

# THE U.S. AUTOMOBILE INDUSTRY: MONTHLY REPORT ON SELECTED ECONOMIC INDICATORS

Report to the Subcommittee on Trade,  
Committee on Ways and Means,  
on Investigation No. 332-152  
Under Section 332  
of the Tariff Act of 1930



USITC PUBLICATION 1404.

JULY 1983

United States International Trade Commission / Washington, D.C. 20436

# UNITED STATES INTERNATIONAL TRADE COMMISSION

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Table 1.--New passenger automobiles: U.S. retail sales of domestic production, production, inventory, days' supply, and employment, by specified periods, 1981, 1982, and 1983

(In thousands of units; thousands of employees)						
Item	1982 and 1983			1981 and 1982		
	May 1983	June 1983	July 1982- June 1983	June 1982	July 1981- June 1982	
Retail sales of domestic production:						
Subcompact-----	197	220	1,871	138	1,652	
Compact-----	85	97	970	79	1,318	
Intermediate-----	202	206	1,872	129	1,386	
Standard-----	107	107	1,044	79	936	
Luxury-----	39	38	401	26	340	
Total-----	630	668	6,157	451	5,833	
Production:						
Subcompact-----	187	207	1,804	178	1,817	
Compact-----	68	89	921	121	1,197	
Intermediate-----	214	229	1,835	176	1,422	
Standard-----	86	97	851	69	656	
Luxury-----	42	41	409	37	343	
Total-----	597	663	582	580	5,436	
Inventory:						
Subcompact-----	236	205	<u>1/</u>	377	<u>1/</u>	
Compact-----	237	257	<u>1/</u>	264	<u>1/</u>	
Intermediate-----	424	447	<u>1/</u>	359	<u>1/</u>	
Standard-----	206	197	<u>1/</u>	130	<u>1/</u>	
Luxury-----	90	88	<u>1/</u>	83	<u>1/</u>	
Total-----	1,193	1,195	<u>1/</u>	1,213	<u>1/</u>	
Days' supply: <u>2/</u>						
Subcompact-----	69	53	<u>1/</u>	74	<u>1/</u>	
Compact-----	58	47	<u>1/</u>	52	<u>1/</u>	
Intermediate-----	59	57	<u>1/</u>	60	<u>1/</u>	
Standard-----	76	48	<u>1/</u>	46	<u>1/</u>	
Luxury-----	60	58	<u>1/</u>	58	<u>1/</u>	
Total-----	53	47	<u>1/</u>	52	<u>1/</u>	
Employment: <u>3/</u>						
Total employees-----	<u>4/</u> 741	<u>5/</u> 762	<u>1/</u>	<u>6/</u> 733	<u>1/</u>	
Production workers--	<u>4/</u> 554	<u>5/</u> 571	<u>1/</u>	<u>6/</u> 544	<u>1/</u>	
Layoffs <u>7/</u> -----	208	204	<u>1/</u>	223	<u>1/</u>	

1/ Not applicable.

2/ Days' supply is an average for each class size which is determined by dividing total inventory by the previous month's retail sales.

3/ Employment data are for SIC 371 (motor vehicles and motor vehicle equipment).

4/ Data are for April 1983, revised.

5/ Data are for May 1983.

6/ Data are for May 1982, revised.

7/ Layoffs are the number of UAW members on indefinite layoff as of the end of each specified period.

Source: Retail sales, production, and days' supply, Ward's Auto Information Bank; inventory, Automotive News; and employment, U.S. Department of Labor.

Note.--Because of rounding, figures may not add to the totals shown.

Table 2.--New passenger automobiles: U.S. imports for consumption, by principal sources and specified periods, 1981, 1982, and 1983 1/ 2/

Source	1982 and 1983			1981 and 1982	
	April 1983	May 1983	June 1982- May 1983	MAY 1982	June 1981- May 1982
	Quantity (units)				
Japan-----	121,343	188,912	1,830,009	187,215	1,816,506
Canada-----	76,833	88,461	756,015	71,181	642,685
West Germany-----	18,537	18,461	218,732	33,802	254,568
Sweden-----	11,351	11,873	99,854	8,040	79,015
Italy-----	325	295	3,578	1,754	14,774
United Kingdom-----	1,645	1,386	14,584	1,752	15,832
France-----	4,548	4,564	47,892	5,748	48,074
All other-----	340	810	4,545	9	2,741
Total-----	234,922	314,773	2,975,209	309,501	2,874,195
	Value (1,000 dollars)				
Japan-----	691,752	1,050,263	9,894,150	985,571	9,433,310
Canada-----	676,160	751,845	6,486,829	555,882	5,069,456
West Germany-----	281,120	281,785	3,020,046	396,709	2,934,590
Sweden-----	110,906	117,265	968,023	74,139	710,039
Italy-----	6,297	4,620	45,619	19,752	149,841
United Kingdom-----	38,276	33,004	348,672	43,735	346,756
France-----	32,134	28,444	327,846	39,485	304,879
All other-----	3,162	6,308	32,259	311	48,000
Total-----	1,839,807	2,273,534	21,123,444	2,115,584	18,996,871

1/ July 1981-May 1983 data include TSUSA number 692.1005.

2/ Data include imports into Puerto Rico, but do not include automobiles assembled in Foreign Trade Zones.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 3.--Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. imports for consumption, by principal sources and specified periods, 1981, 1982, and 1983 2/

Source	1982 and 1983			1981 and 1982	
	April 1983	May 1983	June 1982- May 1983	May 1982	June 1981- May 1982
	Quantity (units) <u>3/</u>				
Japan-----	32,670	40,388	322,961	36,048	453,834
Canada-----	23,439	24,716	246,385	26,627	262,862
All other-----	111	146	2,463	-	2,429
Total-----	56,220	65,250	571,809	62,675	719,125
	Value (1,000 dollars)				
Japan-----	135,739	165,597	1,324,303	150,813	1,874,855
Canada-----	204,189	194,443	2,007,035	197,794	1,965,922
All other-----	2,462	2,840	42,544	-	26,296
Total-----	342,390	362,880	3,373,882	348,607	3,867,073

1/ Defined as not over 10,000 pounds gw.

2/ Partially estimated, all data include imports into Puerto Rico.

3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown

Table 4.--New passenger automobiles: U.S. exports of domestic merchandise, by principal markets and specified periods, 1981, 1982, and 1983

Market	1982 and 1983			1981 and 1982		
	April	May	June 1982-	May	June 1981-	
	1983	1983	May 1983	1982	May 1982	
Quantity (units)						
Canada-----	52,044	57,935	407,184	42,466	392,299	
Saudi Arabia-----	608	868	10,008	537	13,290	
Kuwait-----	83	293	3,937	512	6,489	
Japan-----	288	263	2,324	240	5,282	
West Germany-----	215	255	2,539	209	2,461	
Venezuela-----	9	13	21268	385	6,248	
All other-----	1,134	1,017	13,577	1,621	25,934	
Total-----	54,381	60,644	441,695	45,970	452,003	
Value (1,000 dollars)						
Canada-----	378,726	414,125	2,919,307	293,238	2,693,747	
Saudi Arabia-----	7,895	11,066	138,582	7,393	174,828	
Kuwait-----	1,151	3,914	50,628	6,785	77,974	
Japan-----	3,426	3,350	30,811	3,326	64,749	
West Germany-----	2,232	2,760	25,733	2,233	24,032	
Venezuela-----	93	138	23,042	4,265	59,592	
All other-----	12,944	11,244	148,569	16,888	254,772	
Total-----	406,467	446,597	3,336,672	334,128	3,349,694	

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.



Table 5.--Lightweight automobile trucks 1/ and bodies and cab/chassis for lightweight automobile trucks: U.S. exports of domestic merchandise, by principal markets and specified periods, 1981, 1982 and 1983 2/

Market	1982 and 1983			1981 and 1982	
	April 1983	May 1983	June 1982- May 1983	May 1982	June 1981- May 1982
Quantity (units) <u>3/</u>					
Canada	8,111	7,507	63,626	5,841	54,015
Saudi Arabia	1,362	1,110	15,845	2,001	17,654
Kuwait	110	110	2,439	246	3,065
Venezuela	-	2	1,116	342	2,204
All other	1,258	803	12,711	1,114	241,413
Total	10,841	9,432	95,737	9,544	101,351
Value (1,000 dollars)					
Canada	60,560	56,060	457,647	37,848	360,282
Saudi Arabia	18,046	13,726	202,747	24,756	192,681
Kuwait	962	1,467	28,269	2,486	28,384
Venezuela	-	19	12,731	3,813	20,890
All other	12,474	9,141	128,732	10,172	222,199
Total	92,042	80,413	830,126	79,075	824,436

1/ Defined as not over 10,000 pounds gvwt.

2/ Partially estimated.

3/ Quantity data include complete trucks and cab/chassis, but exclude bodies.

Source: Compiled from official statistics of the U.S. Department of Commerce.

Note.--Because of rounding, figures may not add to the totals shown.

Table 6.--New passenger automobiles: Sales of domestic and imported passenger automobiles and sales of imported passenger automobiles as a percent of total U.S. sales, by specified periods, 1982 and 1983

Period	Sales of--				Total U.S. sales		Ratio of import sales to total sales	
	Domestic automobiles 1/		Imported automobiles 2/		1983	1982	1983	1982
	1983	1982	1983	1982				
	--Percent--							
January---	412,893	368,138	182,853	166,172	595,746	534,310	30.7	31.1
February---	442,479	456,942	186,374	175,261	628,853	632,203	29.6	27.7
Jan.-Feb--	855,372	825,080	369,227	341,433	1,224,599	1,166,513	30.2	29.3
March-----	600,303	575,608	220,479	200,741	820,782	776,349	26.9	25.9
Jan.-Mar--	1,455,675	1,400,688	589,706	542,174	2,044,538	1,942,862	28.8	27.9
April-----	579,991	488,630	183,464	169,833	763,455	668,463	24.0	25.4
Jan.-Apr--	2,035,666	1,899,318	773,170	712,007	2,808,993	2,611,325	27.5	27.2
May-----	630,044	584,676	206,457	187,091	836,501	771,767	24.7	24.2
Jan.-May--	2,665,710	2,483,994	979,627	899,098	3,645,494	3,383,092	26.9	26.6
June-----	688,145	451,430	235,282	199,093	903,427	630,523	26.0	30.6
Jan.-								
June-----	3,333,855	2,935,424	1,214,909	1,098,191	4,548,764	4,033,615	26.7	27.2

1/ Domestic automobile sales include U.S. and Canadian-built automobiles sold in the United States.

2/ Does not include automobiles imported from Canada.

Source: Automotive News.

Table 7.--New passenger automobiles: Price indexes, by specified periods, 1982 and 1983

(1967 = 100)

Item	1983			1982 and 1983		
	April 1983	May 1983	Percent change	May 1982	May 1983	Percent change
Consumer Price Index:						
Unadjusted----	201.1	201.5	+0.2	197.5	201.5	+2.0
Seasonally adjusted----	201.3	200.5	-0.4	196.5	200.5	+2.0
Producer Price Index:						
Unadjusted----	216.5	217.3	+0.4	211.2	217.3	+2.9
Seasonally adjusted----	216.9	217.3	+0.2	211.2	217.3	+2.9

Source: U.S. Department of Labor.

Table 8.—New passenger automobiles: Retail price changes in the U.S. market, during June 1983

Source and size category	Retail price changes in dollars, June 1983 (+ or -)
U.S. producers:	
General Motors-----	No change
Ford-----	No change
Chrysler-----	No change
European Economic Community producers:	
Subcompact-----	No change
Compact-----	No change
Luxury-----	No change
Japanese producers:	
Subcompact-----	No change
Compact-----	No change
Luxury-----	No change

Source: Automotive News, June 1983.

Table 9.--Manufacturers' suggested retail prices of selected U.S. and Japanese automobiles, April 1981-July 1983 1/

Company, model, and options <u>2/</u>	April 1, 1981		July 1, 1983		Percent change in optionally equipped model	
	Base model <u>3/</u>	Option-ally equipped model <u>3/</u>	Base model <u>3/</u>	Option-ally equipped model <u>3/</u>	June 1983-July 1983	April 1981-July 1983
General Motors:						
Chevette, 2 door HB (PB, RWD, TG)-----	5,155	5,405	5,469	5,779	0	+6.9
Citation, 4 door HB (PB, RWD, TG, AT)---	6,404	7,014	6,934	7,699	0	+9.8
Cimarron, 4 door (AT)----- <u>4/</u>	12,131	12,501	12,215	12,535	0	+0.3
Ford:						
Escort, L, 2 door HB (PB, RWD, TG, RS)---	5,556	5,857	5,639	6,013	0	+2.7
Fairmont Futura, 4 door (RWD, TG,)-----	6,421	6,953	6,590	7,269	0	+4.5
LTD Crown Victora, 4 door (RWD, TG, AC, R)-----	8,519	10,102	10,094	12,015	0	+18.9
Chrysler: <u>5/</u>						
Plymouth Turismo, 2 door HB (RWD)-----	5,938	6,188	6,379	6,506	0	+5.1
Reliant, 4 door (RWD, TG, R, AT)-----	5,980	6,680	6,718	7,475	0	+12.9
Dodge 400, 2 door (RWD, AC) <u>5/</u> -----	6,672	7,502	8,014	8,883	0	+18.4
Toyota:						
Corolla, Deluxe, 2 door (R)-----	5,688	5,793	6,018	6,268	0	+8.2
Cressida, 4 door-----	11,599	11,599	13,569	13,569	0	+17.0
Nissan (Datsun):						
Sentra, Deluxe 2 door <u>6/</u> -----	5,369	5,494	6,099	6,099	+1.7	+10.0
Stanza, xe 4 door (R, AT) <u>6/</u> -----	6,839	7,749	8,669	9,019	+1.1	+16.4
Maxima, 4 door-----	10,379	10,379	10,969	10,969	+0.9	+5.7
Honda:						
Civic, 1300, 2 door HB (R)-----	4,599	4,694	4,899	4,993	0	+6.4
Accord, 4 door (R, AT)-----	7,645	7,950	8,345	8,739	0	+9.9
Mazda:						
GLC Custom, 2 door HB (R)-----	5,495	5,650	5,695	5,850	0	+3.5

1/ Suggested retail prices, East Coast, do not include any dealer incentives, below-market financing or rebates offered by manufacturers or importers.

2/ The following codes apply: PB = power brakes; RWD = rear window defroster; TG = tinted glass; HB = hatchback; AT = automatic transmission; AC = air conditioning; R = radio; RS = reclining front seats.

3/ Base models are 2 door or 2 door hatchback and 4 door or 4 door hatchback models. Optionally equipped models are base models which have been equipped with the options listed in parenthesis.

4/ Cimarron not sold until May 21, 1981.

5/ Dodge 400 has replaced the Diplomat.

6/ Sentra replaced the 210; Stanza replaced the 510.

Source: Compiled from data supplied by U.S. manufacturers, Japanese importers, and Automotive News.

Note: Some 1981 and 1982 models have been discontinued, thus some 1981 and 1982 models have been replaced by comparable 1983 models.