

**IMPORTERS' QUESTIONNAIRE
STEEL CONCRETE REINFORCING BAR FROM BELARUS, CHINA, INDONESIA,
KOREA, LATVIA, MOLDOVA, POLAND, AND UKRAINE**

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than February 23, 2007

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews concerning antidumping duty orders on steel concrete reinforcing bar (rebar) from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine (inv. Nos. 731-TA-873-875, 877-880, and 882 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip code _____
World Wide Web address _____

Has your firm imported rebar (as defined in the instruction booklet) from any country at any time since January 1, 2001?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
 YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

Email address

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine into the United States or which are engaged in exporting rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--Continued

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing rebar from countries other than Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine into the United States or which are engaged in exporting rebar from countries other than Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine to the United States?

No Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of rebar?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Does your firm or any related firm, engage in, or is planning to engage in, the fabrication of rebar in the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-8. Please indicate the nature of your firm's importing operations on rebar. More than one answer may be applicable.

- Importer of record
- Takes title to the imported product(s)
- Consignee of the imported product(s)
- Customs broker or freight forwarder

I-9. If your firm is an importer of record of rebar but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact with email address).

PART I.--GENERAL QUESTIONS--Continued

I-10. Please indicate whether your firm enters rebar into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes--list location(s):

Bonded warehouses No Yes--list location(s):

I-11. Please indicate whether your firm imports rebar under the TIB (temporary importation under bond) program.

No Yes

I-12. In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for rebar?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-13. To your knowledge, have the products subject to these reviews been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Olympia Hand (202-205-3182 or olympia.hand@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

_____ Phone No.

_____ E-mail address

PART II.--TRADE AND RELATED INFORMATION--Continued

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of rebar since 2001 (the year in which the antidumping duty orders under review became effective)?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of rebar in the future?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of rebar in the future if the antidumping duty orders on rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. Has your firm imported or arranged for the importation of rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine for delivery after December 31, 2006?

No Yes--Indicate when such orders are to be delivered and the quantities involved.

<i>(Quantity in short tons)</i>						
Country	Jan-Mar. 2007	Apr.-June 2007	July- Sept. 2007	Oct.-Dec. 2007	Jan.-Mar. 2008	Apr.-June 2008
Belarus						
China						
Indonesia						
Korea						
Latvia						
Moldova						
Poland						
Ukraine						
Total						

II-6. If your firm also produces rebar in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

The following questions pertain to the specified region in these reviews. For purposes of these reviews, region is defined as 30 States: Alabama, Arkansas, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Mississippi, Missouri, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Vermont, Virginia, West Virginia and Wisconsin; **plus** Puerto Rico and the District of Columbia. When reporting shipments and imports within the defined specified region, report such data only for the 30 States shown as well as the District of Columbia and Puerto Rico. All other shipments and imports should be considered "outside" the specified region.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. **IMPORTS BY SOURCE.**--Report your firm's imports and your firm's shipments and inventories of rebar (**carbon and alloy combined**) imported by your firm during 2001-2006. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

Country (specify) _____ All other sources combined¹

<i>(Quantity in short tons, value in \$1,000)</i>						
Item	2001	2002	2003	2004	2005	2006
BEGINNING-OF-PERIOD INVENTORIES <i>(quantity)</i>						
IMPORTS:²						
Within the specified region:						
<i>Quantity</i>						
<i>Value</i>						
Outside the specified region:						
<i>Quantity</i>						
<i>Value</i>						
Total imports:						
<i>Quantity</i>						
<i>Value</i>						
U.S. SHIPMENTS:						
Commercial shipments to locations--						
Within the specified region:						
<i>Quantity</i>						
<i>Value</i>						
Outside the specified region:						
<i>Quantity</i>						
<i>Value</i>						
Total commercial shipments:						
<i>Quantity</i>						
<i>Value</i>						
Internal consumption:						
<i>Quantity</i>						
<i>Value³</i>						
¹ Please identify these sources: _____						
² Please identify the foreign producers, if known: _____						
³ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001-2006 below: _____ _____						

II-7. **IMPORTS BY SOURCE**--Report your firm's imports and your firm's shipments and inventories of rebar (**carbon and alloy combined**) imported by your firm during 2001-2006. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

Country (specify) _____ All other sources combined¹

<i>(Quantity in short tons, value in \$1,000)</i>						
Item	2001	2002	2003	2004	2005	2006
Transfers to related firms that are located--						
Within the specified region:						
Quantity						
Value ³						
Outside the specified region:						
Quantity						
Value ³						
Total transfers to related firms:						
Quantity						
Value ³						
EXPORT SHIPMENTS:⁴						
Quantity of export shipments						
Value of export shipments						
END-OF-PERIOD INVENTORIES⁵ (quantity)						
U.S. SHIPMENTS TO FIRMS THAT ARE ONLY DISTRIBUTORS THAT ARE LOCATED--						
Within the specified region (quantity)⁶						
Outside the specified region (quantity)⁷						
Total to firms that are only distributors (quantity)						
U.S. SHIPMENTS TO FIRMS THAT ARE ONLY END USERS THAT ARE LOCATED--						
Within the specified region (quantity)⁶						
Outside the specified region (quantity)⁷						
Total to firms that are only end users (quantity)						
U.S. SHIPMENTS TO FIRMS THAT ARE BOTH END USERS AND DISTRIBUTORS THAT ARE LOCATED--						
Within the specified region (quantity)⁶						
Outside the specified region (quantity)⁷						
Total to firms that are both end users and distributors (quantity)						
⁴ Identify your principal export markets: _____						
⁵ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?						
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____						
⁶ Please note that the total of U.S. shipments to all distributors and end users within the specified region should equal the total of commercial U.S. shipments to locations inside the specified region plus transfers to related U.S. establishments/firms that are inside the specified region plus your plant's internal consumption (if your plant is located inside the specified region).						
⁷ Please note that the total of U.S. shipments to all distributors and end users outside the specified region should equal the total of commercial U.S. shipments to locations outside the specified region plus transfers to related U.S. establishments/firms that are outside the specified region plus your plant's internal consumption (if your plant is located outside the specified region).						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8.a **IMPORTS BY SOURCE**--Report your firm's imports of rebar imported **UNDER HTS SUBHEADINGS OTHER THAN 7214.20.00** (included in data reported in question II-7) by your firm during 2001-2006. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

Country (specify) _____ All other sources combined¹

<i>(Quantity in short tons, value in \$1,000)</i>						
Item	2001	2002	2003	2004	2005	2006
IMPORTS:²						
Within the specified region:						
<i>Quantity</i>						
<i>Value</i>						
Outside the specified region:						
<i>Quantity</i>						
<i>Value</i>						
Total imports:						
<i>Quantity</i>						
<i>Value</i>						
¹ Please identify the foreign producers, if known: _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8.b Please identify each HTS subheading other than 7214.20.00 used to enter U.S. imports of rebar sold in straight lengths during 2001-06. Provide the quantities (in short tons) and values (in \$1,000) for each HTS subheading and year involved. Was liquidation suspended on all entries of rebar imported under these HTS subheadings during 2001-06? If no, please explain why not.

II-8.c Please identify the additives (e.g., boron, copper, manganese, silicon, vanadium) that were added to the steel and discuss the performance improvements/physical benefits gained by use of these additives/alloying elements. Please identify the specific U.S. customers for these products, identify the specific end-uses for these products, and please explain why carbon steel rebar products would be inadequate for these end uses.

II-8.d Does your firm obtain a price premium or cost recovery (whether termed an "extra" or some other term) for rebar sold in straight lengths entered under HTS subheadings other than 7214.20.00?

PART II.--TRADE AND RELATED INFORMATION--Continued

IMPORTS BY SOURCE.--Report your firm's imports (II-9 and II-10) or U.S. shipments of imports (II-11) of rebar during 2001-2006. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

Country (specify) _____ All other sources combined¹

II-9. Please provide an estimated percentage of each type of rebar your firm imported during 2006. The sum of percentages listed should equal 100 percent:

Size in length	Share of imports (percent)
< 20 feet	
≥ 20 but < 40 feet	
≥ 40 but < 60 feet	
≥ 60 feet	
Total	100.0

II-10. Please provide an estimated percentage of each type of rebar your firm imported during 2006. The sum of percentages listed should equal 100 percent:

Size	Share (percent)	Size	Share (percent)	Size	Share (percent)
No. 3		No. 7		No. 11	
No. 4		No. 8		No. 14/18	
No. 5		No. 9		Other ¹	
No. 6		No. 10		Total	100.0

¹ Please identify _____.

II-11. **Commercial U.S. shipments of imports by mileage.**--Report the estimated quantity of your firm's commercial U.S. shipments (U.S. shipments minus internal consumption and company transfers) of rebar that was by your firm and shipped within the following distances from your firm in calendar year 2006.

<i>(Quantity in short tons)</i>				
Item	Estimated shipments made within			
	0-100 miles	101-250 miles	251-500 miles	Over 500 miles
Commercial U.S. shipments: Inside the specified region				
Outside the specified region				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12. Describe the significance of the existing antidumping duty orders covering imports of rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.

II-13. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of rebar in the future if the antidumping duty orders on rebar from Belarus, China, Indonesia, Korea, Latvia, Moldova, Poland, and Ukraine were to be revoked?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Clark Workman (202-205-3248, clark.workman@usitc.gov).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

Phone No.

E-mail address

Section III-A.--PRICE DATA

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products to (1) customers inside the specified region and (2) customers outside the specified region during 2001-06.¹ Values should be for arms-length sales to unrelated U.S. customers, f.o.b. U.S. point of shipment, net of returns, refunds, discounts, and credits.

Product 1.--Straight ASTM A615, No. 3, grade 60 rebar

Product 2.--Straight ASTM A615, No. 4, grade 60 rebar

Product 3.--Straight ASTM A615, No. 5, grade 60 rebar

Product 4.--Straight ASTM A615, No. 6, grade 60 rebar

COPY THE FOLLOWING PAGE AS NECESSARY. Complete a separate page for each of the specified products imported and sold by your firm. Report separately for sales to (1) customers inside the specified region and (2) customers outside the specified region. Indicate in the space provided at the top of the page the product and country for which pricing is reported.

¹ ***Specified region.***--For purposes of these reviews, the 30 States: Alabama, Arkansas, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Mississippi, Missouri, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Vermont, Virginia, West Virginia and Wisconsin; **plus** Puerto Rico and the District of Columbia. When reporting shipments of imports within the defined specified region, report such data only for the 30 States shown as well as the District of Columbia and Puerto Rico. All other shipments of imports should be considered "outside" the specified region.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-A.--PRICE DATA--Continued

Photocopy page as needed and report separately for shipments of each product inside and outside of the specified region by country.

Inside specified region Outside specified region

Product 1 Product 2 Product 3 Product 4 Country: _____

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	Value ¹
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
2004:		
January-March		
April-June		
July-September		
October-December		
2005:		
January-March		
April-June		
July-September		
October-December		
2006:		
January-March		
April-June		
July-September		
October-December		
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.		

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS

Note: In the questions below, if your answer differs among the eight subject countries, please discuss the difference.

III-B-1. Please describe how your firm determines the prices that it charges for sales of rebar (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-B-3. What are your firm's typical sales terms for rebar imported from the subject countries (e.g., 2/10 net 30 days)? _____ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? _____

III-B-4. Approximately what share of your firm's sales of its rebar imported from subject countries in 2006 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (<i>percent</i>)
Long-term contracts	
Short-term contracts	
Spot sales	
Total	100%

III-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of rebar?

Source	Share of 2006 sales	Lead time
From inventory		
Produced to order		
Total	100%	

III-B-8. (a) What is the approximate percentage of the total delivered cost of rebar sold within the specified region that is accounted for by U.S. inland transportation costs? _____ percent. To other areas outside the specified region? _____ percent?

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

III-B-9. What is the geographic market area in the United States served by your firm's rebar?

- States inside the specified region north including Connecticut, Delaware, Illinois, Indiana, Maine, Maryland, Massachusetts, Michigan, New Hampshire, New Jersey, New York, Ohio Pennsylvania, Rhode Island, Vermont, West Virginia, and Wisconsin.
- States inside the specified region south including Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, Texas, Virginia, plus the District of Columbia and Puerto Rico.
- States outside the specified region north including Alaska, Idaho, Iowa, Minnesota, Montana, Nebraska, North Dakota, Oregon, South Dakota, Washington, and Wyoming.
- States outside the specified region south including Arizona, California, Colorado, Hawaii, Kansas, New Mexico, Nevada, Oklahoma, Utah, plus the Virgin Islands.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-10. Have there been any changes in the geographic market area in the United States served by your firm's imported rebar since 2001 (the year the antidumping duty order under review became effective) or any anticipated changes for the future?

No Yes--Please elaborate. _____

III-B-11. Describe the end uses of the rebar that you import from subject countries. For each end-use product, what percentage of the total cost is accounted for by rebar?

<u>End use</u>	<u>Share of total cost accounted for by rebar (percent)</u>
_____	_____
_____	_____
_____	_____

III-B-12. Have there been any changes in the end uses of rebar since 2001?

No Yes--Please describe.

III-B-13. Do you anticipate any changes in terms of the end uses of rebar in the future?

No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-14. (a) Please list in order of importance any products that may be substituted for rebar.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for rebar?

No Yes--To what degree do changes in their prices affect the price for rebar? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of rebar or final end use?

III-B-15. Have there been any changes in the number or types of products that can be substituted for rebar since 2001?

No Yes--Please explain.

III-B-16. Do you anticipate any changes in terms of the substitutability of other products for rebar in the future?

No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-17. To what extent have changes in the prices of raw materials affected your firm's selling prices for rebar since 2001? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-18. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced rebar in the U.S. market since 2001?

- No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.
-
-

III-B-19. (a) Do you anticipate any changes in terms of the availability of rebar imported from the subject countries in the U.S. market in the future?

- Increase No Change Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS

III-B-20. Has the availability of NONSUBJECT imported rebar changed since 2001?

- No Yes--Please explain.

III-B-21. Describe how easily your firm can shift its sales of rebar between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting rebar between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-B-22. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of rebar since 2001?

- No Yes--Please describe and quantify if possible.

III-B-23. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of rebar in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

- No Yes--Please identify, including the time period.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-24. How has demand within the United States for rebar changed since 2001?

Increased Unchanged Decreased

Other (describe) _____

What were the principal factors affecting changes in demand?

III-B-25. How has demand outside the United States, for rebar changed since 2001?

Increased Unchanged Decreased

Other (describe) _____

What were the principal factors affecting changes in demand?

III-B-26. Do you anticipate any future changes in rebar demand in the United States and, if known, the rest of the world?

No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-27. Please compare market prices of rebar in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

III-B-28. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss rebar supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including the subject countries, and (3) the world as a whole. Of particular interest is such data from 2001 to the present and forecasts for the future.

III-B-29. Are your exports of rebar subject to any tariff or non-tariff barriers to trade in other countries?

- No Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since 2001, or that are expected to occur in the future.

III-B-30. Does your firm sell rebar over the internet?

- No Yes--Please describe, noting the estimated percentage of your firm's total sales of rebar in 2006 accounted for by internet sales.

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-31. Is rebar produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using “A” to indicate that the products from a specified country-pair are *always* interchangeable, “F” to indicate that the products are *frequently* interchangeable, “S” to indicate that the products are *sometimes* interchangeable, “N” to indicate that the products are *never* interchangeable, and “O” to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Belarus	China	Indonesia	Korea	Latvia	Moldova	Poland	Ukraine	Other
United States										
Belarus										
China										
Indonesia										
Korea										
Latvia										
Moldova										
Poland										
Ukraine										
Other										

¹ For any country-pair producing rebar which is *sometimes or never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--PRICE-RELATED QUESTIONS--Continued

III-B-32 Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between rebar produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	United States	Belarus	China	Indonesia	Korea	Latvia	Moldova	Poland	Ukraine	Other
United States										
Belarus										
China										
Indonesia										
Korea										
Latvia										
Moldova										
Poland										
Ukraine										
Other										

¹ For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of rebar, identify the country-pair and report the advantages or disadvantages imparted by such factors:
