

IMPORTERS' QUESTIONNAIRE
CERTAIN ACTIVATED CARBON FROM CHINA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than January 16, 2007

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning certain activated carbon from China (inv. No. 731-TA-1103 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip code _____</p> <p>World Wide Web address _____</p> <p>Has your firm imported certain activated carbon or reactivated carbon (as defined in the instruction booklet) from any country at any time since January 1, 2003?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.-GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes-List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing **certain activated carbon** from China into the United States or which are engaged in exporting **certain activated carbon** from China to the United States?

No Yes-List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART II. – TRADE AND RELATED INFORMATION – Continued

II-5. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of **CERTAIN ACTIVATED CARBON** imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

China All other sources combined¹

(Quantity in 1,000 pounds, value in \$1,000)				
Item	Calendar years			
	2003	2004	2005	2006
BEGINNING-OF-PERIOD INVENTORIES (quantity)				
IMPORTS: ²				
Quantity of imports				
Value of imports				
U.S. SHIPMENTS:				
Commercial shipments:				
Quantity of commercial shipments				
Value of commercial shipments				
Internal consumption/company transfers:				
Quantity of internal consumption/transfers				
Value ³ of internal consumption/transfers				
EXPORT SHIPMENTS: ⁴				
Quantity of export shipments				
Value of export shipments				
END-OF-PERIOD INVENTORIES ⁵ (quantity)				
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)				
U.S. SHIPMENTS TO END USERS (quantity)				
¹ Please identify these sources: _____ ² Identify the foreign producers and exporters, if known: _____ ³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2003, 2004, 2005, and 2006 below: _____ ⁴ Identify your principal export markets: _____ ⁵ Reconciliation of data. —Note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No—Please explain: _____				

II-6. Report the share of your firm's U.S. shipments constituted by granular, powdered, and pelletized **certain activated carbon** in 2006.

Granular _____ percent Powdered _____ percent Pelletized _____ percent

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. **COMPARABILITY OF CERTAIN ACTIVATED CARBON AND REACTIVATED CARBON.**—Please describe the differences and similarities between **certain activated carbon and reactivated carbon** with respect to the following factors: (a) **characteristics and uses**--describe the differences and similarities in the physical characteristics and end uses; (b) **interchangeability**--discuss the interchangeability in end use of the two products; (c) **manufacturing processes**--describe the two processes and include a discussion of the interchangeability of production inputs, machinery and equipment, and skilled labor; (d) **channels of distribution**--describe the specific end use/customer requirements and channels of distribution/market situation in which the products are sold; (e) **customer and producer perceptions**--describe any perceived differences in the two products (e.g., sales/marketing practices); and (f) **price**--provide a discussion and specific examples of prices for the two products. Use additional pages as necessary.

(a) Characteristics and uses:

(b) Interchangeability:

(c) Manufacturing processes:

(d) Channels of distribution:

(e) Customer and producer perceptions:

(f) Price:

PART II.—TRADE AND RELATED INFORMATION—Continued

II-8. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of **REACTIVATED CARBON** imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

China All other sources combined¹

(Quantity in 1,000 pounds, value in \$1,000)				
Item	Calendar years			
	2003	2004	2005	2006
BEGINNING-OF-PERIOD INVENTORIES (<i>quantity</i>)				
IMPORTS:²				
<i>Quantity of imports</i>				
<i>Value of imports</i>				
U.S. SHIPMENTS:				
Commercial shipments:				
<i>Quantity of commercial shipments</i>				
<i>Value of commercial shipments</i>				
Internal consumption/company transfers:				
<i>Quantity of internal consumption/transfers</i>				
<i>Value³ of internal consumption/transfers</i>				
EXPORT SHIPMENTS:⁴				
<i>Quantity of export shipments</i>				
<i>Value of export shipments</i>				
END-OF-PERIOD INVENTORIES⁵ (<i>quantity</i>)				
U.S. SHIPMENTS TO DISTRIBUTORS (<i>quantity</i>)				
U.S. SHIPMENTS TO END USERS (<i>quantity</i>)				
¹ Please identify these sources: _____ _____				
² Identify the foreign producers and exporters, if known: _____ _____				
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2003, 2004, 2005, and 2006 below: _____ _____				
⁴ Identify your principal export markets: _____ _____				
⁵ Reconciliation of data.--Note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No—Please explain: _____ _____				

PART III.—PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Steve Trost (202-205-3220).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No. E-mail address

Section III-A.—PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products **imported from both CHINA and NONSUBJECT COUNTRIES** during 2003-2006:

***Product 1.*—Granular certain activated carbon (or reactivated carbon) that is steam activated from coal (bituminous, lignite, and anthracite), unwashed, no more than 15 percent greater than 8 mesh and no more than 4 percent under 30 mesh, iodine no. 900 mg/g min, moisture 2% max**

***Product 2.*—Granular certain activated carbon (or reactivated carbon) that is steam activated from coal (bituminous, lignite, and anthracite), unwashed, no more than 5 percent greater than 12 mesh and no more than 4 percent under 40 mesh, iodine no. 1000 mg/g min, moisture 2% max**

***Product 3.*—Powder certain activated carbon (or reactivated carbon) that is steam activated from coal (bituminous, lignite, and anthracite), unwashed, particle size 90% min, 325 mesh, iodine no. 700 mg/g min, moisture 5% max**

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the **FINAL NET** amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III. PRICING AND RELATED INFORMATION—*Continued*

Section III-A. PRICE DATA—*Continued*

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified products¹ imported from ANY COUNTRY and sold by your firm.

Certain Activated Carbon Reactivated Carbon
 Product 1 Product 2 Product 3
 CHINA NONSUBJECT COUNTRY _____ (Please list)

<i>(Quantity in pounds, value in dollars)</i>		
Period of shipment	Quantity	Value ²
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
2005:		
January-March		
April-June		
July-September		
October-December		
2006:		
January-March		
April-June		
July-September		
October-December		
¹ If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: <hr/>		
² Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.		

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS

Please note that the questions in this section refer to domestic certain activated carbon and certain activated carbon imported from ANY source (both China and nonsubject countries). If your response to any question differs depending on the country of origin, please report separately for each country and note this in your response. Also, for questions in this section, please indicate if your response differs for **REACTIVATED CARBON**.

Please note the countries of origin of the certain activated carbon for which the answers in this section apply.

CHINA NONSUBJECT COUNTRY _____ (Please list)

III-B-1. Please describe how your firm determines the prices that it charges for sales of **certain activated carbon** (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-B-3. What are your firm's typical sales terms for **certain activated carbon** imported **from any source** (e.g., 2/10 net 30 days)? _____ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? _____

III-B-4. Approximately what share of your firm's sales of its **certain activated carbon** imported **from any source** in 2006 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

III-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS

III-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of **certain activated carbon**?

Source	Share of 2006 sales	Lead time
From inventory		
Produced to order		
Total	100%	

- III-B-8. (a) What is the approximate percentage of the total delivered cost of **certain activated carbon** that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).
- (c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-B-9. What is the geographic market area in the United States served by your firm's **certain activated carbon**?

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe) _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-10. (a) Describe the end uses of the **certain activated carbon** that you import **from any source**. For each end-use product, what percentage of the total cost is accounted for by **certain activated carbon** ?

<u>End use</u>	<u>Share of total cost accounted for by certain activated carbon (percent)</u>
_____	_____
_____	_____
_____	_____

(b) Have there been any changes in the end uses of **certain activated carbon** since January 1, 2003?

No Yes--Please discuss the changes that occurred and/or changes anticipated?

III-B-11. (a) Please list in order of importance any products that may be substituted for **certain activated carbon**.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for **certain activated carbon**?

No Yes--To what degree do changes in their prices affect the price for **certain activated carbon**? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of **certain activated carbon** or final end use?

III-B-12. Are certain grades/types/sizes of **certain activated carbon** available from only a single source (domestic or foreign, including both China and nonsubject countries)?

No Yes--Please identify the source and the grade/type/size.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-13. How has the demand within the United States (and outside the United States if known) for **certain activated carbon** changed since January 1, 2003? What principal factors affect changes in demand?

- Increased Unchanged Decreased

III-B-14. Do you anticipate any future changes in **certain activated carbon** demand in the United States and, if known, the rest of the world?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-15. What effect, if any, has or will changes in legislation concerning mercury emissions by power plants have on the demand for **certain activated carbon**?

III-B-16. Are you aware of any new suppliers, either foreign or domestic, that have entered the market in the last four years?

- No Yes--Please identify the firms.

III-B-17. Have there been any significant changes in the product range, product mix, or marketing of **certain activated carbon** since January 1, 2003?

- No Yes--Please describe.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-18. (a) In your sales of the pricing products listed in section III-A, do customers routinely specify a maximum ash content?

No Yes--Please describe.

(b) Approximately what percentage of sales of Product 1 are to customers that explicitly specify a maximum ash content of eight percent? _____

(c) Approximately what percentage of sales of Product 2 are to customers that explicitly specify a maximum ash content of nine percent? _____

If you wish, you can supplement section III-A with additional pricing data for low ash content variations of product 1 (with less than 8% ash) and product 2 (with less than 9% ash) as defined above. If you do, please indicate the exact specifications of the product. These data should be provided **in addition to, not instead of** the data requested (which are for products as defined, regardless of ash content).

III-B-19. Does your firm sell **certain activated carbon** over the internet?

No Yes--Please describe, noting the estimated percentage of your firm's total sales of **certain activated carbon** in 2006 accounted for by internet sales.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-20. Is certain activated carbon produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are <i>always</i> interchangeable, "F" to indicate that the products are <i>frequently</i> interchangeable, "S" to indicate that the products are <i>sometimes</i> interchangeable, "N" to indicate that the products are <i>never</i> interchangeable, and "O" to indicate <i>no familiarity</i> with products from a specified country-pair. ¹			
Country-pair	United States	China	Other countries ²
United States			
China			
¹ For any country-pair producing certain activated carbon which is <i>sometimes or never</i> interchangeable, please explain the factors that limit or preclude interchangeable use: <hr/> <hr/> <hr/> <hr/> <hr/>			
² Please note the country/countries of origin of the certain activated carbon that are included in the "other countries" category. <hr/> <hr/>			

PART III. PRICING AND RELATED INFORMATION—Continued

Section III-C. CUSTOMER IDENTIFICATION

Please provide the names and addresses of your firm's 10 largest customers for **certain activated carbon** imported from China during 2003-2006. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of **certain activated carbon** from **China** that each of these customers accounted for in 2006.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2006 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					