other	11,711	7,966	136,347	14,335	243,908
Total	391,890	252,119	3,457,837	239,239	3,131,651

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 5.--Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. exports of domestic merchandise, by principal markets and specified periods, 1981, 1982 and 1983 2/

Market	1982 and 1983			1981 and 1982	
	June 1983	July 1983	Aug. 1982- July 1983	July 1982	Aug. 1981- July 1982
	Quantity (units) <u>3/</u>				
Canada-----	9,449	5,444	66,769	4,275	55,116
Saudi Arabia-----	884	2,307	16,955	974	17,210
Kuwait-----	23	255	2,310	232	2,829
Venezuela-----	-	3	713	206	2,247
All other-----	574	762	11,115	1,098	21,441
Total-----	10,930	8,771	97,862	6,785	98,843
	Value (1,000 dollars)				
Canada-----	67,566	41,733	487,416	29,216	363,907
Saudi Arabia-----	10,655	29,753	217,983	11,576	195,217
Kuwait-----	260	2,722	26,659	2,835	28,234
Venezuela-----	-	20	8,293	2,399	22,125
All other-----	6,445	8,059	114,796	10,436	199,839
Total-----	84,926	82,287	855,147	56,462	809,322

1/ Defined as not over 10,000 pounds gw.

2/ Partially estimated.

3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 6.--New passenger automobiles: Sales of domestic and imported passenger automobiles and sales of imported passenger automobiles as a percent of total U.S. sales, by specified periods, 1982 and 1983

Period	Sales of--				Total U.S. sales		Ratio of import sales to total sales	
	Domestic automobiles 1/		Imported automobiles 2/		1983	1982	1983	1982
	1983	1982	1983	1982				
	--Percent--							
January	412,893	368,138	182,853	166,172	595,746	534,310	30.7	31.1
February	442,479	456,942	186,374	175,261	628,853	632,203	29.6	27.7
Jan.-Feb.	855,372	825,080	369,227	341,433	1,224,599	1,166,513	30.2	29.3
March	600,303	575,608	220,479	200,741	820,782	776,349	26.9	25.9
Jan.-Mar.	1,455,675	1,400,688	589,706	542,174	2,044,538	1,942,862	28.8	27.9
April	579,991	488,630	183,464	169,833	763,455	668,463	24.0	25.4
Jan.-Apr.	2,035,666	1,899,318	773,170	712,007	2,808,993	2,611,325	27.5	27.2
May	630,044	584,676	206,457	187,091	836,501	771,767	24.7	24.2
Jan.-May	2,665,710	2,483,994	979,627	899,098	3,645,494	3,383,092	26.9	26.6
June	688,145	451,430	235,282	199,093	903,427	650,523	26.0	30.6
Jan.-June								
June	3,333,855	2,935,424	1,214,909	1,098,191	4,548,764	4,033,615	26.7	27.2
July	576,864	429,908	214,356	199,364	791,220	629,272	27.1	31.7
Jan.-July								
July	3,910,719	3,365,332	1,429,265	1,297,555	5,339,984	4,662,887	26.8	27.8
August	530,960	409,411	209,113	199,341	740,073	608,752	28.3	32.7
Jan.-August								
August	4,441,679	3,774,743	1,638,378	1,496,896	6,080,057	5,271,639	26.9	28.4

1/ Domestic automobile sales include U.S. and Canadian-built automobiles sold in the United States.

2/ Does not include automobiles imported from Canada.

Source: Automotive News.

Table 7.--New passenger automobiles: Price indexes, by specified periods, 1982 and 1983

(1967 = 100)

Item	1983			1982 and 1983		
	June 1983	July 1983	Percent change	July 1982	July 1983	Percent change
Consumer Price Index:						
Unadjusted	201.6	201.4	0	198.6	201.4	+1.1
Seasonally adjusted	200.8	200.8	0	198.0	200.8	+1.1
Producer Price Index:						
Unadjusted	217.4	217.5	0	213.7	217.5	+1.2
Seasonally adjusted	217.6	217.5	0	213.7	217.5	+1.2

Source: U.S. Department of Labor.

Table 8.--New passenger automobiles: Retail price changes in the U.S. market, during August 1983

Source and size category	Retail price changes in dollars, August 1983 (+ or -)
U.S. producers:	
General Motors-----	No change
Ford-----	No change
Chrysler-----	No change
European Economic Community producers:	
Subcompact-----	No change
Compact-----	No change
Luxury-----	No change
Japanese producers:	
Subcompact-----	No change
Compact-----	No change
Luxury-----	No change

Source: Automotive News, August 1983.

Table 9.— Manufacturers' suggested retail prices of selected U.S. and Japanese automobiles, April 1981-September 1983 ^{1/}

Company, model, and options ^{2/}	April 1, 1981		September 1, 1983		Percent change in optionally equipped model	
	Base	Option-	Base	Option-	July 1983-September 1983	April 1981-September 1983
	model ^{3/}	ally equipped model ^{3/}	model ^{3/}	ally equipped model ^{3/}		
General Motors:						
Chevette, 2 door HB (PB, RWD, TG)-----	5,155	5,405	5,469	5,779	0	+6.9
Citation, 4 door HB (PB, RWD, TG, AT)---	6,404	7,014	6,934	7,699	0	+9.8
Cimarron, 4 door (AT)----- ^{4/}	12,131	12,501	12,215	12,535	0	+0.3
Ford:						
Escort, L, 2 door HB (PB, RWD, TG, RS)---	5,556	5,857	5,639	6,013	0	+2.7
Fairmont Futura, 4 door (RWD, TG,)-----	6,421	6,953	6,590	7,269	0	+4.5
LTD Crown Victoria, 4 door (RWD, TG, AC, R)-----	8,519	10,102	10,094	12,015	0	+18.9
Chrysler: ^{5/}						
Plymouth Turismo, 2 door HB (RWD)-----	5,938	6,188	6,379	6,506	0	+5.1
Reliant, 4 door (RWD, TG, R, AT)-----	5,980	6,680	6,718	7,475	0	+12.9
Dodge 400, 2 door (RWD, AC) ^{5/} -----	6,672	7,502	8,014	8,883	0	+18.4
Toyota:						
Corolla, Deluxe, 2 door (R)-----	5,688	5,793	6,018	6,268	0	+8.2
Cressida, 4 door-----	11,599	11,599	13,569	13,569	0	+17.0
Nissan (Datsun):						
Sentra, Deluxe 2 door ^{6/} -----	5,369	5,494	6,099	6,099	0	+10.0
Stanza, XE 4 door (R, AT) ^{6/} -----	6,839	7,749	8,669	9,019	0	+16.4
Maxima, 4 door-----	10,379	10,379	10,969	10,969	0	+5.7
Honda:						
Civic, 1300, 2 door HB (R)-----	4,599	4,694	4,899	4,993	0	+6.4
Accord, 4 door (R, AT)-----	7,645	7,950	8,345	8,739	0	+9.9
Mazda:						
GLC Custom, 2 door HB (R)-----	5,495	5,650	5,695	5,850	0	+3.5

^{1/} Suggested retail prices, East Coast, do not include any dealer incentives, below-market financing or rebates offered by manufacturers or importers.

^{2/} The following codes apply: PB = power brakes; RWD = rear window defroster; TG = tinted glass; HB = hatchback; AT = automatic transmission; AC = air conditioning; R = radio; RS = reclining front seats.

^{3/} Base models are 2 door or 2 door hatchback and 4 door or 4 door hatchback models. Optionally equipped models are base models which have been equipped with the options listed in parenthesis.

^{4/} Cimarron not sold until May 21, 1981.

^{5/} Dodge 400 has replaced the Diplomat.

^{6/} Sentra replaced the 210; Stanza replaced the 510.

Source: Compiled from data supplied by U.S. manufacturers, Japanese importers, and Automotive News.

Note: Some 1981 and 1982 models have been discontinued, thus some 1981 and 1982 models have been replaced by comparable 1983 models.