

**U.S. International Trade Commission Safeguard Investigation
Crystalline Silicon Photovoltaic Cells (Whether or Not
Partially or Fully Assembled into Other Products), Inv. No. TA-201-75**

**Remedy Hearing
October 3, 2017**

**Testimony of Deep Patel
CEO, GigaWatt Inc.**

Good afternoon, Commissioners. My name is Deep Patel of GigaWatt, a 25-employee company based in California that's been helping people power their lives with sunshine for over 10 years. Small business owners like myself make up the bulk of the solar industry.

Today, I'll be talking about two key points that you should consider when making your remedy recommendation to the President. Jobs, selling and installing solar panels on rooftops and excluding portable solar panels, so let's get started.

First, jobs. The President of the World Bank Jim Yong Kim said, "Big changes are coming to manufacturing. Robots are automating jobs once done exclusively by people."

SolarWorld is no exception, they're hiring robots! In fact they're boasting about it on their website, they say "Full Automation. Our sophisticated, fully automated manufacturing process moves cells through our factory lines. This means our solar cells remain pristine—and untouched by human hands."

Human hands are good paying jobs in the part of the industry I work in. According to The Solar Foundation's *2016 National Solar Jobs Census*, 260,000 workers make up our industry. 203,000 of these jobs are downstream in the sales, project development and installation — that's 78% of all the jobs in our industry!! Robots can't get solar panels installed in our communities; only human hands can. Since there are so many jobs at risk downstream, I urge the Commission to consider non-trade restrictive measures and not trade relief.

Now, let's switch gears and talk about portable solar. We have a business called SunJack that manufactures portable solar panels to charge phones, computers, lighting systems and other small devices. The customers for SunJack include campers, back packers, military and people who want to be prepared for an emergency.

SolarWorld and Sunvia are not in this segment of the market, therefore the imports of these products are not causing them injury. Please exclude small solar panels under 150 watts from any proposed remedies.

Thank you for your attention and I look forward to your questions.